CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 29, 1996

CVB Financial Corp.
(Exact name of registrant as specified in its charter)
CALIFORNIA
(State or other jurisdiction of incorporation)

$$
1-10394
$$

(Commission File Number)
95-3629339
(IRS Employer Identification No.)
701 North Haven Avenue, Suite 350, Ontario, California (Address of principal executive offices)

Registrant's telephone number, including area code:
(909) 980-4030

Not Applicable
(Former name or former address, if changed since last report)
THIS REPORT INCLUDES A TOTAL OF 32 PAGES
EXHIBIT INDEX ON PAGE 30
1

Item 1. Changes in Control of Registrant.
None.
Item 2. Acquisition or Disposition of Assets.
On March 29, 1996, CVB Financial Corp. (the "Company"), acquired Citizens Commercial Trust and Savings Bank of Pasadena, by merger into Chino Valley Bank, the Company's wholly owned subsidiary pursuant to the Agreement and Plan of Reorganization (the "Agreement"), dated as of November 1, 1995, among Chino Valley Bank, CVB Financial Corp. and Citizens Commercial Trust and Savings Bank of Pasadena. Pursuant to the Agreement, the purchase price was \$18,322,106.03, and the funds used to consummate the acquisition were derived from cash on hand.

Item 3. Bankruptcy or Receivership.
None.
Item 4. Changes in Registrant's Certifying Accountant.
None.
Item 5. Other Events.

None.

Item 6. Resignations of Registrant's Directors.
None.

Item 7. Financial Statements and Exhibits.
(a) Financial Statements of Business Acquired.

Index to Financial Statements Page
Independent Auditors' Report 4
Balance Sheets December 31, 1995 and 19945
Statements of Income
Years Ended December 31, 1995 and 19946
Statement of Shareholders' Equity
Years Ended December 31, 1995 and 1994
Statements of Cash Flows
Years Ended December 31, 1995 and 1994
Notes to Financial Statements 9

To the Board of Directors
Citizens Commercial Trust and
Savings Bank of Pasadena
Pasadena, California
We have audited the accompanying balance sheets of Citizens Commercial Trust and Savings Bank of Pasadena as of December 31, 1995 and 1994, and the related statements of income, stockholders' equity and cash flows for the years then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Citizens Commercial Trust and Savings Bank of Pasadena as of December 31, 1995 and 1994, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

The stockholders of the Bank have entered into an agreement to sell the Bank to Chino Valley Bank. See Note 16.
/S/McGladrey \& Pullen, LLP

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McGladrey \& Pullen, LLP
Pasadena, California
January 12, 1996

| ASSETS |  | 1995 |  | 1994 |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks (Note 2) | \$ | 13,800,381 | \$ | 8,517,255 |
| Federal funds sold |  | 16,120, 000 |  | 3,550, 000 |
| Total cash and cash equivalents |  | 29, 920, 381 |  | 12,067,255 |
| Securities (Note 3): |  |  |  |  |
| Held to maturity |  | 10,458,535 |  | 47, 071, 729 |
| Available for sale |  | 37, 382, 433 |  | 8,937,501 |
| Loans, net (Notes 4, 5 and 11) |  | 61, 354, 370 |  | 63,270,813 |
| Property and equipment, net (Note 6) |  | 2,782,312 |  | 2,974, 037 |
| Accrued interest receivable |  | 1,298, 394 |  | 1,267,134 |
| Other assets (Note 9) |  | 3, 094,727 |  | 2,843,714 |
|  | \$ | 146, 291, 152 | \$ | 138,432,183 |
| Liabilities and Stockholders' EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits (Note 7) : |  |  |  |  |
| Demand | \$ | 55,635, 066 | \$ | 41,637,449 |
| Savings and NOW |  | 59,606,499 |  | 70, 254,874 |
| Other time |  | 12, 112, 742 |  | 9,812,632 |
| Total deposits |  | 127,354,307 |  | 121, 704,955 |
| Deferred compensation (Note 8) |  | 2,350,973 |  | 2,239,825 |
| Accrued interest payable and other liabilities |  | 839,550 |  | 527, 087 |
|  |  | 130,544,830 |  | 124,471, 867 |
| Commitments and Contingencies (Notes 8, 10 and 16) |  |  |  |  |
| Stockholders' equity (Notes 13 and 16): |  |  |  |  |
| Common stock, no par value; authorized 100,000 shares; issued 9,000 shares |  |  |  |  |
| Surplus |  | 567,800 |  | 567,800 |
| Retained earnings |  | 14, 223,772 |  | 12,615,134 |
| Unrealized gain (loss) on securities available for sale, net (Note 3) |  | 54,750 |  | $(122,618)$ |
|  |  | 15,746, 322 |  | 13, 960, 316 |
|  |  | 146,291, 152 | \$ | 138,432,183 |

See Notes to Financial Statements.

|  | 1995 | 1994 |
| :---: | :---: | :---: |
| Interest and fees on loans | \$ 6, 612, 236 \$ | 5,884,919 |
| Interest on investment securities and deposits in other financial institutions | 2,769,776 | 2,710,234 |
| Interest on federal funds sold | 173,346 | 237,659 |
|  | 9,555,358 | 8,832,812 |
| Interest expense on deposits | 1,658,951 | 1,622,135 |
| Net interest income | 7,896,407 | 7,210,677 |
| Provision for loan losses (Note 5) | 35,000 | 75,250 |
| Net interest income after provision for loan losses | 7,861,407 | 7,135,427 |
| Other income: |  |  |
| Trust income | 3,028,628 | 3,006,707 |
| Service fees | 911, 735 | 835,817 |
| Gain on sale of loans | 589,776 | 16,702 |
| Securities (losses) (Note 3) | (81, 162 ) | $(46,869)$ |
| Other | 431, 921 | 109,907 |
|  | 4,880,898 | 3,922, 264 |
| Other expenses: |  |  |
| Compensation and benefits (Note 12) | 5,567,771 | 5,560,445 |
| Occupancy expenses (Note 10) | 748,964 | 761,885 |
| Other operating expenses | 3,490,932 | 3, 398, 480 |
|  | 9,807,667 | 9,720,810 |
| Income before income taxes | 2,934,638 | 1,336,881 |
| Provision for income taxes (Note 9) | 1,200, 000 | 600, 000 |
| Net income | \$ 1, 734, 638 \$ | 736,881 |
| Net income per common share | \$ 192.74 \$ | 81.97 | See Notes to Financial Statements.

## CITIZENS COMMERCIAL TRUST AND SAVINGS BANK OF PASADENA

STATEMENTS OF STOCKHOLDERS' EQUITY
December 31, 1995 and 1994


See Notes to Financial Statements.

| CITIZENS COMMERCIAL TRUST AND SAVINGS BANK OF PASADENA |  |  |
| :---: | :---: | :---: |
| STATEMENTS OF CASH FLOWS December 31, 1995 and 1994 |  |  |
|  |  |  |
|  | 1995 | 1994 |
| Cash Flows from Operating Activities |  |  |
| Net income | \$ 1,734,638 \$ | \$ 736,881 |
| Adjustments to reconcile net income to net cash provided by |  |  |
| operating activities: |  |  |
| Depreciation | 329, 034 | 279,165 |
| Amortization of discounts and premiums | 83, 058 | 457,504 |
| Gain on sale of loans | $(589,776)$ | $(16,702)$ |
| Loss on sale of securities | 81, 162 | 46,869 |
| Deferred taxes | $(145,017)$ | $(139,449)$ |
| Provision for possible loan losses | 35,000 | 75, 250 |
| Proceeds from loan sales | 7,975,013 | 324,103 |
| (Gain) loss on disposition of equipment | 13,319 | $(7,047)$ |
| (Increase) in interest receivable and other assets | $(877,341)$ | $(494,826)$ |
| (Gain) on sale of other real estate owned | $(48,799)$ | ( |
| Origination of loans held for sale | $(7,385,237)$ | $(307,401)$ |
| Increase (decrease) in deferred compensation | 111, 148 | $(113,290)$ |
| Increase in accrued interest and other liabilities | 271,744 | 168,582 |
| Net cash provided by operating activities | 1,587,946 | 1,009, 639 |
| Cash Flows from Investing Activities |  |  |
| Securities available for sale: |  |  |
| Proceeds from sales | 12,930,836 | 9,974,553 |
| Proceeds from maturities or redemptions | 3,500, 000 | 11,000, 000 |
| Purchases | $(22,683,426)$ | $(18,210,342)$ |
| Proceeds from principal reduction of mortgage-backed securities | 338,476 | 377,693 |
| Securities held to maturity: |  |  |
| Proceeds from maturities or redemptions | 20,198, 043 | 29,699,670 |
| Purchases | $(6,251,193)$ | $(30,095,188)$ |
| Proceeds from principal reduction of mortgage-backed securities | 289,376 | 193, 320 |
| Net (increase) decrease in loans to customers | 2,208,986 | $(4,617,942)$ |
| Purchase from sale of equipment | (297, 069) | $(505,419)$ |
| Proceeds from sale of equipment | 63, 000 | 24,900 |
| Proceeds from the sale of other real estate | 444,799 | - |
| Net cash provided by (used in) investing activities | 10,741,828 | $(2,158,755)$ |
| Cash Flows from Financing Activities |  |  |
| Net increase (decrease) in deposits | 5,649,352 | $(8,159,905)$ |
| Dividends paid | $(126,000)$ | (71, 920) |
| Sale of treasury stock | - | 10,000 |
| Net cash provided by (used in) financing activities | 5,523,352 | $(8,221,825)$ |
| Net increase (decrease) in cash and cash equivalents | 17, 853,126 | $(9,370,941)$ |
| Cash and Cash Equivalents |  |  |
| Beginning | 12,067, 255 | 21,438,196 |
| Ending | \$ 29, 920, 381 \$ | \$ 12, 067, 255 |

See Notes to Financial Statements

Note 1. Nature of Banking Activities and Significant Accounting Policies
Nature of business
Citizens Commercial Trust and Savings Bank of Pasadena (the Bank) is a California state chartered bank formed in 1912. The Bank grants commercial, real estate and installment loans to customers primarily in the greater Pasadena area, with offices in Pasadena, San Marino and La Canada. In addition, the Bank offers trust services.

The loans are expected to be repaid from cash flows or proceeds from the sale of selected assets of the borrowers. The Bank's policy requires that collateral be obtained on substantially all loans.

Use of estimates in the preparation of financial statements
The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Cash and cash equivalents
For purposes of reporting cash flows, cash and due from banks includes cash on hand, amounts due from banks (including cash items in the process of clearing) and federal funds sold. Cash flows from loans originated by the Bank and deposits are reported net. The Bank maintains amounts due from banks which at times may exceed federally insured limits. In addition, the Bank has uninsured federal funds sold with three financial institutions. The Bank has not experienced any losses in such accounts.

Held-to-maturity securities
Securities classified as held to maturity are those debt securities the Bank has both the intent and ability to hold to maturity regardless of changes in market conditions, liquidity needs or changes in general economic conditions. These securities are carried at cost adjusted for amortization of premium and accretion of discount, computed by the interest method over their contractual lives. The sale of a security within three months of its maturity date or after at least $85 \%$ of the principal outstanding has been collected is considered a maturity for purposes of classification and disclosure.

Securities classified as available for sale are those debt securities that the Bank intends to hold for an indefinite period of time but not necessarily to maturity. Any decision to sell a security classified as available for sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Bank's assets and liabilities, liquidity needs, regulatory capital considerations and other similar factors. Securities available for sale are carried at fair value. Unrealized gains or losses, net of the related deferred tax effect, are reported as increases or decreases in stockholders' equity. Realized gains or losses, determined on the basis of the cost of specific securities sold, are included in earnings.

Transfers
Transfers of debt securities into the held-to-maturity classification from the available-for-sale classification are made at fair value on the date of transfer. The unrealized holding gains or losses on the date of transfer are retained as a separate component of stockholders' equity and in the carrying value of the held-to-maturity securities. Such amounts are amortized over the remaining contractual lives of the securities by the interest method.

Loans
Loans are stated at the amount of unpaid principal, reduced by unearned fees and an allowance for loan losses.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. The allowance is increased by provisions charged to operating expense and reduced by net charge-offs. The Bank makes continuous credit reviews of the loan portfolio and considers current economic conditions, historical loan loss experience, review of specific problem loans and other factors in determining the adequacy of the allowance. Management believes that the allowance for loan losses is adequate. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in economic conditions. In addition, regulatory agencies, as an integral part of their examination process, review the allowance for loan losses. These agencies may require additions to the allowance based on their judgment about information available at the time of their examination.

Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. A loan is impaired when it is
probable the creditor will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement.

Interest and fees on loans
Interest on loans is accrued daily on the outstanding balances. Accrual of interest on impaired loans is discontinued when, in management's opinion, the borrower may be unable to meet payments as they become due. When interest accrual is discontinued, all unpaid accrued interest is reversed. Interest income is subsequently recognized only to the extent cash payments are received.

Loan origination fees and certain direct loan origination costs are being deferred with the net amount amortized as an adjustment of the related loan's yield. The Bank is generally amortizing these amounts over the contractual life of the loan.

## Sale of loans

From time to time, the Bank sells the guaranteed portion of Small Business loans in the secondary market to provide funds for additional lending and to generate servicing income. Under such agreements, the Bank continues to service the loans and the buyer receives the principal collected together with interest.

Gains and losses on sales of loans are calculated on a predetermined formula in compliance with Emerging Issues Task Force 88-11, based on the difference between the selling price and the book value of the loans sold. A portion is recognized approximately 90 days after the sale (after the expiration of a guarantee period) and the remainder is deferred and recognized over the term of the loan. Any inherent risk of loss on loans sold is transferred to the buyer at the date of sale on the portion of the loan sold. However, the Bank maintains the risk on the portion maintained.

The Bank has issued various representations and warranties associated with the sale of loans. These representations and warranties may require the Bank to repurchase loans for a period of 90 days after the date of sale as defined per the applicable sales agreement. The Bank experienced no losses during the years ended December 31, 1995 and 1994 regarding these representations and warranties.

Trust assets
Assets of the Trust Department, other than cash on deposit at the Bank, are not included in these financial statements because they are not assets of the Bank.

Property and equipment
Property and equipment are stated at cost less accumulated depreciation. Depreciation of equipment is computed on the straight-line method over the estimated useful lives of the assets.

## Years

| Buildings | $30-50$ |
| :--- | ---: |
| Building improvements | $10-25$ |
| Furniture and fixtures | $5-20$ |

Improvements to leased property are amortized over the lesser of the useful life of the improvements or the life of the lease.

## Income taxes

Deferred taxes are provided on an asset and liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards. Deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax bases. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

## Financial instruments

In the ordinary course of business, the Bank has entered into off-balance-sheet financial instruments consisting of commitments to extend credit, commercial letters of credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded.

Current accounting developments
Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed of

In March 1995, the FASB issued Statement No. 121, Accounting for the Impairment of Long-lived Assets and for Long-lived Assets to be Disposed of. Statement No. 121 establishes accounting standards for the impairment of long-lived assets, certain identifiable intangibles, and goodwill related to those assets to be held and used and for long-lived assets and certain identifiable intangibles to be disposed of. Statement No. 121 will first be required for the Bank's year ending December 31, 1996. Based on its preliminary analysis, the

Bank does not anticipate that the adoption of Statement No. 121 will have a material impact on the financial statements as of the date of adoption.

Fair Value of Financial Instruments
Effective January 1, 1995, the Bank adopted FASB Statement No. 107, Disclosures about Fair Value of Financial Instruments, which requires disclosure of fair value information about financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate that value.

Management uses its best judgment in estimating the fair value of the Bank's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Bank could have realized in a sales transaction at December 31, 1995. The estimated fair value amounts for 1995 have been measured as of the year end and have not been reevaluated or updated for purposes of these financial statements subsequent to that date. As such, the estimated fair values of these financial instruments subsequent to the reporting date may be different than the amounts reported at year end.

The information in Note 15 should not be interpreted as an estimate of the fair value of the entire Bank since a fair value calculation is only required for a limited portion of the Bank's assets.

Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Bank's disclosures and those of other banks may not be meaningful.

The following methods and assumptions were used by the Bank in estimating the fair value of its financial instruments:

Cash and short-term instruments
The carrying amounts reported in the balance sheets for cash and due from banks and federal funds sold approximate their fair values.

## Securities

Fair values for securities are based on quoted market prices.
Loans
For variable rate loans that reprice frequently and have experienced no significant change in credit risk, fair values are based on carrying values. At

December 31, 1995, variable rate loans comprised approximately 49\% of the loan portfolio. Fair values for all other loans are estimated based on discounted cash flows, using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality. Prepayments prior to the repricing date are not expected to be significant. Loans are expected to be held to maturity and any unrealized gains or losses are not expected to be realized.

Loans held for sale
Fair values are based on quoted market prices of similar loans sold on the secondary market.

Off-balance-sheet instruments
Fair values for off-balance-sheet instruments (guarantees, letters of credit and lending commitments) are based on quoted fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

Deposit liabilities
Fair values disclosed for demand deposits equal their carrying amounts which represents the amount payable on demand. The carrying amounts for variable rate money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregate expected monthly maturities on time deposits. Early withdrawals of fixed rate certificates of deposit are not expected to be significant.

Accrued interest receivable and payable
The fair values of both accrued interest receivable and payable approximate their carrying amounts.

Net income per common share
Net income per common share is calculated on the weighted average number of shares outstanding during the year. The weighted number of shares outstanding was 9,000 and 8,990 for 1995 and 1994, respectively.

Other off-balance-sheet instruments
In the ordinary course of business, the Bank has entered into off-balance-sheet financial instruments consisting of commitments to extend credit, commercial letters of credit and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

Note 2. Restrictions on Cash and Due from Banks
The Bank is required to maintain reserve balances in cash or on deposit with Federal Reserve banks. The total of those reserve balances was approximately \$1,480,000 as of December 31, 1995.

## Note 3. Securities

Carrying amounts and fair values of securities being held to maturity as of December 31, 1995 and 1994 are summarized as follows:


The Bank's securities held to maturity which have a market value of $\$ 5,035,630$ and $\$ 10,074,943$ at December 31, 1995 and 1994, respectively, were pledged as collateral to secure public deposits, trust requirements and for other purposes as required or permitted by law.

Carrying amounts and fair values of available-for-sale securities as of December 31, 1995 and 1994 are summarized as follows:


The amortized cost and fair value of investment securities as of December 31, 1995 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

Due in one year or less
Due after one through
five years
Due after five through ten years
Due after ten years


Gross realized gains and losses from the sale of available-for-sale securities for the years ended December 31, 1995 and 1994 are as follows:

|  |  | 1995 |  | 1994 |
| :---: | :---: | :---: | :---: | :---: |
| Realized gains | \$ | 98,444 | \$ | 3,339 |
| Realized (losses) | $\begin{aligned} & \text { ======================} \\ & \$(179,606) \$(50,208) \end{aligned}$ |  |  |  |

On December 1, 1995, the Bank reassessed the appropriateness of the classification of all securities in accordance with the issuance of Financial Accounting Standards Board Guide to Implementation of Statement 115 on Accounting for Certain Investments in Debt and Equity Securities. As a result, on December 1, 1995 the Bank transferred $\$ 22,365,027$ (fair value) of securities previously classified as held to maturity into available-for-sale securities and recorded an unrealized holding gain of \$56,949 accordingly.

Note 4. Loans
The composition of net loans is as follows:

|  | $\begin{array}{cc} \text { December } & 31, \\ 1995 & 1994 \end{array}$ |  |
| :---: | :---: | :---: |
| Commercial, including \$1,255,000 loans held for sale in 1995 | \$ 13,439,473 | \$ 13,306, 884 |
| Real Estate | 42,347,321 | 44,218,942 |
| Installment | 6,530,268 | 6,698,485 |
|  | 62,317,062 | 64,224,311 |
| Deduct: |  |  |
| Allowance for loan losses | 660,625 | 673,888 |
| Deferred loan fees | 302, 067 | 279,610 |
|  | \$ 61,354,370 | \$ 63,270,813 |

On January 1, 1995, the Bank adopted FASB Statement No. 114, Accounting by Creditors for Impairment of a Loan, as amended by FASB Statement No. 118, Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures. There was no effect on the Bank's financial statements for this change. At December 31, 1995 and January 1, 1995, the Bank has classified $\$ 97,000$ and $\$ 23,000$ of its loans as impaired with specific loss reserves of $\$ 49,000$ and $\$ 11,700$, respectively. There were no impaired loans without a specific reserve.

As of December 31, 1995 and 1994, the Bank had loans in the amount of \$350,732 and $\$ 651,251$, respectively, for which income was not currently being accrued due to the delinquent status. Interest income which would have been earned on these nonaccrual loans was approximately $\$ 4,900$ and $\$ 45,700$ for the years ended December 31, 1995 and 1994, respectively.

The Bank is not committed to lend additional funds to debtors whose loans have been modified.

SBA loans serviced

The Bank serviced approximately $\$ 1,787,000$ and $\$ 1,825,000$ of loans for the SBA as of December 31, 1995 and 1994, respectively, which are not included in the accompanying balance sheets.

Note 5. Allowances for Loan Losses

Changes in the allowance for loan losses are as follows:

|  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 1995 |  | 1994 |
| Balance, beginning | \$ | 673,888 | \$ | 632,915 |
| Provision charged to operating expenses |  | 35,000 |  | 75,250 |
| Recoveries of amounts charged off |  | 165,065 |  | 3,383 |
| Amounts charged off |  | $(213,328)$ |  | $(37,660)$ |
| Balance, ending | \$ | 660,625 | \$ | 673,888 |

Note 6. Property and Equipment
Property and equipment and the total accumulated depreciation are as follows:

|  | December 31, |  |
| :--- | :---: | ---: |
|  | 1995 |  |

Note 7. Deposits
The aggregate amount of short-term jumbo certificates of deposit, each with a minimum denomination of \$100,000, was approximately $\$ 3,312,000$ and $\$ 3,175,000$ in 1995 and 1994, respectively. Substantially all of these certificates of deposit mature within three months.

The Bank has a deposit concentration with one customer totaling approximately \$16,900,000 at December 31, 1995

Note 8. Deferred Compensation Plans

The Bank has deferred compensation and salary continuation agreements with key employees calling for periodic payments totaling $\$ 2,700,000$ at the retirement or
death of the employees. The normal retirement dates occur through the year 2021. The liability has been accrued each year using the present value method with interest factors of $7 \%$. The accrued liability at December 31, 1995 and 1994 amounted to $\$ 2,053,458$ and $\$ 1,914,664$, respectively. The Bank has purchased life insurance policies which it intends to use to fund this liability. Benefits paid to retirees amounted to approximately $\$ 169,500$ for each of the years ended December 31, 1995 and 1994.

The Bank also has a death benefit program for certain key employees where the Bank will provide death benefits to the employee in the event of death: 1) while employed by the Bank; 2) after termination of employment for total and permanent disability; 3) after retirement, if retirement occurred after age 65. Payments are to be paid to the employee's beneficiaries over a ten-year period in equal installments. The Bank has purchased life insurance policies to fund any future liability. The accrued liability at December 31, 1995 and 1994 for known death benefits amounted to $\$ 250,819$ and $\$ 275,318$, respectively. The liability has been accrued using the present value method with an interest factor of $7 \%$. Amounts paid for the benefit of retirees amounted to $\$ 51,488$ for each of the years ended December 31, 1995 and 1994.

Note 9. Income Tax Matters
The provision for income taxes consisted of:

|  |  | December 31, |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current: |  |  |  |  |
| Federal | \$ | 994,114 | \$ | 475,015 |
| State |  | 350,904 |  | 182,067 |
|  |  | 1,345, 018 |  | 657,082 |
| Deferred: |  |  |  |  |
| Federal |  | $(131,113)$ |  | $(38,015)$ |
| State |  | $(13,905)$ |  | $(19,067)$ |
|  |  | $(145,018)$ |  | $(57,082)$ |
|  |  | 1,200, 000 | \$ | 600, 000 |

The provision for income taxes is different from that which would be obtained by applying the statutory federal income tax rate (35\%) to income before taxes due to the following:

|  | December 1995 | $\begin{aligned} & 31, \\ & 1994 \end{aligned}$ |
| :---: | :---: | :---: |
| Tax based on the federal statutory rate | \$ 1, 027, 124 \$ | 467, 908 |
| Nontaxable interest income | $(19,813)$ | $(18,879)$ |
| Life insurance expense | 36,206 | 47,700 |
| State franchise tax expense net of federal tax benefit | 222,420 | 99,671 |
| Other, net | $(65,937)$ | 3,600 |
|  | \$ 1,200,000 \$ | 600, 000 |

Net deferred tax assets consist of the following at December 31:


At December 31, 1995, no valuation reserve was considered necessary as management believes it is more likely than not the deferred tax assets will be realized. The amount of deferred tax asset considered realizable, however, could be reduced in the near term if estimates of future taxable income are reduced. These temporary differences reverse through the year 2001. Realization of deferred tax assets is dependent upon sufficient future taxable income during the period that deductible temporary differences are expected to be available to reduce taxable income.

Note 10. Commitments and Contingencies
Financial instruments with off-balance-sheet risk
The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. They involve, to varying degrees, elements of credit risk in excess of amounts recognized on the balance sheet.

The Bank's exposure to credit loss in the event of nonperformance by other parties to the financial instrument for these commitments is represented by the contractual amounts of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balancesheet instruments. The Bank does not anticipate any material losses as a result of these commitments.

A summary of the contract amount of the Bank's exposure to off-balance-sheet risk as of December 31 is as follows:

| Finalcial instruments whose contract amounts represent |
| :--- |
| credit risk: |
| Commitments to extend credit |
| Standby letters of credit |$\$ 14,497,923 \$ 13,230,148$

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation of the counter party. Collateral held represents real estate and business assets.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements, including commercial paper and similar transactions. Most guarantees are short term. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank holds U.S. Treasury notes and certificates of deposit as collateral supporting those commitments for which collateral is deemed necessary. Of those outstanding commitments, 54\% are collateralized as of December 31, 1995.

Lease commitments and rent expenses

The Bank leases one of its branch offices under a non-cancelable operating lease which expires in 2004. The Bank also has an operating lease on its trust software system. The software lease agreement expires in 1998.

The total minimum rental commitment at December 31, 1995, under the leases described previously, is due as follows:

| Years Ending | Amount |
| :--- | ---: |
| 1996 | $\$ 137,688$ |
| 1997 | 137,688 |
| 1998 | 126,940 |
| 1999 | 73,200 |
| 2000 | 73,200 |
| Thereafter | 122,000 |
|  | ------ |
|  | $\$ 670,716$ |
|  | $========$ |

Total rent expense included in the statements of income is approximately \$137,688 and \$124,400 for the years ended December 31, 1995 and 1994, respectively.

## Litigation

Due to the nature of its business, the Bank sometimes becomes a party to litigation. In the opinion of management and legal counsel, any pending or threatened litigation involving the Bank will not have a material effect on the financial condition of the Bank.

Note 11. Transactions with Directors and Officers
The Bank has had, and may be expected to have in the future, banking transactions in the ordinary course of business with directors, principal officers, their immediate families and affiliated companies in which they are principal stockholders (commonly referred to as related parties) on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with others. These persons and firms had approximately $\$ 1,188,000$ and $\$ 1,296,000$ in outstanding loans as of December 31, 1995 and 1994, respectively.

None of these loans are past due, nonaccrual or restructured to provide a reduction or deferral of interest or principal because of deterioration in the financial position of the borrower. There were no loans to a related party that were considered classified loans at December 31, 1995 and 1994.

The Bank has a profit sharing plan essentially covering all employees having six months of service. The Bank's contribution, which is at the discretion of the Board of Directors, is based on the participant's salary and bonus and is limited to the maximum allowable tax deduction. Participants' interests are fully vested in seven years and may be withdrawn upon retirement or employment termination. The Bank's contribution to the plan amounted to approximately $\$ 180,000$ and $\$ 170,000$ for 1995 and 1994, respectively.

Note 13. Regulatory Capital Requirements
The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework from prompt corrective action, the Bank must meet specific capital guidelines that involve qualitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to riskweighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 1995, that the Bank meets all capital adequacy requirements to which it is subject.

As of December 31, 1995, the Bank was categorized as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I riskbased, Tier I leverage ratios as set forth in the table. There are no conditions or events since that management believes have changed the institution's category.

The Bank's actual capital amounts and ratios are presented in the following table:


## Dividends

The Bank is restricted as to the amount of dividends which can be paid. Dividends declared by banks that exceed the net income (as defined) for the current year plus retained net income for the preceding two years must be approved by the State Banking Department. The Bank may not pay dividends that would result in its capital levels being reduced below the minimum requirements shown above.

Note 14. Statement of Cash Flows

|  | Year Ended  <br> 1995 1994 |
| :---: | :---: |
| Supplemental Disclosures of Cash Flow Information: Cash payments for interest | \$ 1,587,305 \$ 1, 612, 253 |
| Cash payments for income taxes | \$ 1,134,000 \$ 545,547 |
| Supplemental Schedule of Noncash Investing and Financing Activities: |  |
| Held-to-maturity securities transferred to available for sale (Note 3) | \$ 22,365,027 \$ |
| Net change in unrealized gain (loss) on available-for-sal securities (Note 3) | \$ 177,368 \$ $(122,618)$ |
| Other real estate transferred from property and equipment | \$ 83,441 \$ |
| Financing provided in sale of other real estate | \$ 350,000 \$ |

Note 15. Fair Value of Financial Instruments
The fair values of the Bank's financial instruments are as follows:

| December |  |
| :--- | :--- |
| Carrying | 31, 1995 |
| Amount | Fair Value |


| Financial assets: |  |  |
| :--- | ---: | ---: |
| Cash and short-term investments | $\$ 29,920,000 \$$ | $29,920,000$ |
| Securities | $47,841,000$ | $47,970,000$ |
| Loans, net | $61,354,000$ | $60,553,000$ |
| Accrued interest receivable | $1,298,000$ | $1,298,000$ |
|  |  |  |
| Financial liabilities: |  |  |
| Deposits | $127,354,000$ | $127,021,000$ |
| Accrued interest payable and other borrowings | 840,000 | 840,000 |

Fair value of commitments

The estimated fair value of fee income on letters of credit at December 31, 1995 is insignificant. Loan commitments on which the committed interest rate is less than the current market rate are also insignificant at December 31, 1995.

Note 16. Merger
On November 1, 1995, the Bank entered into an Agreement and Plan of Reorganization with Chino Valley Bank, whereby the Bank will merge with Chino Valley Bank. In consideration for the merger, each stockholder is expected to receive cash of $\$ 2,000$ for each share of the Bank's common stock and an amount approximately equal to the proportional sum of the earnings of the Bank between October 1, 1995 and the close of business on the last day of the month ended prior to the closing date, less cash dividends declared between October 1, 1995 and the closing date. The closing date is expected to be approximately April 12, 1996.
(b) Pro Forma Financial Information

| Index to Pro Forma Financial Information | Page |
| :--- | :---: |
| Pro Forma Consolidated Balance Sheets |  |
| December 31, 1995 | 27 |
| Pro Forma Consolidated Statements of Income |  |
| Year ended December 31, 1995 |  |

On March 29, 1996, the Company acquired Citizens by merger into Chino Valley Bank, the Company's wholly-owned subsidiary, pursuant to the Agreement. Pursuant to the Agreement, the purchase price was $\$ 18,322,106.03$.

The following Unaudited Pro Forma Consolidated Balance Sheet as of December 31, 1995 combines the historical consolidated balance sheets of the Company and Citizens as if the acquisition had been effective on December 31, 1995, after giving effect to the purchase accounting adjustments described in the explanatory notes. The Unaudited Pro Forma Consolidated Statements of Income present the combined results of operations of the Company and Citizens for the year ended December 31, 1995, as if the acquisition had been effective on January 1, 1995, after giving effect to the purchase accounting adjustments described in the explanatory notes. The weighted average number of shares used in the calculation of earnings per share was $9,322,681$.

The total purchase price, for purposes of the Unaudited Pro Forma Consolidated Balance Sheet is allocated to the individual assets of Citizens based upon Citizens' historical cost with adjustments for estimated fair value. The tax basis of an asset or liability has been considered in determining its fair value. The pro forma adjustments, subject to later adjustment, include only items that are directly attributable to the acquisition and are factually supportable. The Unaudited Pro Forma Consolidated Statements of Income do not include anticipated economies from the consolidation of branch and administrative operations, or other anticipated opportunities provided by the acquisition.

The unaudited pro forma combined financial statements are intended for informational purposes only and are not necessarily indicative of the future financial position or results of operations of the Company, or of the financial position or the results of operations of the Company that would have actually occurred had the acquisition been in effect as of December 31, 1995, or for the year then ended.

|  | Company | Citizens | Adjustments | Pro Forma |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Federal funds sold | \$ 7,000 | \$ 16,120 | \$ | \$ 23,120 |
| Investment securities held to maturity | 24,272 | 10,459 | (37) (F1) | 34,694 |
| Investment securities available for sale | 260,374 | 37,382 | (133) (F1) | 297,623 |
| Loans and lease finance receivables, net | 496,449 | 61,354 | (836) (F2) | 556,967 |
| Total earning assets | 788, 095 | 125,315 | $(1,006)$ | 912,404 |
| Cash and due from banks | 104,886 | 13,800 | $(18,480)(\mathrm{F} 3)$ | 100,206 |
| Premises and equipment, net | 17, 219 | 2,782 | 3,384 (F4) | 23,385 |
| Other real estate owned | 8,253 | 83 | 319 (F4) | 8,655 |
| Deferred Taxes | 4,472 |  |  | 4,472 |
| Other assets | 14,014 | 4,311 | 3,129 (F5) | 21,454 |
| TOTAL | \$ 936,939 | \$ 146, 291 | \$ (12, 654$)$ | \$ 1,070, 576 |
| Liabilities AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Noninterest-bearing | \$ 332, 851 | \$ 55,635 |  | \$ 388,486 |
| Interest-bearing | 470,723 | 71,719 |  | 542,442 |
|  | 803,574 | 127,354 |  | 930,928 |
| Demand note to U.S. Treasury | 6,738 |  |  | 6,738 |
| Short term borrowings | 40, 000 |  |  | 40, 000 |
| Other liabilities | 8,367 | 3,191 | 3,092 (F6) | 14,650 |
| Total Liabilities | 858,679 | 130,545 | 3, 092 | 992,316 |
| Stockholders' Equity |  |  |  |  |
| Preferred stock-authorized, 20,000,000 shares without par value; no shares issued or outstanding |  |  |  |  |
| Common stock-authorized, 50,000,000 shares without par value; issued and outstanding |  |  |  |  |
| 8,926,707 (Company) | 43,436 | 1,468 | $(1,468)(\mathrm{F} 7)$ | 43,436 |
| Retained earnings | 34,520 | 14,224 | $(14,224)(F 7)$ | 34,520 |
| Unrealized gain on investment securities available-for-sale, net of tax | 304 | 54 | (54) (F7) | 304 |
| Total stockholders' equity | 78,260 | 15,746 | $(15,746)$ | 78,260 |
| TOTAL | \$ 936,939 | \$ 146, 291 | \$ (12, 654) | \$1, 070,576 |

(1) Discount to reflect estimated market value of securities
(2) Discount to reflect estimated market value of loans
(3) Purchase price at December 31, 1995
(4) Increased real property values over book value
(5) Net increase in intangibles and other assets
(6) Increased deferred compensation and tax liabitilites
(7) Elimination of Citizens' equity

December 31, 1995
Dollar amounts in thousands, except per share

|  | Company |  | Citizens |  | Adjustments |  | Pro forma |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 50,158 | \$ | 6,613 | \$ | 200 | (F1) | \$ | 56,970 |
| Investment securities: |  |  |  |  |  |  |  |  |  |
| Taxable |  | 13,737 |  | 2,713 |  |  |  |  | 16,450 |
| Tax-advantaged |  | 553 |  | 57 |  |  |  |  | 610 |
|  |  | 14,290 |  | 2,770 |  |  |  |  | 17,060 |
| Federal funds sold |  | 248 |  | 173 |  |  |  |  | 421 |
|  |  | 64,696 |  | 9,556 |  | 200 |  |  | 74,451 |
| Interest expense: |  |  |  |  |  |  |  |  |  |
| Deposits |  | 14,539 |  | 1,659 |  |  |  |  | 16,198 |
| Other borrowings |  | 2,016 |  | 0 |  |  |  |  | 2,016 |
| Total interest expense |  | 16,555 |  | 1,659 |  | 0 |  |  | 18,214 |
| Net interest income before provision for credit losses |  | 48,141 |  | 7,897 |  | 200 |  |  | 56,237 |
| Provision for credit losses |  | 2,575 |  | 35 |  |  |  |  | 2,610 |
| Net interest income after provision for credit losses |  | 45,566 |  | 7,862 |  | 200 |  |  | 53,627 |
| Other operating income: |  |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 6,727 |  | 912 |  |  |  |  | 7,639 |
| Investment securities gain(loss), net |  | 0 |  | (81) |  |  |  |  | (81) |
| Other |  | 2,363 |  | 4,050 |  |  |  |  | 6,413 |
| Total other operating income |  | 9,090 |  | 4,881 |  | 0 |  |  | 13,971 |
| Other operating expenses: |  |  |  |  |  |  |  |  |  |
| Salaries, wages and employee benefits |  | 16,495 |  | 5,568 |  | (900) | (F2) |  | 21,163 |
| Occupancy |  | 2,984 |  | 238 |  | 225 | (F3) |  | 3,447 |
| Equipment |  | 2,279 |  | 511 |  |  |  |  | 2,790 |
| Deposit insurance premiums |  | 811 |  | 132 |  |  |  |  | 943 |
| Stationery and supplies |  | 1,833 |  | 368 |  |  |  |  | 2,201 |
| Professional services |  | 2,861 |  | 897 |  | (500) | (F4) |  | 3,258 |
| Data processing |  | 659 |  | 943 |  | (700) | (F5) |  | 902 |
| Promotion |  | 1,449 |  | 228 |  |  |  |  | 1,677 |
| Other real estate owned expense |  | 3,260 |  | 53 |  |  |  |  | 3,313 |
| Other |  | 2,422 |  | 869 |  | 300 | (F6) |  | 3,591 |
| Total other operating expense |  | 35,053 |  | 9,807 |  | $(1,575)$ |  |  | 43,285 |
| Earnings before income taxes |  | 19,603 |  | 2,936 |  | 1,775 |  |  | 24,313 |
| Income taxes |  | 8,146 |  | 1,200 |  | 738 | (F7) |  | 10,084 |
| Net earnings | \$ | 11,457 | \$ | 1,736 | \$ | 1,037 |  |  | 14,229 |
| Earnings per common share | \$ | 1.22 | \$ | 192.74 | \$ | 0.00 |  | \$ | 1.53 |

Explanatory notes
(F1) Estimated accretion of purchased discount on loans purchased
(F2) Decrease in salaries \& related expenses
(F3) Increase in depreciation expense
(F4) Decrease in acquisition costs and other expenses
(F5) Reduced data processing costs
(F6) Amortization of intangibles and other expenses
(F7) Tax effect of reduced expenses
(c) Exhibits
23 Consent of Independent Auditors ..... 32

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has dully caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CVB Financial Corp.
(Registrant)
Date: April 12, 1996
/S/ Robert J. Schurheck
Robert J. Schurheck
Chief Financial Officer
31

## INDEPENDENT AUDITORS' CONSENT

To the Board of Directors
Citizens Commercial Trust and Savings Bank of Pasadena
Pasadena, California
We hereby consent to the inclusion of our report, dated January 12, 1996, on the financial statements of Citizens Commercial Trust and Savings Bank of Pasadena as of and for the years ended December 31, 1995 and 1994, which appears in Item 7 of CVB Financial Corp.'s Form 8-K dated March 29, 1996.
/S/McGladrey \& Pullen, LLP
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McGladrey \& Pullen, LLP
Pasadena, California
April 10, 1996

