

# STATEMENT OF CONDITION

March 31, 2022

## President's Message

CVB Financial Corp. reported net earnings of \$45.6 million for the quarter ended March 31, 2022, compared with \$47.7 million for the fourth quarter of 2021. We reported total assets of \$17.54 billion at March 31, 2022, which represented an increase of \$1.66 billion from total assets of \$15.88 billion at December 31, 2021. We announced our 180th consecutive quarter of profitability and our 130th consecutive quarterly cash dividend paid to shareholders. Global supply constraints, inflation, and labor shortages continue to negatively impact many of the businesses and the industries that we serve. Although these issues merit close attention, we continue to remain disciplined in our approach to produce consistent earnings and to maintain strong capital levels, solid credit quality, and excellent liquidity, while providing the products and services that help our customers navigate this volatile environment.

Citizens Business Bank was named the fourth-ranked bank in 2022 by Forbes out of the largest 100 publicly traded banks in asset size in the United States. This recognition marks the sixth time since 2016 that our Bank placed in the top-four position on the Forbes annual rankings, including three of the past five years at the number one ranking. I'm also pleased that we were recently ranked the 17th best-performing publicly traded bank in the United States in 2021 by S&P Global Market Intelligence.

On January 7, we announced the completion of our acquisition of Suncrest Bank. The combination of our organizations will provide us with a platform for expansion into the Greater Sacramento market, as well as solidify our position in the important Central Valley region of California. Upon the close of the merger, we acquired seven banking centers and approximately \$1.4 billion in total assets. We completed the integration of banking systems in February and we plan to consolidate two of the former Suncrest Bank locations with contiguous Citizens Business Bank locations in the second quarter. We welcome the addition of Suncrest Bank's customers, associates, and shareholders to our strong and growing organization.

In February, Kristina M. Leslie and Marshall V. Laitsch announced their individual plans to retire from our Boards of Directors. They have both stated that they intend to serve out their current terms on our Boards, but will not stand for reelection at our Annual Shareholders Meeting scheduled for May 18, 2022. Ms. Leslie and Mr. Laitsch have been outstanding Directors and have been instrumental to our successful growth and corporate governance.

CitizensTrust, our wealth management division that provides trust, investment, and brokeragerelated services, as well as financial, estate, and business succession planning, had approximately \$3.34 billion in assets under management and administration, including \$2.49 billion in assets under management, at quarter end.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol "CVBF". If you are new to CVB Financial Corp. and would like more information about Citizens Business Bank, our principal financial services subsidiary, please visit us on our website at cbbank.com. Additional information about CVB Financial Corp. is available on the website under the "Investors" tab.

On behalf of our Board of Directors and all of our hard-working associates, we thank our customers and shareholders for their continued loyalty and support.



President & Chief Executive Officer

CVB Financial Corp., Citizens Business Bank

Forbes, 2022

**Super Premier** PERFORMING BANK Findley Reports, 2021

#### **Board of Directors**

Raymond V. O'Brien III Chairman

David A. Brager President and CEO

Stephen A. Del Guercio Director

Anna Kan

Director

Marshall V. Laitsch Director

George A. Borba Vice Chairman

Kristina M. Leslie Director

Jane Olvera Director

Hal W. Oswalt Director

Rodrigo Guerra, Jr.

Director

#### **Leadership Team**

David A. Brager President and CEO

David C. Harvey EVP, Chief Operating Officer

Richard H. Wohl EVP, General Counsel

Yamynn De Angelis EVP, Chief Risk Officer

Hector G. Gutierrez, Esa. EVP Deputy Chief Credit Officer

Timothy B. Noone EVP, Specialty Banking

Jeffrey S. Boyer SVP, Los Angeles Region-North SVP, Chief Information Officer

Gilbert W. Estrada SVP, Inland Empire Region

Richard M. Favor SVP, Central Coast Region

Derrick I. Hong SVP Chief Audit Executive

Daniel Limon SVP, Specialty Lending Group

Rudy I. Ramirez SVP, Chief Information Security Officer SVP, Real Estate Banking

LaVon M. Short SVP, Director of Treasury Management and Marketing

David S. Stong SVP, San Diego Region

F. Allen Nicholson **EVP Chief Financial Officer** 

David F. Farnsworth **EVP Chief Credit Officer** 

R. Daniel Banis EVP, CitizensTrust

Ted J. Dondanville EVP, Banking Division

Susan M. Mlot **EVP Head of Operations** 

G. Larry Zivelonghi EVP, Dairy & Livestock Industries

Michael K. Currie

Donald E. Evenson SVP, Chief Investment Officer

Deborah G. Gallagher SVP, SBA Group

Joyce Y. Kwon SVP, Director of Human Resources

Michael B. Mulcahy SVP, Los Angeles Region-Metro

Mark C. Richardson

Michael D. Stain SVP. Central Valley Region

Robert E. Zeltner SVP, Orange County Region

**CONSECUTIVE QUARTERS** OF CASH DIVIDENDS PAID

**CONSECUTIVE QUARTERS** OF PROFITABILITY

\$45.6 million

NET INCOME as of 3.31.22

Top 4 Banks IN AMERICA

Five-Star **SUPERIOR RATING** BauerFinancial, 2021

Financials

CVB Financial Corp. ("CVBF") is the holding company for Citizens Business Bank. CVBF is one of the 10 largest bank holding companies headquartered in California with over \$17 billion in total assets. Citizens Business Bank is consistently recognized as one of the top performing banks in the nation and offers a wide array of banking, lending and investing services through over 60 banking centers and 3 trust office locations serving the Inland Empire, Los Angeles County, Orange County, San Diego County, Ventura County, Santa Barbara County, and Central California.

#### **Condensed Consolidated Balance Sheets**

(Dollars in thousands, except share amounts) (Unaudited)	March 31, 2022	December 31, 2021		
Assets				
Cash and due from banks	\$ 171,000	\$ 90,012		
Interest-earning balances due from Federal Reserve	1,482,039	1,642,536		
Total cash and cash equivalents	1,653,039			
Interest-earning balances due from depository institutions	6,859	25,999		
Investment securities available-for-sale, at fair value				
(with amortized cost of \$3,850,724 at March 31, 2022, and				
\$3,185,249 at December 31, 2021)	3,647,330	3,183,923		
Investment securities held-to-maturity (with fair value of				
\$2,203,144 at March 31, 2022, and \$1,921,693 at				
December 31, 2021)	2,362,741	1,925,970		
Total investment securities	6,010,071	5,109,893		
Investment in stock of Federal Home Loan Bank (FHLB)	18,012	17,688		
Loans and lease finance receivables	8,591,684	7,887,713		
Allowance for credit losses	(76,119)	(65,019)		
Net loans and lease finance receivables	8,515,565	7,822,694		
Premises and equipment, net	53,435	49,096		
Bank owned life insurance (BOLI)	259,254	251,570		
Accrued interest receivable	37,308	34,204		
Intangibles	27,310	25,394		
Goodwill	765,822	663,707		
Income taxes	83,639	32,603		
Other assets	108,823	118,301		
Total assets	\$ 17,539,137	\$ 15,883,697		
Liabilities and Stockholders' Equity				
Liabilities:				
Deposits:				
Noninterest-bearing	\$ 9,107,304	\$ 8,104,056		
Interest-bearing	5,380,474	4,872,386		
Total deposits	14,487,778	12,976,442		
Customer repurchase agreements	598,909	642,388		
Other borrowings	-	2,281		
Deferred compensation	23,948	20,879		
Payable for securities purchased	257,979	50,340		
Other liabilities	95,480 109,8			
Total liabilities	15,464,094	13,802,194		
Commitments and Contingencies				
Stockholders' Equity				
Common stock, authorized, 225,000,000 shares without par;				
issued and outstanding 141,626,059 at March 31, 2022,				
and 135,526,025 at December 31, 2021	1,325,644	1,209,903		
Retained earnings	895,661	875,568		
<del>-</del>		(146,262) (3,968)		
Accumulated other comprehensive (loss) income, net of tax				
Accumulated other comprehensive (loss) income, net of tax <b>Total stockholders' equity</b>	2,075,043	2,081,503		

### **Condensed Consolidated Statements of Earnings**

(Dollars in thousands, except per share amounts) (Unaudited)	T	Three Months Ended March 31, 2022 2021		
<u>·                                      </u>				
Interest income:		00.464		04 705
Loans and leases, including fees	\$	89,461	\$	91,795
Investment securities:		12.022		0.150
Investment securities available-for-sale		12,832		9,159
Investment securities held-to-maturity		10,663		3,940
Total investment income		23,495		13,099
Dividends from FHLB stock		371		217
Interest-earning deposits with other institutions		773		413
Total interest income		114,100		105,524
Interest expense:				
Deposits		1,127		1,812
Borrowings and customer repurchase agreements		133		141
Junior subordinated debentures		-		103
Total interest expense		1,260		2,056
Net interest income before provision for (recapture of)				
credit losses		112,840		103,468
Provision for (recapture of) credit losses		2,500		(19,500)
Net interest income after provision for (recapture of)		,		
credit losses		110,340		122,968
Noninterest income:		,		,
Service charges on deposit accounts		5,059		3,985
Trust and investment services		2,822		2,611
Bankcard services		416		350
BOLI income		1,349		4,624
Gain on OREO, net		1,543		429
Other		1 (10		
Total noninterest income		1,618	_	1,682
		11,264	_	13,681
Noninterest expense:		22.656		20.706
Salaries and employee benefits		32,656		29,706
Occupancy and equipment		5,571		4,863
Professional services		2,045		2,168
Computer software expense		3,795		2,844
Marketing and promotion		1,458		725
Amortization of intangible assets		1,998		2,167
Acquisition related expenses		5,638		-
Other		5,077		4,690
Total noninterest expense		58,238		47,163
Earnings before income taxes		63,366		89,486
Income taxes		17,806		25,593
Net earnings	\$	45,560	\$	63,893
Basic earnings per common share	\$	0.31	\$	0.47
Diluted earnings per common share	\$	0.31	\$	0.47
Cash dividends declared per common share	\$	0.18	\$	0.18
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