



STATEMENT OF CONDITION

September 30, 2022

President's Message

CVB Financial Corp. (CVBF) reported net earnings of \$64.6 million for the quarter ended September 30, 2022, compared with \$59.1 million for the second quarter of 2022, our 182nd consecutive quarter of profitability. The combination of strong loan growth, expansion of our net interest margin, and our continuing efforts to closely manage expenses in the face of significant inflationary pressures resulted in a record \$91.9 million in pretax pre-provision income during the third quarter of 2022, a 7% increase from the second quarter. This growth supported a 5% increase in our quarterly dividend for the third quarter, our 132nd consecutive quarter of paying a cash dividend. The increased dividend represents the second increase in our quarterly dividend in 2022.

The California economy continues to face challenges related to supply chains, a tight labor market, and the same prevailing inflationary pressures, which have contributed to an uncertain business environment. Despite the challenging times, we are thankful and excited about our results for the third quarter, while remaining cautiously optimistic about the future.

In keeping with our commitment to the communities we serve, we recently hosted our 37th Annual Charity Golf Classic, which raised more than \$95,000 for Orange County community benefit organizations. We continued one of our oldest community traditions by presenting the Pasadena Tournament of Roses® 2023 Rose Queen® Coronation. We also launched our first Small Business Showcase to support entrepreneurs in Sacramento's small business community, with the winners receiving custom partnership packages to amplify and expand their business reach.

CitizensTrust, our wealth management division that provides trust, investment, and brokerage-related services, as well as financial, estate, and business succession planning, had approximately \$2.6 billion in assets under management and administration, including \$1.72 billion in assets under management, at quarter end.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol "CVBF". If you are new to CVB Financial Corp. and would like more information about Citizens Business Bank, our principal financial services subsidiary, please visit us on our website at cbbank.com. Additional information about CVB Financial Corp. is available on the website under the "Investors" tab.

We continue to focus on executing on our core strategies and supporting our customers through these unpredictable times. On behalf of our Board of Directors and all of our hard-working associates, we thank our customers and shareholders for their continued loyalty and support.

President & Chief Executive Officer
CVB Financial Corp., Citizens Business Bank

Board of Directors

Hal W. Oswalt Chairman	George A. Borba Vice Chairman
David A. Brager President and CEO	Jane Olvera Director
Stephen A. Del Guercio Director	Raymond V. O'Brien III Director
Anna Kan Director	Rodrigo Guerra, Jr. Director
Kimberly Sheehy Director	

Leadership Team

David A. Brager President and CEO	E. Allen Nicholson EVP, Chief Financial Officer
David C. Harvey EVP, Chief Operating Officer	David F. Farnsworth EVP, Chief Credit Officer
Richard H. Wohl EVP, General Counsel	R. Daniel Banis EVP, CitizensTrust
Yamynn De Angelis EVP, Chief Risk Officer	Ted J. Dondanville EVP, Banking Division
Hector G. Gutierrez, Esq. EVP, Deputy Chief Credit Officer	Susan M. Mlot EVP, Head of Operations
Timothy B. Noone EVP, Specialty Banking	G. Larry Zivelonghi EVP, Dairy & Livestock Industries
Jeffrey S. Boyer SVP, Los Angeles Region-North	Michael K. Currie SVP, Chief Information Officer
Gilbert W. Estrada SVP, Inland Empire Region	Donald E. Evenson SVP, Chief Investment Officer
Richard M. Favor SVP, Central Coast Region	Deborah G. Gallagher SVP, SBA Group
Derrick I. Hong SVP, Chief Audit Executive	Joyce Y. Kwon SVP, Director of Human Resources
Daniel Limon SVP, Specialty Lending Group	Michael B. Mulcahy SVP, Los Angeles Region-Metro
Rudy I. Ramirez SVP, Chief Information Security Officer	Mark C. Richardson SVP, Real Estate Banking
LaVon M. Short SVP, Director of Treasury Management and Marketing	Michael D. Stain SVP, Central Valley Region
David S. Stong SVP, San Diego Region	Robert E. Zeltner SVP, Orange County Region

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CONSECUTIVE QUARTERS
OF CASH DIVIDENDS PAID

182

CONSECUTIVE QUARTERS
OF PROFITABILITY

\$64.6 million

NET INCOME
as of 9.30.22

Top 4 Banks
IN AMERICA
Forbes, 2022

Five-Star
SUPERIOR RATING
BauerFinancial, 2022

Super Premier
PERFORMING BANK
Findley Reports, 2022

Financials ▶

CVB Financial Corp. ("CVBF") is the holding company for Citizens Business Bank. CVBF is one of the 10 largest bank holding companies headquartered in California with over \$16 billion in total assets. Citizens Business Bank is consistently recognized as one of the top performing banks in the nation and offers a wide array of banking, lending and investing services with more than 60 banking centers and 4 trust office locations serving California.

Condensed Consolidated Balance Sheets

<i>(Dollars in thousands, except share amounts) (Unaudited)</i>	September 30, 2022	December 31, 2021
Assets		
Cash and due from banks	\$ 186,647	\$ 90,012
Interest-earning balances due from Federal Reserve	131,892	1,642,536
Total cash and cash equivalents	<u>318,539</u>	<u>1,732,548</u>
Interest-earning balances due from depository institutions	7,594	25,999
Investment securities available-for-sale, at fair value (with amortized cost of \$3,862,216 at September 30, 2022, and \$3,185,249 at December 31, 2021)	3,321,824	3,183,923
Investment securities held-to-maturity (with fair value of \$2,150,988 at September 30, 2022, and \$1,921,693 at December 31, 2021)	2,557,922	1,925,970
Total investment securities	<u>5,879,746</u>	<u>5,109,893</u>
Investment in stock of Federal Home Loan Bank (FHLB)	18,012	17,688
Loans and lease finance receivables	8,774,136	7,887,713
Allowance for credit losses	(82,601)	(65,019)
Net loans and lease finance receivables	<u>8,691,535</u>	<u>7,822,694</u>
Premises and equipment, net	47,422	49,096
Bank owned life insurance (BOLI)	256,850	251,570
Accrued interest receivable	40,745	34,204
Intangibles	23,466	25,394
Goodwill	765,822	663,707
Income taxes	189,172	32,603
Other assets	110,373	118,301
Total assets	<u>\$ 16,349,276</u>	<u>\$ 15,883,697</u>
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 8,764,556	\$ 8,104,056
Interest-bearing	5,107,843	4,872,386
Total deposits	<u>13,872,399</u>	<u>12,976,442</u>
Customer repurchase agreements	467,844	642,388
Other borrowings	-	2,281
Deferred compensation	21,898	20,879
Payable for securities purchased	8,697	50,340
Other liabilities	99,552	109,864
Total liabilities	<u>14,470,390</u>	<u>13,802,194</u>
Commitments and Contingencies		
Stockholders' Equity		
Common stock, authorized, 225,000,000 shares without par; issued and outstanding 139,805,445 at September 30, 2022, and 135,526,025 at December 31, 2021	1,297,709	1,209,903
Retained earnings	964,674	875,568
Accumulated other comprehensive (loss) income, net of tax	(383,497)	(3,968)
Total stockholders' equity	<u>1,878,886</u>	<u>2,081,503</u>
Total liabilities and stockholders' equity	<u>\$ 16,349,276</u>	<u>\$ 15,883,697</u>

Condensed Consolidated Statements of Earnings

<i>(Dollars in thousands, except per share amounts) (Unaudited)</i>	Three Months Ended September 30, 2022 2021	
Interest income:		
Loans and leases, including fees	\$ 100,077	\$ 88,390
Investment securities:		
Investment securities available-for-sale	18,543	9,813
Investment securities held-to-maturity	12,834	5,188
Total investment income	<u>31,377</u>	<u>15,001</u>
Dividends from FHLB stock	258	258
Interest-earning deposits with other institutions	3,476	898
Total interest income	<u>135,188</u>	<u>104,547</u>
Interest expense:		
Deposits	1,728	1,113
Borrowings and customer repurchase agreements	122	135
Junior subordinated debentures	-	-
Total interest expense	<u>1,850</u>	<u>1,248</u>
Net interest income before provision for (recapture of) credit losses	133,338	103,299
Provision for (recapture of) credit losses	2,000	(4,000)
Net interest income after provision for (recapture of) credit losses	<u>131,338</u>	<u>107,299</u>
Noninterest income:		
Service charges on deposit accounts	5,233	4,513
Trust and investment services	2,867	2,681
Bankcard services	376	479
BOLI income	1,987	1,229
Gain on OREO, net	-	-
Gain on sale of building, net	-	-
Other	1,127	1,581
Total noninterest income	<u>11,590</u>	<u>10,483</u>
Noninterest expense:		
Salaries and employee benefits	33,233	29,741
Occupancy and equipment	5,779	5,122
Professional services	2,438	1,626
Computer software expense	3,243	3,020
Marketing and promotion	1,488	857
Amortization of intangible assets	1,846	2,014
(Recapture of) provision for unfunded loan commitments	-	-
Acquisition related expenses	-	809
Other	5,000	4,910
Total noninterest expense	<u>53,027</u>	<u>48,099</u>
Earnings before income taxes	89,901	69,683
Income taxes	25,262	19,930
Net earnings	<u>\$ 64,639</u>	<u>\$ 49,753</u>
Basic earnings per common share	\$ 0.46	\$ 0.37
Diluted earnings per common share	\$ 0.46	\$ 0.37
Cash dividends declared per common share	\$ 0.20	\$ 0.18

