# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT <br> Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 18, 2006

CVB FINANCIAL CORP.
(Exact name of registrant as specified in its charter)


Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (See General Instruction A.2.):
[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR240.13e-4(c))

## Item 1.01 Entry into a Material Definitive Agreement

On March 18, 2005, the Compensation Committee of the Board of Directors of CVB Financial Corporation ("the Committee") approved the Discretionary Performance Compensation Plan for 2005. The Performance Plan provides for bonus compensation based on the achievement of certain performance goals. On January 18, 2006, the Committee met to review goals in the Performance Plan and determined that the goals were met. Based on the Performance Plan, the named executive officers of the CVB Financial Corporation will receive the following 2005 bonus amounts payable in February 2006 as follows:

| Named Executive Officer |  |
| :--- | :---: |
|  |  |
| D. Linn Wiley | $\$ 616,875$ |
| Frank Basirico, Jr. | $\$ 140,875$ |
| Edward J. Biebrich, Jr. | $\$ 140,875$ |
| Jay W. Coleman | $\$ 140,875$ |
| Edwin Pomplun | $\$ 39,600$ |
| R. Scott Racusin | $\$ 15,000$ |

## Item 2.02 Results of Operations and Financial Condition

On January 18, 2006, CVB Financial Corp. issued a press release setting forth its fourth quarter ending December 31, 2005 earnings. A copy of this press release is attached hereto as Exhibit 99.1, incorporated herein by reference. This press release includes certain non-GAAP financial measures. A reconciliation of these measures to the most comparable GAAP measures is included as part of Exhibit 99.1.

## CVB FINANCIAL CORP.

(Registrant)

Date: January 18, 2006

By: /s/ Edward J. Biebrich, Jr.<br>Edward J. Biebrich, Jr.,<br>Executive Vice President and Chief Financial Officer

## Exhibit Index

99.1 Press Release, dated January 18, 2006

## Press Release

## For Immediate Release

# Contact: D. Linn Wiley President and CEO (909) 980-4030 

## CVB Financial Corp. Reports Record Earnings

Ontario, CA, January 18, 2006-CVB Financial Corp. (NASDAQ:CVBF) and its subsidiary, Citizens Business Bank ("the Company"), announced record results for the year ending December 31, 2005. This included record deposits, record loans, record assets and record earnings. It was the strongest year in the history of the Company.

## Net Income

Net income for the twelve months ending December 31, 2005 was $\$ 70.6$ million. This represents an increase of $\$ 9.1$ million, or $14.85 \%$, when compared with net earnings of $\$ 61.5$ million for the year ending December 31, 2004. Diluted earnings per share were $\$ 0.91$ for the twelve months ending December 31, 2005. This was up $\$ 0.11$, or $13.75 \%$, from diluted earnings per share of $\$ 0.80$ for the same period last year. These per share amounts have been adjusted to reflect the five for four stock split declared in December of 2005.

Net income for the twelve months ending December 31, 2005 produced a return on beginning equity of $22.24 \%$, a return on average equity of $20.87 \%$ and a return on average assets of $1.45 \%$. The efficiency ratio for the twelve-month period was $46.13 \%$, and operating expenses as a percentage of average assets were 1.88\%.

In the fourth quarter of 2005, the Company took a $\$ 2.3$ million Other-Than-Temporary Impairment charge on two issues of Federal Home Loan Mortgage Corporation ("Freddie Mac") preferred stock. In March 2004, the Company took a $\$ 6.3$ million charge on the same two issues. These securities have interest rates that adjust to the three-month LIBOR rate or the 12 -month LIBOR rate. While there has been no downgrade in the credit rating of Freddie Mac (it is still rated AA), there is a perception in the marketplace that the stock may not perform well. There have also been accounting issues centered on the Other-Than-Temporary Impairment. Since these securities have no maturity, the decline in value does not have a defined period in which the fair value will return to its original par value. Therefore, by accounting definition, it is considered as Other-Than-Temporary Impairment. Although we have experienced these charges, we continue to receive a high dividend of $5.15 \%$ from a creditworthy company.

Net income before the Other-Than-Temporary Impairment charge ( $\$ 2.3$ million), net loss on sales of investment securities ( $\$ 46,000$ ) and income from the settlement of robbery loss ( $\$ 2.6$ million) was $\$ 70.4$ million for the twelve months ending December 31, 2005. This represents an increase of $\$ 6.9$ million, or $10.91 \%$, when compared to net earnings before the Other-Than-Temporary Impairment charge ( $\$ 6.3$ million), net gains on sales of investment securities ( $\$ 5.2$ million), net gain on sale of real estate $(\$ 419,000)$ and accrual of robbery loss ( $\$ 2.3$ million) of $\$ 63.5$ million for the same twelve-month period in 2004.

These earning results reflect a return on beginning equity of $22.18 \%$, a return on average equity of $20.82 \%$, and a return on average assets of $1.45 \%$. The related efficiency ratio for the twelve-month period was $46.89 \%$, and operating costs as a percentage of average assets were $1.93 \%$.

The Company reported net income of $\$ 17.2$ million for the fourth quarter ending December 31, 2005. This represented an increase of $\$ 0.3$ million, or $1.69 \%$, when compared with the $\$ 16.9$ million in net income reported for the fourth quarter of 2004 . Diluted earnings per share were $\$ 0.22$ for the fourth quarter of 2005 and 2004.

Net income for the fourth quarter of 2005 produced a return on beginning equity of $20.21 \%$, a return on average equity of $19.51 \%$ and a return on average assets of $1.32 \%$. The efficiency ratio for the fourth quarter was $48.60 \%$, and operating costs as a percentage of average assets were $1.87 \%$.

Net income for the fourth quarter of 2005 before the other-than-temporary impairment charge ( $\$ 2.3$ million) was $\$ 18.7$ million. This represents an increase of $\$ 0.2$ million, or $1.28 \%$, when compared to net income before the accrual of robbery loss ( $\$ 2.3$ million) of $\$ 18.5$ million for the fourth quarter of 2004 . These results produced a return on beginning equity of $21.99 \%$, a return on average equity of $21.23 \%$, and a return on average assets of $1.43 \%$. The related efficiency ratio for the fourth quarter of 2005 was $46.50 \%$, and operating costs as a percentage of average assets were $1.87 \%$.

## Net Interest Income and Net Interest Margin

Net interest income totaled $\$ 171.1$ million for the twelve months ending December 31, 2005. This represents an increase of $\$ 19.9$ million, or $13.14 \%$, over the net interest income of $\$ 151.2$ million for the same period of 2004 . This increase resulted from a $\$ 50.8$ million increase in interest income, partially offset by a $\$ 30.9$ million increase in interest expense. The increases in interest income were primarily due to the growth in average earning assets and the increase in interest rates. The increases in interest expense were due to the increases in deposits and borrowed funds and the increase in interest rates.

Net interest income totaled $\$ 44.9$ million for the fourth quarter of 2005. This represented an increase of $\$ 5.1$ million, or $12.89 \%$, over the net interest income of $\$ 39.7$ million for the fourth quarter of 2004. These increases resulted from a $\$ 15.6$ million increase in interest income, offset by a $\$ 10.5$ million increase in interest expense.

Net interest margin (tax equivalent) declined from 3.99\% for the twelve months ending December 31, 2004 to $3.89 \%$ for the twelve months ending December 31, 2005. Total average earning asset yields increased from $5.16 \%$ for 2004 to $5.60 \%$ for 2005 . The cost of funds increased from $1.21 \%$ for 2004 to $1.72 \%$ for 2005 . The decline in net interest margin is due to the cost of interest-bearing liabilities rising faster than the increase in yields on earning assets. This decline in net interest margin has been mitigated by the strong growth in the balance sheet. The margin compression appears to be moderating with the recent stability of interest rates. The Company has approximately $\$ 1.49$ billion, or $43.53 \%$, of its deposits in interest free demand deposits.

Net interest margin (tax equivalent) for the fourth quarter of 2005 was $3.86 \%$. This represents a decline of 10 basis points when compared to the $3.96 \%$ for the fourth quarter of 2004. Average earning asset yields for the fourth quarter of 2005 were $5.82 \%$, compared with asset yields of $5.23 \%$ for the fourth quarter of 2004. The cost of funds for the fourth quarter of 2005 was $1.98 \%$ compared with $1.32 \%$ for the same period last year.

## Balance Sheet

The Company reported total assets of $\$ 5.42$ billion at December 31, 2005. This represented an increase of $\$ 912.0$ million, or $20.22 \%$, over total assets of $\$ 4.51$ billion on December 31, 2004. Earning assets totaling $\$ 5.08$ billion were up $\$ 827.0$ million, or $19.43 \%$, when compared with earning assets of $\$ 4.26$ billion as of December 31, 2004. Deposits of $\$ 3.42$ billion grew $\$ 549.0$ million, or $19.10 \%$, from $\$ 2.88$ billion for the prior year. Demand deposits of $\$ 1.49$ billion jumped $\$ 168.4$ million, or $12.73 \%$, from $\$ 1.32$ billion on December 31, 2004. Gross loans and leases of $\$ 2.66$ billion on December 31, 2005 rose $\$ 523.8$ million, or $24.48 \%$, from $\$ 2.14$ billion on December 31, 2004.

## Investment Securities

Investment securities totaled $\$ 2.37$ billion as of December 31, 2005. This represents an increase of $\$ 286.8$ million, or $13.75 \%$, when compared with $\$ 2.09$ billion in investment securities as of December 31, 2004.

## Financial Advisory Services

The Financial Advisory Services Group has over $\$ 2.7$ billion in assets under administration. They provide trust, investment and brokerage related services.

## Loan and Lease Quality

CVB Financial Corp reported no non-performing assets as of December 31, 2005 and $\$ 2,000$ as of December 31, 2004. The allowance for loan and lease losses was $\$ 23.2$ million as of December 31, 2005. This represents $0.87 \%$ of gross loans and leases. It compares with an allowance for loan and lease losses of $\$ 22.5$ million, or $1.05 \%$ of gross loans and leases on December 31, 2004. The increase was due to the net charge-offs of $\$ 46,000$ in 2005, offset by the allowance for loan and lease losses acquired from Granite State Bank of \$756,000.

The Company has not made a provision for loan and lease losses since 2001 due to the high quality of its loan portfolio. This has been the case even though loans increased from $\$ 1.19$ billion as of December 31, 2001 to $\$ 2.66$ billion as of December 31, 2005. This is an increase in loans and leases of $\$ 1.47$ billion, or $123.5 \%$, over the four-year period.

## Other Items in 2005

On February 25, 2005, the Company acquired $100 \%$ of the stock of Granite State Bank. The merger agreement provides for Granite State Bank to merge with and into Citizens Business Bank. Citizens Business Bank represents the continuing operation. This transaction added $\$ 103.1$ million in deposits, $\$ 62.8$ million in loans and $\$ 111.4$ million in total assets.

On May 2, 2005, Citizens Business Bank opened its 40th business financial center in the Central Valley city of Madera, California. This increased the total number of offices to seven business financial centers in the fast growing Central Valley area of California.

## Corporate Overview

CVB Financial Corp. is the holding company for Citizens Business Bank. The Bank is the largest financial institution headquartered in the Inland Empire region of Southern California. It serves 33 cities with 40 business financial centers in the Inland Empire, Los Angeles County, Orange County and the Central Valley areas of California. Its subsidiary, Golden West Financial Services, provides vehicle leasing, equipment leasing and real estate loan services.

For the third consecutive year, CVB Financial Corp. received the KBW Honor Roll award at the Annual Community Bank Investor Conference hosted by Keefe, Bruyette \& Woods, Inc. in New York on July 25, 26, and 27, 2005. The Company was also recognized as a SmAll-Star by Sandler O’Neill and named on the FPK Honor Roll by Fox-Pitt, Kelton.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol of CVBF. For investor information on CVB Financial Corp., visit our Citizens Business Bank website at www.cbbank.com and click on the CVB Investor tab.

## Safe Harbor

This document contains forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from the projected. In addition, these forward-looking statements relate to the Company's current expectations regarding future operating results. Such issues and uncertainties include impact of changes in interest rates, a decline in economic conditions and increased competition among financial services providers. For a discussion of other factors that could cause actual results to differ, please see the publicly available Securities and Exchange Commission filings of CVB Financial Corp., including its Annual Report on Form 10-K for the year ended December 31, 2004, and particularly the discussion on risk factors within that unanticipated events or circumstances after the date of such statements.

```
CVB FINANCIAL CORP.
    CONSOLIDATED BALANCE SHEET
(unaudited)
dollars in thousands
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|r|}{2005} & \multicolumn{2}{|r|}{2004} \\
\hline \multirow[t]{4}{*}{\$} & 2,371,775 & \multirow[t]{4}{*}{\$} & 2,085,014 \\
\hline & 70,770 & & 53,565 \\
\hline & 2,663,863 & & 2,140, 074 \\
\hline & \((23,204)\) & & \((22,494)\) \\
\hline & 2,640,659 & & 2,117,580 \\
\hline & 5,083,204 & & 4,256,159 \\
\hline & 130,141 & & 84,400 \\
\hline & 40,020 & & 33,508 \\
\hline & 12,474 & & 6,136 \\
\hline & 28,735 & & 19,580 \\
\hline & 71,811 & & 68,233 \\
\hline & 56,586 & & 42,995 \\
\hline \$ & 5,422,971 & \$ & 4,511, 011 \\
\hline
\end{tabular}

Liabilities and Stockholders' Equity
Liabilities:
Deposits:
Demand Deposits(noninterest-bearing)
Investment Checking
Savings/MMDA
Time Deposits
Total Deposits
Demand Note to U.S. Treasury
Borrowings
Junior Subordinated Debentures
Other liabilities
Total Liabilities
Stockholders' equity:
Stockholders' equity
Accumulated other comprehensive income (loss), net of tax

TOTAL
\begin{tabular}{|c|c|c|c|}
\hline \$ & 1,490,613 & \$ & 1,322,255 \\
\hline & 260,484 & & 258,636 \\
\hline & 889,772 & & 813,983 \\
\hline & 783,177 & & 480,165 \\
\hline & 3,424, 046 & & 2,875,039 \\
\hline & 6,433 & & 6,453 \\
\hline & 1,496,000 & & 1,186,000 \\
\hline & 82,476 & & 82,476 \\
\hline & 71,139 & & 43,560 \\
\hline & 5,080,094 & & 4,193,528 \\
\hline & 356,263 & & 308,591 \\
\hline & \((13,386)\) & & 8,892 \\
\hline & 342,877 & & 317,483 \\
\hline \$ & 5,422,971 & \$ & 4,511,011 \\
\hline
\end{tabular}

\section*{CVB FINANCIAL CORP.}

\section*{CONSOLIDATED AVERAGE BALANCE SHEET}

\section*{(unaudited)}
dollars in thousands

Assets:
Federal funds sold and reverse repos
Investment securities trading
Investment securities available-for-sale
Investment in stock of Federal Home Loan Bank (FHLB)
Loans and lease finance receivables
Less allowance for credit losses
Net loans and lease finance receivables
Total earning assets
Cash and due from banks
Premises and equipment, net
Intangibles
Goodwill
Cash value of life insurance
Other assets

\section*{TOTAL}

Liabilities and Stockholders' Equity
Liabilities:
Deposits:
\(\quad\) Noninterest-bearing
Interest-bearing
Total Deposits

Other borrowings
Junior Subordinated Debentures
Other liabilities
Total Liabilities
Stockholders' equity:
Stockholders' equity
Accumulated other comprehensive income (loss), net of tax

TOTAL \(\qquad\)
\$ 5,178,605
\begin{tabular}{c}
\begin{tabular}{c} 
Three months ended December 31, \\
2005 \\
2004 \\
\hline
\end{tabular}\({ }^{2}+\) \\
\hline
\end{tabular}
Twelve months ended December 31,
2005 2004
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \$ & -- & \$ & -- & \$ & -- & \$ & 311 \\
\hline & -- & & -- & & -- & & 8,761 \\
\hline & 2,283,157 & & 2,059,264 & & 2,209,628 & & 1,962,123 \\
\hline & 70,272 & & 53,371 & & 64,144 & & 46,443 \\
\hline & 2,482,190 & & 2,042,148 & & 2,277,304 & & 1,905,144 \\
\hline & \((24,031)\) & & \((23,148)\) & & \((23,851)\) & & \((22,445)\) \\
\hline & 2,458,159 & & 2,019,000 & & 2,253,453 & & 1,882,699 \\
\hline & 4,811,588 & & 4,131,635 & & 4,527,225 & & 3,900,337 \\
\hline & 130,346 & & 112,722 & & 124,988 & & 121,200 \\
\hline & 40,127 & & 27,544 & & 38,155 & & 29,399 \\
\hline & 12,703 & & 6,253 & & 11,621 & & 6,701 \\
\hline & 28,735 & & 19,580 & & 26,508 & & 19,580 \\
\hline & 71,473 & & 67,214 & & 70,470 & & 58,540 \\
\hline & 83,633 & & 55,854 & & 70,193 & & 56,785 \\
\hline \$ & 5,178,605 & \$ & 4,420,802 & \$ & 4,869,160 & \$ & 4,192,542 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{\$} & 1,412,029 & \multirow[t]{2}{*}{} & 1,300,817 & \$ & 1,382,966 & \multirow[t]{2}{*}{\$} & \multirow[t]{2}{*}{\[
\begin{aligned}
& 1,213,884 \\
& 1,547,549
\end{aligned}
\]} \\
\hline & 1,840,994 & & 1,552,973 & & 1,680,136 & & \\
\hline & 3,253,023 & & 2,853,790 & & 3,063,102 & & 2,761,433 \\
\hline & 1,442,294 & & 1,117,952 & & 1,347,156 & & 1,005,058 \\
\hline & 82,476 & & 82,476 & & 82,476 & & 82,476 \\
\hline & 51,586 & & 46,297 & & 38,067 & & 41,201 \\
\hline & 4,829,379 & & 4,100,515 & & 4,530,801 & & 3,890,168 \\
\hline & 357,622 & & 304,895 & & 340,027 & & 289,053 \\
\hline & \((8,396)\) & & 15,392 & & \((1,668)\) & & 13,321 \\
\hline & 349,226 & & 320,287 & & 338,359 & & 302,374 \\
\hline \$ & 5,178,605 & \$ & 4,420,802 & \$ & 4,869,160 & \$ & 4,192,542 \\
\hline
\end{tabular}

\section*{CVB FINANCIAL CORP. AND SUBSIDIARIES} CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)
dollar amounts in thousands, except per share
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & & \multicolumn{3}{|l|}{For the Three Months Ended December 31,} & & \multicolumn{3}{|l|}{For the Twelve Months Ended December 31,} \\
\hline & & 2005 & & 2004 & & 2005 & & 2004 \\
\hline \multicolumn{9}{|l|}{Interest Income:} \\
\hline Loans, including fees & \$ & 42,872 & \$ & 31,095 & \$ & 149,961 & \$ & 114,543 \\
\hline \multicolumn{9}{|l|}{Investment securities:} \\
\hline Taxable & & 19,980 & & 17,859 & & 76,573 & & 66,109 \\
\hline Tax-advantaged & & 5,205 & & 3,825 & & 19,078 & & 15,087 \\
\hline Total investment income & & 25,185 & & 21,684 & & 95,651 & & 81,196 \\
\hline Dividends from FHLB Stock & & 810 & & 500 & & 2,623 & & 1,960 \\
\hline Federal funds sold & & -- & & -- & & 2 & & 3 \\
\hline Interest-bearing CDs with other institutions & & 44 & & -- & & 251 & & -- \\
\hline Total interest income & & 68,911 & & 53,279 & & 248,488 & & 197,702 \\
\hline \multicolumn{9}{|l|}{Interest Expense:} \\
\hline Deposits & & 10,060 & & 4,356 & & 28,908 & & 15,508 \\
\hline Borrowings and junior subordinated debentures & & 13,991 & & 9,183 & & 48,528 & & 31,009 \\
\hline Total interest expense & & 24,051 & & 13,539 & & 77,436 & & 46,517 \\
\hline Net interest income before provision for credit losses & & 44,860 & & 39,740 & & 171,052 & & 151,185 \\
\hline Provision for credit losses & & -- & & -- & & -- & & -- \\
\hline Net interest income after provision for credit losses & & 44,860 & & 39,740 & & 171,052 & & 151,185 \\
\hline \multicolumn{9}{|l|}{Other Operating Income:} \\
\hline Service charges on deposit accounts & & 3,481 & & 3,119 & & 13,251 & & 13,663 \\
\hline Financial Advisory Services & & 1,723 & & 1,633 & & 6,652 & & 6,054 \\
\hline Gain/(Loss) on sale of investment securities & & -- & & -- & & (46) & & 5,219 \\
\hline Other-than-temporary impairment write-down & & \((2,270)\) & & -- & & \((2,270)\) & & \((6,300)\) \\
\hline Other & & 2,339 & & 2,844 & & 9,918 & & 9,271 \\
\hline Total other operating income & & 5,273 & & 7,596 & & 27,505 & & 27,907 \\
\hline \multicolumn{9}{|l|}{Other operating expenses:} \\
\hline Salaries and employee benefits & & 13,651 & & 11,970 & & 53,075 & & 47,292 \\
\hline Occupancy & & 2,279 & & 1,930 & & 8,327 & & 7,891 \\
\hline Equipment & & 1,995 & & 2,397 & & 7,578 & & 8,003 \\
\hline Professional services & & 1,001 & & 1,746 & & 4,268 & & 4,776 \\
\hline Amortization of intangible assets & & 588 & & 296 & & 2,061 & & 1,185 \\
\hline Other & & 4,852 & & 7,123 & & 16,284 & & 20,575 \\
\hline Total other operating expenses & & 24,366 & & 25,462 & & 91,593 & & 89,722 \\
\hline Earnings before income taxes & & 25,767 & & 21,874 & & 106,964 & & 89,370 \\
\hline Income taxes & & 8,593 & & 4,986 & & 36,346 & & 27,884 \\
\hline Net earnings & \$ & 17,174 & \$ & 16,888 & \$ & 70,618 & \$ & 61,486 \\
\hline Basic earnings per common share & \$ & 0.22 & \$ & 0.22 & \$ & 0.92 & \$ & 0.81 \\
\hline Diluted earnings per common share & \$ & 0.22 & \$ & 0.22 & \$ & 0.91 & \$ & 0.80 \\
\hline Cash dividends per common share & \$ & 0.09 & \$ & 0.11 & \$ & 0.42 & \$ & 0.48 \\
\hline
\end{tabular}

All per share information has been retroactively adjusted to reflect the 5 for 4 stock split declared on December 21, 2005.

\section*{(unaudited)}

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{12}{|l|}{Quarterly Common Stock Price} \\
\hline & \multicolumn{4}{|c|}{2005} & \multicolumn{3}{|c|}{2004} & & \multicolumn{3}{|c|}{2003} \\
\hline & High & & Low & & High & & Low & & High & & Low \\
\hline \multicolumn{12}{|l|}{Quarter End} \\
\hline March 31, & \$ 21.30 & & \$ 17.60 & & \$ 17.04 & & \$ 15.13 & & \$ 18.50 & & \$ 14.10 \\
\hline June 30, & \$ 20.12 & & \$ 17.00 & & \$ 17.56 & & \$ 15.72 & & \$ 16.06 & & \$ 14.07 \\
\hline September 30, & \$ 21.90 & & \$ 18.04 & & \$ 18.70 & & \$ 16.16 & & \$ 15.69 & & \$ 13.35 \\
\hline December 31, & \$ 20.90 & & \$ 17.37 & & \$ 22.34 & & \$ 17.80 & & \$ 15.87 & & \$ 13.94 \\
\hline \multicolumn{12}{|l|}{Quarterly Consolidated Statements of Income Earnings} \\
\hline & & & 4Q & & 3Q & & 2Q & & 1Q & & 4Q \\
\hline & & & 2005 & & 2005 & & 2005 & & 2005 & & 2004 \\
\hline \multicolumn{12}{|l|}{Interest income} \\
\hline Loans, including fees & & \$ & 42,872 & \$ & 38,777 & \$ & 35,619 & \$ & 32,693 & \$ & 31,095 \\
\hline Investment securities and federal funds sold & & & 26,039 & & 24,732 & & 24,454 & & 23,303 & & 22,184 \\
\hline & & & 68,911 & & 63,509 & & 60,073 & & 55,996 & & 53,279 \\
\hline \multicolumn{12}{|l|}{Interest expense} \\
\hline Deposits & & & 10,060 & & 7,539 & & 6,247 & & 5,061 & & 4,356 \\
\hline \multirow[t]{2}{*}{Other borrowings} & & & 13,991 & & 12,950 & & 11,589 & & 9,998 & & 9,183 \\
\hline & & & 24,051 & & 20,489 & & 17,836 & & 15,059 & & 13,539 \\
\hline Net interest income before provision for credit losses & & & 44,860 & & 43,020 & & 42,237 & & 40,937 & & 39,740 \\
\hline Provision for credit losses & & & -- & & -- & & -- & & -- & & -- \\
\hline \multicolumn{12}{|l|}{Net interest income after} \\
\hline Non-interest income & & & 5,273 & & 7,861 & & 7,293 & & 7,079 & & 7,596 \\
\hline Non-interest expenses & & & 24,366 & & 23,115 & & 23,415 & & 20,697 & & 25,462 \\
\hline Earnings before income taxes & & & 25,767 & & 27,766 & & 26,115 & & 27,319 & & 21,874 \\
\hline Income taxes & & & 8,593 & & 9,499 & & 8,637 & & 9,618 & & 4,986 \\
\hline Net earnings & & \$ & 17,174 & \$ & 18,267 & \$ & 17,478 & \$ & 17,701 & \$ & 16,888 \\
\hline Basic earning per common share & & \$ & 0.22 & \$ & 0.24 & \$ & 0.23 & \$ & 0.23 & \$ & 0.22 \\
\hline Diluted earnings per common share & & \$ & 0.22 & \$ & 0.23 & & 0.22 & \$ & 0.23 & \$ & 0.22 \\
\hline Cash dividends per common share & & \$ & 0.09 & \$ & 0.11 & \$ & 0.11 & \$ & 0.11 & \$ & 0.11 \\
\hline Dividends Declared & & \$ & 6,877 & \$ & 6,722 & \$ & 6,716 & \$ & 6,775 & \$ & 6,733 \\
\hline
\end{tabular}

\section*{Financial Measures That Supplement GAAP}

Our discussions sometimes contain financial information not required to be presented by generally accepted accounting principles (GAAP). We do this to better inform readers of our financial statements. The SEC requires us to present a reconciliation of GAAP.

The following table reconciles the differences in net earnings with and without the accrual/settlement of robbery loss, gain/loss on sales of securities, gain on sale of real estate, and the other-than-temporary impairment write-down in conformity with GAAP.

\section*{Net Earnings Reconciliation (non-GAAP disclosure):}

Net earnings without the accrual/settlement of robbery loss, the gains/(loss) on sales of securities, the gain on sale of real estate, and other-than-temporary impairment write-down

\section*{Accrual/Settlement of robbery loss, net of tax \\ Gain/(Loss) on Sales of Securities, net of tax Gain on Sale of Real Estate, net of tax \\ Other-than-temporary impairment write-down, net of tax}

Reported net earnings

Accrual/Settlement of robbery loss
Gain/(Loss) on Sales of Securiites
Gain on Sale of Real Estate
Other-than-temporary impairment write-down
Tax effect
Net of taxes
\begin{tabular}{cc} 
Three months ended & \multicolumn{2}{c}{ Twelve months ended } \\
December 31, & December 31, \\
2005 & 2004 \\
\hline
\end{tabular}


We have presented net earnings without the accrual/settlement of robbery loss, gain/loss on sales of securities, gain on sale of real estate, and other-thantemporary impairment write-down on investment securities to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to more easily assess the results of the Company's operations and business.

\section*{Ratios Reconciliation (non-GAAP disclosure):}

The following table reconciles the differences in ratios with and without the accrual/settlement of robbery loss, the other-than-temporary impairment write-down on investment securities, the net gain/loss on sales of securities and the gain on sale of real estate in conformity with GAAP.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{} & \multicolumn{6}{|c|}{Ratios Reconciliation For the Three Months Ended December 31, 2005} & \multicolumn{6}{|c|}{Ratios Reconciliation For the Three Months Ended December 31, 2004} \\
\hline & \multicolumn{2}{|l|}{Without other thantemporary impairment write-down} & & her-thanmporary pairment ite-down & & Reported earnings & & hout the cual of bery loss & & crual of bery loss & & \begin{tabular}{l}
ported \\
rnings
\end{tabular} \\
\hline & \multicolumn{6}{|c|}{(amounts in thousands)} & \multicolumn{6}{|c|}{(amounts in thousands)} \\
\hline Other Operating Expense & \$ & 24,366 & \$ & -- \$ & \$ & 24,366 & \$ & 23,193 & \$ & 2,269 & \$ & 25,462 \\
\hline Net Revenues & \$ & 52,403 & \$ & \((2,270)\) \$ & \$ & 50,133 & \$ & 47,336 & \$ & -- & \$ & 47,336 \\
\hline Net Earnings & \$ & 18,687 & \$ & \((1,513)\) \$ & \$ & 17,174 & \$ & 18,450 & \$ & \((1,562)\) & \$ & 16,888 \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
Return on Beginning Equity \\
Return on Average Equity \\
Return on Average Assets \\
Efficiency Ratio \\
Operating Costs as \% of Average assets
\end{tabular}} & \multicolumn{5}{|c|}{21.99\%} & 20.21\% & & 23.67\% & & & & 21.67\% \\
\hline & \multicolumn{5}{|c|}{21.23\%} & 19.51\% & & 22.92\% & & & & 20.98\% \\
\hline & \multicolumn{5}{|c|}{1.43\%} & 1.32\% & & 1.66\% & & & & 1.52\% \\
\hline & \multicolumn{5}{|c|}{46.50\%} & 48.60\% & & 49.00\% & & & & 53.79\% \\
\hline & \multicolumn{5}{|c|}{1.87\%} & 1.87\% & & 2.09\% & & & & 2.29\% \\
\hline & \multicolumn{6}{|c|}{Ratios Reconciliation For the Twelve Months Ended December 31, 2005} & \multicolumn{5}{|r|}{Ratios Reconciliation For the Twelve Months Ended December 31, 2004} & \\
\hline & \multicolumn{5}{|l|}{\begin{tabular}{l}
Without other- \\
than- Other-thantemporary temporary impairment impairment write-down, write-down, settlement of settlement of robbery loss robbery loss, and net loss on and net loss on sales of sales of securities securities
\end{tabular}} & Reported earnings & \multicolumn{5}{|l|}{Without other- Impairment than-temporary write-down, net impairment gain on sales of write-down, net securities, gain gain on sales of on sale of real securities and estate and gain on sale of accrual of real estate robbery loss} & \begin{tabular}{l}
ported \\
rnings
\end{tabular} \\
\hline & \multicolumn{6}{|c|}{(amounts in thousands)} & \multicolumn{6}{|c|}{(amounts in thousands)} \\
\hline Other Operating Expense & \$ & 94,193 & \$ & \((2,600)\) & & 91,593 & \$ & 87,453 & \$ & 2,269 & \$ & 89,722 \\
\hline Net Revenues & \$ & 200,873 & \$ & \((2,316)\) & & 198,557 & \$ & 179,754 & \$ & (662) & \$ & 179,092 \\
\hline Net Earnings & \$ & 70,430 & \$ & 188 & \$ & 70,618 & \$ & 63,503 & \$ & \((2,017)\) & \$ & 61,486 \\
\hline Return on Beginning Equity & & 22.18\% & & & & 22.24\% & & 22.15\% & & & & 21.44\% \\
\hline Return on Average Equity & & 20.82\% & & & & 20.87\% & & 21.00\% & & & & 20.33\% \\
\hline Return on Average Assets & & 1.45\% & & & & 1.45\% & & 1.51\% & & & & 1.47\% \\
\hline Efficiency Ratio & & 46.89\% & & & & 46.13\% & & 48.65\% & & & & 50.10\% \\
\hline Operating Costs as \% of Average assets & & 1.93\% & & & & 1.88\% & & 2.09\% & & & & 2.14\% \\
\hline
\end{tabular}

We have presented ratios without the accrual/settlement of robbery loss, the other-than-temporary impairment write-down on investment securities, the net gain/loss on sales of securities and the gain on sale of real estate to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to more easily assess the results of the Company's operations and business.```

