



CVB Financial Corp.

STATEMENT OF CONDITION

March 31, 2021

CEO Message

CVB Financial Corp. reported net earnings of \$63.9 million for the quarter ended March 31, 2021, compared with \$50.1 million for the fourth quarter of 2020 and \$38.0 million for the first quarter of 2020. We announced our 176th consecutive quarter of profitability and our 126th consecutive cash dividend paid to shareholders. We were also pleased to be ranked as the #1 Bank in America by Forbes 2021 Best Banks in America for the second consecutive year and for the third time in the last five years.

We reported total assets of \$14.84 billion at March 31, 2021. This represents an increase of \$3.23 billion, or 27.86%, from total assets of \$11.61 billion at March 31, 2020. Our first quarter earnings were positively impacted by the release of most of the allowance for credit losses that were built up in 2020, as the forecasted impact of COVID-19 on the California and U.S. economy has significantly improved since last year at the beginning of the pandemic. I am extremely proud of our associates as we continue to support our customers with Paycheck Protection Program loans, by originating more than 1,500 of "Round Two" PPP loans for approximately \$325 million in the first quarter of 2021. In addition, we have processed customer forgiveness applications on "Round One" PPP loans originated in 2020, totaling approximately \$544 million at March 31, 2021.

In February, Jane Olvera was appointed to the Board of Directors for CVB Financial Corp. and Citizens Business Bank, increasing the total number of board members from nine to ten. Jane's branding, marketing, and communications experience will provide important insight and expertise as we continue to execute on our growth strategy. In addition, her strong ties to the Central Valley will help us bolster our efforts to increase our presence in a key strategic region for the Bank.

I would also like to welcome Brian Mauntel as our new President, effective April 26, 2021. Brian is responsible for overseeing the Sales Division of Citizens Business Bank, including our Business Financial Centers, Specialty Lending groups, Sales Support groups, and CitizensTrust. Brian has over 29 years of banking experience focused on commercial and business banking, and we are very pleased to have him join the Bank as part of our executive management team.

CitizensTrust, our wealth management division that provides trust, investment, and brokerage-related services, as well as financial, estate, and business succession planning, had approximately \$3.10 billion in assets under management and administration, including \$2.29 billion in assets under management, at quarter end.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol "CVBF". If you are new to CVB Financial Corp. and would like more information about Citizens Business Bank, our principal financial services subsidiary, please visit us on our website, cbbank.com. Additional information about CVB Financial Corp. is available on the website under the "Investors" tab.

On behalf of our Board of Directors and all of our associates, we thank our customers and shareholders for their continued loyalty and support. Please stay healthy and safe as the COVID-19 pandemic hopefully continues to recede in California and the rest of our country.

Chief Executive Officer
CVB Financial Corp., Citizens Business Bank

Board of Directors

Raymond V. O'Brien III Chairman	George A. Borba Vice Chairman
David A. Brager Chief Executive Officer	Kristina M. Leslie Director
Stephen A. Del Guercio Director	Jane Olvera Director
Anna Kan Director	Hal W. Oswald Director
Marshall V. Laitsch Director	Rodrigo Guerra, Jr. Director

Leadership Team

David A. Brager Chief Executive Officer	Brian T. Mauntel President
David C. Harvey EVP, Chief Operations Officer	E. Allen Nicholson EVP, Chief Financial Officer
R. Daniel Banis EVP, CitizensTrust	David F. Farnsworth EVP, Chief Credit Officer
Ted J. Dondanville EVP, Senior Lender	Yamynn De Angelis EVP, Chief Risk Officer
Susan M. Mlot EVP, Head of Operations	Hector G. Gutierrez, Esq. EVP, Deputy Chief Credit Officer
Timothy B. Noone EVP, Specialty Banking	Richard H. Wohl EVP, General Counsel
Elsa I. Zavala EVP, Chief Information Security Officer	G. Larry Zivelonghi EVP, Dairy & Livestock Industries
Jeffrey S. Boyer SVP, Los Angeles Region-North	Gilbert W. Estrada SVP, Inland Empire Region
Donald E. Evenson SVP, Chief Investment Officer	Richard M. Favor SVP, Central Coast Region
Deborah G. Gallagher SVP, SBA Group	Derrick I. Hong SVP, Chief Audit Executive
Joyce Y. Kwon SVP, Director of Human Resources	David R. Klatt SVP, Chief Information Officer
Michael B. Mulcahy SVP, Los Angeles Region-Metro	Daniel Limon SVP, Real Estate Banking
LaVon M. Short SVP, Sales & Marketing	Mark C. Richardson SVP, Real Estate Banking
David S. Stong SVP, San Diego Region	Michael D. Stain SVP, Central Valley Region
Robert E. Zeltner SVP, Orange County Region	

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CONSECUTIVE QUARTERS
OF CASH DIVIDENDS PAID

176

CONSECUTIVE QUARTERS
OF PROFITABILITY

\$63.9 million

NET INCOME
as of 3.31.21

#1 Best Bank
IN AMERICA
Forbes, 2021

Five-Star
SUPERIOR RATING
BauerFinancial, 2020

Super Premier
PERFORMING BANK
Findley Reports, 2020

Financials ▶

CVB Financial Corp. ("CVBF") is the holding company for Citizens Business Bank. CVBF is one of the 10 largest bank holding companies headquartered in California with over \$14 billion in total assets. Citizens Business Bank is consistently recognized as one of the top performing banks in the nation and offers a wide array of banking, lending and investing services through over 50 banking centers and 3 trust office locations serving the Inland Empire, Los Angeles County, Orange County, San Diego County, Ventura County, Santa Barbara County, and the Central Valley area of California.

Condensed Consolidated Balance Sheets

<i>(Dollars in thousands, except share amounts) (Unaudited)</i>	March 31, 2021	December 31, 2020
Assets		
Cash and due from banks	\$139,713	\$122,305
Interest-earning balances due from Federal Reserve	1,385,586	1,835,855
Total cash and cash equivalents	<u>1,525,299</u>	<u>1,958,160</u>
Interest-earning balances due from depository institutions	27,748	43,563
Investment securities available-for-sale, at fair value (with amortized cost of \$2,797,990 at March 31, 2021, and \$2,344,174 at December 31, 2020)	2,812,348	2,398,923
Investment securities held-to-maturity (with fair value of \$1,085,481 at March 31, 2021, and \$604,223 at December 31, 2020)	1,086,984	578,626
Total investment securities	<u>3,899,332</u>	<u>2,977,549</u>
Investment in stock of Federal Home Loan Bank (FHLB)	17,688	17,688
Loans and lease finance receivables	8,293,057	8,348,808
Allowance for credit losses	(71,805)	(93,692)
Net loans and lease finance receivables	<u>8,221,252</u>	<u>8,255,116</u>
Premises and equipment, net	49,735	51,144
Bank owned life insurance (BOLI)	223,905	226,818
Accrued interest receivable	34,825	31,306
Intangibles	31,467	33,634
Goodwill	663,707	663,707
Other real estate owned (OREO)	1,575	3,392
Income taxes	15,372	29,540
Other assets	128,533	127,697
Total assets	<u>\$14,840,438</u>	<u>\$14,419,314</u>
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$7,577,839	\$7,455,387
Interest-bearing	4,500,816	4,281,114
Total deposits	<u>12,078,655</u>	<u>11,736,501</u>
Customer repurchase agreements	506,346	439,406
Other borrowings	5,000	5,000
Deferred compensation	22,023	21,611
Junior subordinated debentures	25,774	25,774
Payable for securities purchased	80,973	60,113
Other liabilities	101,001	122,919
Total liabilities	<u>12,819,772</u>	<u>12,411,324</u>
Commitments and Contingencies		
Stockholders' Equity		
Common stock, authorized, 225,000,000 shares without par; issued and outstanding 135,919,625 at March 31, 2021, and 135,600,501 at December 31, 2020	1,213,451	1,211,780
Retained earnings	800,259	760,861
Accumulated other comprehensive income, net of tax	6,956	35,349
Total stockholders' equity	<u>2,020,666</u>	<u>2,007,990</u>
Total liabilities and stockholders' equity	<u>\$14,840,438</u>	<u>\$14,419,314</u>

Condensed Consolidated Statements of Earnings

<i>(Dollars in thousands, except per share amounts) (Unaudited)</i>	Three Months Ended March 31, 2021 2020	
Interest income:		
Loans and leases, including fees	\$91,795	\$92,117
Investment securities:		
Investment securities available-for-sale	9,159	10,049
Investment securities held-to-maturity	3,940	3,998
Total investment income	<u>13,099</u>	<u>14,047</u>
Dividends from FHLB stock	217	332
Interest-earning deposits with other institutions	413	613
Total interest income	<u>105,524</u>	<u>107,109</u>
Interest expense:		
Deposits	1,812	4,124
Borrowings and customer repurchase agreements	141	479
Junior subordinated debentures	103	200
Total interest expense	<u>2,056</u>	<u>4,803</u>
Net interest income before (recapture of) provision for credit losses	103,468	102,306
(Recapture of) provision for credit losses	(19,500)	12,000
Net interest income after (recapture of) provision for credit losses	<u>122,968</u>	<u>90,306</u>
Noninterest income:		
Service charges on deposit accounts	3,985	4,776
Trust and investment services	2,611	2,420
Bankcard services	350	577
BOLI income	4,624	2,059
Gain on OREO, net	429	10
Other	1,682	1,798
Total noninterest income	<u>13,681</u>	<u>11,640</u>
Noninterest expense:		
Salaries and employee benefits	29,706	30,877
Occupancy and equipment	4,863	4,837
Professional services	2,168	2,256
Computer software expense	2,844	2,816
Marketing and promotion	725	1,555
Amortization of intangible assets	2,167	2,445
Other	4,690	3,855
Total noninterest expense	<u>47,163</u>	<u>48,641</u>
Earnings before income taxes	89,486	53,305
Income taxes	25,593	15,325
Net earnings	<u>\$63,893</u>	<u>\$37,980</u>
Basic earnings per common share	\$0.47	\$0.27
Diluted earnings per common share	\$0.47	\$0.27
Cash dividends declared per common share	\$0.18	\$0.18

