# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 8-K

## Current Report Pursuant

to Section 13 or 15(d)of the Securities Exchange Act of 1934

Date of Report: January 27, 2004

Commission file number: 0-10140
CVB Financial Corp.
Incorporated pursuant to the Laws of California

> Internal Revenue Service — Employer Identification No. 95-3629339

701 North Haven Avenue, Ontario, California 91764
(909) 980-4030

Item 12. Results of Operations and Financial Condition
 includes certain non-GAAP financial measures. A reconciliation of these measures to the most comparable GAAP measures is included as part of Exhibit 99.1.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, hereunto duly authorized.

## CVB Financial Corp.

Date: January 27, 2004
By: /s/ Edward J. Biebrich, Jr. Edward J. Biebrich, Jr.
Executive Vice President and Chief
Financial and Accounting Officer

## Exhibit Index

Press Release
For Immediate Release

Contact: D. Linn Wiley
President and CEO
(909)980-4030

## CVB Financial Corp. Reports Record Results

 results for the Company. The results included record deposits, record loans, record assets and record earnings.
 equity of $21.34 \%$, a return on average equity of $19.68 \%$ and a return on average assets of $1.50 \%$. The efficiency ratio for the quarter was $49.14 \%$.
 2003. This reflects an increase of $\$ 313.9$ million, or $21.71 \%$. Total assets grew from $\$ 3.12$ billion to $\$ 3.85$ billion. This was up $\$ 730.9$ million, or $23.40 \%$.

 total asset growth would have been $\$ 652.4$ million, or $20.89 \%$.
 earnings per share were $\$ 1.08$. This is up $\$ 0.07$, or $6.04 \%$, when compared with earnings per share of $\$ 1.01$ for 2002 .

 borrowing costs in 2004 and 2005 by renewing the advances at lower interest rates. The Company also reversed an excess accrual of legal fees of $\$ 3.3$ million as a result of the settlement of a lawsuit

 security gains of $\$ 3.1$ million). The increase in income in 2003 over 2002 on this basis would have been $\$ 4.8$ million, or $10.31 \%$.

 administration.
 Investor tab

## Safe Harbor


 document.

|  | 2003 Dec |  | r |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2002 |  |
| Assets: |  |  |  |  |
| Federal funds sold and reverse repos | \$ | - | \$ | 40, 000 |
| Investment Securities available-for-sale |  | 1,865,782 |  | 1,430,599 |
| Investment in stock of Federal Home Loan Bank (FHLB) |  | 37,966 |  | 21,900 |
| Loans and lease finance receivables |  | 1,759,941 |  | 1,446, 009 |
| Less allowance for credit losses |  | $(21,282)$ |  | $(21,666)$ |
| Net loans and lease finance receivables |  | 1,738,659 |  | 1,424,343 |
| Total earning assets |  | 3,642,407 |  | 2,916,842 |
| Cash and due from banks |  | 112,008 |  | 124,973 |
| Premises and equipment, net |  | 31, 069 |  | 29,413 |
| Goodwill and intangibles |  | 26,901 |  | 15,720 |
| Other assets |  | 41,964 |  | 36,463 |
| TOTAL | \$ | 3,854,349 | \$ | 3,123,411 |
| Liabilities and Stockholders' Equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand Deposits(noninterest-bearing) | \$ | 1,142,330 | \$ | 958,671 |
| Investment Checking |  | 227,031 |  | 195,419 |
| Savings/MMDA |  | 732,992 |  | 589,280 |
| Time Deposits |  | 558,157 |  | 566,594 |
| Total Deposits |  | 2,660,510 |  | 2,309,964 |
| Demand Note to U.S. Treasury |  | 3,834 |  | 14,888 |
| Borrowings |  | 786,500 |  | 468,000 |
| Trust Preferred |  | 82,476 |  | - |
| Other liabilities |  | 35,593 |  | 70,738 |
| Total Liabilities |  | 3,568,913 |  | 2,863,590 |
| Stockholders' equity: |  |  |  |  |
| Stockholders' equity |  | 268,156 |  | 234,165 |
| Accumulated other comprehensive income (loss), net of tax |  | 17,280 |  | 25,656 |
|  |  | 285,436 |  | 259,821 |
| TOTAL | \$ | 3,854,349 | \$ | 3,123,411 |

CVB FINANCIAL CORP.
CONSOLIDATED AVERAGE BALANCE SHEET
(unaudited)
dollars in thousands

## Assets:

Federal funds sold and reverse repos
Investment securities available-for-sale
Investment in stock of Federal Home Loan Bank (FHLB)
Loans and lease finance receivables
Less allowance for credit losses
Net loans and lease finance receivables
Total earning assets
Cash and due from banks
Premises and equipment, net
Goodwill and intangibles
Other assets
TOTAL

Liabilities and Stockholders' Equity
iabilities
Deposits
Noninterest-bearing
Interest-bearing
Total Deposits
Other borrowings
Trust Preferred
Other liabilities
Total Liabilities
Stockholders' equity:
Stockholders' equity
Accumulated other comprehensive income
(loss), net of tax

TOTAL

|  | $\begin{aligned} & \text { e months er } \\ & 2003 \end{aligned}$ | $\begin{aligned} & \text { er } 31 \\ & 2002 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | - |  | 28,666 |
|  | 1,789,051 |  | 1,322,357 |
|  | 38,425 |  | 21,232 |
|  | 1,679,099 |  | 1,353,391 |
|  | $(23,639)$ |  | $(22,479)$ |
|  | 1,655,460 |  | 1,330,912 |
|  | 3,482,936 |  | 2,703,167 |
|  | 104,780 |  | 117,044 |
|  | 31,545 |  | 28,772 |
|  | 17,376 |  | 6,269 |
|  | 84,493 |  | 34,297 |
| \$ | 3,721,130 |  | 2,889,549 |


| \$ | $\begin{aligned} & 1,080,209 \\ & 1,543,094 \end{aligned}$ | \$ | $\begin{array}{r} 872,327 \\ 1,354,709 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | 2,623,303 |  | 2,227,036 |
|  | 766,488 |  | 364,575 |
|  | 14,344 |  | - |
|  | 32,682 |  | 35,660 |
|  | 3,436,817 |  | 2,627,271 |
|  | 270,443 |  | 233,374 |
|  | 13,870 |  | 28,904 |
|  | 284,313 |  | 262,278 |
| \$ | 3,721,130 | \$ | 2,889,549 |

Twelve months ended December 31 003

| \$ | 2,436 | \$ | 31,877 |
| :---: | :---: | :---: | :---: |
|  | 1,664, 007 |  | 1,258,228 |
|  | 34,169 |  | 20,988 |
|  | 1,529,944 |  | (21,970 |
|  | $(21,970)$ |  | (22,173 |
|  | 1,507,974 |  | 1,225,211 |
|  | 3,208,586 |  | 2,536,304 |
|  | 109,227 |  | 112,535 |
|  | 31,049 |  | 29,387 |
|  | 15,974 |  | 6,336 |
|  | 75,205 |  | 39,937 |
| \$ | 3,440, 041 | \$ | 2,724,499 |


| \$ | $\begin{array}{r} 975,134 \\ 1,460,296 \end{array}$ | \$ | $\begin{array}{r} 807,505 \\ 1,253,790 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | 2,435,430 |  | 2,061,295 |
|  | 672,827 |  | 384,928 |
|  | 3,615 |  |  |
|  | 52,606 |  | 34,987 |
|  | 3,164,478 |  | 2,481,210 |
|  | 254,223 |  | 224,652 |
|  | 21,340 |  | 18,637 |
|  | 275,563 |  | 243,289 |
| \$ | 3,440, 041 | \$ | 2,724,499 |

Interest Income:
Loans, including fees
Investment securities: Taxable
Tax-advantaged
Total investment income
Federal funds sold
Total interest income
Interest Expense:
Deposits
Borrowings
Total interest expense
Net interest income before provision for credit losses Provision for credit losses

Net interest income after provision for credit losses
other operating Income
Service charges on deposit accounts
Wealth Management services
Gain(Loss) on sale of securities
Other
Total other operating income
Other operating expenses
Salaries and employee benefits
Occupancy
Professional services
Goodwill Amortization
Other
Total other operating expenses
Earnings before income taxes
Income taxes
Net earnings
Basic earnings per common share
Diluted earnings per common share
Cash dividends per common share


All per share information has been retroactively adjusted to reflect the $10 \%$ stock dividend declared on December 17, 2003.


## Non-performing assets to

allowance for loan losses
Net loan losses to Average loans
Allowance for Credit Losses at Beginning of Period Citizens Business Bank
Acquisition of Western Security Bank
Acquisition of Kaweah National Bank
Reclass Uncommitted LOC Reserve to Other Liab Total Loans Charged-off
Total Loans Recovered
Net Loans Charged-Off
Provision Charged to Operating Expense
Allowance for Credit Losses at End of period

| 2.57\% | 3.80\% |
| :---: | :---: |
| 0.09\% | 0.09\% |
| \$21,666 | \$20,469 |
|  | 2,325 |
| 2,767 |  |
| $(1,733)$ | 0 |
| $(3,017)$ | $(2,409)$ |
| 1,599 | 1,281 |
| $(1,418)$ | $(1,128)$ 0 |
| \$21,282 | \$21,666 |

