

FORM 10-Q

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2005

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

For Quarter Ended March 31, 2005 Commission File Number: 0-10140

CVB FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of incorporation
or organization)

95-3629339
(I.R.S. Employer Identification No.)

701 North Haven Ave, Suite 350, Ontario, California
(Address of Principal Executive Offices)

91764
(Zip Code)

(Registrant's telephone number, including area code)

(909) 980-4030

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Number of shares of common stock of the registrant: 61,450,897 outstanding as of May 4, 2005.

CVB FINANCIAL CORP. 2005 QUARTERLY REPORT ON FORM 10-Q

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PART I – FINANCIAL INFORMATION (UNAUDITED)**ITEM 1. FINANCIAL STATEMENTS****CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(unaudited)****Dollar amounts in thousands**

	<u>March 31, 2005</u>	<u>December 31, 2004</u>
ASSETS		
Investment securities available-for-sale	\$ 2,270,450	\$ 2,085,014
Interest-bearing balances due from depository institutions	15,737	—
Investment in stock of Federal Home Loan Bank (FHLB)	58,092	53,565
Loans and lease finance receivables	2,184,021	2,140,074
Allowance for credit losses	(23,932)	(22,494)
Total earning assets	4,504,368	4,256,159
Cash and due from banks	127,113	84,400
Premises and equipment, net	35,755	33,508
Intangibles	14,817	6,136
Goodwill	28,755	19,580
Cash value life insurance	70,512	68,233
Accrued interest receivable	21,139	18,391
Deferred tax asset	18,524	4,409
Other assets	11,010	20,195
TOTAL ASSETS	<u>\$ 4,831,993</u>	<u>\$ 4,511,011</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 1,388,942	\$ 1,322,255
Interest-bearing	1,628,252	1,552,784
Total deposits	3,017,194	2,875,039
Demand Note to U.S. Treasury	2,136	6,453
Short-term borrowings	476,000	356,000
Long-term borrowings	885,000	830,000
Deferred tax liabilities	—	—
Accrued interest payable	8,601	8,809
Deferred compensation	7,503	7,685
Junior subordinated debentures	82,476	82,476
Other liabilities	28,852	27,066
TOTAL LIABILITIES	<u>4,507,762</u>	<u>4,193,528</u>
COMMITMENTS AND CONTINGENCIES		
Stockholders' Equity:		
Preferred stock (authorized, 20,000,000 shares without par; none issued or outstanding)	—	—
Common stock (authorized, 97,656,250 shares without par; issued and outstanding 61,666,993 (2005) and 60,666,322 (2004))	252,000	236,277
Retained earnings	82,378	72,314
Accumulated other comprehensive income (loss), net of tax	(10,147)	8,892
Total stockholders' equity	324,231	317,483
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 4,831,993</u>	<u>\$ 4,511,011</u>

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)

Dollar amounts in thousands, except per share

	For the Three Months Ended March 31,	
	2005	2004
Interest income:		
Loans, including fees	\$ 32,693	\$ 26,250
Investment securities:		
Taxable	18,704	15,238
Tax-preferred	4,087	3,971
Total investment income	22,791	19,209
Dividends from FHLB stock	475	490
Federal funds sold	37	2
Total interest income	55,996	45,951
Interest expense:		
Deposits	5,061	3,683
Short-term borrowings	1,964	1,404
Long-term borrowings	6,724	3,970
Junior subordinated debentures	1,310	1,330
Total interest expense	15,059	10,387
Net interest income before provision for credit losses	40,937	35,564
Provision for credit losses	—	—
Net interest income after provision for credit losses	40,937	35,564
Other operating income:		
Service charges on deposit accounts	3,042	3,793
Wealth Management services	1,232	1,162
Investment services	446	375
Bankcard services	604	425
BOLI income	342	211
Other	1,413	1,115
Impairment charge on investment securities	—	(6,300)
Total other operating income	7,079	781
Other operating expenses:		
Salaries and employee benefits	13,146	11,742
Occupancy	1,998	1,774
Equipment	1,744	1,856
Stationary and supplies	1,195	1,219
Professional services	1,025	1,121
Promotion	1,796	1,520
Data processing	357	354
Amortization of intangibles	296	296
Other	(860)	1,623
Total other operating expenses	20,697	21,505
Earnings before income taxes	27,319	14,840
Income taxes	9,618	4,768
Net earnings	<u>\$ 17,701</u>	<u>\$ 10,072</u>
Basic earnings per common share	<u>\$ 0.29</u>	<u>\$ 0.17</u>
Diluted earnings per common share	<u>\$ 0.29</u>	<u>\$ 0.16</u>
Cash dividends per common share	<u>\$ 0.11</u>	<u>\$ 0.12</u>

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(Unaudited)

	<u>Common Shares Outstanding</u>	<u>Common Stock</u>	<u>Retained Earnings</u>	<u>Accumulated Other Comprehensive Income (Loss), Net of Tax</u>	<u>Comprehensive Income (Loss)</u>
	(amounts and shares in thousands)				
Balance January 1, 2004	48,289	\$ 232,959	\$ 36,482	\$ 17,280	
Issuance of common stock	345	1,281			
5-for-4 stock split	12,132				
Repurchase of common stock	(100)	(159)	(1,833)		
Tax benefit from exercise of stock options		2,196			
Cash dividends			(23,821)		
Comprehensive income:					
Net earnings			61,486		\$ 61,486
Other comprehensive income/(loss):					
Unrealized loss on securities available-for-sale, net of taxes \$6,074				(8,388)	(8,388)
Comprehensive income					<u>\$ 53,098</u>
Balance December 31, 2004	60,666	236,277	72,314	8,892	
Issuance of common stock	305	895			
Shares issued for acquisition of Granite State Bank	696	13,427			
Tax benefit from exercise of stock options		1,401			
Cash dividends			(6,775)		
2004 5-for-4 stock split dividends			(862)		
Comprehensive income:					
Net earnings			17,701		\$ 17,701
Other comprehensive income/(loss):					
Unrealized loss on securities available-for-sale, net of taxes \$13,787				(19,039)	(19,039)
Comprehensive income					<u>\$ (1,338)</u>
Balance March 31, 2005	<u>61,667</u>	<u>\$ 252,000</u>	<u>\$ 82,378</u>	<u>\$ (10,147)</u>	

The Company reported net unrealized gains on securities available-for-sale of \$6.4 million, net of \$4.6 million tax for the three months ended March 31, 2004. Accumulated other comprehensive income as of March 31, 2004 was \$23.7 million. Comprehensive income for the three months ended March 31, 2004 was \$16.5 million.

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

	For the Three Months Ended March 31,	
	2005	2004
	(Dollar amounts in thousands)	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Interest received	\$ 55,483	\$ 46,695
Service charges and other fees received	7,079	7,055
Interest paid	(15,358)	(10,846)
Cash paid to suppliers and employees	(19,935)	(15,685)
Net cash provided by operating activities	<u>27,269</u>	<u>27,219</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from repayment of MBS	96,223	92,227
Proceeds from repayment of investment securities available-for-sale	67	—
Proceeds from maturity of investment securities	297	11,920
Purchases of investment securities available-for-sale	(52,716)	(20,869)
Purchases of MBS	(260,941)	(118,841)
Purchases of FHLB stock	(4,527)	(4,056)
Net decrease (increase) in loans	24,443	(57,405)
Proceeds from sales of premises and equipment	—	27
Purchase of premises and equipment	(2,650)	(533)
Purchase of Granite State Bank	(13,273)	—
Purchase of Bank Owned Life Insurance	—	(50,000)
Other investing activities	—	(3,000)
Net cash used in investing activities	<u>(213,077)</u>	<u>(150,530)</u>
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net increase in transaction deposits	29,078	74,077
Net increase (decrease) in time deposits	9,997	(35,269)
Advances from Federal Home Loan Bank	120,000	150,000
Repayment of advances from Federal Home Loan Bank	—	(41,000)
Net increase (decrease) in short-term borrowings	50,683	(11,605)
Cash dividends on common stock	(7,637)	(5,851)
Repurchase of common stock	—	(1,202)
Proceeds from exercise of stock options	895	309
Net cash provided by financing activities	<u>203,016</u>	<u>129,459</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	17,208	6,148
CASH AND CASH EQUIVALENTS, beginning of period	84,400	112,008
CASH AND CASH EQUIVALENTS BEFORE ACQUISITIONS	101,608	118,156
CASH AND CASH EQUIVALENTS RECEIVED IN THE PURCHASE OF GRANITE STATE BANK	25,505	—
CASH AND CASH EQUIVALENTS, end of period	<u>\$ 127,113</u>	<u>\$ 118,156</u>

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(unaudited)

	For the Three Months Ended March 31,	
	2005	2004
	(Dollar amounts in thousands)	
RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Net earnings	\$ 17,701	\$ 10,072
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Gain on sale of investment securities	—	(21)
Impairment charge on investment securities	—	6,300
Increase in cash value of life insurance	(954)	(211)
Net amortization of premiums on investment securities	3,146	3,542
Depreciation and amortization	1,812	1,859
Change in accrued interest receivable	(2,463)	(1,160)
Change in accrued interest payable	(299)	(398)
Deferred taxes	—	5,937
Change in other assets and liabilities	8,326	1,299
Total adjustments	<u>9,568</u>	<u>17,147</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>\$ 27,269</u>	<u>\$ 27,219</u>
Supplemental Schedule of Noncash Investing and Financing Activities Purchase of Granite State Bank:		
Cash and cash equivalents acquired	\$ 25,505	
Fair value of assets acquired	103,559	
Liabilities assumed	(102,364)	
Purchase price of acquisition	<u>\$ 26,700</u>	

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

For the three months ended March 31, 2005 and 2004

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying condensed consolidated unaudited financial statements and notes thereto have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission for Form 10-Q and conform to practices within the banking industry and include all of the information and disclosures required by accounting principles generally accepted in the United States of America for interim financial reporting. The results of operations for the three months ended March 31, 2005 are not necessarily indicative of the results for the full year. These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004 filed with the Securities and Exchange Commission. In the opinion of management, the accompanying condensed consolidated unaudited financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair representation of financial results for the interim periods presented. A summary of the significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows.

Principles of Consolidation - The consolidated financial statements include the accounts of CVB Financial Corp. (the "Company") and its wholly owned subsidiaries: Citizens Business Bank (the "Bank") and the Bank's wholly owned subsidiary, Golden West Enterprises, Inc.; Community Trust Deed Services; CVB Ventures, Inc.; Chino Valley Bancorp; and ONB Bancorp after elimination of all intercompany transactions and balances. The Company is also the common stockholder of CVB Statutory Trust I and CVB Statutory Trust II, which were created in December 2003 to issue trust preferred securities in order to raise capital for the Company. In accordance with Financial Accounting Standards Board Interpretation No. 46R "Consolidation of Variable Interest Entities" ("FIN No. 46R"), these trusts are not included in the consolidated financial statements.

Nature of Operations - The Company's primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money through the operations of the Bank. The Bank has one subsidiary, Golden West Enterprises, Inc., which is located in Costa Mesa, California, which provides automobile and equipment leasing, and brokers mortgage loans. The Bank also provides trust services to customers through its Wealth Management Division and Business Financial Centers (branch offices). The Bank's customers consist primarily of small to mid-sized businesses and individuals located in the Inland Empire, San Gabriel Valley, Orange County, Fresno County, Tulare County, and Kern County areas of California. The Bank operates 39 Business Financial Centers with its headquarters located in the city of Ontario. Segment reporting is not presented since the Company's revenue is attributed to a single reportable segment.

Investment Securities - The Company classifies as held-to-maturity those debt securities that the Company has the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized holding gains and losses being included in current earnings. Available-for-sale securities are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders' equity. At each reporting date, available-for-sale securities are assessed to determine whether there is an other-than-temporary impairment. Such impairment, if any, is required to be recognized in current earnings rather

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than as a separate component of stockholders' equity. Realized gains and losses on sales of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the interest method over the life of the security. For mortgage-related securities (i.e., securities that are collateralized and payments received from underlying mortgage) the amortization or accretion is based on the estimated average lives of the securities. The Company's investment in Federal Home Loan Bank ("FHLB") stock is carried at cost. At March 31, 2005, all of the Company's investment securities are classified as available-for-sale.

Loans and Lease Finance Receivables - Loans and lease finance receivables are reported at the principal amount outstanding, less deferred net loan origination fees. Interest on loans and lease finance receivables is credited to income based on the principal amount outstanding. Interest income is not recognized on loans and lease finance receivables when collection of interest is deemed by management to be doubtful. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of March 31, 2005, the Company had entered into commitments with certain customers amounting to \$866.8 million compared to \$762.9 million at December 31, 2004. Letters of credit at March 31, 2005, and December 31, 2004, were \$71.8 million and \$71.5 million, respectively.

The Bank receives collateral to support loans, lease finance receivables, and commitments to extend credit for which collateral is deemed necessary. The most significant categories of collateral are real estate, principally commercial and industrial income-producing properties, real estate mortgages, and assets utilized in agribusiness.

Nonrefundable fees and direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The deferred net loan fees and costs are recognized in interest income over the loan term in a manner that approximates the level-yield method.

Provision and Allowance for Credit Losses - The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in management's judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors as deserve current recognition in estimating inherent credit losses. The estimate is reviewed periodically by management and various regulatory entities and, as adjustments become necessary, they are reported in earnings in the periods in which they become known. The provision for credit losses is charged to expense. The allowance for loan and lease losses was \$23.9 million as of March 31, 2005. This represents an increase of \$1.44 million when compared with an allowance for loan and lease losses of \$22.5 million as of December 31, 2004. The increase was primarily due to the allowance for loan and lease losses acquired from Granite State Bank of \$756,000 and the loan recoveries of \$771,000, net of charge-off loans of \$89,000 during the first quarter of 2005.

A loan for which collection of principal and interest according to its original terms is not probable is considered to be impaired. The Company's policy is to record a specific valuation allowance, which is included in the allowance for credit losses, or charge off that portion of an impaired loan that exceeds its fair value. Fair value is usually based on the value of underlying collateral.

At March 31, 2005, impaired loans totaled \$9,000. These loans were supported by collateral with a fair market value, net of prior liens, of \$18,000.

Premises and Equipment - Premises and equipment are stated at cost, less accumulated depreciation, which is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method. Properties under capital lease and leasehold improvements are amortized over the shorter of estimated economic lives of 15 years or the initial terms

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of the leases. Estimated lives are 3 to 5 years for computer and equipment, 5 to 7 years for furniture, fixtures and equipment, and 15 to 30 years for buildings and improvements. Long-lived assets are reviewed periodically for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The impairment is calculated as the difference between the expected undiscounted future cash flows of a long-lived asset, if lower, and its carrying value. The impairment loss, if any, would be recorded in noninterest expense.

Other Real Estate Owned - Other real estate owned represents real estate acquired through foreclosure in satisfaction of commercial and real estate loans and is stated at fair value, minus estimated costs to sell (fair value at time of foreclosure). Loan balances in excess of fair value of the real estate acquired at the date of acquisition are charged against the allowance for credit losses. Any subsequent operating expenses or income, reduction in estimated values, and gains or losses on disposition of such properties are charged to current operations. There is no other real estate owned at March 31, 2005 and December 31, 2004.

Business Combinations and Intangible Assets – The Company has engaged in the acquisition of financial institutions and the assumption of deposits and purchase of assets from other financial institutions in its market area. The Company has paid premiums on certain transactions, and such premiums are recorded as intangible assets, in the form of goodwill or other intangible assets. In accordance with the provisions of Statement of Financial Accounting Standards (“SFAS”) No. 142, goodwill is not being amortized whereas identifiable intangible assets with finite lives are amortized over their useful lives. On an annual basis, the Company tests goodwill and intangible assets for impairment.

Additionally, as required by SFAS No. 142, the Company completed its annual impairment test as of June 30, 2004 and did not record any impairment of goodwill. At March 31, 2005 goodwill was \$28.8 million (net of amortization of \$5.4 million recorded prior to the adoption of SFAS No. 142), of which \$9.2 million was a result of the Granite State Bank acquisition on February 25, 2005. As of March 31, 2005, intangible assets that continue to be subject to amortization include core deposits of \$14.8 million (net of \$5.4 million of accumulated amortization), of which \$9.0 million was a result of the Granite State Bank acquisition on February 25, 2005. The Bank is in the process of obtaining valuations of certain assets; thus, the allocation of the purchase price and the intangible assets is subject to adjustment. Amortization expense for such intangible assets, excluding the Granite State Bank acquisition, was \$296,000 for the three months ended March 31, 2005. Estimated amortization expense, for the remainder of 2005 is expected to be \$865,000. Estimated amortization expense, for the succeeding five fiscal years is \$1.15 million for years one to three, \$552,000 for year four and \$498,000 for year five. The weighted average remaining life of intangible assets is approximately 4.3 years.

Income Taxes - Deferred income taxes are recognized for the tax consequences in future years of differences between the tax bases of assets and liabilities and their financial reporting amounts at each year-end, based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income.

Earnings per Common Share - Basic earnings per share are computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding during each period. The computation of diluted earnings per common share considers the number of shares issuable upon the assumed exercise of outstanding common stock options. Share and per share amounts have been retroactively restated to give effect to all stock dividends and splits. The actual number of shares outstanding at March 31, 2005 was 61,666,993. The table below presents the reconciliation of earnings per share for the periods indicated.

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Earnings Per Share Reconciliation
(Dollars and shares in thousands, except per share amounts)
For the Three Months
Ended March 31,

	2005			2004		
	Income (Numerator)	Weighted Average Shares (Denominator)	Per Share Amount	Income (Numerator)	Weighted Average Shares (Denominator)	Per Share Amount
BASIC EPS						
Income available to common stockholders	\$ 17,701	61,115	\$ 0.29	\$ 10,072	60,460	\$ 0.17
EFFECT OF DILUTIVE SECURITIES						
Incremental shares from assumed exercise of outstanding options		615	0.00		1,040	(0.01)
DILUTED EPS						
Income available to common stockholders	\$ 17,701	61,730	\$ 0.29	\$ 10,072	61,500	\$ 0.16

Stock-Based Compensation - At March 31, 2005, the Company has three stock-based employee compensation plans, which are described more fully in Note 15 in the Company's Annual Report on Form 10-K. The Company applies the intrinsic value method as described in Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its plans. Accordingly, compensation cost is not recognized when the exercise price of an employee stock option equals or exceeds the fair market value of the stock on the date the option is granted. The following table presents the pro forma effects on net income and related earnings per share if compensation costs related to the stock option plans were measured using the fair value method as prescribed under SFAS No. 123, "Accounting for Stock-Based Compensation":

	For the Three Months Ended March 31,	
	2005	2004
	(Dollars in thousands)	
Net income, as reported	\$ 17,701	\$ 10,072
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	337	154
Pro forma net income	\$ 17,364	\$ 9,918
Earnings per share:		
Basic - as reported	\$ 0.29	\$ 0.17
Basic - pro forma	\$ 0.28	\$ 0.16
Diluted - as reported	\$ 0.29	\$ 0.16
Diluted - pro forma	\$ 0.28	\$ 0.16

The Black-Scholes option-pricing model requires the use of subjective assumptions, which can materially affect fair value estimates. Therefore, this model does not necessarily provide a reliable single measure of the fair value of the Company's stock options. There were no options granted during the first three months in 2005. There were 266,000 options granted during the first three months in 2004. The fair value of each stock option granted in 2004 was estimated on the date of the grant using the following weighted-average assumptions as of March 31, 2004: (1) expected dividend yield of 2.3%; (2) risk-free interest rate of 2.8%; (3) expected volatility of 37.6%; and (4) expected lives of options of 6.4 years.

Statement of Cash Flows - Cash and cash equivalents as reported in the statements of cash flows include cash and due from banks and fed funds sold. Cash flows from loans and deposits are reported net.

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Trust Services - The Company maintains funds in trust for customers. The amount of these funds and the related liability have not been recorded in the accompanying consolidated balance sheets because they are not assets or liabilities of the Bank or Company, with the exception of any funds held on deposit with the Bank.

Use of Estimates in the Preparation of Financial Statements - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recent Accounting Pronouncements - In December 2004, the Financial Accounting Standards Board (“FASB”) staff issued a revision to SFAS No. 123, “Accounting for Stock-Based Compensation,” SFAS No. 123R, “Share-Based Payment.” SFAS No. 123R focuses primarily on transactions in which the entity exchanges its equity instruments for employee services and generally establishes standards for the accounting for transactions in which an entity obtains goods or services in share-based payment transactions. SFAS No. 123R requires that the cost resulting from all share-based payment transactions be recognized in the financial statements over the period during which an employee is required to provide service in exchange for the award. SFAS No. 123R establishes fair value as the measurement objective in accounting for share-based payment arrangements and requires all entities to apply a fair-value based method in accounting for share-based transactions with employees. SFAS No. 123R also amends SFAS No. 95, “Statement of Cash Flows”, to require that excess tax benefits be reported as a financing cash inflow rather than as a reduction of taxes paid. SFAS No. 123R is effective as of the beginning of the first interim reporting period that begins after June 15, 2005. On April 14, 2005, the effective date was amended by the Securities and Exchange Commission. As a result, SFAS No. 123R is now effective for most public companies for annual (rather than interim) periods that begin after June 15, 2005. Therefore, we will begin to expense options in the first quarter of 2006, unless further amended by the Securities Exchange Commission. Management is currently evaluating the effect of adoption of SFAS No. 123R, but does not expect adoption to have a material effect on the firm’s financial condition, results of operations or cash flows.

Reclassification - Certain amounts in the prior periods’ financial statements and related footnote disclosures have been reclassified to conform to the current presentation.

Shareholder Rights Plan - In 2000, the Company adopted a shareholder rights plan designed to maximize long-term value and to protect shareholders from improper takeover tactics and takeover bids which are not fair to all shareholders. In accordance with the plan, preferred share purchase rights were distributed as a dividend at the rate of one right to purchase one one-thousandth of a share of the Company’s Series A Participating Preferred Stock at an initial exercise price of \$50.00 (subject to adjustment as described in the terms of the plan) upon the occurrence of certain triggering events. For additional information concerning this plan, see Note 11 to Consolidated Financial Statements, “Commitments and Contingencies” contained in the Company’s Annual Report on Form 10-K for the year ended December 31, 2004.

Other Contingencies - In the ordinary course of business, the Company becomes involved in litigation. Based upon the Company’s internal records and discussions with legal counsel, the Company records reserves for estimates of the probable outcome of all cases brought against them.

In early 2004, the Company experienced a burglary at one of its business financial centers. The burglary resulted in a loss to our customers of items located in their safe deposit boxes. The Company had been compensating its customers for their losses with the acknowledgement of the insurance company that they were not confirming or denying coverage to us under our insurance policies. The

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Company paid \$400,000 on these claims. In early fall, the insurance company ceased approving these claims.

At the end of 2004, it became apparent that the insurance company may deny coverage of our claims. Therefore, the Company reserved an additional \$2.2 million as an estimate of claims yet to be paid as of December 31, 2004. During the first quarter of 2005, the insurance company expressed its interest to settle these claims. The Company settled with the insurance company in April 2005 agreeing to reimburse the Company for all of the claims paid. As a result, we reversed the reserve for claims of \$2.6 million effective the first quarter of 2005. This amount is included in other operating expenses.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

GENERAL

Management's discussion and analysis is written to provide greater insight into the results of operations and the financial condition of CVB Financial Corp. and its subsidiaries. Throughout this discussion, "Company" refers to CVB Financial Corp. and its subsidiaries as a consolidated entity. "CVB" refers to CVB Financial Corp. as the unconsolidated parent company and "Bank" refers to Citizens Business Bank and its wholly owned subsidiary, Golden West Enterprises, Inc. For a more complete understanding of the Company and its operations, reference should be made to the financial statements included in this report and in the Company's 2004 Annual Report on Form 10-K. Certain statements in this Report on Form 10-Q constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995 which involve risks and uncertainties. Our actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which we conduct operations, natural disasters, fluctuations in interest rates, credit quality, and government regulations. For additional information concerning these factors, see the periodic filings the Company makes with the Securities and Exchange Commission, and in particular "Item 1. Business — Factors That May Affect Results" contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2004. The Company does not undertake, and specifically disclaims, any obligation to update any forward looking statements to reflect the occurrence of events or circumstances after the date of such statements. Additionally, our financial results and operations may be affected by competition which has manifested itself with increased pricing pressures for loans and deposits, thus compressing our net interest margin. Because of the pressure on the net interest margin, other operating income has become a more important element in the total revenue of the Company.

OVERVIEW

We are a bank holding company with one bank subsidiary, Citizens Business Bank. We have two other active subsidiaries, Community Trust Deed Services, which is owned by CVB Financial Corp. and Golden West Enterprises, Inc, which is owned by the Bank. We have three other inactive subsidiaries: CVB Ventures, Inc.; Chino Valley Bancorp and ONB Bancorp. We are also the common stockholder of CVB Statutory Trust I and CVB Statutory Trust II, which were created in December 2003 to issue trust preferred securities in order to increase the capital of the Company. We are based in Ontario, California in what is known as the "Inland Empire". Our geographical market area encompasses Fresno (the middle of the Central Valley) in the center of California to Laguna Beach (in Orange County) in the southern portion of California. Our mission is to offer the finest financial products and services to professionals and businesses in our market area.

Our primary source of income is from the interest earned on our loans and investments and our primary area of expense is the interest paid on deposits, borrowings, salaries and benefits. As such our net income is subject to fluctuations in interest rates and their impact on our income statement. We believe the recent rise in interest rates may relieve some of the pressure on our net interest margin. We are also subject to competition from other financial institutions, which may affect our pricing of products and services, and the fees and interest rates we can charge on them. See the Risk Management section of this Item 2.

Economic conditions in our California service area impact our business. The economy of this area has not experienced the decline that other areas of the state and country have witnessed during the past few years. The job market continues to strengthen in the Central Valley and Inland Empire. However, we are still subject to any changes in the economy in our market area. Although we do not originate mortgages on single-family residences, we still benefit from construction growth in Southern California

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since we provide construction loans to builders. Southern California is experiencing growth in construction on single-family residences and commercial buildings, and our balance sheet at March 31, 2005 reflects that growth from March 31, 2004.

Our growth in loans and investments compared with the first quarter of 2004 has allowed our interest income to grow. The Bank has always had an excellent base of interest free deposits due primarily to the fact that we specialize in businesses and professionals as customers. This has allowed us to have a low cost of deposits, currently 0.70% for the first quarter of 2005.

On February 25, 2005, we acquired Granite State Bank (“Granite”). The Company issued 696,049 common shares and \$13.3 million in cash to Granite shareholders in connection with the acquisition.

Granite had total assets of \$111.4 million, total loans of \$62.8 million and total deposits of \$103.1 million as of the acquisition date, February 25, 2005. Granite had two offices, one in Monrovia and one in South Pasadena. These two offices are operating as business financial centers of the Bank

CRITICAL ACCOUNTING POLICIES

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that our most critical accounting policies upon which our financial condition depends, and which involve the most complex or subjective decisions or assessments are as follows:

Allowance for Credit Losses: Arriving at an appropriate level of allowance for credit losses involves a high degree of judgment. Our allowance for credit losses provides for probable losses based upon evaluations of known and inherent risks in the loan portfolio. The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in our judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors as deserve current recognition in estimating inherent credit losses. The provision for credit losses is charged to expense. For a full discussion of our methodology of assessing the adequacy of the allowance for credit losses, see the “Risk Management” section of this Management’s Discussion and Analysis of Financial Condition and Results of Operations.

Investment Portfolio: The investment portfolio is an integral part of the Company’s financial performance. We invest primarily in fixed income securities. Accounting estimates are used in the presentation of the investment portfolio and these estimates do impact the presentation of our financial condition and results of operations. Many of the securities included in the investment portfolio are purchased at a premium or discount. The premiums or discounts are amortized or accreted over the life of the security. For mortgage-related securities (i.e., securities that are collateralized and payments received from underlying mortgages), the amortization or accretion is based on estimated average lives of the securities. The lives of these securities can fluctuate based on the amount of prepayments received on the underlying collateral of the securities. The amount of prepayments varies from time to time based on the interest rate environment (i.e., lower interest rates increase the likelihood of refinances) and the rate of turnover of the mortgages (i.e., how often the underlying properties are sold and mortgages paid-off). We use estimates for the average lives of these mortgage-related securities based on information received from third parties whose business it is to compile mortgage related data and develop a consensus of that data. We adjust the rate of amortization or accretion regularly to reflect changes in the estimated average lives of these securities.

We classify securities as held-to-maturity those debt securities that we have the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held

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principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized holding gains and losses being included in current earnings. Securities available-for-sale are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders' equity. At each reporting date, available-for-sale securities are assessed to determine whether there is an other-than-temporary impairment. Such impairment, if any, is required to be recognized in current earnings rather than as a separate component of stockholders' equity. Realized gains and losses on sales of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities, except for mortgage-related securities as discussed in the previous paragraph. Our investment in Federal Home Loan Bank ("FHLB") stock is carried at cost.

Income Taxes: We account for income taxes by deferring income taxes based on estimated future tax effects of differences between the tax and book basis of assets and liabilities considering the provisions of enacted tax laws. These differences result in deferred tax assets and liabilities, which are included in our balance sheets. We must also assess the likelihood that any deferred tax assets will be recovered from future taxable income and establish a valuation allowance for those assets determined to not likely be recoverable. Our judgment is required in determining the amount and timing of recognition of the resulting deferred tax assets and liabilities, including projections of future taxable income. Although we have determined a valuation allowance is not required for all deferred tax assets, there is no guarantee that these assets are realizable.

Goodwill and Intangible Assets: We have acquired entire banks and branches of banks. Those acquisitions accounted for under the purchase method of accounting have given rise to goodwill and intangible assets. We record the assets acquired and liabilities assumed at their fair value. These fair values are arrived at by use of internal and external valuation techniques. The purchase price is allocated to the assets and liabilities, resulting in identifiable intangibles. Any excess purchase price after this allocation results in goodwill. Goodwill is tested on an annual basis for impairment.

ANALYSIS OF THE RESULTS OF OPERATIONS

Earnings

We reported net earnings of \$17.7 million for the three months ended March 31, 2005. This represented an increase of \$7.6 million or 75.75%, over net earnings of \$10.1 million, for the three months ended March 31, 2004. Basic earnings per share for the three-month period increased to \$.29 per share for 2005, compared to \$0.17 per share for 2004. Diluted earnings per share increased to \$.29 per share for the first three months of 2005, compared to \$0.16 per share for the same three-month period last year. The annualized return on average assets was 1.58% for the first three months of 2005 compared to a return on average assets of 1.03% for the three months ended March 31, 2004. The annualized return on average equity was 21.86% for the three months ended March 31, 2005, compared to a return of 13.79% for the three months ended March 31, 2004.

In early 2004, the Company experienced a burglary at one of its business financial centers. The burglary resulted in a loss to our customers of items located in their safe deposit boxes. The Company had been compensating its customers for their losses with the acknowledgement of the insurance company that they were not confirming or denying coverage to us under our insurance policies. The Company paid \$400,000 on these claims. In early fall, the insurance company ceased approving these claims.

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At the end of 2004, it became apparent that the insurance company may deny coverage of our claims. Therefore, the Company reserved an additional \$2.2 million as an estimate of claims yet to be paid as of December 2004. During the first quarter of 2005, the insurance company expressed its interest in settling these claims. The Company settled with the insurance company in April 2005 agreeing to reimburse the Company for all of the claims paid. This allowed the Company to reverse the \$2.6 million estimated robbery loss in the first quarter of 2005. This amount is included in other operating expenses.

During the first quarter of 2004, the Company wrote down the carrying value of two issues of Federal Home Loan Mortgage Association preferred stock. These securities pay dividends based on a variable rate related to LIBOR (London Interbank Offered Rate). Consequently, the value of these securities declined as the result of historically low interest rates. Since this loss of value was deemed other-than-temporary, the Company charged \$6.3 million against earnings in the first quarter of 2004 to adjust for the impairment of these preferred securities.

During the three months ended March 31, 2005 and 2004, the Company had no net gains or losses on sales of securities or sales of other real estate owned.

Net earnings, excluding the settlement of the robbery, totaled \$16.0 million for the three months ended March 31, 2005. This represented an increase of \$1.7 million, or 11.63%, compared to net earnings, excluding the impact of the other-than-temporary impairment write-down on investment securities, of \$14.3 million for the first three months of 2004.

The following table reconciles the differences in net earnings with and without the settlement of robbery loss and the other-than-temporary impairment write-down in conformity with accounting principles generally accepted in the United States of America:

	Net Earnings Reconciliation For the Three Months Ended March 31,					
	2005			2004		
	Before Income Taxes	Income Taxes	Net Earnings (amounts in thousands)	Before Income Taxes	Income Taxes	Net Earnings
Net earnings without the settlement of robbery loss and other-than-temporary impairment write-down	\$ 24,719	\$ 8,703	\$ 16,016	\$ 21,140	\$ 6,792	\$ 14,348
Settlement of robbery loss	2,600	915	1,685			
Other-than-temporary impairment write-down	—	—	—	(6,300)	(2,024)	(4,276)
Net Earnings as reported	<u>\$ 27,319</u>	<u>\$ 9,618</u>	<u>\$ 17,701</u>	<u>\$ 14,840</u>	<u>\$ 4,768</u>	<u>\$ 10,072</u>

We have presented net earnings without the settlement of robbery loss and the other-than-temporary impairment write-down on investment securities to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to more easily assess the results of the Company's operations and business.

Net Interest Income

The principal component of the Company's earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (earning assets) and the interest paid on deposits and borrowed funds (interest-bearing liabilities). When net interest income is expressed as a percentage of average earning assets, the result is the net interest margin. The net interest spread is the yield on average earning assets minus the cost of average interest-bearing liabilities. Our net interest income, interest spread, and net interest margin are sensitive to general business and economic conditions. These conditions include short-term and long-term interest rates, inflation, monetary supply, and the strength of the economy, in general, and the local economies in which we conduct business. Our

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ability to manage the net interest income during changing interest rate environments will have a significant impact on our overall performance. We manage net interest income through affecting changes in the mix of earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to earning assets, and in the growth of earning assets.

The Company's net interest income totaled \$40.9 million for the three months ended March 31, 2005. This represented an increase of \$5.4 million, or 15.11%, over net interest income of \$35.5 million for the same period in 2004. The increase in net interest income of \$5.4 million resulted from a \$10.0 million increase in interest income, offset by a \$4.7 million increase in interest expense. The \$10.0 million increase in interest income resulted from the \$592.1 million increase in average earning assets and an increase in average yield on earning assets to 5.40% for the first three months of 2005 from 5.14% for the same period in 2004. The \$4.7 million increase in interest expense resulted from a \$385.0 million increase in average interest-bearing liabilities and an increase in the average rate paid on interest-bearing liabilities to 2.11% for the first three months of 2005 from 1.66% for the same period in 2004.

Interest income totaled \$56.0 million for the first three months of 2005. This represented an increase of \$10.0 million, or 21.86%, compared to total interest income of \$46.0 million for the same period last year. The increase in interest income was primarily the result of the increase in average earnings assets from \$3.69 billion in the first three months of 2004 to \$4.29 billion in the same period in 2005. This represents a 16.02% increase for the first three months of 2005 over the same period last year and an increase in the average yield on earning assets by 26 basis points.

Interest expense totaled \$15.1 million for the first three months of 2005. This represented an increase of \$4.7 million, or 44.98%, over total interest expense of \$10.4 million for the same period last year. The increase in interest expense was primarily the result of an increase in average interest-bearing liabilities and an increase in the cost of these liabilities by 45 basis points.

Table 1 shows the average balances of assets, liabilities, and stockholders' equity and the related interest income, expense, and rates for the three-month periods ended March 31, 2005, and 2004. Yields for tax-preferenced investments are shown on a taxable equivalent basis using a 35% tax rate.

TABLE 1 - Distribution of Average Assets, Liabilities, and Stockholders' Equity; Interest Rates and Interest Differentials

	As of March 31, 2005			As of March 31, 2004		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
(amounts in thousands)						
ASSETS						
Investment Securities						
Taxable (1)	\$ 1,743,110	\$ 18,704	4.29%	\$ 1,531,136	\$ 15,238	4.01%
Tax preferenced (2)	383,741	4,087	5.75%	356,598	3,971	5.89%
Investment in FHLB stock	55,245	475	3.44%	39,590	490	4.95%
Federal Funds Sold & Interest Bearing Deposits with other institutions	5,614	37	2.66%	879	2	0.93%
Loans (3) (4)	2,099,313	32,693	6.32%	1,766,715	26,250	5.98%
Total Earning Assets	4,287,023	55,996	5.40%	3,694,918	45,951	5.14%
Total Non Earning Assets	262,681			230,954		
Total Assets	<u>\$ 4,549,704</u>			<u>\$ 3,925,872</u>		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Demand Deposits	\$ 1,336,937			\$ 1,102,699		
Savings Deposits (5)	1,094,457	\$ 2,553	0.95%	1,001,387	\$ 1,757	0.71%
Time Deposits	496,630	2,508	2.05%	535,828	1,926	1.45%
Total Deposits	2,928,024	5,061	0.70%	2,639,914	3,683	0.56%
Other Borrowings	1,279,766	9,998	3.12%	948,650	6,704	2.80%
Interest Bearing Liabilities	2,870,853	15,059	2.11%	2,485,865	10,387	1.66%
Total deposits and borrowings	4,207,790			3,588,564		
Other Liabilities	13,495			43,600		
Stockholders' Equity	328,419			293,708		
Total Liabilities and Stockholders' Equity	<u>\$ 4,549,704</u>			<u>\$ 3,925,872</u>		
Net interest income		<u>\$ 40,937</u>			<u>\$ 35,564</u>	
Net interest spread - tax equivalent			3.29%			3.48%
Net interest margin			3.96%			3.99%
Net interest margin - tax equivalent			3.99%			4.02%
Net interest margin excluding loan fees			3.76%			3.78%
Net interest margin excluding loan fees - tax equivalent			3.79%			3.82%

(1) Includes short-term interest-bearing deposits with other institutions.

(2) Non tax equivalent rate for 2005 was 4.26% and 2004 was 4.42%.

(3) Loan fees are included in total interest income as follows, (000)s omitted: 2005, \$2,074 and 2004, \$1,848.

(4) Non performing loans are included in net loans as follows, (000)s omitted: 2005, \$9 and 2004, \$719.

(5) Includes interest-bearing demand and money market accounts

As stated above, the net interest margin measures net interest income as a percentage of average earning assets. The net interest margin is an indication of how effectively the Company generates its source of funds and employs its earning assets. The Company's taxable equivalent (TE) net interest margin declined slightly from 4.02% for the first three months of 2004 to 3.99% for the first three months of 2005. The decrease in the net interest margin over the same period last year is the result of a number of factors. The most significant of which includes changes in the mix of assets and liabilities as follows:

- Increase in average demand deposits (interest free deposits) as a percent of average earning assets from 29.84% in the first three months of 2004 to 31.19% for the same period in 2005
- Decrease in average interest-bearing liabilities as a percent of average earning assets from 67.28% (TE) in the first three months of 2004 to 66.97% (TE) for the same period in 2005
- Increase in average borrowings as a percent of average earning assets from 25.67% in the first three months of 2004 to 29.85% in the same period of 2005
- Decrease in average investment securities as a percent of average earning assets from 52.19% in the first three months of 2004 to 51.03% in the same period of 2005
- Interest expense as a percent of average earning assets increased from 1.12% in the first three months of 2004 to 1.41% in the same period of 2005, an increase of 29 basis points

It is difficult to attribute the above changes to any one factor. However, the banking and financial service businesses in our market areas are highly competitive. This competition has an influence on the strategies we employ.



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The net interest spread is the difference between the yield on average earning assets less the cost of average interest-bearing liabilities. The net interest spread is an indication of our ability to manage interest rates received on loans and investments and paid on deposits and borrowings in a competitive and changing interest rate environment. Our net interest spread (TE) was 3.29% for the first three months of 2005 and 3.48% for the same period last year. The decrease in the net interest spread for the three months ended March 31, 2005 resulted from a 26 basis point increase in the yield on earning assets offset by a 45 basis point increase in the cost of interest-bearing liabilities, thus generating a 19 basis point decrease in the net interest spread over the same period last year.

The yield (TE) on earning assets increased to 5.40% for the first three months of 2005, from 5.14% for the same period last year, and reflects an increasing interest rate environment and a change in the mix of earning assets. Average loans as a percent of earning assets increased to 48.97% in the first three months of 2005 from 47.81% for the same period in 2004. Average investments as a percent of earning assets decreased to 49.61% in the first three months of 2005 from 51.09% for the same period in 2004. There were no federal funds invested in 2005. Average federal funds sold as a percent of earning assets was 0.02% for the first three months in 2004. As a result of the Granite State Bank acquisition, we inherited the investment in interest-bearing deposits with other financial institutions. The average interest-bearing deposits with other financial institutions as a percent of earning assets was 0.13% for the first three months in 2005. Investments and federal funds sold typically have a lower yield than loans. The yield on loans for the first three months of 2005 increased to 6.32% as compared to 5.98% for the same period in 2004 as a result of the growth in average loans, the increasing interest rate environment and competition for quality loans. The yield (TE) on investments for the first three months of 2005 increased to 4.55% compared to 4.37% for the same period in 2004 as a result of an increase in average investment balances and an increase in interest rates. The increase in the yield on earning assets for the first three months of 2005 was the result of higher yields on loans and investments.

The cost of average interest-bearing liabilities increased to 2.11% for the first three months of 2005 as compared to 1.66% for the same period in 2004, reflecting a recent increase in interest rates and a change in the mix of interest-bearing liabilities. Average borrowings as a percent of average interest-bearing liabilities increased to 29.85% during the first three months of 2005 as compared to 25.67% for the same period in 2004. Borrowings typically have a higher cost than interest-bearing deposits. The cost of interest-bearing deposits for the first three months of 2005 increased to 1.29% as compared to 0.96% for the same period in 2004, reflecting the recent increase in interest rates and the competition for interest-bearing deposits. The cost of borrowings for the first three months of 2005 increased to 3.12% as compared to 2.80% for the same period in 2004, also reflecting the recent increase in interest rates. The FDIC has approved the payment of interest on certain demand deposit accounts. This could have a negative impact on our net interest margin, net interest spread, and net earnings, should this be implemented fully. Currently, we pay interest on NOW and Money Market Accounts.

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Table 2 summarizes the changes in interest income and interest expense based on changes in average asset and liability balances (volume) and changes in average rates (rate). For each category of interest-earning assets and interest-bearing liabilities, information is provided with respect to changes attributable to (1) changes in volume (change in volume multiplied by initial rate), (2) changes in rate (change in rate multiplied by initial volume) and (3) changes in rate/volume (change in rate multiplied by change in volume).

TABLE 2 — Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income

	2005 Compared to 2004 Increase (Decrease) Due to			Total
	Volume	Rate	Rate/ Volume (amounts in thousands)	
Interest Income:				
Taxable investment securities	\$ 2,244	\$ 1,063	\$ 159	\$ 3,466
Tax-advantaged securities	\$ 281	\$ (125)	\$ (40)	116
Fed funds sold & interest-bearing deposits with other institutions	\$ 11	\$ 4	\$ 20	35
Investment in FHLB stock	\$ 194	\$ (149)	\$ (60)	(15)
Loans	\$ 4,904	\$ 1,481	\$ 58	6,443
Total interest on earning assets	<u>7,634</u>	<u>2,274</u>	<u>137</u>	<u>10,045</u>
Interest Expense:				
Savings deposits	\$ 163	\$ 593	\$ 40	796
Time deposits	\$ (140)	\$ 793	\$ (71)	582
Other borrowings	\$ 2,318	\$ 759	\$ 217	3,294
Total interest on interest-bearing liabilities	<u>2,341</u>	<u>2,145</u>	<u>186</u>	<u>4,672</u>
Net Interest Income	<u>\$ 5,293</u>	<u>\$ 129</u>	<u>\$ (49)</u>	<u>\$ 5,373</u>

Interest and Fees on Loans

Our major source of revenue and primary component of interest income is interest and fees on loans. Interest and fees on loans totaled \$32.7 million for the first three months of 2005. This represented an increase of \$6.4 million, or 24.54%, over interest and fees on loans of \$26.2 million for the same period in 2004. The increase in interest and fees on loans for the first three months of 2005 reflects increases in the average balance of loans and the recent increase in interest rates. The yield on loans increased to 6.32% for the first three months of 2005, compared to 5.98% for the same period in 2004. Deferred loan origination fees, net of costs, totaled \$15.3 million at March 31, 2005. This represented an increase of \$7.4 million, or 93.14%, from deferred loan origination fees, net of costs, of \$7.9 million at March 31, 2004. The increase was primarily contributed by Golden West Enterprises auto and equipment leases.

In general, we stop accruing interest on a loan after its principal or interest becomes 90 days or more past due. When a loan is placed on nonaccrual, all interest previously accrued but not collected is charged against earnings. There was no interest income that was accrued and not reversed on non-performing loans at March 31, 2005 and 2004.

Fees collected on loans are an integral part of the loan pricing decision. Loan fees and the direct costs associated with the origination of loans are deferred and deducted from the loan balance. Deferred net loan fees are recognized in interest income over the term of the loan in a manner that approximates the level-yield method. We recognized loan fee income of \$2.1 million for the first three months of 2005, as compared to \$1.8 million for the same period in 2004, an increase of \$227,000, or 12.26%.

Interest on Investments

The second most important component of interest income is interest on investments, which totaled \$22.8 million for the first three months of 2005. This represented an increase of \$3.6 million, or 18.65%, over interest on investments of \$19.2 million for the same period in 2004. The increase in interest on investments for the first three months of 2005 over the same period last year reflected increases in the average balance of investments and the increase in interest rates. The interest rate environment and the investment strategies we employ directly affect the yield on the investment portfolio. We continually adjust our investment strategies in response to the changing interest rate environment in order to maximize the rate of total return consistent within prudent risk parameters, and to minimize the overall interest rate risk of the Company. The weighted-average yield (TE) on investments increased to 4.55% for the first three months of 2005, compared to 4.37% for the same period in 2004 as a result of the recent increase in interest rates.

Provision for Credit Losses

The Company maintains an allowance for inherent credit losses that is increased by a provision for credit losses charged against operating results. We did not make a provision for credit losses during the first three months of 2005 or 2004 and we believe the allowance is appropriate. No assurance can be given that economic conditions which adversely affect the Company's service areas or other circumstances will not be reflected in increased provisions for credit losses in the future. The nature of this process requires considerable judgment. See "Risk Management - Credit Risk" herein.

Other Operating Income

Other operating income for the Company includes income derived from special services offered by the Bank, such as wealth management and trust services, merchant card, investment services, international banking, and other business services. Also included in other operating income are service charges and fees, primarily from deposit accounts; gains (net of losses) from the sale of investment securities, other real estate owned, and fixed assets; the gross revenue from Community Trust Deed Services and other revenues not included as interest on earning assets.

Other operating income totaled \$7.1 million for the first three months of 2005. This represents an increase of \$6.3 million, or 805.79%, from other operating income of \$0.8 million for the same period in 2004, including other-than-temporary impairment write-down of investment securities in 2004. The increase was the result of a \$6.3 million other-than-temporary impairment write-down of two issues of preferred stock issued by Freddie Mac in the first three months of 2004. Other operating income without the other-than-temporary impairment write-down of investment securities in 2004 would have been \$7.1 million for the first three months in 2004, which is the same as 2005.

Other operating income as a percent of net revenues (net interest income before loan loss provision plus other operating income) was 14.74% for the first three months of 2005, as compared to 2.15% for the same period in 2004. Excluding the other-than-temporary impairment write-down of investment securities, other operating income as a percent of net revenues would have been 14.74% for the first three months of 2005, as compared to 16.60% for the same period in 2004.

The following table reconciles the differences in other operating income and the percentage of net revenues with and without the other-than-temporary impairment write-down of investment securities in conformity with accounting principles generally accepted in the United States of America:

**Other Operating Income Reconciliation
For the Three Months
Ended March 31,**

	2005			2004		
	Without other-than-temporary impairment write-down	Other-than temporary write-down	Reported earnings (amounts in thousands)	Without other-than-temporary impairment write-down	Other-than temporary write-down	Reported earnings
Other Operating Income	\$ 7,079	\$ —	\$ 7,079	\$ 7,081	\$ (6,300)	\$ 781
Net Revenues	\$ 48,015	\$ —	\$ 48,015	\$ 42,645	\$ (6,300)	\$ 36,345
Percent of Other Operating Income to Net Revenues	14.74%	—	14.74%	16.60%	100.00%	2.15%

There were no gains on sales of securities in 2005 and 2004. We have presented other operating income without the other-than-temporary impairment write-down of investment securities to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to determine our profitability before the impact of these items. We believe the reader will be able to more easily assess the results of the Company's operations and business.

Service charges on deposit accounts totaled \$3.0 million in the first three months of 2005. This represented a decrease of \$751,000, or 19.81% from service charges on deposit accounts of \$3.8 million for the same period in 2004. Service charges for demand deposits (checking) accounts for business customers are generally charged based on an analysis of their activity and include an earnings allowance based on their average balances. Contributing to the decrease in service charges on deposit accounts in 2005 was the higher average demand deposit balances that resulted in a higher account earnings allowance, which offsets services charges and the implementation of a revised service charge schedule. Service charges on deposit accounts represented 42.97% of other operating income in the first three months of 2005, as compared to 485.36% in the same period in 2004.

Wealth Management consists of Trust Services and Investment Services. Trust Services provides a variety of services, which include asset management services (both full management services and custodial services), estate planning, retirement planning, private and corporate trustee services, and probate services. Trust Services generated fees of \$1.2 million in the first three months of 2005. Fees generated by Trust Services in the first three months of 2005 increased \$70,000, or 6.02% over fees generated by the Trust Services of \$1.2 million in the same period in 2004. Fees generated by the Trust Services represented 17.41% of other operating income in the first three months of 2005, as compared to 148.75% for the same period in 2004.

Investment Services, which provides mutual funds, certificates of deposit, and other non-insured investment products, generated fees totaling \$446,000 in the first three months of 2005. This represented an increase of \$71,000, or 18.90%, over fees generated of \$375,000 for the same period in 2004. Fees generated by Investment Services represented 6.30% of other operating income in the first three months of 2005, as compared to 47.98% for the same period in 2004.

Bankcard, which provides merchant bankcard services (credit card processing, merchant terminals, and customer support), generated fees totaling \$604,000 in the first three months of 2005. This represented an increase of \$179,000, or 41.95%, over fees generated of \$425,000 for the same period in 2004. Fees generated by Bankcard represented 8.53% of other operating income in the first three months of 2005, as compared to 54.43% for the same period in 2004. The increase in Bankcard fees can primarily be attributed to an increase in the number of customers using merchant bankcard services.

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Bank Owned Life Insurance (“BOLI”) income totaling \$342,000 in the first three months of 2005. This represented an increase of \$131,000, or 62.02%, over the BOLI income generated of \$211,000 for the same period in 2004.

Other fees and income, which includes wire fees, other business services, international banking fees, check sales, ATM fees, miscellaneous income, etc., generated fees totaling \$1.4 million in the first three months of 2005. This represented an increase of \$298,000, or 26.77%, over other fees and income generated of \$1.1 million for the same period in 2004.

Other fees and income also includes revenue from Community Trust Deed Services, a subsidiary of the Company. Total revenue was approximately \$15,000 in the first three months of 2005 and \$15,000 for the same period in 2004. Other fees and income represented 19.96% of other operating income in the first three months of 2005, as compared to 142.65% for the same period in 2004.

Other Operating Expenses

Other operating expenses for the Company include expenses for salaries and benefits, occupancy, equipment, stationary and supplies, professional services, promotion, data processing, amortization of intangibles, and other expenses. Other operating expenses totaled \$20.7 million for the first three months of 2005. This represents a decrease of \$808,000, or 3.76% from other operating expenses of \$21.5 million for the same period in 2004. The decrease is partially due to the reversal of \$2.6 million in estimated robbery loss in the first three months of 2005.

For the most part, other operating expenses reflect the direct expenses and related administrative expenses associated with staffing, maintaining, promoting, and operating branch facilities. Our ability to control other operating expenses in relation to asset growth can be measured in terms of other operating expenses as a percentage of average assets. Operating expenses measured as a percentage of average assets decreased to 1.84% for the first three months of 2005, compared to a ratio of 2.06% for the same period in 2004. The decrease in percentage was primarily due to the increase in total average assets for the three months ended March 31, 2005 as compared to the same period in 2004.

Our ability to control other operating expenses in relation to the level of net revenue (net interest income plus other operating income) is measured by the efficiency ratio and indicates the percentage of net revenue that is used to cover expenses. For the first three months of 2005, the efficiency ratio was 43.10%, compared to a ratio of 59.17% for the same period in 2004. The decrease was primarily due to the reversal of \$2.6 million estimated robbery loss as a result of the settlement in the first three months of 2005 and the impact of the \$6.3 million other-than-temporary impairment write-down in the first three months of 2004. Without the settlement of robbery loss and the impairment charge on investment securities, the efficiency ratio would have been 48.52% in 2005 as compared to 50.43% in 2004.

The following table reconciles the differences in operating efficiency ratio with and without the settlement of robbery loss and other-than-temporary impairment write-down of investment securities:

**Operating Efficiency Ratio Reconciliation
For the Three Months
Ended March 31,**

	2005			2004		
	Without settlement of robbery loss	Settlement of robbery loss	Reported earnings	Without other-than-temporary impairment write-down	Other-than temporary write-down	Reported earnings
	(amounts in thousands)					
Other Operating Expense	\$ 23,297	\$ (2,600)	\$ 20,697	\$ 21,505	\$ —	\$ 21,505
Net Revenues	\$ 48,016	\$ —	\$ 48,016	\$ 42,645	\$ (6,300)	\$ 36,345
Operating Efficiency Ratio	48.52%		43.10%	50.43%		59.17%

We have presented the operating efficiency ratio without the settlement of robbery loss and the other-than-temporary impairment write-down of investment securities to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to determine our profitability before the impact of items that may not be considered as normal operating items. We believe that the reader will be able to more easily assess the results of the Company's operations and business.

Salaries and related expenses comprise the greatest portion of other operating expenses. Salaries and related expenses totaled \$13.1 million for the first three months of 2005. This represented an increase of \$1.4 million, or 11.95%, over salaries and related expenses of \$11.7 million for the same period in 2004. The increases for 2005 primarily resulted from increased staffing levels and annual salary adjustments. At March 31, 2005, we employed 652 full time equivalent employees, compared to 649 full time equivalent employees at March 31, 2004. Salaries and related expenses as a percent of average assets increased to 1.17% for the first three months of 2005, compared to 1.13% for the same period in 2004.

Occupancy and equipment expenses represent the cost of operating and maintaining branch and administrative facilities, including the purchase and maintenance of furniture, fixtures, office equipment and data processing equipment. Occupancy expense totaled \$2.0 million for the first three months of 2005. This represented an increase of \$224,000, or 12.63%, over occupancy expense of \$1.8 million for the same period in 2004. The increase in occupancy expense is primarily due to the on-going remodeling and upkeep of our facilities. Equipment expense totaled \$1.7 million for the first three months of 2005. This represented a decrease of \$112,000, or 6.01%, over the \$1.9 million expense for the same period in 2004.

Stationary and supplies expense totaled \$1.2 million for the first three months of 2005. This represented a decrease of \$24,000, or 1.98%, from the expense of \$1.2 million for the same period in 2004. Professional services totaled \$1.0 million for the first three months of 2005. This represented a decrease of \$96,000 or 8.56%, from an expense of \$1.1 million for the same period in 2004. Promotion expense totaled \$1.8 million for the first three months of 2005. This represented an increase of \$276,000, or 18.16%, over an expense of \$1.5 million for the same period in 2004. Data processing expense totaled \$357,000 for the first three months of 2005. This represented an increase of \$3,000, or 0.93%, over an expense of \$354,000 for the same period in 2004.

The amortization expense of intangibles totaled \$296,000 for the first three months of 2005 and 2004. The Bank is in the process of obtaining valuations of certain assets of the acquisition of Granite State Bank; thus, amortization of intangible assets is not included in the first three months of 2005.

Other operating expense totaled negative \$859,000 for the first three months of 2005. This represented a decrease of \$2.5 million, or 152.84%, from an expense of \$1.6 million for the same period

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in 2004. The decrease is primarily due to the reversal of \$2.6 million of estimated robbery loss as a result of the settlement with the insurance company.

Income Taxes

The Company's effective tax rate for the first three months of 2005 was 35.21%, compared to 32.13% for the same period in 2004. The effective tax rates are below the nominal combined Federal and State tax rates as a result of tax preferred income from certain investments for each period. The majority of tax preferred income is derived from municipal securities.

ANALYSIS OF FINANCIAL CONDITION

The Company reported total assets of \$4.83 billion at March 31, 2005. This represented an increase of \$321.0 million, or 7.12%, over total assets of \$4.51 billion at December 31, 2004. Earning assets totaled \$4.50 billion at March 31, 2005, increasing \$248.2 million, or 5.83%, over earning assets of \$4.26 billion at December 31, 2004. Total liabilities were \$4.51 billion at March 31, 2005, up \$314.2 million, or 7.49%, over total liabilities of \$4.19 billion at December 31, 2004. Total equity increased \$6.7 million, or 2.13%, to \$324.2 million at March 31, 2005, compared with total equity of \$317.5 million at December 31, 2004.

Investment Securities

The Company reported total investment securities of \$2.27 billion at March 31, 2005. This represented an increase of \$185.4 million, or 8.89%, over total investment securities of \$2.09 billion at December 31, 2004. Investment securities comprise 50.41% of the Company's total earning assets at March 31, 2005.

In accordance with SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities", securities held as "available-for-sale" are reported at current market value for financial reporting purposes. The related unrealized gains or losses, net of income taxes, are recorded in stockholders' equity. At March 31, 2005, securities held as available-for-sale had a fair market value of \$2.27 billion, representing 97.52% of total investment securities, with an amortized cost of \$2.29 billion. At March 31, 2005, the net unrealized holding loss on securities available-for-sale was \$17.5 million and that resulted in accumulated other comprehensive loss of \$10.1 million (net of \$7.4 million in deferred taxes). At December 31, 2004, the Company reported net unrealized gains on investment securities available-for-sale of \$15.3 million and accumulated other comprehensive income of \$8.9 million (net of deferred taxes of \$6.4 million).

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Table 3 sets forth investment securities at March 31, 2005 and December 31, 2004.

	March 31, 2005				Total Percent
	Amortized Cost	Gross Unrealized Holding Gain	Gross Unrealized Holding Loss	Market Value	
(Amounts in thousands)					
Investment Securities Available-for-Sale:					
U.S. Treasury securities	\$ 499	\$ —	\$ (3)	\$ 496	0.02%
Mortgage-backed securities	1,359,665	3,789	(27,773)	1,335,681	58.83%
CMO's / REMIC's	507,559	273	(4,563)	503,269	22.17%
Government agency & government-sponsored enterprises	22,996	—	(568)	22,428	0.99%
Municipal bonds	338,368	17,502	(2,937)	352,933	15.54%
FHLMC preferred stock	58,340	—	(3,215)	55,125	2.43%
Other securities	518	—	—	518	0.02%
Total Investment Securities	\$ 2,287,945	\$ 21,564	\$ (39,059)	\$ 2,270,450	100.00%

	December 31, 2004				Total Percent
	Amortized Cost	Gross Unrealized Holding Gain	Gross Unrealized Holding Loss	Market Value	
(Amounts in thousands)					
Investment Securities Available-for-Sale:					
U.S. Treasury securities	\$ 498	\$ —	\$ (2)	\$ 496	0.02%
Mortgage-backed securities	1,360,304	8,759	(8,729)	1,360,334	65.25%
CMO's / REMIC's	345,285	1,252	(910)	345,627	16.58%
Government agency & government-sponsored enterprises	18,987	—	(230)	18,757	0.90%
Municipal bonds	285,752	21,293	(468)	306,577	14.70%
FHLMC preferred stock	58,340	—	(5,635)	52,705	2.53%
Other securities	518	—	—	518	0.02%
Total Investment Securities	\$ 2,069,684	\$ 31,304	\$ (15,974)	\$ 2,085,014	100.00%

The weighted-average yield (TE) on the investment portfolio at March 31, 2005 was 4.38% with a weighted-average life of 3.78 years. This compares to a yield of 4.38% at December 31, 2004 with a weighted-average life of 3.6 years and a yield of 4.37% at March 31, 2004 with a weighted-average life of 3.6 years. The weighted average life is the average number of years that each dollar of unpaid principal due remains outstanding. Average life is computed as the weighted-average time to the receipt of all future cash flows, using as the weights the dollar amounts of the principal paydowns.

Approximately 90.80% of the portfolio represents securities issued by the U.S. government or U.S. government-sponsored enterprises, which guarantee payment of principal and interest.

The remaining CMO/REMICs are backed by agency-pooled collateral or whole loan collateral. All non-agency CMO/REMIC issues held are rated "A" or better by either Standard & Poor's or Moody's, as of March 31, 2005 and December 31, 2004.

Composition of the Fair Value and Gross Unrealized Losses of Securities Available-for-Sale:

Description of Securities	March 31, 2005					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
	(amounts in thousands)					
U.S. Treasury Obligation	\$ 496	\$ 3	\$ —	\$ —	\$ 496	\$ 3
Mortgage-backed securities	713,377	9,877	525,778	17,895	1,239,155	27,772
CMO/REMICs	241,557	2,868	107,816	1,696	349,373	4,564
Government agency & government- sponsored enterprises	6,409	76	16,019	492	22,428	568
Municipal bonds	101,811	2,596	7,210	341	109,021	2,937
FHLMC Preferred Stock	55,125	3,215	—	—	55,125	3,215
	<u>\$ 1,118,775</u>	<u>\$ 18,635</u>	<u>\$ 656,823</u>	<u>\$ 20,424</u>	<u>\$ 1,775,598</u>	<u>\$ 39,059</u>

Description of Securities	December 31, 2004					
	Less than 12 months		12 months or longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
	(amounts in thousands)					
U.S. Treasury & Government Securities	\$ 496	\$ 2	\$ —	\$ —	\$ 496	\$ 2
Mortgage-backed securities	210,245	761	507,072	7,968	717,317	8,729
CMO/REMICs	90,111	681	52,014	229	142,125	910
Government agency & Government- sponsored enterprises	12,711	179	6,047	51	18,758	230
Municipal bonds	30,077	272	6,673	196	36,750	468
FHLMC Preferred Stock	52,705	5,635	—	—	52,705	5,635
	<u>\$ 396,345</u>	<u>\$ 7,530</u>	<u>\$ 571,806</u>	<u>\$ 8,444</u>	<u>\$ 968,151</u>	<u>\$ 15,974</u>

The tables above show the Company's investment securities' gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at March 31, 2005 and December 31, 2004. We have reviewed individual securities classified as available-for-sale to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. If it is probable that we will be unable to collect all amounts due according to the contractual terms of a debt security not impaired at acquisition, an other-than-temporary impairment shall be considered to have occurred. If an other-than-temporary impairment occurs the cost basis of the security would be written down to its fair value as a new cost basis and the write down accounted for as a realized loss.

Despite the unrealized loss position of these securities, we have concluded, as of March 31, 2005, that these investments are not other-than-temporarily impaired. This assessment was based on the following factors: i) the length of time and the extent to which the market value has been less than cost; ii) the financial condition and near-term prospects of the issuer; iii) the intent and ability of the Company to retain its investment in a security for a period of time sufficient to allow for any anticipated recovery in market value; and iv) general market conditions which reflect prospects for the economy as a whole, including interest rates and sector credit spreads.

At March 31, 2005 and December 31, 2004, investment securities having an amortized cost of approximately \$1.84 billion and \$1.66 billion, respectively, were pledged to secure public deposits, short and long-term borrowings, and for other purposes as required or permitted by law.

Loans

At March 31, 2005, we reported total loans, net of deferred loan fees, of \$2.18 billion. This represents an increase of \$43.9 million, or 2.05%, over total loans, net of deferred loan fees, of \$2.14 billion at December 31, 2004. Total loans, net of deferred loan fees, comprise 48.49% of our total earning assets.

Table 4 — Distribution of Loan Portfolio by Type (dollar amount in thousands)

	March 31, 2005		December 31, 2004	
Commercial and Industrial	\$ 928,129	42.2%	\$ 905,139	42.0%
Real Estate:				
Construction	224,736	10.2%	235,849	10.9%
Mortgage	668,644	30.4%	553,000	25.7%
Consumer, net of unearned discount	44,015	2.0%	38,521	1.8%
Municipal lease finance receivables	79,080	3.6%	71,675	3.3%
Auto and equipment leases	53,316	2.4%	52,783	2.4%
Agribusiness	201,358	9.2%	297,659	13.9%
Gross Loans	<u>2,199,278</u>	<u>100.0%</u>	<u>2,154,626</u>	<u>100.0%</u>
Less:				
Allowance for credit losses	(23,932)		(22,494)	
Deferred net loan fees	(15,257)		(14,552)	
Net Loans	<u>\$ 2,160,089</u>		<u>\$ 2,117,580</u>	

Commercial and industrial loans are loans and leases to commercial entities to finance capital purchases or improvements, or to provide cash flow for operations. Real estate loans are loans secured by conforming first trust deeds on real property, including property under construction, commercial property and single family and multifamily residences. Consumer loans include installment loans to consumers as well as home equity loans and other loans secured by junior liens on real property. Municipal lease finance receivables are leases to municipalities. Agribusiness loans are loans to finance the operating needs of wholesale dairy farm operations, cattle feeders, livestock raisers, and farmers.

Non-performing Assets

As set forth in Table 5, non-performing assets were \$9,000 at March 31, 2005, an increase of \$7,000 or 452.89%, from \$2,000 at December 31, 2004. Non-performing assets, include non-performing loans plus other real estate owned (foreclosed property), non-performing loans, include non-accrual loans, loans past due 90 or more days and still accruing, and restructured loans. In addition, we had loans classified as impaired at March 31, 2005 totaling \$9,000. This represents an increase of \$7,000, or 452.89%, compared to loans classified as impaired of \$2,000 at December 31, 2004.

Although we believe that non-performing assets are generally secured and that potential losses are provided for in the allowance for credit losses, there can be no assurance that future deterioration in economic conditions or collateral values would not result in future credit losses.

TABLE 5 — Non-Performing Assets (dollar amount in thousands)

	<u>March 31,</u> <u>2005</u>	<u>December 31,</u> <u>2004</u>
	(amounts in thousands)	
Nonaccrual loans	\$ 9	\$ 2
Loans past due 90 days or more	—	—
Restructured loans	—	—
Other real estate owned (OREO)	—	—
Total nonperforming assets	<u>\$ 9</u>	<u>\$ 2</u>
Percentage of nonperforming assets to total loans outstanding & OREO	<u>0.00%</u>	<u>0.00%</u>
Percentage of nonperforming assets to total assets	<u>0.00%</u>	<u>0.00%</u>

Except for non-performing loans as set forth in Table 5 and loans disclosed as impaired, (see “Risk Management – Credit Risk” herein) we are not aware of any loans as of March 31, 2005 for which known credit problems of the borrower would cause serious doubts as to the ability of such borrowers to comply with their present loan repayment terms, or any known events that would result in the loan being designated as non-performing at some future date. We cannot, however, predict the extent to which the deterioration in general economic conditions, real estate values, increase in general rates of interest, change in the financial conditions or business of a borrower may adversely affect a borrower’s ability to pay.

At March 31, 2005 and December 31, 2004, the Company held no properties as other real estate owned.

Deposits

The primary source of funds to support earning assets (loans and investments) is the generation of deposits from our customer base. The ability to grow the customer base and subsequently deposits is a crucial element in the performance of the Company.

At March 31, 2005, total deposits were \$3.02 billion, representing an increase of \$142.2 million, or 4.94%, from total deposits of \$2.88 billion at December 31, 2004. Average total deposits for the first three months of 2005 were \$2.93 billion. The comparison of average balances for the first three months of 2005 has historically been more representative of our Company’s growth in deposits as it excludes the historical seasonal peak in deposits at year-end. The composition of deposits is as follows:

	<u>March 31, 2005</u>		<u>December 31, 2004</u>	
	(Amounts in thousands)			
Non-interest bearing deposits				
Demand deposits	\$ 1,388,942	46.0%	\$ 1,322,255	46.0%
Interest bearing deposits				
Savings Deposits	1,117,865	37.0%	1,072,619	37.3%
Time deposits	510,387	17.0%	480,165	16.7%
Total deposits	<u>\$ 3,017,194</u>	<u>100.0%</u>	<u>\$ 2,875,039</u>	<u>100.0%</u>

The amount of non-interest-bearing demand deposits in relation to total deposits is an integral element in achieving a low cost of funds. Demand deposits totaled \$1.39 billion at March 31, 2005, representing an increase of \$66.7 million, or 5.04%, from total demand deposits of \$1.32 billion at

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December 31, 2004. Non-interest-bearing demand deposits represented 46.03% of total deposits as of March 31, 2005 and 45.99% of total deposits as of December 31, 2004.

Savings deposits, which include savings, interest-bearing demand, and money market accounts, totaled \$1.12 billion at March 31, 2005, representing an increase of \$45.2 million, or 4.22%, from savings deposits of \$1.07 billion at December 31, 2004.

Time deposits totaled \$510.4 million at March 31, 2005 of which \$30.2 million were brokered. This represented an increase of \$30.2 million, or 6.29%, over total time deposits of \$480.2 million at December 31, 2004.

Other Borrowed Funds

To achieve the desired growth in earning assets and to fully utilize our capital, we fund this growth through generating sources of funds other than deposits. The first source of funds we pursue is non-interest-bearing deposits (the lowest cost of funds to the Company), next we pursue the growth in interest-bearing deposits and finally we supplement the growth in deposits with borrowed funds. Average borrowed funds, as a percent of average total funding (total deposits plus demand notes plus borrowed funds) was 30.41% as of March 31, 2005, as compared to 28.25% as of December 31, 2004.

During 2005 and 2004, we entered into short-term borrowing agreements (borrowings with maturities of less than one year) with the Federal Home Loan Bank (FHLB) and other institutions. The Bank had outstanding balances of \$351.0 million and \$226.0 million under these agreements at March 31, 2005 and December 31, 2004, respectively. The weighted average annual interest rate was 2.46% and 2.14% at March 31, 2005 and December 31, 2004, respectively. The FHLB holds certain investment securities of the Bank as collateral for these borrowings.

We also entered into long-term borrowing agreements (borrowings with maturities of one year or longer) with the FHLB. We had outstanding balances of \$855.0 million and \$830.0 million under these agreements at March 31, 2005 and December 31, 2004, respectively. The weighted average annual interest rate was 3.17% and 3.05% at March 31, 2005 and December 31, 2004, respectively. The FHLB holds certain investment securities of the Bank as collateral for these borrowings.

The Bank has an agreement, known as the Treasury Tax & Loan ("TT&L") Note Option Program with the Federal Reserve Bank and the U.S. Department of Treasury in which federal tax deposits made by depositors can be held by the bank until called (withdrawn) by the U.S. Department of Treasury. The maximum amount of accumulated federal tax deposits allowable to be held by the Bank, as set forth in the agreement, is \$15.0 million. On March 31, 2005 and December 31, 2004 the amounts held by the Bank in the TT&L Note Option Program were \$2.1 million and \$6.5 million, collateralized by securities, respectively. Amounts are payable on demand. The Bank borrows at a variable rate of 53 and 34 basis points less than the average weekly federal funds rate, which was 1.94% and 1.35% at March 31, 2005 and December 31, 2004, respectively.

At March 31, 2005, borrowed funds totaled \$1.36 billion, representing an increase of \$170.7 million, or 14.31%, from total borrowed funds of \$1.19 billion at December 31, 2004.

[Table of Contents](#)**Aggregate Contractual Obligations**

The following table summarizes the Company's aggregate contractual obligations as of March 31, 2005:

	<u>Total</u>	<u>Maturity by Period</u>			
		<u>Less Than One Year</u>	<u>One Year to Three Years</u>	<u>Four Year to Five Years</u>	<u>After Five Years</u>
		(amounts in thousands)			
Deposits	\$ 3,017,194	\$ 2,977,049	\$ 29,837	\$ 10,173	\$ 135
FHLB and Other Borrowings	1,361,000	476,000	785,000	—	100,000
Junior Subordinated Debentures	82,476	—	—	—	82,476
Deferred Compensation	7,503	776	1,433	1,433	3,861
Operating Leases	16,846	3,979	6,577	3,814	2,476
Total	<u>\$ 4,485,019</u>	<u>\$ 3,457,804</u>	<u>\$ 822,847</u>	<u>\$ 15,420</u>	<u>\$ 188,948</u>

Deposits represent non-interest bearing, money market, savings, NOW, certificates of deposits, brokered and all other deposits.

FHLB borrowings represent the amounts that are due to the Federal Home Loan Bank. These borrowings have fixed maturity dates. Other borrowings represent the amounts that are due to overnight Federal funds purchases and TT&L.

Junior subordinated debentures represent the amounts that are due from the Company to CVB Statutory Trust I & CVB Statutory Trust II. The debentures have the same maturity as the Trust Preferred Securities, which mature in 2033, but become callable in whole or in part in 2008.

Deferred compensation represents the amounts that are due to former employees' salary continuation agreements as a result of acquisitions.

Operating leases represent the total minimum lease payments under noncancelable operating leases.

Off-Balance Sheet Arrangements

At March 31, 2005, we had commitments to extend credit of approximately \$866.8 million and obligations under letters of credit of \$71.8 million and available lines of credit totaling \$911.0 million from certain institutions. Commitments to extend credit are agreements to lend to customers, provided there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Commitments are generally variable rate, and many of these commitments are expected to expire without being drawn upon. As such, the total commitment amounts do not necessarily represent future cash requirements. The Bank uses the same credit underwriting policies in granting or accepting such commitments or contingent obligations as it does for on-balance-sheet instruments, which consist of evaluating customers' creditworthiness individually.

Standby letters of credit written are conditional commitments issued by the Bank to guarantee the financial performance of a customer to a first party. Those guarantees are primarily issued to support private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. When deemed necessary, the Bank holds appropriate collateral supporting those commitments. We do not anticipate any material losses as a result of these transactions.

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The following table summarizes the off-balance sheet arrangements at March 31, 2005:

	<u>Total</u>	<u>Maturity by Period</u>			<u>After Five Years</u>
		<u>Less Than One Year</u>	<u>One Year to Three Years</u>	<u>Four Year to Five Years</u>	
(Amounts in thousands)					
2005					
Commitment to extend credit	866,811	380,018	46,269	79,593	360,931
Obligations under letters of credit	71,787	58,009	1,596	12,182	—
Total	<u>\$ 938,598</u>	<u>\$ 438,027</u>	<u>\$ 47,865</u>	<u>\$ 91,775</u>	<u>\$ 360,931</u>

Liquidity and Cash Flow

Since the primary sources and uses of funds for the Bank are loans and deposits, the relationship between gross loans and total deposits provides a useful measure of the Bank's liquidity. Typically, the closer the ratio of loans to deposits is to 100%, the more reliant the Bank is on its loan portfolio to provide for short-term liquidity needs. Since repayment of loans tends to be less predictable than the maturity of investments and other liquid resources, the higher the loans to deposit ratio the less liquid are the Bank's assets. For the first three months of 2005, the Bank's loan to deposit ratio averaged 71.70%, compared to an average ratio of 66.92% for the same period in 2004.

CVB is a company separate and apart from the Bank that must provide for its own liquidity. Substantially all of CVB's revenues are obtained from dividends declared and paid by the Bank. The remaining cashflow is from rents paid by third parties on office space in the Company's corporate headquarters. There are statutory and regulatory provisions that could limit the ability of the Bank to pay dividends to CVB. At March 31, 2005, approximately \$78.5 million of the Bank's equity was unrestricted and available to be paid as dividends to CVB. Management of CVB believes that such restrictions will not have an impact on the ability of CVB to meet its ongoing cash obligations.

For the Bank, sources of funds normally include principal payments on loans and investments, other borrowed funds, and growth in deposits. Uses of funds include withdrawal of deposits, interest paid on deposits, increased loan balances, purchases, and other operating expenses.

Net cash provided by operating activities totaled \$27.3 million for the first three months of 2005, compared to \$27.2 million for the same period last year. The increase was primarily the result of the interest received, and a reduction in cash paid to suppliers and employees.

Net cash used in investing activities totaled \$213.1 million for the first three months of 2005, compared to \$150.5 million used by investing activities for the same period in 2004. The increase was primarily the result of an increase in the purchase of investment securities, offset by a decrease in loans.

Funds provided by financing activities totaled \$203.0 million for the first three months of 2005, compared to funds provided by financing activities of \$129.5 million for the same period last year. The increase in net cash provided by financing activities was primarily the result of increase in short-term borrowings during the period.

At March 31, 2005, cash and cash equivalents totaled \$127.1 million. This represented an increase of \$5.7 million, or 19.05%, from a total of \$118.2 million at March 31, 2004 and an increase of \$42.7 million, or 50.61%, from a total of \$84.4 million at December 31, 2004.

Capital Resources

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Historically, our primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, we conduct an ongoing assessment of projected sources and uses of capital in conjunction with projected increases in assets and the level of risk.

The Bank and the Company are required to meet risk-based capital standards set by their respective regulatory authorities. The risk-based capital standards require the achievement of a minimum ratio of total capital to risk-weighted assets of 8.0% (of which at least 4.0% must be Tier 1 capital). In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of 4.0%. At March 31, 2005, the Bank and the Company exceeded the minimum risk-based capital ratio and leverage ratio required to be considered "Well Capitalized".

On July 2, 2003, the Federal Reserve Bank issued Supervisory Letter SR 03-13 clarifying that bank holding companies should continue to report trust preferred securities in accordance with current Federal Reserve Bank instructions which allows trust preferred securities to be counted in Tier I capital subject to certain limitations. The Federal Reserve has indicated it will review the implications of any accounting treatment changes and, if necessary or warranted, will provide appropriate guidance. On May 6, 2004, the Federal Reserve Bank released a proposed rule that would retain trust preferred securities in Tier I capital of bank holding companies, but with stricter quantitative limits and clearer qualitative standards.

The Company's equity capital was \$324.2 million at March 31, 2005. This represented an increase of \$6.7 million, or 2.13% over equity capital of \$317.5 million at December 31, 2004. The Company's 2004 Annual Report on Form 10-K (Management's Discussion and Analysis and Note 16 of the accompanying financial statements) describes the regulatory capital requirements of the Company and the Bank.

Table 6 below presents the Company's and the Bank's risk-based and leverage capital ratios as of March 31, 2005, and December 31, 2004.

Table 6 — Regulatory Capital Ratios

Capital Ratios	Required Minimum Ratios	March 31, 2005		December 31, 2004	
		Company	Bank	Company	Bank
Risk-based capital ratios:					
Tier I	4.00%	12.34%	11.63%	12.58%	11.89%
Total	8.00%	13.19%	12.49%	13.42%	12.73%
Leverage ratio	4.00%	8.27%	7.80%	8.30%	7.83%

RISK MANAGEMENT

We have adopted a Risk Management Plan to ensure the proper control and management of all risk factors inherent in the operation of the Company and the Bank. Specifically, credit risk, interest rate risk, liquidity risk, transaction risk, compliance risk, strategic risk, reputation risk, price risk and foreign exchange risk, can all affect the market risk exposure of the Company. These specific risk factors are not mutually exclusive. It is recognized that any product or service offered by us may expose the Bank to one or more of these risks.

Credit Risk

Credit risk is defined as the risk to earnings or capital arising from an obligor's failure to meet the terms of any contract or otherwise fail to perform as agreed. Credit risk is found in all activities where success depends on counter party, issuer, or borrower performance. Credit risk arises through the extension of loans and leases, certain securities, and letters of credit.

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Credit risk in the investment portfolio and correspondent bank accounts is addressed through defined limits in the Bank's policy statements. In addition, certain securities carry insurance to enhance credit quality of the bond. Limitations on industry concentration, aggregate customer borrowings, geographic boundaries and standards on loan quality also are designed to reduce loan credit risk. Senior Management, Directors' Committees, and the Board of Directors are provided with information to appropriately identify, measure, control and monitor the credit risk of the Bank.

Implicit in lending activities is the risk that losses will occur and that the amount of such losses will vary over time. Consequently, we maintain an allowance for credit losses by charging a provision for credit losses to earnings. Loans determined to be losses are charged against the allowance for credit losses. Our allowance for credit losses is maintained at a level considered by us to be adequate to provide for estimated probable losses inherent in the existing portfolio, and unused commitments to provide financing, including commitments under commercial and standby letters of credit.

The allowance for credit losses is based upon estimates of probable losses inherent in the loan and lease portfolio. The nature of the process by which we determine the appropriate allowance for credit losses requires the exercise of considerable judgment. The amount actually observed in respect of these losses can vary significantly from the estimated amounts. We employ a systematic methodology that is intended to reduce the differences between estimated and actual losses.

Our methodology for assessing the appropriateness of the allowance is conducted on a regular basis and considers all loans. The systematic methodology consists of two major elements.

The first major element includes a detailed analysis of the loan portfolio in two phases. The first phase is conducted in accordance with SFAS No. 114, "Accounting by Creditors for the Impairment of a Loan", as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan – Income Recognition and Disclosures." Individual loans are reviewed to identify loans for impairment. A loan is impaired when principal and interest are deemed uncollectable in accordance with the original contractual terms of the loan. Impairment is measured as either the expected future cash flows discounted at each loan's effective interest rate, the fair value of the loan's collateral if the loan is collateral dependent, or an observable market price of the loan (if one exists). Upon measuring the impairment, we will insure an appropriate level of allowance is present or established.

Central to the first phase and our credit risk management is its loan risk rating system. The originating credit officer assigns borrowers an initial risk rating, which is reviewed and possibly changed by Credit Management, which is based primarily on a thorough analysis of each borrower's financial capacity in conjunction with industry and economic trends. Approvals are made based upon the amount of inherent credit risk specific to the transaction and are reviewed for appropriateness by senior line and credit management personnel. Credits are monitored by line and credit management personnel for deterioration in a borrower's financial condition, which would impact the ability of the borrower to perform under the contract. Risk ratings are adjusted as necessary.

Loans are risk rated into the following categories: Impaired, Doubtful, Substandard, Special Mention and Pass. Each of these groups is assessed for the proper amount to be used in determining the adequacy of our allowance for losses. While each loan is looked at annually to determine its proper classification, the Impaired and Doubtful loans are analyzed on an individual basis for allowance amounts. The other categories have formulae used to determine the needed allowance amount.

Based on the risk rating system, specific allowances are established in cases where we have identified significant conditions or circumstances related to a credit that we believe indicates the probability that a loss has been incurred. We perform a detailed analysis of these loans, including, but not limited to, cash flows, appraisals of the collateral, conditions of the marketplace for liquidating the

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collateral and assessment of the guarantors. We then determine the inherent loss potential and allocates a portion of the allowance for losses as a specific allowance for each of these credits.

The second phase is conducted by evaluating or segmenting the remainder of the loan portfolio into groups or pools of loans with similar characteristics in accordance with SFAS No. 5, "Accounting for Contingencies." In this second phase, groups or pools of homogeneous loans are reviewed to determine a portfolio formula allowance. In the case of the portfolio formula allowance, homogeneous portfolios, such as small business loans, consumer loans, agricultural loans, and real estate loans, are aggregated or pooled in determining the appropriate allowance. The risk assessment process in this case emphasizes trends in the different portfolios for delinquency, loss, and other-behavioral characteristics of the subject portfolios.

The second major element in our methodology for assessing the appropriateness of the allowance consists of our considerations of all known relevant internal and external factors that may affect a loan's collectibility. This includes our estimates of the amounts necessary for concentrations, economic uncertainties, the volatility of the market value of collateral, and other relevant factors. The relationship of the two major elements of the allowance to the total allowance may fluctuate from period to period.

In the second major element of the analysis which considers all known relevant internal and external factors that may affect a loan's collectibility, we perform an evaluation of various conditions, the effects of which are not directly measured in the determination of the formula and specific allowances. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem credits or portfolio segments. The conditions evaluated in connection with the second element of the analysis of the allowance include, but are not limited to the following conditions that existed as of the balance sheet date:

- then-existing general economic and business conditions affecting the key lending areas of the Company,
- then-existing economic and business conditions of areas outside the lending areas, such as other sections of the United States, Asia and Latin America,
- credit quality trends (including trends in non-performing loans expected to result from existing conditions),
- collateral values,
- loan volumes and concentrations,
- seasoning of the loan portfolio,
- specific industry conditions within portfolio segments,
- recent loss experience in particular segments of the portfolio,
- duration of the current business cycle,
- bank regulatory examination results and
- findings of the Company's internal credit examiners.

We review these conditions in discussion with our senior credit officers. To the extent that any of these conditions is evidenced by a specifically identifiable problem credit or portfolio segment as of the

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evaluation date, our estimate of the effect of such condition may be reflected as a specific allowance applicable to such credit or portfolio segment. Where any of these conditions is not evidenced by a specifically identifiable problem credit or portfolio segment as of the evaluation date, our evaluation of the inherent loss related to such condition is reflected in the second major element of the allowance. Although we have allocated a portion of the allowance to specific loan categories, the adequacy of the allowance must be considered in its entirety.

We maintain an allowance for inherent credit losses that is increased by a provision for credit losses charged against operating results. The allowance for credit losses is also increased by recoveries on loans previously charged off and reduced by actual loan losses charged to the allowance. There was no provision for credit losses during the first three months of 2005 and 2004.

At March 31, 2005, we reported an allowance for credit losses of \$23.9 million. This represented an increase of \$1.4 million, or 6.39%, from the allowance for credit losses of \$22.5 million at December 31, 2004. The increase is primarily due to the allowance for loan and lease losses acquired from Granite State Bank of \$756,000 and the recoveries exceeding charge-offs for the first quarter of 2005.

At March 31, 2005, we had loans classified as impaired totaling \$9,000. This represents an increase of \$7,000, or 452.89%, compared to loans classified as impaired of \$2,000 at December 31, 2004. The ratio of impaired loans to gross loans and leases was negligible at March 31, 2005 and December 31, 2004 respectively.

Non-performing loans, which include non-accrual loans, loans past due 90 or more days and still accruing, and restructured loans, totaled \$9,000 at March 31, 2005. This represented an increase of \$7,000, or 452.89%, from non-performing loans of \$2,000 at December 31, 2004. The ratio of non-performing loans to gross loans and leases was negligible at March 31, 2005 and December 31, 2004, respectively. Nonaccrual loans increased \$7,000, or 452.89%, to \$9,000 at March 31, 2005, from \$2,000 at December 31, 2004.

TABLE 7 — Summary of Credit Loss Experience

	Three months ended March 31,	
	2005	2004
	(amounts in thousands)	
Amount of Total Loans at End of Period (1)	\$ 2,184,021	\$ 1,812,487
Average Total Loans Outstanding (1)	\$ 2,099,313	\$ 1,766,715
Allowance for Credit Losses:		
Beginning of Period	\$ 22,494	\$ 21,282
Acquisition of Granite State Bank	756	—
Loans Charged-Off:		
Real Estate Loans	—	83
Commercial and Industrial	88	154
Consumer Loans	1	71
Total Loans Charged-Off	89	308
Recoveries:		
Real Estate Loans	465	146
Commercial and Industrial	262	863
Consumer Loans	44	22
Total Loans Recovered	771	1,031
Net Loans Charged-Off (Recovered)	(682)	(723)
Provision Charged to Operating Expense	—	—
Allowance for Credit Losses at End of period	\$ 23,932	\$ 22,005

(1) Net of deferred loan fees

Net Loans Charged-Off (Recovered) to Average Total Loans	-0.03%	-0.04%
Net Loans Charged-Off (Recovered) to Total Loans at End of Period	-0.03%	-0.04%
Allowance for Credit Losses to Average Total Loans	1.14%	1.25%
Allowance for Credit Losses to Total Loans at End of Period	1.10%	1.21%
Net Loans Charged-Off (Recovered) to Allowance for Credit Losses	-2.85%	-3.29%
Net Loans Charged-Off (Recovered) to Provision for Credit Losses	—	—

While we believe that the allowance at March 31, 2005, was adequate to absorb losses from any known or inherent risks in the portfolio, no assurance can be given that economic conditions or natural disasters which adversely affect the Company's service areas or other circumstances will not be reflected in increased provisions or credit losses in the future.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market Risk

In the normal course of its business activities, we are exposed to market risks, including price and liquidity risk. Market risk is the potential of loss from adverse changes in market rates and prices, such as interest rates (interest rate risk). Liquidity risk arises from the possibility that we may not be able to satisfy current or future commitments or that we may be more reliant on alternative funding sources such as long-term debt. Financial products that expose us to market risk includes securities, loans, deposits, and debts.

Interest Rate Risk

During periods of changing interest rates, the ability to reprice interest-earning assets and interest-bearing liabilities can influence net interest income, the net interest margin, and consequently, our earnings. Interest rate risk is managed by attempting to control the spread between rates earned on interest-earning assets and the rates paid on interest-bearing liabilities within the constraints imposed by market competition in the Bank's service area. Short-term repricing risk is minimized by controlling the level of floating rate loans and maintaining a downward sloping ladder of bond payments and maturities. Basis risk is managed by the timing and magnitude of changes to interest-bearing deposit rates. Yield curve risk is reduced by keeping the duration of the loan and bond portfolios balanced to attempt to

minimize the risks of rising or falling yields. Options risk in the bond portfolio is monitored monthly and actions are recommended when appropriate.

We monitor the interest rate “sensitivity” risk to earnings from potential changes in interest rates using various methods, including a maturity/repricing gap analysis. This analysis measures, at specific time intervals, the differences between earning assets and interest-bearing liabilities for which repricing opportunities will occur. A positive difference, or gap, indicates that earning assets will reprice faster than interest-bearing liabilities. This will generally produce a greater net interest margin during periods of rising interest rates, and a lower net interest margin during periods of declining interest rates. Conversely, a negative gap will generally produce a lower net interest margin during periods of rising interest rates and a greater net interest margin during periods of decreasing interest rates.

The interest rates paid on deposit accounts do not always move in unison with the rates charged on loans. In addition, the magnitude of changes in the rates charged on loans is not always proportionate to the magnitude of changes in the rate paid for deposits. Consequently, changes in interest rates do not necessarily result in an increase or decrease in the net interest margin solely as a result of the differences between repricing opportunities of earning assets or interest-bearing liabilities. In general, when we report a positive gap in the short-term period and negative gap in the long-term period does not necessarily indicate that, if interest rates decreased, net interest income would increase, or if interest rates increased, net interest income would decrease.

Approximately \$1.84 billion, or 80.44%, of the total investment portfolio at March 31, 2005 consisted of securities backed by mortgages. The final maturity of these securities can be affected by the speed at which the underlying mortgages repay. Mortgages tend to repay faster as interest rates fall, and slower as interest rates rise. As a result, we may be subject to a “prepayment risk” resulting from greater funds available for reinvestment at a time when available yields are lower. Conversely, we may be subject to “extension risk” resulting from lesser amounts available for reinvestment at a time when available yields are higher. Prepayment risk includes the risk associated with the payment of an investment’s principal faster than originally intended. Extension risk is the risk associated with the payment of an investment’s principal over a longer time period than originally anticipated. In addition, there can be greater risk of price volatility for mortgage-backed securities as a result of anticipated prepayment or extension risk.

We also utilize the results of a dynamic simulation model to quantify the estimated exposure of net interest income to sustained interest rate changes. The sensitivity of our net interest income is measured over a rolling two-year horizon.

The simulation model estimates the impact of changing interest rates on the interest income from all interest-earning assets and the interest expense paid on all interest-bearing liabilities reflected on the Company’s balance sheet. This sensitivity analysis is compared to policy limits, which specify a maximum tolerance level for net interest income exposure over a one-year horizon assuming no balance sheet growth, given both a 200 basis point upward and downward shift in interest rates. A parallel and pro rata shift in rates over a 12-month period is assumed.

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The following depicts the Company's net interest income sensitivity analysis as of March 31, 2005:

<u>Simulated Rate Changes</u>	<u>Estimated Net Interest Income Sensitivity</u>
+ 200 basis points	(3.48%)
- 200 basis points	(0.93%)

The estimated sensitivity does not necessarily represent our forecast and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including: the nature and timing of interest rate levels including yield curve shape, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions including how customer preferences or competitor influences might change.

Liquidity Risk

Liquidity risk is the risk to earnings or capital resulting from our inability to meet its obligations when they come due without incurring unacceptable losses. It includes the ability to manage unplanned decreases or changes in funding sources and to recognize or address changes in market conditions that affect our ability to liquidate assets quickly and with minimum loss of value. Factors considered in liquidity risk management are stability of the deposit base; marketability, maturity, and pledging of investments; and the demand for credit.

In general, liquidity risk is managed daily by controlling the level of fed funds and the use of funds provided by the cash flow from the investment portfolio. To meet unexpected demands, lines of credit are maintained with correspondent banks, the Federal Home Loan Bank and the Federal Reserve Bank. The sale of bonds maturing in the near future can also serve as a contingent source of funds. Increases in deposit rates are considered a last resort as a means of raising funds to increase liquidity.

Transaction Risk

Transaction risk is the risk to earnings or capital arising from problems in service or product delivery. This risk is significant within any bank and is interconnected with other risk categories in most activities throughout the Bank. Transaction risk is a function of internal controls, information systems, associate integrity, and operating processes. It arises daily throughout the Bank as transactions are processed. It pervades all divisions, departments and branches and is inherent in all products and services we offer.

In general, transaction risk is defined as high, medium or low by the internal auditors during the audit process. The audit plan ensures that high-risk areas are reviewed at least annually.

The key to monitoring transaction risk is in the design, documentation and implementation of well-defined procedures. All transaction related procedures include steps to report events that might increase transaction risk. Dual controls are also a form of monitoring.

Compliance Risk

Compliance risk is the risk to earnings or capital arising from violations of, or non-conformance with, laws, rules, regulations, prescribed practices, or ethical standards. Compliance risk also arises in situations where the laws or rules governing certain Bank products or activities of the Bank's customers

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may be ambiguous or untested. Compliance risk exposes us to fines, civil money penalties, payment of damages, and the voiding of contracts. Compliance risk can also lead to a diminished reputation, reduced business value, limited business opportunities, lessened expansion potential, and lack of contract enforceability.

There is no single or primary source of compliance risk. It is inherent in every Bank activity. Frequently, it blends into operational risk and transaction processing. A portion of this risk is sometimes referred to as legal risk. This is not limited solely to risk from failure to comply with consumer protection laws; it encompasses all laws, as well as prudent ethical standards and contractual obligations. It also includes the exposure to litigation from all aspects of banking, traditional and non-traditional.

Our Compliance Management Policy and Program and the Code of Ethical Conduct are the cornerstone for controlling compliance risk. An integral part of controlling this risk is the proper training of associates. The Compliance Officer is responsible for developing and executing a comprehensive compliance training program. The Compliance Officer will ensure that each associate receives adequate training with regard to their position to ensure that laws and regulations are not violated. All associates who deal in compliance high risk areas are trained to be knowledgeable about the level and severity of exposure in those areas and the policies and procedures in place to control such exposure.

Our Compliance Management Policy and Program includes an audit program aimed at identifying problems and ensuring that problems are corrected. The audit program includes two levels of review. One is in-depth audits performed by an external firm and the other is periodic monitoring performed by the Compliance Officer.

We utilize an external firm to conduct compliance audits as a means of identifying weaknesses in the compliance program itself. The external firm's audit plan includes a periodic review of each branch and department of the Bank.

The branch or department that is the subject of an audit is required to respond to the audit and correct any violations noted. The Compliance Officer will review audit findings and the response provided by the branch or department to identify areas which pose a significant compliance risk.

The Compliance Officer conducts periodic monitoring of our compliance efforts with a special focus on those areas that expose us to compliance risk. The purpose of the periodic monitoring is to ensure that our associates are adhering to established policies and procedures adopted by the Bank. The Compliance Officer will notify the appropriate department head and the Compliance Committee of any violations noted. The branch or department that is the subject of the review will be required to respond to the findings and correct any noted violations.

We recognize that customer complaints can often identify weaknesses in our compliance program which could expose the Bank to risk. Therefore, all complaints are given prompt attention. Our Compliance Management Policy and Program includes provisions on how customer complaints are to be addressed. The Compliance Officer reviews all complaints to determine if a significant compliance risk exists and communicates those findings to Senior Management.

Strategic Risk

Strategic risk is the risk to earnings or capital arising from adverse decisions or improper implementation of strategic decisions. This risk is a function of the compatibility between an organization's goals, the resources deployed against those goals and the quality of implementation.

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Strategic risks are identified as part of the strategic planning process. Offsite strategic planning sessions are held annually. The strategic review consists of an economic assessment, competitive analysis, industry outlook and legislative and regulatory review.

A primary measurement of strategic risk is peer group analysis. Key performance ratios are compared to three separate peer groups to identify any sign of weakness and potential opportunities. The peer group consists of:

1. All banks of comparable size
2. High performing banks
3. A list of specific banks

Another measure is the comparison of the actual results of previous strategic initiatives against the expected results established prior to implementation of each strategy.

The corporate strategic plan is formally presented to all branch managers and department managers at an annual leadership conference.

Reputation Risk

Reputation risk is the risk to capital and earnings arising from negative public opinion. This affects our ability to establish new relationships or services, or continue servicing existing relationships. It can expose us to litigation and, in some instances, financial loss.

Price and Foreign Exchange Risk

Price risk arises from changes in market factors that affect the value of traded instruments. Foreign exchange risk is the risk to earnings or capital arising from movements in foreign exchange rates.

Our current exposure to price risk is nominal. We do not have trading accounts. Consequently, the level of price risk within the investment portfolio is limited to the need to sell securities for reasons other than trading. The section of this policy pertaining to liquidity risk addresses this risk.

We maintain deposit accounts with various foreign banks. Our Interbank Liability Policy limits the balance in any of these accounts to an amount that does not present a significant risk to our earnings from changes in the value of foreign currencies.

Our asset liability model calculates the market value of the Bank's equity. In addition, management prepares on a monthly basis a Capital Volatility report that compares changes in the market value of the investment portfolio. We have as our target to always be well-capitalized by regulatory standards.

The Balance Sheet Management Policy requires the submission of a Fair Value Matrix Report to the Balance Sheet Management Committee on a quarterly basis. The report calculates the economic value of equity under different interest rate scenarios, revealing the level or price risk of the Bank's interest sensitive asset and liability portfolios.

ITEM 4. CONTROLS AND PROCEDURES

We maintain controls and procedures designed to ensure that information is recorded and reported in all filings of financial reports. Such information is reported to the Company's management, including its Chief Executive Officer and its Chief Financial Officer to allow timely and accurate disclosure based on the definition of "disclosure controls and procedures" in SEC Rule 13a-15(e). In designing these controls

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and procedures, management recognizes that they can only provide reasonable assurance of achieving the desired control objectives. We also evaluate the cost-benefit relationship of controls and procedures.

As of the end of the period covered by this report, we carried out an evaluation of the effectiveness of the Company's disclosure controls and procedures under the supervision and with the participation of the Chief Executive Officer, the Chief Financial Officer and other senior management of the Company. Based on the foregoing, the Company's Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

During our most recent fiscal quarter, there have been no changes in our internal control over financial reporting that has materially affected or is reasonably likely to materially affect our internal control over financial reporting.

PART II — OTHER INFORMATION**ITEM 1. LEGAL PROCEEDINGS**

Not Applicable

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

In October 2001, the Company's board of directors authorized the repurchase of up to 2.0 million shares (without adjustment for stock dividends and splits) of the Company's common stock. This program does not have an expiration date. There were no shares purchased as part of publicly announced plan or program during the first quarter of 2005. However, in connection with the satisfaction of the exercise price of stock options granted pursuant to our stock option plans, we acquired 20,934 shares of our common stock from various employees and directors outside of our repurchase plan during the first quarter of 2005. As of March 31, 2005, 1,451,196 shares are available to be repurchased in the future under this repurchase plan.

The follow table provides the information with respect to the purchases made during the first quarter ended March 31, 2005:

ISSUER PURCHASES OF EQUITY SECURITIES
For the Three
Months Ended March 31, 2005

Beginning date	Ending date	Total Number of Shares purchased	Average Price Paid per Share	Total Number of Shares purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1	January 31	20,934	\$ 19.85	—	1,451,196
February 1	February 28	—	—	—	1,451,196
March 1	March 31	—	—	—	1,451,196
	Total	20,934	\$ 19.85	—	

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not Applicable

ITEM 5. OTHER INFORMATION

Not Applicable

ITEM 6. EXHIBITS

Exhibit 31.1 Certification of D. Linn Wiley pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification of Edward J. Biebrich, Jr. pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Certification of D. Linn Wiley pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 32.2 Certification of Edward J. Biebrich, Jr. pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CVB FINANCIAL CORP.
(Registrant)

Date: May 6, 2005

/s/ Edward J. Biebrich Jr. _____

Edward J. Biebrich Jr.
Chief Financial Officer

CERTIFICATION

I, D. Linn Wiley, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CVB Financial Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2005

/s/ D. Linn Wiley

D. Linn Wiley
Chief Executive Officer

CERTIFICATION

I, Edward J. Biebrich, Jr, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CVB Financial Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 6, 2005

/s/ Edward J. Biebrich, Jr.

Edward J. Biebrich, Jr.
Chief Financial Officer

CERTIFICATION

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CVB Financial Corp. (the "Company") on Form 10-Q for the period ended March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. Linn Wiley, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 6, 2005

/s/ D. Linn Wiley
D. Linn Wiley
Chief Executive Officer

CERTIFICATION

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CVB Financial Corp. (the "Company") on Form 10-Q for the period ended March 31, 2005, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Edward J. Biebrich, Jr., Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 6, 2005

/s/ Edward J. Biebrich Jr.

Edward J. Biebrich Jr.
Chief Financial Officer