[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2001
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
For Quarter Ended March 31, 2001 Commission File Number: 1-10394

CVB FINANCIAL CORP.
(Exact name of registrant as specified in its charter)
california
(State or other jurisdiction of incorporation or organization)

701 North Haven Ave, Suite 350, Ontario, California (Address of Principal Executive Offices)
(Registrant's telephone number, including area code)

95-3629339
(I.R.S. Employer Identification No.)

91764
(Zip Code)
(909) 980-4030

Number of shares of common stock of the registrant: 27,752,458 outstanding as of April 30, 2001.

This Form $10-\mathrm{Q}$ contains 24 pages.

PART I - FINANCIAL INFORMATION
CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS dollar amounts in thousands

## ASSETS

Federal funds sold
Investment securities available-for-sale
Loans and lease finance receivables, net
Total earning assets
Cash and due from banks
Premises and equipment, net
Other real estate owned, net
Deferred taxes
Goodwill and intangibles
Cash value life insurance
Accrued interest receivable Other assets

TOTAL ASSETS

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:
Deposits:
Noninterest-bearin
Interest-bearing
Total Deposits
Short-term borrowings
Long-term borrowings
Accrued interest payable
Other liabilities
TOTAL LIABILITIES
Stockholders' Equity:
Preferred stock (authorized, 20,000,000 shares
without par; none issued or outstanding)
Common stock -authorized, 50,000,000 shares
without par: issued and outstanding
$27,752,458$ (2001) and 27,659,452 (2000)
Retained earnings
Accumulated other comprehensive income
Total stockholders' equity
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY


| \$ | 7,000 | \$ | 10,000 |
| :---: | :---: | :---: | :---: |
|  | 1,063,784 |  | 1, 070, 074 |
|  | 1,016,280 |  | 1,032,341 |
|  | 2,087,064 |  | 2,112,415 |
|  | 98,767 |  | 130,315 |
|  | 27,100 |  | 27,206 |
|  | 358 |  | 359 |
|  | 414 |  | 4,148 |
|  | 7,128 |  | 7,403 |
|  | 7,470 |  | 7,434 |
|  | 14,472 |  | 14,625 |
|  | 28,906 |  | 4,091 |
| \$ | 2,271,679 | \$ | 2,307,996 |


| \$ | 622,603 | \$ | 665,290 |
| :---: | :---: | :---: | :---: |
|  | 998,149 |  | 929,740 |
|  | 1,620,752 |  | 1,595, 030 |
|  | 110,559 |  | 396,234 |
|  | 300,332 |  | 101,341 |
|  | 5,592 |  | 6,742 |
|  | 35,365 |  | 20,019 |
| \$ | 2,072,600 | \$ | 2,119,366 |


|  | 145,765 |  | 145,648 |
| :---: | :---: | :---: | :---: |
|  | 41,092 |  | 36,179 |
|  | 12,222 |  | 6,803 |
|  | 199,079 |  | 188,630 |
| \$ | 2,271,679 | \$ | 2,307,996 |

See accompanying notes to the consolidated financial statements.

## ONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)
dollar amounts in thousands, except per share

|  | For the Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  | 2000 |  |
| Interest Income: |  |  |  |  |
| Loans, including fees | \$ | 23,176 | \$ | 21,257 |
| Investment securities: |  |  |  |  |
| Taxable |  | 12,941 |  | 11,801 |
| Tax-advantaged |  | 3,753 |  | 2,264 |
| Total investment income |  | 16,694 |  | 14,065 |
| Federal funds sold |  | 68 |  | 2 |
| Total interest income |  | 39,938 |  | 35,324 |
| Interest Expense: |  |  |  |  |
| Deposits |  | 9,303 |  | 6,864 |
| Borrowings |  | 6,642 |  | 5,250 |
| Total interest expense |  | 15,945 |  | 12,114 |
| Net interest income before provision for credit losses |  | 23,993 |  | 23,210 |
| Provision for credit losses |  | 750 |  | 900 |
| Net interest income after provision for credit losses |  | 23,243 |  | 22,310 |
| Other Operating Income: |  |  |  |  |
| Service charges on deposit accounts |  | 3,146 |  | 2,646 |
| Loss on sale of securities |  | (605) |  | (74) |
| Gain on sale of other real estate owned |  | 0 |  | 223 |
| Trust services |  | 1,109 |  | 1,041 |
| Other |  | 2,021 |  | 878 |
| Total other operating income |  | 5,671 |  | 4,714 |
| Other operating expenses: |  |  |  |  |
| Salaries and employee benefits |  | 7,933 |  | 7,514 |
| Occupancy |  | 1,387 |  | 1,375 |
| Equipment |  | 1,223 |  | 1,270 |
| Professional services |  | 1,255 |  | 1,121 |
| Other |  | 3,293 |  | 3,065 |
| Total other operating expenses |  | 15,091 |  | 14,345 |
| Earnings before income taxes |  | 13,823 |  | 12,679 |
| Income taxes |  | 5,014 |  | 4,823 |
| Net earnings | \$ | 8,809 | \$ | 7,856 |
| Basic earnings per common share | \$ | 0.32 | \$ | 0.29 |
| Diluted earnings per common share | \$ | 0.31 | \$ | 0.28 |
| Cash dividends per common share | \$ | 0.14 | \$ | 0.12 |

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
(Dollars and shares in thousands)

Balance January 1, 2000
Issuance of common stock
$10 \%$ stock dividend
Tax benefit from exercise of stock options
Cash dividends
Comprehensive income:
Net earnings
Unrealized gains on securities
available-for-sale, net
Comprehensive income
Balance December 31, 2000
Issuance of common stock
Cash dividends
Comprehensive income:
Net earnings
Other comprehensive income
Unrealized gains on securities
available-for-sale, net
Comprehensive income
Balance March 31, 2001

| Common Shares Outstanding | Common Stock |  | Retained Earnings | Accumulated Other Comprehensive Income Net of Tax | Comprehensive <br> Income |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 24,717 \$ | 105,304 |  | 51,857 \$ | $(16,391)$ |  |
| 428 | 2,347 |  |  |  |  |
| 2,514 | 37,997 |  | $(37,997)$ |  |  |
|  |  |  | $\begin{gathered} 26 \\ (12,390) \end{gathered}$ |  |  |
|  |  |  | 34,683 | \$ | 34,683 |


|  |  |  |  | 23,194 | 23,194 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \$ | 57,877 |
| 27,659 \$ | 145,648 | \$ | 36,179 \$ | 6,803 |  |
| 93 | 117 |  |  |  |  |
|  |  |  | $(3,896)$ |  |  |
|  |  |  | 8,809 | \$ | 8,809 |


|  |  |  | 5,419 | 5,419 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$ | 14,228 |
| 27,752 \$ | 145,765 \$ | 41,092 \$ | 12,222 |  |

See accompanying notes to the consolidated financial statements.

CASH FLOWS FROM OPERATING ACTIVITIES
Interest received
Service charges and other fees received
Interest paid
Cash paid to suppliers and employees Income taxes paid

Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES:
Proceeds from sales of securities available-for-sale
Proceeds from maturities of securities available-for-sale
Purchases of securities available-for-sale
Net decrease in loans
Proceeds of premises and equipment
Purchase of premises and equipment
Other investing activities
Net cash provided by (used in) investing activities
CASH FLOWS FROM FINANCING ACTIVITIES:
Net (decrease) in transaction deposits
Net increase(decrease) in time deposits
Net increase(decrease) in borrowings
Cash dividends on common stock
Proceeds from exercise of stock options
Net cash (used in) provided by financing activities

NET (DECREASE) IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS, beginning of period
CASH AND CASH EQUIVALENTS, end of period


5

## CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) <br> dollar amounts in thousands

ECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:

Net earnings
Adjustments to reconcile net earnings to net cash provided by operating activities:
Gain on sale of investment securities
Loss on sale of investment securities
Loss (gain) on sale of premises and equipment
Increase in cash value of life insurance
Amortization of premiums on investment securities Provisions for credit losses
Depreciation and amortization
Change in accrued interest receivable
Change in accrued interest payable
Change in other assets and liabilities
Total adjustments
NET CASH PROVIDED BY OPERATING ACTIVITIES

Supplemental Schedule of Noncash Investing and Financing Activities
Securities purchased and not settled
Securities sold and not settled
For the Three Months Ended March 31, 2001

## 2000

$\qquad$
\$ 8,809 \$ 7,856

|  | (570) |  | (10) |
| :---: | :---: | :---: | :---: |
|  | 1,175 |  | 84 |
|  | 51 |  | 0 |
|  | (36) |  | 0 |
|  | $(3,466)$ |  | 2,317 |
|  | 750 |  | 900 |
|  | 1,153 |  | 1,126 |
|  | 153 |  | (803) |
|  | $(1,150)$ |  | 371 |
|  | 3,220 |  | 300 |
|  | 1,280 |  | 4,285 |
| \$ | 10,089 | \$ | 12,141 |


| $\$$ | 12,425 | $\$$ | 980 |
| :--- | :---: | :---: | ---: |
| $\$$ | $(22,845)$ | $\$$ | 0 |

1. Summary of Significant Accounting Policies. See Note 1 of the Notes to Consolidated Financial Statements in CVB Financial Corp.'s 2000 Annual Report on Form 10-K.
Goodwill resulting from purchase accounting treatment of acquired banks is amortized on a straight-line basis over 15 years.
The Bank accounts for impaired loans in accordance with Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan -- Income Recognition and Disclosures." Impaired loans totaled $\$ 15.0$ million at March 31 , 2001 . These loans were supported by collateral with a fair market value, net of prior liens, of $\$ 14.4$ million.
2. Certain reclassifications have been made in the 2000 financial information to conform to the presentation used in 2001 .
3. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of March 31, 2001, the company had entered into commitments with certain customers amounting to $\$ 355.7$ million compared to $\$ 339.1$ million at December 31 , 2000 . Letters of credit at March 31, 2001, and December 31, 2000, were $\$ 11.2$ million and $\$ 10.9$ million, respectively.
4. The interim consolidated financial statements are unaudited and reflect all adjustments and reclassifications which, in the opinion of management, are necessary for a fair statement of the results of operations and financial condition for the interim period. All adjustments and reclassifications are of a normal and recurring nature. Results for the period ending March 31, 2001 are not necessarily indicative of results which may be expected for any other interim period or for the year as a whole.
5. The actual number of shares outstanding at March 31, 2001 was $27,752,458$. Basic earnings per share are calculated on the basis of the weighted average number of shares outstanding during the period. Diluted earnings per share are calculated on the basis of the weighted average number of shares outstanding during the period plus shares issuable upon the assumed exercise of outstanding common stock options. All 2000 per share information in the financial statements and in Management's exercise of outstanding common stock options. All 2000 per share information in the and which was paid on January 26, 2001. The table below presents the reconciliation of earnings per share for the periods indicated.

Earnings Per Share Reconciliation
(Dollars and shares in thousands, except per share amounts) For the Three Months

| 2001 |  | Ended March 31, |  | 2000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income (Numerator) | Weighted Average Shares (Denominator) | Per Share Amount | Income (Numerator) | Weighted Average Shares (Denominator) | Per Share Amount |

BASIC EPS
Income available to
common stockholders
EFFECT OF DILUTIVE
SECURITIES
Incremental shares from assumed exercise of outstanding options

DILUTED EPS
Income available to
common stockholders

| \$ | 8,809 | 27,703 | \$0.32 | \$ | 7,856 | 27,189 | \$0.29 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 504 | (0.01) |  |  | 615 | (0.01) |
| \$ | 8,809 | 28,207 | \$0.31 | \$ | 7,856 | 27,804 | \$0.28 |

CVB FINANCIAL CORP. AND SUBSIDIARIES
MANAGEMENT'S DISCUSSION AND ANALYSIS
Management's discussion and analysis is written to provide greater insight into the results of operations and the financial condition of CVB Financial Corp. and its subsidiaries. Throughout this discussion, "Company" refers to CVB Financial Corp. and its subsidiaries as a consolidated entity. "CVB" refers to CVB Financial Corp. as the unconsolidated parent company and "Bank" refers to Citizens Business Bank. For a more complete understanding of the Company and its operations, reference should be made to the financial statements included in this report and in the Company's 2000 Annual Report on Form 10-K. Certain statements in this Report on Form 10-Q constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 which involve risks and uncertainties. The Company's actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which the Company conducts operations, fluctuations in interest rates, credit quality, and
government regulations. For additional information concerning these factors, see "Item 1. Business - Factors That May Affect Results" government regulations. For additional information concerning these factors, see "Item 1. Business - Factors That May Affect Results" contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2000.

## RESULTS OF OPERATIONS

The Company reported net earnings of $\$ 8.8$ million for the three months ended March 31, 2001. This represented an increase of $\$ 953,000$, or $12.13 \%$, over net earnings of $\$ 7.9$ million, for the three months ended March 31,2000 . Basic earnings per share for the three-month period increased to $\$ 0.32$ per share for 2001 , compared to $\$ 0.29$ per share for 2000. Diluted earnings per share increased to $\$ 0.31$ per share for the first three months of 2001 , compared to $\$ 0.28$ per share for the same three-month period last year. The annualized return on average assets was $1.58 \%$ for the first three months of 2001 compared to a return on average assets of $1.60 \%$ for the three months ended March 31, 2000. The annualized return on average equity was $18.37 \%$ for the three months ended March 31, 2001, compared to a return of $21.57 \%$ for the three months ended March 31, 2000.

Pre-tax operating earnings, which exclude the impact of gains or losses on sale of securities and OREO, and the provisions for credit and OREO losses, totaled $\$ 15.2$ million for the three months ended March 31, 2001. This represented an increase of $\$ 1.7$ million, or $13.02 \%$, compared to operating earnings of $\$ 13.4$ million for the first three months of 2000 .

Net Interest Income/Net Interest Margin
The principal component of the Company's earnings is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and borrowed funds. When net interest income is expressed as a percentage of average earning assets, the result is the net interest margin. The net interest spread is the yield on average earning assets minus the average cost of interest-bearing deposits and borrowed funds. The Company's net interest income, interest spread, interest rates, inflation, monetary supply, and the strength of the economy, in general, and the local economies in which the company conducts business.

For the three months ended March 31, 2001, net interest income before the provision for credit losses was $\$ 24.0$ million. This represented an increase of $\$ 783,000$, or $3.37 \%$, over net interest income of $\$ 23.2$ million for the three months ended March 31, 2000. The increase in net interest income for the first three months of 2001 compared to 2000 was primarily the result of March 31, 2000. The increase in net interest income for the first three months of 2001 compared to 2000 was primarily the result of
greater average balances of earning assets, which was partially off set by a decrease in interest rates. Net earning assets averaged greater average balances of earning assets, which was partially off set by a decrease in interest rates. Net earning assets averaged
$\$ 2.1$ billion for the first three months of 2001 . This represented an increase of $\$ 279.7$ million, or $15.42 \%$, compared to net average $\$ 2.1$ billion for the first three months of 2001 . This represente
earning assets of $\$ 1.8$ billion for the first three months of 2000 .

The net interest margin measures net interest income as a percentage of average earning assets. The net interest margin can be affected by changes in the yield on earning assets and the cost of interest-bearing liabilities, as well as changes in the level of interest-bearing liabilities in proportion to earning assets. The net interest margin can also be affected by changes in the mix of earning assets as well as the mix of interest-bearing liabilities. The company's tax effected (TE) net interest margin was $4.86 \%$ for the first three months ended March 31, 2001, compared to $5.31 \%$ for the same period of 2000. A lower yield on average earning assets, and a higher cost of average funding (deposits and borrowings), contributed to the decrease in the net interest margin. A change in the mix of earning assets was another contributor to the decrease in the net interest margin. Average loans as a percentage of net average earning assets for the first three months of 2001 decreased from $52.03 \%$ to $49.83 \%$ compared to the same period last year. Loans typically generate higher yields than investments. Also, a change in the mix of average interest-bearing liabilities toward higher costing funds was another element contributing to the decrease in the net interest margin. Average borrowed funds as a percent of average funding (total deposits plus borrowing) increased from $20.56 \%$ as of December 31 , 2000 to $22.42 \%$ as of March 31, 2001.

The net interest spread is the difference between the yield on average earning assets less the cost of average interest-bearing liabilities. The Company's net interest spread (TE) decreased to $3.39 \%$ for the first three months of 2001 ending March 31, compared to $3.96 \%$ for the same period of 2000. The decrease in the net interest spread for 2001 resulted from decreases in the yield on earning assets and an increase in the cost of average interest-bearing liabilities. The yield on earning assets decreased 8 basis points, while the cost of interest-bearing liabilities increased 48 basis points for the first three months of 2001 compared to 2000. The increase in the cost of interest-bearing liabilities reflects the increased use of borrowed funds and competitive market forces.

The decrease in the yield on average earning assets resulted from decreased yields on average loans. The yield on average loans decreased to $9.01 \%$ for the three months ended March 31, 2001, from a yield of $9.13 \%$ for the first three months of 2000 . The decrease in the yields on loans for 2001 was primarily the result of a decreasing interest rate environment. The tax effective (TE) yield on average investments increased to $6.86 \%$ at March 31,2001 compared to $6.79 \%$ at March 31 , 2000 and decreased compared to $6.95 \%$ at December 31, 2000.

The cost of average interest-bearing liabilities increased to $4.52 \%$ for the three months ended March 31 , 2001 , compared to a cost of $4.04 \%$ for the first three months of 2000 . The increase in the cost of interest-bearing liabilities was primarily the result of a change in the mix of interest-bearing liabilities and competitive market forces. As stated above, average borrowed funds as a of a change in the mix of interest-bearing liabilities and competitive market forces. As stated above, average borrowed unds as a
percent of average funding (total deposits plus borrowing) increased from $20.56 \%$ to $22.42 \%$ between March 31 , 2001 and December 31 , 2000. Also, average time deposits as a percentage of interest-bearing deposits inceased to $44.77 \%$ from $38.84 \%$. The cost of 2000. Also, average time deposits as a percentage of interest-bearing deposits inceased to $44.77 \%$ from $38.84 \%$. The cost of
average interest-bearing deposits was $3.88 \%$ for the first three months of 2001 as compared to $3.27 \%$ for the first three months of 2000. The cost of borrowed funds increased to $5.89 \%$ for the three months ended March 31,2001 , compared to a cost of $5.84 \%$ for the three months ended March 31, 2000. The cost of time deposits increased to $5.61 \%$ for the three months ended March 31 , 2001 , compared

The Company reported total interest income of $\$ 39.9$ million for the three months ended March 31 , 2001 . This represented an increase of $\$ 4.6$ million, or $13.06 \%$, over total interest income of $\$ 35.3$ million for the three months ended March 31 , 2000 .
million Interest expense totaled $\$ 15.9$ million for the three months ended March 31, 2001. This represented an increase of $\$ 3.8$ million, or $31.63 \%$, over total interest expense of $\$ 12.1$ million for the three months ended March 31 , 2000 .

Table 1 shows the average balances of assets, liabilities, and stockholders' equity and the related interest income, expense, and rates for the three-month periods ended March 31, 2001, and 2000. Yields for tax-advantaged investments are shown on a taxable equivalent basis using a $35 \%$ tax rate.

TABLE 1 - Distribution of Average Assets, Liabilities, and Stockholders' Equity; Interest Rates and Interest Differentials (dollars in thousands)

ASSETS


LIABILITIES AND STOCKHOLDERS' EQUITY

Non-interest bearing deposits
Savings Deposits (4)
Time Deposits
Total Deposits
Borrowings

Total Interest-Bearing Liabilities
Other Liabilities
Stockholders' Equity
Total Liabilities and
Stockholders' Equity


| Net interest spread | $3.39 \%$ |
| :--- | :--- | :--- |
| Net interest margin | $4.86 \%$ |

(1) Includes tax-exempt municipal securities, pereferred stock, and qualified zone academy bonds.
(2) Loan fees are included in total interest income as follows: 2001, \$898; 2000, \$917.
(3) Nonperforming loans are included in loans as follows: 2001, \$971; 2000, \$687.
(4) Includes interest-bearing demand and money market accounts.

Table 2 summarizes the changes in interest income and interest expense based on changes in average asset and liability balances (volume) and changes in average rates (rate). For each category of interest-earning assets and interest-bearing liabilities, information is provided with respect to changes attributable to (1) changes in volume (change in volume multiplied by initial rate), (2) changes in rate (change in rate multiplied by initial volume) and (3) changes in rate/volume (change in rate multiplied by change in volume).

TABLE 2 - Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income
(amounts in thousands)
ended March 31, 2001 and 2000
Increase (decrease) in interest income or expense due to changes in:

|  | Volume |  | Rate |  | Rate/ Volume |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |  |  |  |  |
| Taxable investment securities | \$ | 1,395 | \$ | (227) | \$ | (27) | \$ | 1,141 |
| Tax-advantaged securities |  | 1,243 |  | 159 |  | 87 |  | 1,489 |
| Fed funds sold interest-bearing deposits with other institutions |  | 72 |  | 0 |  | (7) |  | 65 |
| Loans |  | 2,238 |  | (288) |  | (31) |  | 1,919 |
| Total earning assets |  | 4,948 |  | (356) |  | 22 |  | 4,614 |
| Interest Expense: |  |  |  |  |  |  |  |  |
| Savings deposits |  | 96 |  | 191 |  | 6 |  | 293 |
| Time deposits |  | 1,231 |  | 695 |  | 221 |  | 2,147 |
| Other borrowings |  | 1,343 |  | 39 |  | 10 |  | 1,392 |
| Total interest-bearing liabilities |  | 2,670 |  | 925 |  | 237 |  | 3,832 |
| Net Interest Income | \$ | 2,278 | \$ | $(1,281)$ | \$ | (215) | \$ | 782 |

[^0]Both the net interest spread and the net interest margin are largely affected by interest rate changes in the market place and the Company's ability to reprice assets and liabilities as these interest rates change. The Company's management utilizes the results of a dynamic simulation model to quantify the estimated exposure of net interest income to sustained changes in interest rates. The sensitivity of the Company's net interest income is measured over a rolling two year horizon. The simulation model estimates the impact of changing interest rates on the net interest income from all interest-earning assets and interest expense paid on all interest-bearing liabilities reflected on the Company's balance sheet. The sensitivity analysis is compared to policy limits which specify a maximum tolerance level for net interest income exposure over a one year time horizon assuming no balance sheet growth, given both a 200 basis point upward and downward shift in interest rates. A parallel and pro rata shift in interest rates over a 12 -month period is assumed. The following reflects the Company's net interest income sensitivity over a one year horizon as of March 31, 2001.

| Simulated | Estimated Net <br> Interest Income |
| :---: | :---: |
| Rate Changes | Sensitivity |
| ------------------- | $0.18 \%$ |
| -200 basis points | $(0.82 \%)$ |

The table indicates that net interest income would increase by approximately $0.18 \%$ over a 12 -month period if there were a sustained, parallel and pro rata 200 basis point upward shift in interest rates. Net interest income would decrease approximately $0.82 \%$ over a 12 -month period if there were a sustained, parallel and pro rata 200 basis point downward shift in interest rates.

## Credit Loss Experience

The allowance for credit losses is based upon estimates of probable losses inherent in the loan and lease portfolio. The nature of the process by which the Company determines the appropriate allowance for credit losses requires the exercise of considerable judgment. The amount actually observed in respect of these losses can vary significantly from the estimated amounts. The Company's methodology includes two major elements, which are intended to reduce the differences between estimated and actual losses.

The Company's methodology for assessing the appropriateness of the allowance consists of two key elements. The first element is the allocated portion of the allowance, which includes specific allowances for identified problem loans, and a loan portfolio formula allowance. The second element is the unallocated allowance, which supplements the allocated portion. The unallocated allowance includes management's judgmental determination of the amounts necessary for concentrations, economic uncertainties and other subjective factors; correspondingly, the relationship of the unallocated allowance to the total allowance may fluctuate from period to period.

In the case of the portfolio formula allowance, homogeneous portfolios, such as small business lending, consumer loans, and real estate loans, are aggregated or pooled in determining the appropriate allowance. The risk assessment process in this case emphasizes trends in the different portfolios for delinquency, loss, and other behavioral characteristics of the subject portfolios.

Central to the Company's credit risk management is its loan risk rating system. The originating credit officer assigns borrowers an initial risk rating, which is based primarily on a thorough analysis of each borrower's financial capacity in conjunction with industry and economic trends. Approvals are made based upon the amount of inherent credit risk specific to the transaction and are reviewed for appropriateness by senior line and credit administration personnel. Credits are monitored by line and credit administration personnel for deterioration in a borrower's financial condition, which would impact the ability of the borrower to perform under the contract. Risk ratings are adjusted as necessary.

Based on the risk rating system specific allowances are established in cases where management has identified significant conditions or circumstances related to a credit that management believes indicates the probability that a loss has been incurred in excess of the amount determined by the application of the portfolio formula allowance. Management performs a detailed analysis of these loans, including, but not limited to, appraisals of the collateral, conditions of the marketplace for liquidating the collateral and assessment of the guarantors. Management then determines the inherent loss potential and allocates a portion of the allowance for losses as a specific allowance for each of these credits.

The unallocated allowance is based upon management's evaluation of various conditions, the effects of which are not directly measured in the determination of the formula and specific allowances. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits or portfolio segments. The conditions evaluated in connection with the unallocated allowance include the following conditions that existed as of the balance sheet date:

- then-existing general economic and business conditions affecting the key lending areas of the

Company,
then-existing economic and business conditions of areas outside the lending areas, such as other sections of the United States, Asia and Latin America,
credit quality trends (including trends in non-performing loans expected to result from existing conditions),

- collateral values
- loan volumes and concentrations,
- seasoning of the loan portfolio,
- specific industry conditions within portfolio segments,
- recent loss experience in particular segments of the portfolio,
- duration of the current business cycle,
- bank regulatory examination results and
- findings of the Company's internal credit examiners.

Management reviews these conditions in discussion with the Company's senior credit officers. To the extent that any of these conditions is evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, managements estimate of the effect of such condition may be reflected as a specific allowance applicable to such credit or portfolio segment. Where any of these conditions is not evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, management's evaluation of the inherent loss related to such condition is reflected in the unallocated allowance. Management may add certain adjustments to ensure that a prudent amount of conservatism is present. Although management has allocated a portion of the allowance to specific loan categories, the adequacy of the allowance must be considered in its entirety

Account The Company has adopted SFAS No. 114, "Accounting by Creditors for the Impairment of a Loan. ", as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." The statements prescribe that a loan is maired when principal and interest are deemed uncollectable according to the original contractual terms of the loan. Impairment is masured as either the expected future cash flows discounted at each loan's effective interest rate, the fair value of the loan's is included as a part of the company's allowance for credit losses.

The Company maintains an allowance for inherent credit losses that is increased by a provision for credit losses charged against operating results. The allowance for credit losses is also increased by recoveries on loans previously charged off and reduced by actual loan losses charged to the allowance. The provision for credit losses was $\$ 750,000$ for the three months ended March 31, 2001, as compared to $\$ 900,000$ for the same period of 2000 , a decrease of $\$ 150,000$, or $16.67 \%$.

The allowance for credit losses at March 31, 2001 was $\$ 20.0$ million. This represented an increase of $\$ 868,700$ or $4.54 \%$ from the allowance for credit losses of $\$ 19.2$ million at December 31, 2000. The allowance for credit losses was $1.92 \%$ of average gross loans for the first three months of 2001 and $1.86 \%$ of average gross loans for the first three months of 2000 .

Non-performing loans, which include non-accrual loans, loans past due 90 or more days and still accruing, and restructured loans were $\$ 971,000$ at March 31, 2001. This represented an increase of $\$ 5,000$, or $0.52 \%$ from the level of non-performing loans at

December 31, 2000. Non-performing assets, which include non-performing loans plus other real estate owned (foreclosed property) remained constant at $\$ 1.3$ million at March 31, 2001. Table 6 presents non-performing assets as of March 31, 2001, and December 31, 2000. At March 31, 2001, the Company had loans classified as impaired totaling $\$ 15.0$ million. This represents an decrease of $\$ 182,000$, or $1.20 \%$ compared to loans classified as impaired of $\$ 15.2$ million at December 31, 2000. The Company applies the methods prescribed by Statement of Financial Accounting Standards No. 114 for determining the fair value of specific loans for which the eventual collection of all principal and interest is considered impaired.

While management believes that the allowance at March 31, 2001, was adequate to absorb losses from any known or inherent risks in the portfolio, no assurance can be given that economic conditions which adversely affect the company's service areas or other circumstances will not be reflected in increased provisions or credit losses in the future. Table 3 shows comparative information on net credit losses, provisions for credit losses, and the allowance for credit losses for the periods indicated.

TABLE 3 - Summary of Credit Loss Experience
(amounts in thousands)

Three-months ended March 31, 2001

| $\$$ | $1,036,301$ <br> $===========$ <br> $\$$ <br> $1,043,452$ |
| :---: | :---: |
| ========== |  |
| $\$$ | 19,152 |


| \$ | 945,451 |
| :---: | :---: |
| \$ | 944, 067 |
| \$ | 16,761 |




Total Loans Charged-Off

15
97


|  | (119) |  | 137 |
| :---: | :---: | :---: | :---: |
|  | 750 |  | 900 |
| \$ | 20,021 | \$ | 17,524 |

Allowance for Credit Losses at End of period
(1) Net of deferred loan fees

Net Loans Charged-Off to Average Total Loans*
Net Loans Charged-Off to Total Loans at End of Period*
Allowance for Credit Losses to Average Total Loans
Allowance for Credit Losses to Total Loans at End of Period Net Loans Charged-Off to Allowance for Credit Losses* Net Loans Charged-Off to Provision for Credit Losses

## Other Operating Income

Other operating income includes revenues earned from sources other than interest income. These sources include: service charges and fees on deposit accounts, fee income from trust services, other fee oriented products and services, gain or loss on sale of securities or other real estate owned and gross revenue from Community Trust Deed Services and CVB Ventures (the Company's nonbank subsidiaries).

Other operating income totaled $\$ 5.7$ million for the three months ended March 31, 2001. This represented an increase of $\$ 957,000$, or $20.29 \%$, from other operating income of $\$ 4.7$ million for the three months ended March 31 , 2000 . The increase was primarily the result of higher service charge income, other income, and rental income, which was offset by a loss of $\$ 605,000$ on the sale of securities.

Service charge income totaled $\$ 3.1$ million for the first three months ended March 31, 2001 . This represents an increase of $\$ 500,000$, or $18.89 \%$, over service charge income of $\$ 2.6$ million for the three months ended March $31,2000$.

Trust income totaled $\$ 1.1$ million for the three months ended March 31, 2001. This represented an increase of $\$ 68,000$, or $6.52 \%$, over trust income of $\$ 1.0$ million for the three months ended March 31, 2000.

Other fee-oriented products (which include investment services fees, business services fees, bankcard fees, international fees, and other fees) generated fees totaling $\$ 774,000$ for the three months ended March 31 , 2001 . This represented an increase of $\$ 89,000$, or $13.03 \%$, over fees of $\$ 685,000$ for the three months ended March $31,2000$.

## Other Operating Expenses

Other operating expenses for the Company includes expenses for salaries and benefits, occupancy, equipment, professional services, promotion and other expenses (data processing, stationary and supplies, deposit insurance, promotional, other real estate owned, and misc. expenses). Other operating expenses totaled $\$ 15.1$ million for the three months ended March 31 , 2001 . This represented an increase of $\$ 746,000$, or $5.20 \%$, over other operating expenses of $\$ 14.3$ million for the three months ended March 31 , 2000

For the most part, other operating expenses reflect the direct expenses and related administrative expenses associated with staffing, maintaining, promoting, and operating branch facilities. Management's ability to control other operating expenses in relation to asset growth can be measured in terms of other operating expenses as a percentage of average assets. Operating expenses measured as a percentage of average assets decreased to $2.71 \%$ for the first three months of 2001 , compared to a ratio of $2.92 \%$ for the same period last year. The decrease in the ratio indicates that management is controlling greater levels of assets with proportionately smaller operating expenses, an indication of operating efficiency.

Management's ability to control other operating expenses in relation to the level of net revenue (net interest income plus other operating income) can be measured in terms of other operating expenses as a percentage of net revenue. This is known as the efficiency ratio and indicates the percentage of revenue that is used to cover expenses. For the first three months of 2001 , the efficiency ratio was $50.87 \%$, compared to a ratio of $51.37 \%$ for the same period last year. The decrease in the ratio indicates that a proportionately smaller amount of net revenue was being allocated to operating expenses, an additional indication of operating efficiency.

Salaries and employee benefits totaled $\$ 7.9$ million for the first three months of 2001. This represented an increase of $\$ 419,000$, or $5.58 \%$ from salaries and employee benefits of $\$ 7.5$ million for the same period last year. Equipment expense totaled $\$ 1.2$ million for the three months ended March 31, 2001. This represents a decrease of $\$ 47,000$, or $3.70 \%$, over equipment expense of $\$ 1.3$ million for the three months ended March 31, 2000. Occupancy expense totaled $\$ 1.4$ million for the three months ended March 31 , 2001. This represents an increase of $\$ 13,000$, or $0.91 \%$, over occupancy expense of $\$ 1.4$ million for the same period last year. Professional expense, which includes legal and accounting expenses totaled $\$ 1.3$ million for the first three months, ended March 31 , 2001. This represents an increase of $\$ 134,000$, or $11.94 \%$, over professional expense of $\$ 1.1$ million for the three months ended March 2001. This represents an increase of $\$ 134,000$, or $11.94 \%$, over professional expense of $\$ 1.1$ million for the three months ended March first three months ended March 31,2001 . This represts an increase of $\$ 228,000$ or $7.42 \%$ exper other expense of $\$ 31$ million for the first three months of 2000.
allowance. The allowance was established to provide for inherent losses. For the three months ended March 31 , 2001 , there was no additional provision made for other real estate owned. At March 31, 2001 the allowance for inherent losses on other real estate owned was $\$ 52,000$, or $12.64 \%$, of the $\$ 410,000$ in other real estate owned.

Other expenses include the amortization of goodwill and intangibles. The amortization expense of goodwill and intangibles totaled $\$ 274,000$ for the first three months of 2001 and $\$ 296,000$ for the same period last year.

## BALANCE SHEET ANALYSIS

The Company reported total assets of $\$ 2.27$ billion at March 31, 2001. This represented a decrease of $\$ 36.3$ million, or $1.57 \%$, over total assets of $\$ 2.31$ billion at December 31, 2000. Gross loans, net of deferred loan fees, totaled $\$ 1.04$ billion at March 31, 2001. This represented a decrease of $\$ 15.2$ million, or $1.44 \%$, over gross loans of $\$ 1.05$ billion at December 31 , 2000 . The decrease in loans in the first quarter represents normal cyclical activity primarily in agribusiness loans. Total deposits increased $\$ 25.7$ million, or $1.61 \%$, to $\$ 1.62$ billion at March 31,2001 , from $\$ 1.60$ billion at December 31 , 2000 . Borrowings decreased $\$ 86.7$ million, or $17.42 \%$, to $\$ 410.9$ million at March 31, 2001, from $\$ 497.6$ million at December 31, 2000.
Investment Securities and Debt Securities Available-for-Sale
The Company reported total investment securities of $\$ 1.06$ billion at March 31, 2001. This represented a decrease of $\$ 6.3$ million, or $0.59 \%$, over total investment securities of $\$ 1.07$ billion at December 31, 2000 .

At March 31, 2001, the Company's net unrealized gain on securities available-for-sale totaled $\$ 21.1$ million. Accumulated other comprehensive income totaled $\$ 12.2$ million (net of deferred taxes of $\$ 8.9$ million). At December 31, 2000, the Company reported a net unrealized gain on investment securities available-for-sale of $\$ 11.7$ million. Accumulated other comprehensive income totaled $\$ 6.8$ million (net of deferred taxes of $\$ 4.9$ million). Note 2 of the Notes to the Consolidated Financial Statements in the Company's 2000 Annual Report on Form 10-K discusses its current accounting policy as it pertains to recognition of market values for investment securities held as available-for-sale.

Table 4 sets forth investment securities held-to-maturity and available-for-sale, at March 31, 2001 and December 31, 2000.

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Table 4 - Composition of Investment Securities
(dollars in thousands)


Loan Composition and Non-performing Assets
Table 5 sets forth the distribution of the loan portfolio by type as of the dates indicated (dollar amounts in thousands):
Table 5 - Distribution of Loan Portfolio by Type

Commercial and Industrial
Real Estate:
Construction
Mortgage
Consumer
Municipal lease finance receivables
Agribusiness
Gross Loans
Less
Allowance for credit losses Deferred net loan fees

Net Loans

|  | March 31, 2001 | December 31, 2000 |  |
| :---: | :---: | :---: | :---: |
| \$ | 419,552 | \$ | 425,130 |
|  | 60,854 |  | 58,373 |
|  | 403,703 |  | 401, 408 |
|  | 23,438 |  | 22,642 |
|  | 23,999 |  | 23,633 |
|  | 108,072 |  | 123,614 |
|  | 1,039,618 |  | 1,054,800 |
|  | 20,021 |  | 19,152 |
|  | 3,317 |  | 3,307 |
| \$ | 1,016,280 | \$ | 1,032,341 |

As set forth in Table 6, non-performing assets, which include non-performing loans plus other real estate owned (foreclosed property) remained constant at $\$ 1.3$ million at March 31, 2001 . Non-performing loans, which include non-accrual loans, loans past due 90 or more days and still accruing, and restructured loans were $\$ 971,000$ at March 31 , 2001 . This represented an increase of $\$ 5,000$, or $0.52 \%$, from the level of non-performing loans at December 31, 2000. In addition, the Company had loans classified as impaired at March 31, 2001 totaling $\$ 15.0$ million. This represents an increase of $\$ 12.3$ million, or $454.89 \%$ compared to loans classified as impaired of $\$ 2.7$ million at March 31,2000 ; and represents a decrease of $\$ 182,000$, or $1.20 \%$ compared to loans classified as impaired of $\$ 15.2$ million at December 31, 2000.

Although management believes that non-performing assets are generally well secured and that potential losses are reflected in the allowance for credit losses, there can be no assurance that a general deterioration of economic conditions or collateral values would not result in future credit losses.

TABLE 6 - Non-performing Assets (dollar amount in thousands)

|  | March 31, 2001 | December 31, 2000 |
| :---: | :---: | :---: |
| Non-accrual loans | \$885 | \$966 |
| Loans past due 90 days or more and still accruing interest | 86 | 0 |
| Restructured loans | 0 | 0 |
| Other real estate owned (OREO), net | 358 | 359 |
| Total non-performing assets | \$1,329 | \$1,325 |
| Percentage of non-performing assets to total loans outstanding and OREO | 0.13\% | 0.13\% |

The Bank has allocated specific reserves to provide for any inherent loss on non-performing loans. Management cannot, however, predict the extent to which the current economic environment may persist or worsen or the full impact such environment may have on the Company's loan portfolio.

Deposits and Borrowings
At March 31, 2001, total deposits were $\$ 1.62$ billion. This represented an increase of $\$ 25.7$ million, or $1.61 \%$ from total deposits of $\$ 1.60$ billion at December 31, 2000. Average total deposits for the first three months of 2001 were $\$ 1.58$ billion. This represented an increase of $\$ 134.7$ million, or $9.31 \%$, from average total deposits of $\$ 1.45$ billion for the three months ended March 31, 2000. The comparison of average balances for the first three months of 2001 is more representative of the Company's growth in deposits as it excludes the seasonal peak in deposits at year-end.

Demand deposits totaled $\$ 622.6$ million at March 31, 2001, representing a decrease of $\$ 42.7$ million, or $6.42 \%$ from total demand deposits of $\$ 665.3$ million at December 31, 2000. The decrease in demand deposits from the year-end total reflects normal seasonal fluctuations relating to agricultural and other depositors. Average demand deposits for the first three months of 2001 were $\$ 609.7$ million. This represented a decrease of $\$ 1.1$ million, or $0.18 \%$, from average demand deposits of $\$ 610.8$ million for the three months ended December 31, 2000. At March 31, 2001, demand deposits represented $38.41 \%$ of total deposits, compared to $41.71 \%$ at December 31, 2000.

Time deposits totaled $\$ 450.2$ million at March 31, 2001. This represented an increase of $\$ 40.4$ million, or $9.86 \%$ over total time deposits of $\$ 409.7$ million at December 31, 2000. Time deposits are not affected by the Company's seasonal fluctuation in demand deposits.

Borrowed funds include both short and long-term funds. Short-term borrowed funds include demand notes to the U.S. Treasury, federal funds purchased from other financial institutions, and borrowings from the Federal Reserve Bank and the Federal Home Loan Bank. Long-term funds include a capital lease and borrowings from the Federal Home Loan Bank. For the three months ended March 31, 2001 borrowed funds averaged $\$ 457.5$ million. Short-term borrowed funds totaled $\$ 110.6$ million at March 31 , 2001 . This represented a decrease of $\$ 285.7$ million, or $72.10 \%$ over short-term borrowed funds of $\$ 396.2$ million at December 31 , 2000 . Long-term borrowed funds totaled $\$ 300.3$ million at March 31, 2001. This represented an increase of $\$ 199.0$ million, or $196.36 \%$ over long-term borrowed funds of $\$ 101.3$ million at December 31, 2000. Total borrowed funds at March 31, 2001 total $\$ 410.9$ million. This represented a decrease of $\$ 86.7$ million, or $17.42 \%$ over total borrowed funds of $\$ 497.6$ million at December 31, 2000 . The decrease in borrowed funds during the first three months of 2001 was primarily the result of a decrease in Federal Home Loan Bank borrowing. While total borrowing decreased, there was a shift out of short-term borrowing into long-term borrowing in order to capture a lower interest rate environment.

## Liquidity

Liquidity risk is the risk to earnings or capital resulting from the Bank's inability to meet its obligations when they come due without incurring unacceptable losses. It includes the ability to manage unplanned changes in funding sources and to recognize or address changes in market conditions that affect the Bank's ability to liquidate assets quickly and with minimum loss of value. Factors considered in liquidity risk management are stability of the deposit base; marketability, maturity, and pledging of investments; and the demand for credit.

In general, liquidity risk is managed daily by controlling the level of Fed funds and the use of funds provided by the cash flow from the investment portfolio. To meet unexpected demands, lines of credit are maintained with correspondent banks, the Federal Home Loan Bank and the Federal Reserve Bank. The sale of bonds maturing in the near future can also serve as a contingent source of funds. Increases in deposit rates are considered a last resort as a means of raising funds to increase liquidity.

For the Bank, sources of funds normally include principal payments on loans and investments, borrowed funds, and growth in deposits. Uses of funds include withdrawal of deposits, interest paid on deposits, increased loan balances, purchases, and other operating expenses.

Net cash provided by operating activities totaled $\$ 10.1$ million for the first three months of 2001, compared to net cash provided by operating activities of $\$ 12.1$ million for the same period last year. The decrease was primarily the result of an increase in interest paid, which was partially offset by a decrease in income tax paid and an increase in service charges and other fees received.

Net cash provided by investing activities totaled $\$ 20.1$ million for the first three months of 2001 , compared to net cash used by investing activities of $\$ 33.8$ million for the same period last year. The increase in net cash provided by investing activities was primarily the result of a decrease in loans. Financing activities used net cash flows of \$64.7 million for the three months ended March 31, 2001. This compares to $\$ 2.1$ million in net cash provided for the three months ended March 31 , 2000 . The increase in net cash used by financing activities was primarily the result of a decrease in borrowings. Cash and cash equivalents totaled $\$ 105.8$ million for the period ending March 31,2001 compared to $\$ 98.8$ million for the same period ending March 31 , 2000.
total since the primary sources and uses of fund for the Bank are loans and deposits, the relationship between gross loans and the more reliant the Bank is on its loan portfolio to provide for short-term liquidity needs. Since repayment of loans tends to be less predictable than the maturity of investments and other liquid resources, the higher the loan to deposit ratio the less liquid are the Bank's assets. For the first three months of 2001, the Bank's net loan to deposit ratio averaged $65.93 \%$, compared to an average ratio of $63.54 \%$ for the first three months of 2000.

CVB is a company separate and apart from the Bank that must provide for its own liquidity. Substantially all of CVB's revenues are obtained from dividends declared and paid by the Bank. There are statutory and regulatory provisions that could limit the ability of the Bank to pay dividends to CVB. At March 31, 2001, approximately $\$ 63.1$ million of the Bank's equity was unrestricted and available to be paid as dividends to CVB. Management of CVB believes that such restrictions will not have an impact on the ability of CVB to meet its ongoing cash obligations. As of March 31, 2001, neither the Bank nor CVB had any material commitments for capital expenditures.

## Capital Resources

The Company's equity capital was $\$ 199.1$ million at March 31, 2001. The primary source of capital for the Company continues to be the retention of net after tax earnings. The Company's 2000 Annual Report on Form 10-K (Management's Discussion and Analysis and Note 15 of the accompanying financial statements) describes the regulatory capital requirements of the company and the Bank.

The Bank and the Company are required to meet risk-based capital standards set by their respective regulatory authorities. The risk-based capital standards require the achievement of a minimum ratio of total capital to risk-weighted assets of $8.0 \%$ (of which at least $4.0 \%$ must be Tier 1 capital). In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of $4.0 \%$. At March 31,2001 , the Bank and the Company exceeded the minimum risk-based capital ratio and leverage ratio required to be considered "Well Capitalized".

Table 7 below presents the Company's and the Bank's risk-based and leverage capital ratios as of March 31, 2001 , and December 31, 2000

Table 7 - Regulatory Capital Ratios

|  | Required <br> Minimum | $\begin{gathered} \text { March 31, } \\ 2001 \end{gathered}$ |  | December $31,2000$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Ratios | Ratios | Company | Bank | Company | Bank |
| -------------- |  |  |  |  |  |
| Risk-based capital ratios |  |  |  |  |  |
| Tier I | 4.00\% | 13.66\% | 13.69\% | 12.60\% | 12.33\% |
| Total | 8.00\% | 14.92\% | 14.95\% | 13.86\% | 13.59\% |
| Leverage ratio | 4.00\% | 7.98\% | 7.99\% | 7.73\% | 7.56\% |

Risk Management
The Company's management has adopted a Risk Management Plan to ensure the proper control and management of all risk factors inherent in the operation of the Company and the Bank. Specifically, credit risk, interest rate risk, liquidity risk, transaction risk, compliance risk, strategic risk, reputation risk, price risk and foreign exchange risk, can all affect the market risk exposure of the company. These specific risk factors are not mutually exclusive. It is recognized that any product or service offered by the Company may expose the Bank to one or more of these risks.

| Item 1 | - | Legal Proceedings Not Applicable |
| :---: | :---: | :---: |
| Item 2 | - | Changes in Securities Not Applicable |
| Item 3 | - | Defaults upon Senior Securities Not Applicable |
| Item 4 | - | Submission of Matters to a Vote of Security Holders Not Applicable |
| Item 5 | - | Other Information Not Applicable |
| Item 6 | - | Exhibits and Reports on Form 8-K <br> (a) <br> Exhibits |
|  |  | None |
| (b) | Reports o | on Form 8-K |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CVB FINANCIAL CORP. <br> (Registrant)


[^0]:    During periods of changing interest rates, the ability to reprice interest-earning assets and interest-bearing liabilities can influence net interest income, net interest margin, and, consequently, the Company's earnings. Interest rate risk is managed by attempting to control the spread between rates earned on interest-earning assets and the rates paid on interest-bearing liabilities within the constraints imposed by market competition in the Bank's service area. Short-term repricing risk is minimized by within the constraints imposed by market competition in the Banks service area. Short-term repricing risk is minimized by increments over time. Basis risk is managed by the timing and magnitude of changes to interest-bearing deposits rates. Yield curve risk is reduced by keeping the duration of the loan and bond portfolios relatively short. Options risk in the bond portfolio is monitored monthly and actions are recommended when appropriate.

