

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2020

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-10140

**CVB FINANCIAL CORP.**

(Exact name of registrant as specified in its charter)

**California**

(State or other jurisdiction of  
Incorporation or organization)

**95-3629339**

(I.R.S. Employer  
Identification No.)

**701 North Haven Ave., Suite 350**

**Ontario, California**

(Address of principal executive offices)

**91764**

(Zip Code)

**(909) 980-4030**

(Registrant's telephone number,  
including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, No Par Value	CVBF	The Nasdaq Stock Market, LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer or smaller reporting company, or emerging growth company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

Number of shares of common stock of the registrant: 135,510,811 outstanding as of April 30, 2020.

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## PART I – FINANCIAL INFORMATION (UNAUDITED)

### GENERAL

#### *Cautionary Note Regarding Forward-Looking Statements*

Certain matters set forth herein (including the exhibits hereto) constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including forward-looking statements relating to the Company's current business plans and expectations and our future financial position and operating results. Words such as "will likely result", "aims", "anticipates", "believes", "could", "estimates", "expects", "hopes", "intends", "may", "plans", "projects", "seeks", "should", "will", "strategy", "possibility", and variations of these words and similar expressions help to identify these forward-looking statements, which involve risks and uncertainties. These forward-looking statements are subject to risks and uncertainties that could cause actual results, performance and/or achievements to differ materially from those projected. These risks and uncertainties include, but are not limited to:

- local, regional, national and international economic and market conditions and political events and the impact they may have on us, our customers and our assets and liabilities;
- our ability to attract deposits and other sources of funding or liquidity;
- supply and demand for commercial or residential real estate and periodic deterioration in real estate prices and/or values in California or other states where we lend;
- a sharp or prolonged slowdown or decline in real estate construction, sales or leasing activities;
- changes in the financial performance and/or condition of our borrowers, depositors, key vendors or counterparties;
- changes in our levels of delinquent loans, nonperforming assets, allowance for credit losses and charge-offs;
- the costs or effects of mergers, acquisitions or dispositions we may make, whether we are able to obtain any required governmental approvals in connection with any such mergers, acquisitions or dispositions, and/or our ability to realize the contemplated financial or business benefits or cost savings associated with any such mergers, acquisitions or dispositions;
- the effects of new laws, regulations and/or government programs, including those laws, regulations and programs enacted by federal, state or local governments in the geographic jurisdictions in which we do business in response to the recent national emergency declared in connection with the COVID-19 pandemic;
- the impact of the federal CARES Act and the significant additional lending activities undertaken by the Company in connection with the Small Business Administration's Paycheck Protection Program enacted thereunder, including risks to the Company with respect to the uncertain application by the Small Business Administration of new borrower and loan eligibility, forgiveness and audit criteria;
- the effect of changes in laws, regulations and applicable judicial decisions (including laws, regulations and judicial decisions concerning financial reforms, taxes, bank capital levels, allowance for credit losses, consumer, commercial or secured lending, securities and securities trading and hedging, bank operations, compliance, fair lending, the Community Reinvestment Act, employment, executive compensation, insurance, cybersecurity, vendor management and information security technology) with which we and our subsidiaries must comply or believe we should comply or which may otherwise impact us;
- changes in estimates of future reserve requirements and minimum capital requirements based upon the periodic review thereof under relevant regulatory and accounting standards, including changes in the Basel Committee framework establishing capital standards for bank credit, operations and market risks;
- the accuracy of the assumptions and estimates and the absence of technical error in implementation or calibration of models used to estimate the fair value of financial instruments or currently expected credit losses or delinquencies;
- the sensitivity of our assets and liabilities to changes in market interest rates, or our current allowance for credit losses;
- inflation, changes in market interest rates, securities market and monetary fluctuations;
- changes in government-established interest rates, reference rates or monetary policies, including the possible imposition of negative interest rates on bank reserves;
- the impact of the anticipated phase-out of the London Interbank Offered Rate (LIBOR) on interest rate indexes specified in certain of our customer loan agreements and our interest rate swap arrangements, including any economic and compliance effects related to the expected change from LIBOR to an alternative reference rate;
- changes in the amount, cost and availability of deposit insurance;
- disruptions in the infrastructure that supports our business and the communities where we are located, which are concentrated in California, involving or related to physical site access and/or communication facilities; cyber incidents or theft or loss of Company or customer data or money; political developments, uncertainties or instability, catastrophic events, acts of war or terrorism, or natural disasters, such as earthquakes, drought, the effects of pandemic diseases, climate changes, extreme weather events, that may affect electrical, environmental, computer servers, and communications or other services or facilities we use, or that may affect our customers, employees or third parties with whom we conduct business;

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- *our timely development and implementation of new banking products and services and the perceived overall value of these products and services by customers and potential customers;*
- *the Company's relationships with and reliance upon outside vendors with respect to certain of the Company's key internal and external systems, applications and controls;*
- *changes in commercial or consumer spending, borrowing and savings preferences or behaviors;*
- *technological changes and the expanding use of technology in banking and financial services (including the adoption of mobile banking, funds transfer applications, electronic marketplaces for loans, blockchain technology and other banking products, systems or services);*
- *our ability to retain and increase market share, retain and grow customers and control expenses;*
- *changes in the competitive environment among banks and other financial services and technology providers;*
- *competition and innovation with respect to financial products and services by banks, financial institutions and non-traditional providers including retail businesses and technology companies;*
- *volatility in the credit and equity markets and its effect on the general economy or local or regional business conditions or on the Company's assets, liabilities, or customers;*
- *fluctuations in the price of the Company's common stock or other securities, and the resulting impact on the Company's ability to raise capital or make acquisitions;*
- *the effect of changes in accounting policies and practices, as may be adopted from time-to-time by the regulatory agencies, as well as by the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;*
- *changes in our organization, management, compensation and benefit plans, and our ability to retain or expand our workforce, management team and/or our board of directors;*
- *our ability to identify suitable and qualified replacements for any of our executive officers who may leave their employment with us, including our Chief Executive Officer;*
- *the costs and effects of legal, compliance and regulatory actions, changes and developments, including the initiation and resolution of legal proceedings (including any securities, lender liability, bank operations, financial product, consumer or employee class action litigation);*
- *regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews;*
- *our ongoing relations with our various federal and state regulators, including the SEC, Federal Reserve Board, FDIC and California DBO;*
- *our success at managing the risks involved in the foregoing items; and*
- *all other factors set forth in the Company's public reports, including its Annual Report on Form 10-K for the year ended December 31, 2019, and particularly the discussion of risk factors within that document.*

*Among other risks, the ongoing COVID-19 pandemic may significantly affect the banking industry and the Company's business prospects. The ultimate impact on our business and financial results will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic, the impact on the economy, our customers and our business partners, and actions taken by governmental authorities in response to the pandemic.*

*The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements, except as required by law. Any statements about future operating results, such as those concerning accretion and dilution to the Company's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ.*

**ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
*(Dollars in thousands, except share amounts)*  
*(Unaudited)*

	March 31, 2020	December 31, 2019
<b>Assets</b>		
Cash and due from banks	\$ 138,615	\$ 158,310
Interest-earning balances due from Federal Reserve	567,124	27,208
Total cash and cash equivalents	705,739	185,518
Interest-earning balances due from depository institutions	23,799	2,931
Investment securities available-for-sale, at fair value (with amortized cost of \$1,621,236 at March 31, 2020, and \$1,718,357 at December 31, 2019)	1,679,755	1,740,257
Investment securities held-to-maturity (with fair value of \$657,819 at March 31, 2020, and \$678,948 at December 31, 2019)	642,255	674,452
Total investment securities	2,322,010	2,414,709
Investment in stock of Federal Home Loan Bank (FHLB)	17,688	17,688
Loans and lease finance receivables	7,466,152	7,564,577
Allowance for credit losses	(82,641)	(68,660)
Net loans and lease finance receivables	7,383,511	7,495,917
Premises and equipment, net	52,867	53,978
Bank owned life insurance (BOLI)	225,455	226,281
Accrued interest receivable	26,855	28,122
Intangibles	40,541	42,986
Goodwill	663,707	663,707
Other real estate owned (OREO)	4,889	4,889
Income taxes	10,473	35,587
Other assets	129,354	110,137
<b>Total assets</b>	<b>\$ 11,606,888</b>	<b>\$ 11,282,450</b>
<b>Liabilities and Stockholders' Equity</b>		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 5,572,649	\$ 5,245,517
Interest-bearing	3,540,955	3,459,411
<b>Total deposits</b>	<b>9,113,604</b>	<b>8,704,928</b>
Customer repurchase agreements	368,915	428,659
Other borrowings	-	-
Deferred compensation	22,454	22,666
Junior subordinated debentures	25,774	25,774
Other liabilities	134,755	106,325
<b>Total liabilities</b>	<b>9,665,502</b>	<b>9,288,352</b>
<b>Commitments and Contingencies</b>		
<b>Stockholders' Equity</b>		
Common stock, authorized, 225,000,000 shares without par; issued and outstanding 135,510,960 at March 31, 2020, and 140,102,480 at December 31, 2019	1,208,049	1,298,792
Retained earnings	694,931	682,692
Accumulated other comprehensive income, net of tax	38,406	12,614
<b>Total stockholders' equity</b>	<b>1,941,386</b>	<b>1,994,098</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 11,606,888</b>	<b>\$ 11,282,450</b>

See accompanying notes to the unaudited condensed consolidated financial statements.

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME**  
*(Dollars in thousands, except per share amounts)*  
*(Unaudited)*

	Three Months Ended March 31,	
	2020	2019
Interest income:		
<b>Loans and leases, including fees</b>	\$ 92,117	\$ 99,687
Investment securities:		
Investment securities available-for-sale	10,049	10,645
Investment securities held-to-maturity	3,998	4,525
<b>Total investment income</b>	14,047	15,170
Dividends from FHLB stock	332	332
Interest-earning deposits with other institutions	613	94
<b>Total interest income</b>	107,109	115,283
Interest expense:		
Deposits	4,124	3,871
Borrowings and customer repurchase agreements	479	1,610
Junior subordinated debentures	200	266
<b>Total interest expense</b>	4,803	5,747
Net interest income before provision for credit losses	102,306	109,536
Provision for credit losses	12,000	1,500
<b>Net interest income after provision for credit losses</b>	90,306	108,036
Noninterest income:		
Service charges on deposit accounts	4,776	5,141
Trust and investment services	2,420	2,182
Bankcard services	577	950
BOLI income	2,059	1,336
Gain on OREO, net	10	105
Gain on sale of building, net	-	4,545
Other	1,798	2,044
<b>Total noninterest income</b>	11,640	16,303
Noninterest expense:		
Salaries and employee benefits	30,877	29,302
Occupancy and equipment	4,837	5,424
Professional services	2,256	1,925
Software licenses and maintenance	2,816	2,613
Marketing and promotion	1,555	1,394
Amortization of intangible assets	2,445	2,857
Acquisition related expenses	-	3,149
Other	3,855	4,940
<b>Total noninterest expense</b>	48,641	51,604
Earnings before income taxes	53,305	72,735
Income taxes	15,325	21,093
<b>Net earnings</b>	\$ 37,980	\$ 51,642
Other comprehensive income:		
Unrealized gain on securities arising during the period, before tax	\$ 36,618	\$ 18,227
Less: Income tax benefit related to items of other comprehensive income	(10,826)	(5,388)
Other comprehensive income, net of tax	25,792	12,839
Comprehensive income	\$ 63,772	\$ 64,481
Basic earnings per common share	\$ 0.27	\$ 0.37
Diluted earnings per common share	\$ 0.27	\$ 0.37

See accompanying notes to the unaudited condensed consolidated financial statements.

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**  
*(Dollars and shares in thousands)*  
*(Unaudited)*

Three Months Ended March 31, 2020 and 2019

	Common Shares Outstanding	Common Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance, January 1, 2020</b>	140,102	\$ 1,298,792	\$ 682,692	\$ 12,614	\$ 1,994,098
Cumulative adjustment upon adoption of ASU 2016-13	-	-	(1,325)	-	(1,325)
Repurchase of common stock	(4,988)	(92,402)	-	-	(92,402)
Exercise of stock options	4	42	-	-	42
Shares issued pursuant to stock-based compensation plan	393	1,617	-	-	1,617
Cash dividends declared on common stock (\$0.18 per share)	-	-	(24,416)	-	(24,416)
Net earnings	-	-	37,980	-	37,980
Other comprehensive income	-	-	-	25,792	25,792
<b>Balance, March 31, 2020</b>	<u>135,511</u>	<u>\$ 1,208,049</u>	<u>\$ 694,931</u>	<u>\$ 38,406</u>	<u>\$ 1,941,386</u>
<b>Balance, January 1, 2019</b>	140,000	\$ 1,293,669	\$ 575,805	\$ (18,284)	\$ 1,851,190
Repurchase of common stock	(33)	(735)	-	-	(735)
Exercise of stock options	9	140	-	-	140
Shares issued pursuant to stock-based compensation plan	33	1,019	-	-	1,019
Cash dividends declared on common stock (\$0.18 per share)	-	-	(25,168)	-	(25,168)
Net earnings	-	-	51,642	-	51,642
Other comprehensive income	-	-	-	12,839	12,839
<b>Balance, March 31, 2019</b>	<u>140,009</u>	<u>\$ 1,294,093</u>	<u>\$ 602,279</u>	<u>\$ (5,445)</u>	<u>\$ 1,890,927</u>

See accompanying notes to the unaudited condensed consolidated financial statements.

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(Dollars in thousands)*  
*(Unaudited)*

	Three Months Ended March 31,	
	2020	2019
<b>Cash Flows from Operating Activities</b>		
Interest and dividends received	\$ 105,673	\$ 109,857
Service charges and other fees received	9,644	10,247
Interest paid	(4,589)	(5,336)
Net cash paid to vendors, employees and others	(35,201)	(60,281)
Net cash provided by operating activities	75,527	54,487
<b>Cash Flows from Investing Activities</b>		
Net change in interest-earning balances from depository institutions	(20,868)	250
Proceeds from repayment of investment securities available-for-sale	92,519	77,303
Proceeds from maturity of investment securities available-for-sale	2,390	565
Proceeds from repayment and maturity of investment securities held-to-maturity	33,297	29,598
Purchases of investment securities held-to-maturity	(1,509)	(19,844)
Net increase in equity investments	(2,985)	(2,314)
Net decrease in loan and lease finance receivables	103,890	163,588
Proceeds from sale of building, net	-	5,487
Purchase of premises and equipment	(882)	(1,490)
Proceeds from BOLI death benefit	138	175
Proceeds from sales of other real estate owned	-	523
Net cash provided by investing activities	205,990	253,841
<b>Cash Flows from Financing Activities</b>		
Net increase (decrease) in other deposits	403,546	(156,745)
Net increase (decrease) in time deposits	5,130	(16,625)
Net decrease in other borrowings	-	(127,000)
Net (decrease) increase in customer repurchase agreements	(59,744)	20,519
Cash dividends on common stock	(25,252)	(19,616)
Repurchase of common stock	(85,018)	(735)
Proceeds from exercise of stock options	42	140
Net cash provided by (used in) financing activities	238,704	(300,062)
<b>Net increase in cash and cash equivalents</b>	520,221	8,266
<b>Cash and cash equivalents, beginning of period</b>	185,518	163,948
<b>Cash and cash equivalents, end of period</b>	\$ 705,739	\$ 172,214

See accompanying notes to the unaudited condensed consolidated financial statements.



**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**  
*(Dollars in thousands)*  
*(Unaudited)*

	Three Months Ended March 31,	
	2020	2019
<b>Reconciliation of Net Earnings to Net Cash Provided by Operating Activities</b>		
Net earnings	\$ 37,980	\$ 51,642
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Gain on sale of building, net	-	(4,545)
Gain on sale of other real estate owned	-	(105)
Increase in BOLI	(1,344)	(1,427)
Net amortization of premiums and discounts on investment securities	2,620	2,498
Accretion of discount for acquired loans, net	(4,776)	(7,200)
Provision for credit losses	12,000	1,500
Stock-based compensation	1,617	1,019
Depreciation and amortization, net	5,176	5,669
Change in other assets and liabilities	22,254	5,436
Total adjustments	37,547	2,845
Net cash provided by operating activities	<u>\$ 75,527</u>	<u>\$ 54,487</u>
<b>Supplemental Disclosure of Non-cash Investing Activities</b>		
Transfer of loans to other real estate owned	\$ -	\$ 2,275

See accompanying notes to the unaudited condensed consolidated financial statements.

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(Unaudited)*

**1. BUSINESS**

The condensed consolidated financial statements include CVB Financial Corp. (referred to herein on an unconsolidated basis as “CVB” and on a consolidated basis as “we,” “our” or the “Company”) and its wholly owned subsidiary, Citizens Business Bank (the “Bank” or “CBB”), after elimination of all intercompany transactions and balances. The Company has one inactive subsidiary, Chino Valley Bancorp. The Company is also the common stockholder of CVB Statutory Trust III. CVB Statutory Trust III was created in January 2006 to issue trust preferred securities in order to raise capital for the Company. In accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 810, Consolidation, this trust does not meet the criteria for consolidation.

The Company’s primary operations are related to traditional banking activities. This includes the acceptance of deposits and the lending and investing of money through the operations of the Bank. The Bank also provides trust and investment-related services to customers through its CitizensTrust Division. The Bank’s customers consist primarily of small to mid-sized businesses and individuals located in the Inland Empire, Los Angeles County, Orange County, San Diego County, Ventura County, Santa Barbara County, and the Central Valley area of California. The Bank operates 58 banking centers, one loan production office in Modesto, California and three trust office locations. The Company is headquartered in the city of Ontario, California.

**2. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements and notes thereto have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission (“SEC”) for Form 10-Q and conform to practices within the banking industry and include all of the information and disclosures required by accounting principles generally accepted in the United States of America (“GAAP”) for interim financial reporting. The accompanying unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair presentation of financial results for the interim periods presented. The results of operations for the three months ended March 31, 2020 are not necessarily indicative of the results for the full year. Certain information and note disclosures normally included in annual financial statements prepared in accordance with GAAP have been condensed or omitted. These unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements, accounting policies and financial notes thereto included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2019, filed with the SEC. A summary of the significant accounting policies consistently applied in the preparation of the accompanying unaudited condensed consolidated financial statements follows.

**Reclassification** — Certain amounts in the prior periods’ unaudited condensed consolidated financial statements and related footnote disclosures have been reclassified to conform to the current presentation with no impact on previously reported net income or stockholders’ equity.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Except as discussed below, our accounting policies are described in Note 3 – *Summary of Significant Accounting Policies*, of our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2019 as filed with the SEC (“Form 10-K”).

**Use of Estimates in the Preparation of Financial Statements** — The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for credit losses. Other significant estimates, which may be subject to change, include fair value determinations and disclosures, impairment of investments, goodwill, loans, as well as valuation of deferred tax assets.

### ***Adoption of New Accounting Standard***

**Provision and Allowance for Credit Losses**— On January 1, 2020, the Company adopted ASU No. 2016-13, “Financial Instruments — Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments”. This ASU significantly changes how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. This ASU replaces the current “incurred loss” approach with an “expected loss” model. The new model, referred to as the Current Expected Credit Loss (“CECL”) model, applies to: (1) financial assets subject to credit losses and measured at amortized cost, and (2) certain off balance sheet credit exposures. This includes, but is not limited to, loans, held-to-maturity securities, loan commitments, and financial guarantees. The CECL model does not apply to available-for-sale (“AFS”) debt securities. For AFS debt securities with unrealized losses, we will measure credit impairment in a manner similar to the approach used prior to the adoption of CECL, except that the losses will be recognized as allowances rather than reductions in the amortized cost of the securities. As a result, we will recognize improvements to estimated credit losses immediately in earnings rather than as interest income over time, as required prior to the adoption of CECL. As a policy election, we excluded the accrued interest receivable balance from the amortized cost basis of financing receivables and HTM securities, as well as AFS securities, and disclose total accrued interest receivable separately on the condensed consolidated balance sheet. If accrued interest is not received, it is reversed against interest income, which was zero for the first quarter of 2020.

The Company adopted this ASU using the modified retrospective method for all financial assets measured at amortized cost and off-balance sheet credit exposures. Results for reporting periods beginning after January 1, 2020 are presented under ASC 326 while prior period amounts continue to be reported in accordance with previously applicable GAAP. The Company recorded a net decrease to beginning retained earnings of \$1.3 million, net of tax as of January 1, 2020 for the cumulative adjustment upon adoption of ASC 326. The transition adjustment of \$1.8 million was added to the beginning balance of the allowance for credit losses (“ACL”) for loans and \$41,000 was added to the beginning balance of reserve for unfunded loan commitments. Upon adoption of CECL there was no impact on the accounting for AFS or HTM investment securities.

The Company developed a CECL allowance model that calculates reserves over the life of the loan and is largely driven by portfolio characteristics, risk grading, macroeconomic variables and the associated economic outlook, as well as other key methodology assumptions. The allowance is based upon historical lifetime loss rate models segregated by three loan segments: Commercial and Industrial, Commercial Real Estate, and Consumer Retail. In addition to determining the quantitative life of loan loss rate to be applied against the portfolio segments, the ASU indicates management has the opportunity to layer on current conditions and forecast adjustments to ensure that the life of loan loss rate reflects both the current state of the portfolio, and expectations for macroeconomic changes in the near future. We utilized a single economic forecast that is based on probability weighted scenarios to incorporate macroeconomic uncertainty over a 2 or 3-year forecast horizon. After the initial 2 to 3 year forecast horizon, we use an input reversion methodology in the model structure to complete a reasonable and supportable forecast period for the life of the loan.

During the second half of March 2020, the broader economy experienced a significant deterioration in the economic environment driven by the COVID-19 pandemic resulting in adverse changes to the forecasted macroeconomic variables utilized in our modeling processes. This expected economic deterioration, coupled with the implementation of the expected loss methodology for determining our provision for credit losses, have contributed to an increased provision for credit losses of \$12 million for the first quarter of 2020. We continue to monitor the impact of COVID-19 closely, as well as any effects that may result from the CARES Act. The extent to which the COVID-19 pandemic will impact our operations and financial results during the remainder of 2020 is highly uncertain, but we may experience increased provision for credit losses if the COVID-19 pandemic results in additional economic stress on our borrowers and loan portfolios.

**4. INVESTMENT SECURITIES**

The amortized cost and estimated fair value of investment securities are summarized below. The majority of securities held are available-for-sale securities with fair value based on quoted prices for similar assets in active markets or quoted prices for identical assets in markets that are not active. Estimated fair values were obtained from an independent pricing service based upon market quotes.

<b>March 31, 2020</b>					
	<b>Amortized Cost</b>	<b>Gross Unrealized Holding Gain</b>	<b>Gross Unrealized Holding Loss</b>	<b>Fair Value</b>	<b>Total Percent</b>
	<i>(Dollars in thousands)</i>				
<b>Investment securities available-for-sale:</b>					
Mortgage-backed securities	\$ 1,118,385	\$ 43,546	\$ -	\$ 1,161,931	69.18%
CMO/REMIC	466,033	14,060	-	480,093	28.58%
Municipal bonds	36,119	913	-	37,032	2.20%
Other securities	699	-	-	699	0.04%
Total available-for-sale securities	<u>\$ 1,621,236</u>	<u>\$ 58,519</u>	<u>\$ -</u>	<u>\$ 1,679,755</u>	<u>100.00%</u>
<b>Investment securities held-to-maturity:</b>					
Government agency/GSE	\$ 111,452	\$ 3,468	\$ (207)	\$ 114,713	17.35%
Mortgage-backed securities	161,983	8,182	-	170,165	25.22%
CMO/REMIC	184,316	591	(98)	184,809	28.70%
Municipal bonds	184,504	4,054	(426)	188,132	28.73%
Total held-to-maturity securities	<u>\$ 642,255</u>	<u>\$ 16,295</u>	<u>\$ (731)</u>	<u>\$ 657,819</u>	<u>100.00%</u>
<b>December 31, 2019</b>					
	<b>Amortized Cost</b>	<b>Gross Unrealized Holding Gain</b>	<b>Gross Unrealized Holding Loss</b>	<b>Fair Value</b>	<b>Total Percent</b>
	<i>(Dollars in thousands)</i>				
<b>Investment securities available-for-sale:</b>					
Mortgage-backed securities	\$ 1,185,757	\$ 21,306	\$ (750)	\$ 1,206,313	69.32%
CMO/REMIC	493,214	1,392	(896)	493,710	28.37%
Municipal bonds	38,506	850	(2)	39,354	2.26%
Other securities	880	-	-	880	0.05%
Total available-for-sale securities	<u>\$ 1,718,357</u>	<u>\$ 23,548</u>	<u>\$ (1,648)</u>	<u>\$ 1,740,257</u>	<u>100.00%</u>
<b>Investment securities held-to-maturity:</b>					
Government agency/GSE	\$ 117,366	\$ 2,280	\$ (657)	\$ 118,989	17.40%
Mortgage-backed securities	168,479	2,083	(54)	170,508	24.98%
CMO/REMIC	192,548	-	(2,458)	190,090	28.55%
Municipal bonds	196,059	3,867	(565)	199,361	29.07%
Total held-to-maturity securities	<u>\$ 674,452</u>	<u>\$ 8,230</u>	<u>\$ (3,734)</u>	<u>\$ 678,948</u>	<u>100.00%</u>

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The following table provides information about the amount of interest income earned on investment securities which is fully taxable and which is exempt from regular federal income tax.

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<i>(Dollars in thousands)</i>	
<b>Investment securities available-for-sale:</b>		
Taxable	\$ 9,825	\$ 10,309
Tax-advantaged	224	336
Total interest income from available-for-sale securities	10,049	10,645
<b>Investment securities held-to-maturity:</b>		
Taxable	2,698	2,910
Tax-advantaged	1,300	1,615
Total interest income from held-to-maturity securities	3,998	4,525
Total interest income from investment securities	<u>\$ 14,047</u>	<u>\$ 15,170</u>

The adoption of CECL did not have a material impact on the accounting for investment securities, as approximately 90% of the total investment securities portfolio at March 31, 2020 represents securities issued by the U.S. government or U.S. government-sponsored enterprises, with the implied guarantee of payment of principal and interest. The remaining securities are predominately AA- or better general-obligation municipal bonds. The allowance for credit losses for held-to-maturity investment securities under the new CECL model was zero at March 31, 2020.

We adopted ASU 2016-13 on January 1, 2020, on a prospective basis. Under the new guidance, once it is determined that a credit loss has occurred, an allowance for credit losses is established on our available-for-sale and held-to-maturity securities. Prior to adoption of this standard, when a decline in fair value of a debt security was determined to be other than temporary, an impairment charge for the credit component was recorded, and a new cost basis in the investment was established. During the first quarter of 2020, management determined that credit losses did not exist for securities in an unrealized loss position. As of March 31, 2020, there were no AFS investment securities with an unrealized loss position.

The tables below show the Company's investment securities' gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position at December 31, 2019, prior to adoption of ASU 2016-13. Management previously reviewed individual securities to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. The unrealized losses on these securities were primarily attributed to changes in interest rates. The issuers of these securities have not, to our knowledge, evidenced any cause for default on these securities. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated. However, we have the ability and the intention to hold these securities until their fair values recover to cost or maturity. As such, management does not deem these securities to be other-than-temporarily-impaired.

	<b>December 31, 2019</b>					
	<b>Less Than 12 Months</b>		<b>12 Months or Longer</b>		<b>Total</b>	
	<b>Fair Value</b>	<b>Gross Unrealized Holding Losses</b>	<b>Fair Value</b>	<b>Gross Unrealized Holding Losses</b>	<b>Fair Value</b>	<b>Gross Unrealized Holding Losses</b>
	<i>(Dollars in thousands)</i>					
<b>Investment securities available-for-sale:</b>						
Mortgage-backed securities	\$ 20,289	\$ (6)	\$ 97,964	\$ (744)	\$ 118,253	\$ (750)
CMO/REMIC	177,517	(705)	34,565	(191)	212,082	(896)
Municipal bonds	-	-	563	(2)	563	(2)
Total available-for-sale securities	<u>\$ 197,806</u>	<u>\$ (711)</u>	<u>\$ 133,092</u>	<u>\$ (937)</u>	<u>\$ 330,898</u>	<u>\$ (1,648)</u>
<b>Investment securities held-to-maturity:</b>						
Government agency/GSE	\$ 28,359	\$ (252)	\$ 19,405	\$ (405)	\$ 47,764	\$ (657)
Mortgage-backed securities	10,411	(54)	-	-	10,411	(54)
CMO/REMIC	23,897	(104)	166,193	(2,354)	190,090	(2,458)
Municipal bonds	7,583	(32)	29,981	(533)	37,564	(565)
Total held-to-maturity securities	<u>\$ 70,250</u>	<u>\$ (442)</u>	<u>\$ 215,579</u>	<u>\$ (3,292)</u>	<u>\$ 285,829</u>	<u>\$ (3,734)</u>

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At March 31, 2020 and December 31, 2019, investment securities having a carrying value of approximately \$1.63 billion and \$1.64 billion, respectively, were pledged to secure public deposits, short and long-term borrowings, and for other purposes as required or permitted by law.

The amortized cost and fair value of debt securities at March 31, 2020, by contractual maturity, are shown in the table below. Although mortgage-backed and CMO/REMIC securities have contractual maturities through 2058, expected maturities will differ from contractual maturities because borrowers may have the right to prepay such obligations without penalty. Mortgage-backed and CMO/REMIC securities are included in maturity categories based upon estimated average lives, which incorporate estimated prepayment speeds.

	March 31, 2020			
	Available-for-sale		Held-to-maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	<i>(Dollars in thousands)</i>			
Due in one year or less	\$ 13,043	\$ 13,160	\$ 768	\$ 788
Due after one year through five years	1,376,413	1,427,373	358,973	367,734
Due after five years through ten years	176,690	182,573	103,004	104,787
Due after ten years	55,090	56,649	179,510	184,510
Total investment securities	<u>\$ 1,621,236</u>	<u>\$ 1,679,755</u>	<u>\$ 642,255</u>	<u>\$ 657,819</u>

The investment in FHLB stock is periodically evaluated for impairment based on, among other things, the capital adequacy of the FHLB and its overall financial condition. No impairment losses have been recorded March 31, 2020.

## 5. LOANS AND LEASE FINANCE RECEIVABLES AND ALLOWANCE FOR CREDIT LOSSES

The following table provides a summary of total loans and lease finance receivables by type.

	<u>March 31, 2020</u>	<u>December 31, 2019</u>
	<i>(Dollars in thousands)</i>	
Commercial and industrial	\$ 960,761	\$ 935,127
SBA	313,071	305,008
Real estate:		
Commercial real estate	5,347,925	5,374,617
Construction	128,045	116,925
SFR mortgage	278,743	283,468
Dairy & livestock and agribusiness	272,114	383,709
Municipal lease finance receivables	51,287	53,146
Consumer and other loans	114,206	116,319
Gross loans	7,466,152	7,568,319
Less: Deferred loan fees, net (1)	-	(3,742)
Gross loans, net of deferred loan fees	7,466,152	7,564,577
Less: Allowance for credit losses	(82,641)	(68,660)
Total loans and lease finance receivables	<u>\$ 7,383,511</u>	<u>\$ 7,495,917</u>

(1) Beginning with March 31, 2020, gross loans are presented net of deferred loan fees by respective class of financing receivables.

As of March 31, 2020, 77.08% of the Company's total gross loan portfolio consisted of real estate loans, with commercial real estate loans representing 71.63% of total loans. Substantially all of the Company's real estate loans and construction loans are secured by real properties located in California. As of March 31, 2020, \$248.2 million, or 4.64% of the total commercial real estate loans included loans secured by farmland, compared to \$241.8 million, or 4.50%, at December 31, 2019. The loans secured by farmland included \$122.5 million for loans secured by dairy & livestock land and \$125.7 million for loans secured by agricultural land at March 31, 2020, compared to \$125.9 million for loans secured by dairy & livestock land and \$115.9 million for loans secured by agricultural land at December 31, 2019. As of March 31, 2020, dairy & livestock and agribusiness loans of \$272.1 million were comprised of \$218.0 million for dairy & livestock loans and \$54.1 million for agribusiness loans, compared to \$323.5 million for dairy & livestock loans and \$60.2 million for agribusiness loans at December 31, 2019.

At March 31, 2020 and December 31, 2019, loans totaling \$6.06 billion and \$6.03 billion, respectively, were pledged to secure the borrowings and available lines of credit from the FHLB and the Federal Reserve Bank.

There were no outstanding loans held-for-sale as of March 31, 2020 and December 31, 2019.

### ***Credit Quality Indicators***

An important element of our approach to credit risk management is our loan risk rating system. The originating officer assigns each loan an initial risk rating, which is reviewed and confirmed or changed, as appropriate, by credit management. Approvals are made based upon the amount of inherent credit risk specific to the transaction and are reviewed for appropriateness by senior line and credit management personnel. Credits are monitored by line and credit management personnel on an ongoing basis for deterioration or improvement in a borrower's financial condition, which would impact the ability of the borrower to perform under the contract. Risk ratings are adjusted as necessary.

Loans are risk rated into the following categories (Credit Quality Indicators): Pass, Special Mention, Substandard, Doubtful and Loss. Each of these groups is assessed for the proper amount to be used in determining the adequacy of our allowance for losses. These categories can be described as follows:

**Pass** — These loans, including loans on the Bank's internal watch list, range from minimal credit risk to lower than average, but still acceptable, credit risk. Watch list loans usually require more than normal management attention. Loans on the watch list may involve borrowers with adverse financial trends, higher debt/equity ratios, or weaker liquidity positions, but not to the degree of being considered a defined weakness or problem loan where risk of loss may be apparent.

**Special Mention** — Loans assigned to this category have potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in the deterioration of the repayment prospects for the asset or the Company's credit position at some future date. Special mention assets are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

**Substandard** — Loans classified as substandard are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. Substandard loans are characterized by the distinct possibility that the Company will sustain some loss if deficiencies are not corrected.

**Doubtful** — Loans classified as doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or the liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable.

**Loss** — Loans classified as loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather that it is not practical or desirable to defer writing off this asset with insignificant value even though partial recovery may be affected in the future.



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The following table summarizes loans by type and origination year, according to our internal risk ratings as of the date presented.

March 31, 2020	Origination Year						Revolving loans amortized cost basis	Revolving loans converted to term loans	Total
	2020	2019	2018	2017	2016	Prior			
	<i>(Dollars in thousands)</i>								
<b>Commercial and industrial loans:</b>									
Risk Rating:									
Pass	\$ 35,101	\$ 160,551	\$ 79,808	\$ 74,291	\$ 48,698	\$ 85,803	\$ 423,186	\$ 8,849	\$ 916,287
Special Mention	1,066	257	7,405	1,694	539	3,524	12,598	2,442	29,525
Substandard	-	143	796	855	637	37	11,256	1,225	14,949
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Commercial and industrial loans:</b>	<b>\$ 36,167</b>	<b>\$ 160,951</b>	<b>\$ 88,009</b>	<b>\$ 76,840</b>	<b>\$ 49,874</b>	<b>\$ 89,364</b>	<b>\$ 447,040</b>	<b>\$ 12,516</b>	<b>\$ 960,761</b>
<b>SBA:</b>									
Risk Rating:									
Pass	\$ 26,599	\$ 18,009	\$ 48,416	\$ 77,219	\$ 27,922	\$ 93,865	\$ -	\$ -	\$ 292,030
Special Mention	-	-	-	1,177	1,277	7,809	-	-	10,263
Substandard	-	-	1,424	3,835	1,604	3,915	-	-	10,778
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total SBA:</b>	<b>\$ 26,599</b>	<b>\$ 18,009</b>	<b>\$ 49,840</b>	<b>\$ 82,231</b>	<b>\$ 30,803</b>	<b>\$ 105,589</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 313,071</b>
<b>Commercial real estate loans:</b>									
Risk Rating:									
Pass	\$ 153,366	\$ 726,268	\$ 743,909	\$ 732,319	\$ 626,561	\$ 2,021,759	\$ 197,335	\$ 18,747	\$ 5,220,264
Special Mention	-	5,343	9,106	16,484	7,211	52,995	3,457	-	94,596
Substandard	-	-	5,155	5,813	1,315	18,819	250	1,713	33,065
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Commercial real estate loans:</b>	<b>\$ 153,366</b>	<b>\$ 731,611</b>	<b>\$ 758,170</b>	<b>\$ 754,616</b>	<b>\$ 635,087</b>	<b>\$ 2,093,573</b>	<b>\$ 201,042</b>	<b>\$ 20,460</b>	<b>\$ 5,347,925</b>
<b>Construction loans:</b>									
Risk Rating:									
Pass	\$ 550	\$ 13,414	\$ 13,300	\$ 35,130	\$ 10,592	\$ 5	\$ 49,591	\$ 5,463	\$ 128,045
Special Mention	-	-	-	-	-	-	-	-	-
Substandard	-	-	-	-	-	-	-	-	-
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Construction loans:</b>	<b>\$ 550</b>	<b>\$ 13,414</b>	<b>\$ 13,300</b>	<b>\$ 35,130</b>	<b>\$ 10,592</b>	<b>\$ 5</b>	<b>\$ 49,591</b>	<b>\$ 5,463</b>	<b>\$ 128,045</b>
<b>SFR mortgage loans:</b>									
Risk Rating:									
Pass	\$ 10,473	\$ 66,680	\$ 38,192	\$ 26,819	\$ 35,992	\$ 96,795	\$ -	\$ -	\$ 274,951
Special Mention	-	-	-	-	-	1,942	-	-	1,942
Substandard	-	-	-	379	-	1,025	-	446	1,850
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total SFR mortgage loans:</b>	<b>\$ 10,473</b>	<b>\$ 66,680</b>	<b>\$ 38,192</b>	<b>\$ 27,198</b>	<b>\$ 35,992</b>	<b>\$ 99,762</b>	<b>\$ -</b>	<b>\$ 446</b>	<b>\$ 278,743</b>

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March 31, 2020	Origination Year						Revolving loans amortized cost basis	Revolving loans converted to term loans	Total
	2020	2019	2018	2017	2016	Prior			
	<i>(Dollars in thousands)</i>								
<b>Dairy &amp; livestock and agribusiness loans:</b>									
Risk Rating:									
Pass	\$ 78	\$ 2,945	\$ 1,940	\$ 8,109	\$ 2,831	\$ 14,655	\$ 192,649	\$ -	\$ 223,207
Special Mention	-	-	166	722	-	-	22,150	3,686	26,724
Substandard	-	-	882	-	4,016	-	4,625	12,660	22,183
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Dairy &amp; livestock and agribusiness loans:</b>	<b>\$ 78</b>	<b>\$ 2,945</b>	<b>\$ 2,988</b>	<b>\$ 8,831</b>	<b>\$ 6,847</b>	<b>\$ 14,655</b>	<b>\$ 219,424</b>	<b>\$ 16,346</b>	<b>\$ 272,114</b>
<b>Municipal lease finance receivables loans:</b>									
Risk Rating:									
Pass	\$ 147	\$ -	\$ 3,081	\$ 10,961	\$ 7,912	\$ 28,739	\$ -	\$ -	\$ 50,840
Special Mention	-	-	-	-	-	447	-	-	447
Substandard	-	-	-	-	-	-	-	-	-
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Municipal lease finance receivables loans:</b>	<b>\$ 147</b>	<b>\$ -</b>	<b>\$ 3,081</b>	<b>\$ 10,961</b>	<b>\$ 7,912</b>	<b>\$ 29,186</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 51,287</b>
<b>Consumer and other loans:</b>									
Risk Rating:									
Pass	\$ 1,647	\$ 3,197	\$ 1,160	\$ 1,372	\$ 2,094	\$ 2,612	\$ 98,953	\$ 1,582	\$ 112,617
Special Mention	-	-	-	-	80	148	609	-	837
Substandard	-	-	5	-	-	179	148	420	752
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Consumer and other loans:</b>	<b>\$ 1,647</b>	<b>\$ 3,197</b>	<b>\$ 1,165</b>	<b>\$ 1,372</b>	<b>\$ 2,174</b>	<b>\$ 2,939</b>	<b>\$ 99,710</b>	<b>\$ 2,002</b>	<b>\$ 114,206</b>
<b>Gross loans:</b>									
Risk Rating:									
Pass	\$227,961	\$991,064	\$929,806	\$966,220	\$762,602	\$2,344,233	\$ 961,714	\$ 34,641	\$7,218,241
Special Mention	1,066	5,600	16,677	20,077	9,107	66,865	38,814	6,128	164,334
Substandard	-	143	8,262	10,882	7,572	23,975	16,279	16,464	83,577
Doubtful & Loss	-	-	-	-	-	-	-	-	-
<b>Total Gross loans:</b>	<b>\$229,027</b>	<b>\$996,807</b>	<b>\$954,745</b>	<b>\$997,179</b>	<b>\$779,281</b>	<b>\$2,435,073</b>	<b>\$1,016,807</b>	<b>\$ 57,233</b>	<b>\$7,466,152</b>

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The following table summarizes loans by type, according to our internal risk ratings as of the date presented.

	December 31, 2019				
	Pass	Special Mention	Substandard	Doubtful & Loss	Total
	<i>(Dollars in thousands)</i>				
Commercial and industrial	\$ 895,234	\$ 35,473	\$ 4,420	\$ -	\$ 935,127
SBA	283,430	11,032	10,546	-	305,008
Real estate:					
Commercial real estate					
Owner occupied	1,977,007	78,208	28,435	-	2,083,650
Non-owner occupied	3,280,580	10,005	382	-	3,290,967
Construction					
Speculative	106,895	-	-	-	106,895
Non-speculative	10,030	-	-	-	10,030
SFR mortgage	280,010	1,957	1,501	-	283,468
Dairy & livestock and agribusiness	320,670	35,920	27,119	-	383,709
Municipal lease finance receivables	52,676	470	-	-	53,146
Consumer and other loans	114,870	421	1,028	-	116,319
Total gross loans	<u>\$ 7,321,402</u>	<u>\$ 173,486</u>	<u>\$ 73,431</u>	<u>\$ -</u>	<u>\$ 7,568,319</u>

### ***Allowance for Credit Losses***

The allowance for credit losses for 2020 is based upon historical lifetime loss rate models segregated by three loan segments: Commercial and Industrial, Commercial Real Estate, and Consumer Retail. Our methodology for assessing the appropriateness of the allowance is reviewed on a regular basis and considers overall risks in the Bank's loan portfolio. Refer to Note 3 – *Summary of Significant Accounting Policies* contained herein for a more detailed discussion concerning the allowance for credit losses.

During the second half of March 2020, the broader economy experienced a significant deterioration in the economic environment driven by the COVID-19 pandemic resulting in adverse changes to the forecasted macroeconomic variables utilized in our modeling processes. For the quarter ended March 31, 2020, the Bank's CECL methodology produced an ACL of \$82.6 million, resulting in a provision for credit losses of \$12.0 million. The ACL/Total Loan Coverage Ratio as of March 31, 2020 increased to 1.11%, compared to 0.93% as of January 1, 2020 due to the more severe economic forecast that resulted from the COVID-19 crisis. Our economic forecast is a blend of multiple forecasts produced by Moody's. The resulting forecast assumes a decline in GDP for the second quarter of almost 20% and unemployment rising to more than 9% in the second quarter of 2020. GDP is forecasted to rebound to growth of approximately 10% in the third quarter of 2020, but unemployment continues to be inflated at more than 6% through the remainder of 2020.

Management believes that the ACL was appropriate at March 31, 2020 and December 31, 2019. No assurance can be given that economic conditions that adversely affect the Company's service areas or other circumstances will not be reflected in increased provisions for credit losses in the future.

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The following tables present the balance and activity related to the allowance for credit losses for held-for-investment loans by type for the periods presented.

	Three Months Ended March 31, 2020					
	Ending Balance, prior to adoption of ASU 2016-13 December 31, 2019	Impact of adopting ASU 2016-13	Provision for (Recapture of) Credit Losses Expense	Charge-offs	Recoveries	Ending Balance March 31, 2020
	<i>(Dollars in thousands)</i>					
Commercial and industrial	\$ 8,880	\$ (2,442)	\$ 2,947	\$ -	\$ 2	\$ 9,387
SBA	1,453	1,818	675	-	-	3,946
Real estate:						
Commercial real estate	48,629	3,547	6,251	-	-	58,427
Construction	858	655	3,116	-	3	4,632
SFR mortgage	2,339	(2,043)	(221)	-	206	281
Dairy & livestock and agribusiness	5,255	(186)	(803)	-	-	4,266
Municipal lease finance receivables	623	(416)	70	-	-	277
Consumer and other loans	623	907	(35)	(86)	16	1,425
Total allowance for credit losses	<u>\$ 68,660</u>	<u>\$ 1,840</u>	<u>\$ 12,000</u>	<u>\$ (86)</u>	<u>\$ 227</u>	<u>\$ 82,641</u>

	Three Months Ended March 31, 2019				
	Ending Balance December 31, 2018	Charge-offs	Recoveries	Provision for (Recapture of) Loan Losses	Ending Balance March 31, 2019
	<i>(Dollars in thousands)</i>				
Commercial and industrial	\$ 7,520	\$ -	\$ 110	\$ (31)	\$ 7,599
SBA	1,062	(20)	5	232	1,279
Real estate:					
Commercial real estate	44,934	-	-	1,144	46,078
Construction	981	-	3	(120)	864
SFR mortgage	2,196	-	68	(76)	2,188
Dairy & livestock and agribusiness	5,215	(78)	-	562	5,699
Municipal lease finance receivables	775	-	-	(37)	738
Consumer and other loans	726	(1)	1	(150)	576
PCI loans	204	-	-	(24)	180
Total allowance for loan losses	<u>\$ 63,613</u>	<u>\$ (99)</u>	<u>\$ 187</u>	<u>\$ 1,500</u>	<u>\$ 65,201</u>

The following table presents the recorded investment in loans held-for-investment and the related ACL by loan type, based on the Company's methodology for determining the ACL for the periods presented. Acquired loans are also supported by a credit discount established through the determination of fair value for the acquired loan portfolio.

	March 31, 2019					
	Recorded Investment in Loans			Allowance for Loan Losses		
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Acquired with Deteriorated Credit Quality	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Acquired with Deteriorated Credit Quality
	<i>(Dollars in thousands)</i>					
Commercial and industrial	\$ 8,512	\$ 948,614	\$ -	\$ 117	\$ 7,482	\$ -
SBA	4,661	333,296	-	317	962	-
Real estate:						
Commercial real estate	1,589	5,387,277	-	-	46,078	-
Construction	-	121,912	-	-	864	-
SFR mortgage	5,051	280,736	-	-	2,188	-
Dairy & livestock and agribusiness	-	322,321	-	-	5,699	-
Municipal lease finance receivables	-	61,249	-	-	738	-
Consumer and other loans	477	120,291	-	1	575	-
PCI loans	-	-	15,356	-	-	180
Total	<u>\$ 20,290</u>	<u>\$ 7,575,696</u>	<u>\$ 15,356</u>	<u>\$ 435</u>	<u>\$ 64,586</u>	<u>\$ 180</u>

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### Past Due and Nonperforming Loans

We seek to manage asset quality and control credit risk through diversification of the loan portfolio and the application of policies designed to promote sound underwriting and loan monitoring practices. The Bank's Credit Management Division is in charge of monitoring asset quality, establishing credit policies and procedures and enforcing the consistent application of these policies and procedures across the Bank. Reviews of nonperforming, past due loans and larger credits, designed to identify potential charges to the allowance for loan losses, and to determine the adequacy of the ACL, are conducted on an ongoing basis. These reviews consider such factors as the financial strength of borrowers and any guarantors, the value of the applicable collateral, loan loss experience, estimated loan losses, growth in the loan portfolio, prevailing economic conditions and other factors. Refer to Note 3 – Summary of Significant Accounting Policies, included in our Annual Report on Form 10-K for the year ended December 31, 2019, for additional discussion concerning the Bank's policy for past due and nonperforming loans.

The following table presents the recorded investment in, and the aging of, past due loans (including nonaccrual loans), by type of loans as of the date presented.

	March 31, 2020					
	30-59 Days Past Due	60-89 Days Past Due	Greater than 89 Days Past Due	Total Past Due	Loans Not Past Due	Total Loans and Financing Receivables
	<i>(Dollars in thousands)</i>					
Commercial and industrial	\$ 347	\$ 362	\$ 1,487	\$ 2,196	\$ 958,565	\$ 960,761
SBA	3,086	954	1,669	5,709	307,362	313,071
Real estate:						
Commercial real estate						
Owner occupied	154	310	250	714	2,069,646	2,070,360
Non-owner occupied	210	-	-	210	3,277,355	3,277,565
Construction						
Speculative (1)	-	-	-	-	116,143	116,143
Non-speculative	-	-	-	-	11,902	11,902
SFR mortgage	233	-	486	719	278,024	278,743
Dairy & livestock and agribusiness	166	-	-	166	271,948	272,114
Municipal lease finance receivables	-	-	-	-	51,287	51,287
Consumer and other loans	-	-	93	93	114,113	114,206
Total gross loans	<u>\$ 4,196</u>	<u>\$ 1,626</u>	<u>\$ 3,985</u>	<u>\$ 9,807</u>	<u>\$7,456,345</u>	<u>\$ 7,466,152</u>

(1) Speculative construction loans are generally for properties where there is no identified buyer or renter.

Following the adoption of CECL on January 1, 2020, the definitions of impairment and related impaired loan disclosures were removed. Under CECL, amortized cost of our finance receivables and loans that are on nonaccrual status, including loans with no allowance, are presented as of March 31, 2020 by type of loan.

	March 31, 2020		
	Nonaccrual with No Allowance for Credit Losses	Total Nonaccrual (1) (3)	Loans Past Due Over 89 Days Still Accruing
	<i>(Dollars in thousands)</i>		
Commercial and industrial	\$ 549	\$ 1,703	\$ -
SBA	2,110	2,748	-
Real estate:			
Commercial real estate			
Owner occupied	715	715	-
Non-owner occupied	232	232	-
Construction			
Speculative (2)	-	-	-
Non-speculative	-	-	-
SFR mortgage	864	864	-
Dairy & livestock and agribusiness	-	-	-
Municipal lease finance receivables	-	-	-
Consumer and other loans	166	166	-
Total gross loans	<u>\$ 4,636</u>	<u>\$ 6,428</u>	<u>\$ -</u>

(1) As of March 31, 2020, \$982,000 of nonaccruing loans were current, \$154,000 were 30-59 days past due, \$1.3 million were 60-89 days past due, and \$4.0 million were 90+ days past due.

(2) Speculative construction loans are generally for properties where there is no identified buyer or renter.

(3) Excludes \$1.7 million of guaranteed portion of nonaccrual SBA loans that are in process of collection.

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The following table presents the recorded investment in, and the aging of, past due and nonaccrual loans, by type of loans as of the date presented.

	<b>December 31, 2019</b>					
	<b>30-59 Days Past Due</b>	<b>60-89 Days Past Due</b>	<b>Total Past Due and Accruing</b>	<b>Nonaccrual (1) (3)</b>	<b>Current</b>	<b>Total Loans and Financing Receivables</b>
	<i>(Dollars in thousands)</i>					
Commercial and industrial	\$ 2	\$ -	\$ 2	\$ 1,266	\$ 933,859	\$ 935,127
SBA	870	532	1,402	2,032	301,574	305,008
Real estate:						
Commercial real estate						
Owner occupied	-	-	-	479	2,083,171	2,083,650
Non-owner occupied	-	-	-	245	3,290,722	3,290,967
Construction						
Speculative (2)	-	-	-	-	106,895	106,895
Non-speculative	-	-	-	-	10,030	10,030
SFR mortgage	6	243	249	878	282,341	283,468
Dairy & livestock and agribusiness	-	-	-	-	383,709	383,709
Municipal lease finance receivables	-	-	-	-	53,146	53,146
Consumer and other loans	-	-	-	377	115,942	116,319
Total gross loans	<u>\$ 878</u>	<u>\$ 775</u>	<u>\$ 1,653</u>	<u>\$ 5,277</u>	<u>\$ 7,561,389</u>	<u>\$ 7,568,319</u>

- (1) As of December 31, 2019, \$1.2 million of nonaccruing loans were current, \$59,000 were 30-59 days past due, \$1.1 million were 60-89 days past due and \$2.9 million were 90+ days past due.
- (2) Speculative construction loans are generally for properties where there is no identified buyer or renter.
- (3) Excludes \$2.0 million of guaranteed portion of nonaccrual SBA loans that are in process of collection.

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**Impaired Loans (prior to adoption of CECL)**

Following the adoption of CECL as of January 1, 2020, the definitions of impairment and related impaired loan disclosures were removed. As a result of the change, the following tables present information about our impaired loans and lease finance receivables, individually evaluated for impairment by type of loans, as of March 31, 2019 and December 31, 2019, prior to the date of adoption of the amendments to the credit loss standard.

	<b>Three Months Ended March 31, 2019</b>				
	<b>Recorded Investment</b>	<b>Unpaid Principal Balance</b>	<b>Related Allowance</b>	<b>Average Recorded Investment</b>	<b>Interest Income Recognized</b>
	<i>(Dollars in thousands)</i>				
<b>With no related allowance recorded:</b>					
Commercial and industrial	\$ 8,208	\$ 12,317	\$ -	\$ 8,230	\$ 2
SBA	3,400	5,779	-	3,511	11
Real estate:					
Commercial real estate					
Owner occupied	519	618	-	521	-
Non-owner occupied	1,070	1,231	-	1,084	7
Construction					
Speculative	-	-	-	-	-
Non-speculative	-	-	-	-	-
SFR mortgage	5,051	5,865	-	5,082	21
Dairy & livestock and agribusiness	-	-	-	-	-
Municipal lease finance receivables	-	-	-	-	-
Consumer and other loans	476	625	-	482	-
Total	<u>18,724</u>	<u>26,435</u>	<u>-</u>	<u>18,910</u>	<u>41</u>
<b>With a related allowance recorded:</b>					
Commercial and industrial	304	309	117	323	-
SBA	1,261	1,236	317	1,261	-
Real estate:					
Commercial real estate					
Owner occupied	-	-	-	-	-
Non-owner occupied	-	-	-	-	-
Construction					
Speculative	-	-	-	-	-
Non-speculative	-	-	-	-	-
SFR mortgage	-	-	-	-	-
Dairy & livestock and agribusiness	-	-	-	-	-
Municipal lease finance receivables	-	-	-	-	-
Consumer and other loans	1	1	1	1	-
Total	<u>1,566</u>	<u>1,546</u>	<u>435</u>	<u>1,585</u>	<u>-</u>
Total impaired loans	<u>\$ 20,290</u>	<u>\$ 27,981</u>	<u>\$ 435</u>	<u>\$ 20,495</u>	<u>\$ 41</u>

December 31, 2019

	Recorded Investment	Unpaid Principal Balance	Related Allowance
	<i>(Dollars in thousands)</i>		
<b>With no related allowance recorded:</b>			
Commercial and industrial	\$ 1,091	\$ 1,261	\$ -
SBA	2,243	2,734	-
Real estate:			
Commercial real estate			
Owner occupied	479	613	-
Non-owner occupied	642	643	-
Construction			
Speculative	-	-	-
Non-speculative	-	-	-
SFR mortgage	2,979	3,310	-
Dairy & livestock and agribusiness	-	-	-
Municipal lease finance receivables	-	-	-
Consumer and other loans	377	514	-
Total	<u>7,811</u>	<u>9,075</u>	<u>-</u>
<b>With a related allowance recorded:</b>			
Commercial and industrial	253	347	251
SBA	325	324	257
Real estate:			
Commercial real estate			
Owner occupied	-	-	-
Non-owner occupied	-	-	-
Construction			
Speculative	-	-	-
Non-speculative	-	-	-
SFR mortgage	-	-	-
Dairy & livestock and agribusiness	-	-	-
Municipal lease finance receivables	-	-	-
Consumer and other loans	-	-	-
Total	<u>578</u>	<u>671</u>	<u>508</u>
Total impaired loans	<u>\$ 8,389</u>	<u>\$ 9,746</u>	<u>\$ 508</u>



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### **Collateral Dependent Loans**

A loan is considered collateral-dependent when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. The following table presents the recorded investment in collateral-dependent loans by type of loans as of the date presented.

	<b>March 31, 2020</b>			<b>Number of Loans Dependent on Collateral</b>
	<b>Real Estate</b>	<b>Business Assets</b>	<b>Other</b>	
		<i>(Dollars in thousands)</i>		
Commercial and industrial	\$ 112	\$ 1,652	\$ 8	12
SBA	1,852	2,524	8	19
Real estate:				
Commercial real estate	1,324	-	-	5
Construction	-	-	-	-
SFR mortgage	864	-	-	3
Dairy & livestock and agribusiness	-	-	-	-
Municipal lease finance receivables	-	-	-	-
Consumer and other loans	84	-	22	4
Total collateral-dependent loans	<u>\$ 4,236</u>	<u>\$ 4,176</u>	<u>\$ 38</u>	<u>43</u>

### **Reserve for Unfunded Loan Commitments**

The allowance for off-balance sheet credit exposure relates to commitments to extend credit, letters of credit and undisbursed funds on lines of credit. The Company evaluates credit risk associated with the off-balance sheet loan commitments at the same time as it evaluates credit risk associated with the loan and lease portfolio. As a result of the adoption of ASU 2016-13, the reserve for unfunded loan commitments included a transition adjustment of \$41,000 as of January 1, 2020. There was no provision or recapture of provision for unfunded commitments for the three months ended March 31, 2020. As of March 31, 2020 and December 31, 2019, the balance in this reserve was \$9.0 million and was included in other liabilities.

### **Troubled Debt Restructurings (“TDRs”)**

Loans that are reported as TDRs are considered nonperforming and charge-off amounts are taken on an individual loan basis, as deemed appropriate. The majority of restructured loans are loans for which the terms of repayment have been renegotiated, resulting in a reduction in interest rate or deferral of principal. Refer to Note 3 – *Summary of Significant Accounting Policies*, included in our Annual Report on Form 10-K for the year ended December 31, 2019 for a more detailed discussion regarding TDRs.

As of March 31, 2020, there were \$2.8 million of loans classified as a TDR, of which \$2.8 million were performing and none were nonperforming. TDRs on accrual status are comprised of loans that were accruing interest at the time of restructuring or have demonstrated repayment performance in compliance with the restructured terms for a sustained period and for which the Company anticipates full repayment of both principal and interest. At March 31, 2020, performing TDRs were comprised of seven SFR mortgage loans of \$1.8 million, one SBA loan of \$524,000, one commercial real estate loan of \$377,000, and two commercial and industrial loans of \$68,000.

The majority of TDRs have no specific allowance allocated as any impairment amount is normally charged off at the time a probable loss is determined. We have no allocated allowance to TDRs as of March 31, 2020 and December 31, 2019.

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The following table provides a summary of the activity related to TDRs for the periods presented.

	Three Months Ended	
	March 31,	
	2020	2019
	<i>(Dollars in thousands)</i>	
<b>Performing TDRs:</b>		
Beginning balance	\$ 3,112	\$ 3,594
New modifications	-	-
Payoffs/payments, net and other	(299)	(295)
TDRs returned to accrual status	-	-
TDRs placed on nonaccrual status	-	-
Ending balance	\$ 2,813	\$ 3,299
<b>Nonperforming TDRs:</b>		
Beginning balance	\$ 244	\$ 3,509
New modifications	-	-
Charge-offs	-	(78)
Transfer to OREO	-	(2,275)
Payoffs/payments, net and other	(244)	(879)
TDRs returned to accrual status	-	-
TDRs placed on nonaccrual status	-	-
Ending balance	\$ -	\$ 277
Total TDRs	\$ 2,813	\$ 3,576

As of March 31, 2020 and 2019, there were no loans that were modified as TDRs during the three months ended March 31, 2020 and 2019, respectively.

There were no loans that were previously modified as a TDR within the previous 12 months that subsequently defaulted during the three months ended March 31, 2020 and 2019.

In accordance with regulatory guidance, if borrowers are less than 30 days past due on their loans, upon implementation of the modification program, or as allowed under the CARES Act if borrowers are less than 30 days past due on their loans as of December 31, 2019, and enter into short-term loan modifications offered as a result of COVID-19, their loans generally continue to be considered performing loans and continue to accrue interest during the period of the loan modification. For borrowers who are 30 days or more past due when entering into loan modifications offered as a result of COVID-19, we evaluate the loan modifications under our existing troubled debt restructuring framework, and where such a loan modification would result in a concession to a borrower experiencing financial difficulty, the loan will be accounted for as a TDR and will generally not accrue interest. For all borrowers who enroll in these loan modification programs offered as a result of COVID-19, the delinquency status of the borrowers is frozen, resulting in a static delinquency metric during the deferral period. Upon exiting the deferral program, the measurement of loan delinquency will resume where it had left off upon entry into the program. Through May 3, 2020, we have granted temporary payment deferrals of interest or of principal and interest for 90 days on 620 loans in the amount of \$940 million, or approximately 13% of our total loan portfolio at March 31, 2020.

## 6. EARNINGS PER SHARE RECONCILIATION

Basic earnings per common share are computed by dividing income allocated to common stockholders by the weighted-average number of common shares outstanding during each period. The computation of diluted earnings per common share considers the number of shares issuable upon the assumed exercise of outstanding common stock options. Antidilutive common shares are not included in the calculation of diluted earnings per common share. For the three months ended March 31, 2020 and 2019, shares deemed to be antidilutive, and thus excluded from the computation of earnings per common share, were 269,000 and 396,000, respectively.

The table below shows earnings per common share and diluted earnings per common share, and reconciles the numerator and denominator of both earnings per common share calculations.

	Three Months Ended March 31,	
	2020	2019
	<i>(In thousands, except per share amounts)</i>	
<b>Earnings per common share:</b>		
Net earnings	\$ 37,980	\$ 51,642
Less: Net earnings allocated to restricted stock	83	141
Net earnings allocated to common shareholders	<u>\$ 37,897</u>	<u>\$ 51,501</u>
Weighted average shares outstanding	139,107	139,615
Basic earnings per common share	<u>\$ 0.27</u>	<u>\$ 0.37</u>
<b>Diluted earnings per common share:</b>		
Net income allocated to common shareholders	<u>37,897</u>	<u>51,501</u>
Weighted average shares outstanding	139,107	139,615
Incremental shares from assumed exercise of outstanding options	209	216
Diluted weighted average shares outstanding	<u>139,316</u>	<u>139,831</u>
Diluted earnings per common share	<u>\$ 0.27</u>	<u>\$ 0.37</u>

## 7. FAIR VALUE INFORMATION

### Fair Value Hierarchy

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date.

The following disclosure provides the fair value information for financial assets and liabilities as of March 31, 2020. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2 and Level 3).

- *Level 1* – Quoted prices in active markets for identical assets or liabilities in active markets that are accessible at the measurement date.
- *Level 2* – Observable inputs other than Level 1, including quoted prices for similar assets and liabilities in active markets, quoted prices in less active markets, or other observable inputs or model-derived valuations that can be corroborated by observable market data, either directly or indirectly, for substantially the full term of the financial instrument.
- *Level 3* – Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable. These valuation methodologies generally include pricing models, discounted cash flow models, or a determination of fair value that requires significant management judgment or estimation.

There were no transfers in and out of Level 1 and Level 2 during the three months ended March 31, 2020 and 2019.

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The tables below present the balances of assets and liabilities measured at fair value on a recurring basis as of the dates presented.

Description of assets	Carrying Value at March 31, 2020	Quoted Prices in	Significant Other	Significant
		Active Markets for Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
<i>(Dollars in thousands)</i>				
<b>Description of assets</b>				
Investment securities - AFS:				
Mortgage-backed securities	\$ 1,161,931	\$ -	\$ 1,161,931	\$ -
CMO/REMIC	480,093	-	480,093	-
Municipal bonds	37,032	-	37,032	-
Other securities	699	-	699	-
Total investment securities - AFS	1,679,755	-	1,679,755	-
Interest rate swaps	33,255	-	33,255	-
Total assets	\$ 1,713,010	\$ -	\$ 1,713,010	\$ -
<b>Description of liability</b>				
Interest rate swaps	\$ 33,255	\$ -	\$ 33,255	\$ -
Total liabilities	\$ 33,255	\$ -	\$ 33,255	\$ -

Description of assets	Carrying Value at December 31, 2019	Quoted Prices in	Significant Other	Significant
		Active Markets for Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
<i>(Dollars in thousands)</i>				
<b>Description of assets</b>				
Investment securities - AFS:				
Mortgage-backed securities	\$ 1,206,313	\$ -	\$ 1,206,313	\$ -
CMO/REMIC	493,710	-	493,710	-
Municipal bonds	39,354	-	39,354	-
Other securities	880	-	880	-
Total investment securities - AFS	1,740,257	-	1,740,257	-
Interest rate swaps	11,502	-	11,502	-
Total assets	\$ 1,751,759	\$ -	\$ 1,751,759	\$ -
<b>Description of liability</b>				
Interest rate swaps	\$ 11,502	\$ -	\$ 11,502	\$ -
Total liabilities	\$ 11,502	\$ -	\$ 11,502	\$ -

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**Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis**

We may be required to measure certain assets at fair value on a non-recurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower of cost or fair value accounting or impairment write-downs of individual assets.

For assets measured at fair value on a non-recurring basis that were held on the balance sheet at March 31, 2020 and December 31, 2019, respectively, the following tables provide the level of valuation assumptions used to determine each adjustment and the carrying value of the related assets that had losses during the period.

Description of assets	Carrying Value at	Quoted Prices in	Significant Other	Significant	Total Losses
	March 31, 2020	Active Markets for Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	For the Three Months Ended March 31, 2020
<i>(Dollars in thousands)</i>					
<b>Description of assets</b>					
Loans:					
Commercial and industrial	\$ 903	\$ -	\$ -	\$ 903	\$ 9024
SBA	1,000	-	-	1,000	36
Real estate:					
Commercial real estate	-	-	-	-	-
Construction	-	-	-	-	-
SFR mortgage	-	-	-	-	-
Dairy & livestock and agribusiness	-	-	-	-	-
Consumer and other loans	-	-	-	-	-
Other real estate owned	-	-	-	-	-
Asset held-for-sale	-	-	-	-	-
Total assets	<u>\$ 1,903</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,903</u>	<u>\$ 938</u>

Description of assets	Carrying Value at	Quoted Prices in	Significant Other	Significant	Total Losses For
	December 31, 2019	Active Markets for Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)	the Year Ended December 31, 2019
<i>(Dollars in thousands)</i>					
<b>Description of assets</b>					
Impaired loans:					
Commercial and industrial	\$ 253	\$ -	\$ -	\$ 253	\$ 251
SBA	359	-	-	359	513
Real estate:					
Commercial real estate	-	-	-	-	-
Construction	-	-	-	-	-
SFR mortgage	-	-	-	-	-
Dairy & livestock and agribusiness	-	-	-	-	-
Consumer and other loans	-	-	-	-	-
Other real estate owned	444	-	-	444	64
Asset held-for-sale	-	-	-	-	-
Total assets	<u>\$ 1,056</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,056</u>	<u>\$ 828</u>

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**Fair Value of Financial Instruments**

The following disclosure presents estimated fair value of our financial instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates presented below are not necessarily indicative of the amounts the Company may realize in a current market exchange as of March 31, 2020 and December 31, 2019, respectively. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

	<b>March 31, 2020</b>				
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>			<b>Total</b>
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
		<i>(Dollars in thousands)</i>			
<b>Assets</b>					
Total cash and cash equivalents	\$ 705,739	\$ 705,739	\$ -	\$ -	\$ 705,739
Interest-earning balances due from depository institutions	23,799	-	23,840	-	23,840
Investment securities available-for-sale	1,679,755	-	1,679,755	-	1,679,755
Investment securities held-to-maturity	642,255	-	657,819	-	657,819
Total loans, net of allowance for credit losses	7,383,511	-	-	7,338,946	7,338,946
Swaps	33,255	-	33,255	-	33,255
<b>Liabilities</b>					
Deposits:					
Interest-bearing	\$ 3,540,955	\$ -	\$ 3,540,407	\$ -	\$ 3,540,407
Borrowings	368,915	-	368,654	-	368,654
Junior subordinated debentures	25,774	-	-	13,619	13,619
Swaps	33,255	-	33,255	-	33,255

	<b>December 31, 2019</b>				
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>			<b>Total</b>
		<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	
		<i>(Dollars in thousands)</i>			
<b>Assets</b>					
Total cash and cash equivalents	\$ 185,518	\$ 185,518	\$ -	\$ -	\$ 185,518
Interest-earning balances due from depository institutions	2,931	-	2,938	-	2,938
Investment securities available-for-sale	1,740,257	-	1,740,257	-	1,740,257
Investment securities held-to-maturity	674,452	-	678,948	-	678,948
Total loans, net of allowance for loan losses	7,495,917	-	-	7,343,167	7,343,167
Swaps	11,502	-	11,502	-	11,502
<b>Liabilities</b>					
Deposits:					
Interest-bearing	\$ 3,459,411	\$ -	\$ 3,457,922	\$ -	\$ 3,457,922
Borrowings	428,659	-	428,330	-	428,330
Junior subordinated debentures	25,774	-	-	20,669	20,669
Swaps	11,502	-	11,502	-	11,502

The fair value estimates presented herein are based on pertinent information available to management as of March 31, 2020 and December 31, 2019. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented above.

## 8. DERIVATIVE FINANCIAL INSTRUMENTS

The Bank is exposed to certain risks relating to its ongoing business operations and utilizes interest rate swap agreements (“swaps”) as part of its asset/liability management strategy to help manage its interest rate risk position. As of March 31, 2020, the Bank has entered into 91 interest-rate swap agreements with customers. The Bank then entered into identical offsetting swaps with a counterparty. The swap agreements are not designated as hedging instruments. The purpose of entering into offsetting derivatives not designated as a hedging instrument is to provide the Bank a variable-rate loan receivable and to provide the customer the financial effects of a fixed-rate loan without creating significant volatility in the Bank’s earnings.

The structure of the swaps is as follows. The Bank enters into an interest rate swap with its customers in which the Bank pays the customer a variable rate and the customer pays the Bank a fixed rate, therefore allowing customers to convert variable rate loans to fixed rate loans. At the same time, the Bank enters into a swap with the counterparty bank in which the Bank pays the counterparty a fixed rate and the counterparty in return pays the Bank a variable rate. The net effect of the transaction allows the Bank to receive interest on the loan from the customer at a variable rate based on LIBOR plus a spread. The changes in the fair value of the swaps primarily offset each other and therefore should not have a significant impact on the Company’s results of operations, although the Company does incur credit and counterparty risk with respect to performance on the swap agreements by the Bank’s customer and counterparty, respectively. As a result of the Bank exceeding \$10 billion in assets, federal regulations require the Bank, beginning in January 2019, to clear most interest rate swaps through a clearing house (“centrally cleared”). These instruments contain language outlining collateral pledging requirements for each counterparty, in which collateral must be posted if market value exceeds certain agreed upon threshold limits. Cash or securities are pledged as collateral. Our interest rate swap derivatives are subject to a master netting arrangement with our counterparties. None of our derivative assets and liabilities are offset in the Company’s condensed consolidated balance sheet.

We believe our risk of loss associated with our counterparty borrowers related to interest rate swaps is mitigated as the loans with swaps are underwritten to take into account potential additional exposure, although there can be no assurances in this regard since the performance of our swaps is subject to market and counterparty risk.

### *Balance Sheet Classification of Derivative Financial Instruments*

As of March 31, 2020 and December 31, 2019, the total notional amount of the Company’s swaps was \$269.8 million, and \$260.0 million, respectively. The location of the asset and liability, and their respective fair values, are summarized in the tables below.

	<b>March 31, 2020</b>			
	<b>Asset Derivatives</b>		<b>Liability Derivatives</b>	
	<b>Balance Sheet Location</b>	<b>Fair Value</b>	<b>Balance Sheet Location</b>	<b>Fair Value</b>
	<i>(Dollars in thousands)</i>			
Derivatives not designated as hedging instruments:				
Interest rate swaps	Other assets	\$ 33,255	Other liabilities	\$ 33,255
Total derivatives		<u>\$ 33,255</u>		<u>\$ 33,255</u>

	<b>December 31, 2019</b>			
	<b>Asset Derivatives</b>		<b>Liability Derivatives</b>	
	<b>Balance Sheet Location</b>	<b>Fair Value</b>	<b>Balance Sheet Location</b>	<b>Fair Value</b>
	<i>(Dollars in thousands)</i>			
Derivatives not designated as hedging instruments:				
Interest rate swaps	Other assets	\$ 11,502	Other liabilities	\$ 11,502
Total derivatives		<u>\$ 11,502</u>		<u>\$ 11,502</u>

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*The Effect of Derivative Financial Instruments on the Condensed Consolidated Statements of Earnings*

The following table summarizes the effect of derivative financial instruments on the condensed consolidated statement of earnings for the periods presented.

Derivatives Not Designated as Hedging Instruments	Location of Gain Recognized in Income on Derivative Instruments	Amount of Gain Recognized in Income on Derivative Instruments	
		Three Months Ended March 31,	
		2020	2019
<i>(Dollars in thousands)</i>			
Interest rate swaps	Other income	\$ 373	\$ 384
Total		\$ 373	\$ 384

**9. OTHER COMPREHENSIVE INCOME**

The table below provides a summary of the components of other comprehensive income (“OCI”) for the periods presented.

	Three Months Ended March 31,					
	2020			2019		
	Before-tax	Tax effect	After-tax	Before-tax	Tax effect	After-tax
<i>(Dollars in thousands)</i>						
Investment securities:						
Net change in fair value recorded in accumulated OCI	\$ 36,619	\$(10,826)	\$25,793	\$ 19,350	\$ (5,720)	\$ 13,630
Amortization of net unrealized losses on securities transferred from available-for-sale to held-to-maturity	(1)	-	(1)	(1,123)	332	(791)
Net change	\$ 36,618	\$(10,826)	\$25,792	\$ 18,227	\$ (5,388)	\$ 12,839



## 10. BALANCE SHEET OFFSETTING

Assets and liabilities relating to certain financial instruments, including, derivatives and securities sold under repurchase agreements (“repurchase agreements”), may be eligible for offset in the condensed consolidated balance sheets as permitted under accounting guidance. As noted above, our interest rate swap derivatives are subject to master netting arrangements. Our interest rate swap derivatives require the Company to pledge investment securities as collateral based on certain risk thresholds. Investment securities that have been pledged by the Company to counterparties continue to be reported in the Company’s condensed consolidated balance sheets unless the Company defaults. We offer a repurchase agreement product to our customers, which include master netting agreements that allow for the netting of collateral positions. This product, known as Citizens Sweep Manager, sells certain of our securities overnight to our customers under an agreement to repurchase them the next day. The repurchase agreements are not offset in the Company’s condensed consolidated balances.

	<b>Gross Amounts Recognized in the Condensed Consolidated Balance Sheets</b>	<b>Gross Amounts Offset in the Condensed Consolidated Balance Sheets</b>	<b>Net Amounts Presented in the Condensed Consolidated Balance Sheets</b>	<b>Gross Amounts Not Offset in the Condensed Consolidated Balance Sheets</b>		<b>Net Amount</b>
				<b>Financial Instruments</b>	<b>Collateral Pledged</b>	
	<i>(Dollars in thousands)</i>					
<b>March 31, 2020</b>						
<b>Financial assets:</b>						
Derivatives not designated as hedging instruments	\$ 33,255	\$ -	\$ -	\$ 33,255	\$ -	\$ 33,255
Total	<u>\$ 33,255</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 33,255</u>	<u>\$ -</u>	<u>\$ 33,255</u>
<b>Financial liabilities:</b>						
Derivatives not designated as hedging instruments	\$ 33,255	\$ -	\$ 33,255	\$ -	\$ (52,171)	\$ (18,916)
Repurchase agreements	368,915	-	368,915	-	(417,665)	(48,750)
Total	<u>\$ 402,170</u>	<u>\$ -</u>	<u>\$ 402,170</u>	<u>\$ -</u>	<u>\$ (469,836)</u>	<u>\$ (67,666)</u>
<b>December 31, 2019</b>						
<b>Financial assets:</b>						
Derivatives not designated as hedging instruments	\$ 11,502	\$ -	\$ -	\$ 11,502	\$ -	\$ 11,502
Total	<u>\$ 11,502</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 11,502</u>	<u>\$ -</u>	<u>\$ 11,502</u>
<b>Financial liabilities:</b>						
Derivatives not designated as hedging instruments	\$ 11,619	\$ (117)	\$ 11,502	\$ 117	\$ (23,312)	\$ (11,693)
Repurchase agreements	428,659	-	428,659	-	(510,138)	(81,479)
Total	<u>\$ 440,278</u>	<u>\$ (117)</u>	<u>\$ 440,161</u>	<u>\$ 117</u>	<u>\$ (533,450)</u>	<u>\$ (93,172)</u>

## 11. LEASES

The Company's operating leases, where the Company is a lessee, include real estate, such as office space and banking centers. Lease expense for operating leases is recognized on a straight-line basis over the term of the lease and is reflected in the consolidated statement of earnings. ROU assets and lease liabilities are included in other assets and other liabilities, respectively, on the Company's condensed consolidated balance sheet.

While the Company has, as a lessor, certain equipment finance leases, such leases are not material to the Company's consolidated financial statements.

The tables below present the components of lease costs and supplemental information related to leases as of and for the periods presented.

	<u>March 31, 2020</u>	<u>December 31, 2019</u>
	<i>(Dollars in thousands)</i>	
<b>Lease Assets and Liabilities</b>		
ROU assets	\$ 16,917	\$ 18,522
Total lease liabilities	\$ 19,484	\$ 21,392

	<u>Three Months Ended March 31,</u>	
	<u>2020</u>	<u>2019</u>
	<i>(Dollars in thousands)</i>	
<b>Lease Cost</b>		
Operating lease expense (1)	\$ 1,623	\$ 2,100
Sublease income	-	-
Total lease expense	<u>\$ 1,623</u>	<u>\$ 2,100</u>

(1) Includes short-term leases and variable lease costs, which are immaterial.

<b>Other Information</b>		
Cash paid for amounts included in the measurement of lease liabilities:		
Operating cash outflows from operating leases, net	\$ 1,935	\$ 2,746

	<u>March 31, 2020</u>	<u>December 31, 2019</u>
<b>Lease Term and Discount Rate</b>		
Weighted average remaining lease term (years)	3.99	4.18
Weighted average discount rate	3.34%	3.34%

The Company's lease arrangements that have not yet commenced as of March 31, 2020 and the Company's short-term lease costs and variable lease costs, for the three months ended March 31, 2020 are not material to the consolidated financial statements. The future lease payments required for leases that have initial or remaining non-cancelable lease terms in excess of one year as of March 31, 2020, excluding property taxes and insurance, are as follows:

	<u>March 31, 2020</u>
	<i>(Dollars in thousands)</i>
<b>Year:</b>	
2020 (excluding the three months ended March 31, 2020)	\$ 5,179
2021	5,509
2022	4,322
2023	2,540
2024	1,495
Thereafter	<u>1,781</u>
Total future lease payments	20,826
Less: Imputed interest	<u>(1,342)</u>
Present value of lease liabilities	<u>\$ 19,484</u>

## 12. REVENUE RECOGNITION

On January 1, 2018, the Company adopted ASU No. 2014-09 “Revenue from Contracts with Customers (Topic 606)” and all subsequent ASUs that modified Topic 606. Refer to Note 3 – *Summary of Significant Accounting Policies* and Note 24 – *Revenue Recognition* of the 2019 Annual Report on Form 10-K for the year ended December 31, 2019 for a more detailed discussion about noninterest revenue streams that are in-scope of Topic 606.

The following presents noninterest income, segregated by revenue streams in-scope and out-of-scope of Topic 606, for the periods indicated.

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2020</b>	<b>2019</b>
	<i>(Dollars in thousands)</i>	
<b>Noninterest income:</b>		
<i>In-scope of Topic 606:</i>		
Service charges on deposit accounts	\$ 4,776	\$ 5,141
Trust and investment services	2,420	2,182
Bankcard services	577	950
Gain on OREO, net	10	105
Other	1,798	2,044
Noninterest Income (in-scope of Topic 606)	9,581	10,422
Noninterest Income (out-of-scope of Topic 606)	2,059	5,881
<b>Total noninterest income</b>	<b>\$ 11,640</b>	<b>\$ 16,303</b>

## ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides information about the results of operations, financial condition, liquidity and capital resources of CVB Financial Corp. (referred to herein on an unconsolidated basis as “CVB” and on a consolidated basis as “we,” “our” or the “Company”) and its wholly owned bank subsidiary, Citizens Business Bank (the “Bank” or “CBB”). This information is intended to facilitate the understanding and assessment of significant changes and trends related to our financial condition and the results of our operations. This discussion and analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2019, and the unaudited condensed consolidated financial statements and accompanying notes presented elsewhere in this report.

### IMPACT OF COVID-19

The spread of COVID-19 has created a global public health crisis that has resulted in unprecedented volatility and disruption in financial markets and deterioration in economic activity and market conditions in the markets we serve. The pandemic has already affected our customers and the communities we serve and depending on the duration of the crisis, the adverse impact on our financial position and results of operations could be significant. In response to the anticipated effects of the pandemic on the U.S. economy, the Board of Governors of the Federal Reserve System (the “FRB”) has taken significant actions, including a reduction in the target range of the federal funds rate to -0- to 0.25% and an indeterminate amount of purchases of Treasury and mortgage-backed securities.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act was signed into law. It contains substantial tax and spending provisions intended to address the impact of the COVID-19 pandemic. The CARES Act includes the Paycheck Protection Program (“PPP”), a \$349 billion program designed to aid small- and medium-sized businesses through 100% SBA guaranteed loans distributed through banks. These loans are intended to guarantee eight weeks of payroll and other costs to help those businesses remain viable and keep their workers employed. The SBA exhausted the initial funding for this program on April 15, 2020, but legislation passed on April 24, 2020 to provide additional PPP funds of \$310 billion. We obtained approvals for about 3,800 loans, totaling approximately \$1.25 billion through May 3, 2020. In response to the COVID-19 pandemic, we have also implemented a short-term loan modification program to provide temporary payment relief to certain of our borrowers who meet the program’s qualifications. This program allows for a deferral of payments for 90 days. The deferred payments along with interest accrued during the deferral period are due and payable on the maturity date of the existing loan. Through May 3, 2020, we have granted temporary payment deferments of interest or of principal and interest for 620 loans in the amount of \$940 million, or approximately 13% of our total loan portfolio, at March 31, 2020.

As significant uncertainties as to future economic conditions exist, we have taken deliberate actions in response, including the termination of our stock repurchases under our 10b5-1 repurchase plan. Additionally, the expected economic deterioration, coupled with the implementation of the expected loss methodology for determining our provision for credit losses, better known as CECL, have contributed to an increased provision for credit losses of \$12 million for the first quarter of 2020. We continue to monitor the impact of COVID-19 closely, as well as any effects that may result from the CARES Act. The extent to which the COVID-19 pandemic will impact our operations and financial results during the remainder of 2020 is highly uncertain, but we may experience increased provision for credit losses if the COVID-19 pandemic results in additional economic stress on our borrowers and loan portfolios.

## CRITICAL ACCOUNTING POLICIES

The discussion and analysis of the Company’s unaudited condensed consolidated financial statements are based upon the Company’s unaudited condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these unaudited condensed consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of our financial statements. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and are essential to understanding Management’s Discussion and Analysis of Financial Condition and Results of Operations. The following is a summary of the more judgmental and complex accounting estimates and principles. In each area, we have identified the variables we believe are most important in our estimation process. We utilize information available to us to make the necessary estimates to value the related assets and liabilities. Actual performance that differs from our estimates and future changes in the key variables and information could change future valuations and impact the results of operations.

- Allowance for Credit Losses (“ACL”)
- Business Combinations
- Valuation and Recoverability of Goodwill
- Income Taxes

Our significant accounting policies are described in greater detail in our 2019 Annual Report on Form 10-K in the “Critical Accounting Policies” section of Management’s Discussion and Analysis of Financial Condition and Results of Operations and in Note 3 – *Summary of Significant Accounting Policies*, included in our Annual Report on Form 10-K for the year ended December 31, 2019, which are essential to understanding Management’s Discussion and Analysis of Financial Condition and Results of Operations.

### *Adoption of Allowance for Credit Losses*

We adopted ASU 2016-13, commonly referred to as Current Expected Credit Losses (“CECL”), which replaces the “incurred loss” approach with an “expected loss” model over the life of the loan, effective on January 1, 2020. We adopted the guidance using a modified retrospective approach, as required, and have not adjusted prior period comparative information and will continue to disclose prior period financial information in accordance with the previous accounting guidance. The adoption of ASU 2016-13, resulted in a reduction to our opening retained earnings of approximately \$1.3 million. The ACL policy is described more fully in Note 3—*Summary of Significant Accounting Policies* of the notes to the unaudited condensed consolidated financial statements.

### *Recently Issued Accounting Pronouncements but Not Adopted as of March 31, 2020*

Standard	Description	Adoption Timing	Impact on Financial Statements
ASU No. 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting	The FASB issued ASU 2020-04, Reference Rate Reform: Facilitation of the Effects of Reference Rate Reform on Financial Reporting. The amendments in this update provide temporary, optional guidance to ease the potential burden in accounting for transitioning away from reference rates such as LIBOR. The amendments provide optional expedients and exceptions for applying GAAP to transactions affected by reference rate reform if certain criteria are met. The amendments primarily include relief related to contract modifications and hedging relationships, as well as providing a one-time election for the sale or transfer of debt securities classified as held-to-maturity. This guidance is effective immediately and the amendments may be applied prospectively through December 31, 2022.	1st Quarter 2020 through the 4th Quarter 2022	Although the Company is assessing the impacts of this transition and exploring alternatives to use in place of LIBOR for various financial instruments, primarily related to our variable-rate loans, our subordinated debentures, and interest rate swap derivatives that are indexed to LIBOR, we do not expect this ASU to have a material impact on the Company’s consolidated financial statements.

*Issued March 2020*

ASU 2020-01 "Investments—Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815)	The FASB issued ASU 2020-01 "Investments—Equity Securities (Topic 321), Investments—Equity Method and Joint Ventures (Topic 323), and Derivatives and Hedging (Topic 815). This ASU clarifies the interactions between ASC 321, ASC 323 and ASC 815 and addresses accounting for the transition into and out of the equity method and also provides guidance on whether equity method accounting would be applied to certain purchased options and forward contracts upon settlement.	1st Quarter 2021	The adoption of this ASU will not have an impact on our consolidated financial statements.
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*Issued January 2020*

## OVERVIEW

For the first quarter of 2020, we reported net earnings of \$38.0 million, compared with \$51.3 million for the fourth quarter of 2019 and \$51.6 million for the first quarter of 2019. Diluted earnings per share were \$0.27 for the first quarter, compared to \$0.37 for the prior quarter and \$0.37 for the same period last year.

The implementation of CECL resulted in a beginning balance transition adjustment to our allowance for credit losses (“ACL”) of \$1.8 million with a cumulative effect adjustment to beginning retained earnings of \$1.3 million, net of tax. A \$12.0 million credit loss provision was recorded for the first quarter of 2020, due primarily to the forecasted economic disruption resulting from COVID-19. During the quarter, we experienced minimal credit charge-offs of \$86,000 and total recoveries of \$227,000, resulting in net recoveries of \$141,000.

At March 31, 2020, total assets of \$11.61 billion increased \$324.4 million, or 2.88%, from total assets of \$11.28 billion at December 31, 2019. Interest-earning assets of \$10.40 billion at March 31, 2020 increased \$369.7 million, or 3.69%, when compared with \$10.03 billion at December 31, 2019. The increase in interest-earning assets was primarily due to a \$539.9 million increase in interest-earning balances due from the Federal Reserve, partially offset by a \$98.4 million decrease in total loans and a \$92.7 million decrease in investment securities.

Total investment securities were \$2.32 billion at March 31, 2020, a decrease of \$92.7 million, or 3.84%, from \$2.41 billion at December 31, 2019. At March 31, 2020, investment securities held-to-maturity (“HTM”) totaled \$642.3 million. At March 31, 2020, investment securities available-for-sale (“AFS”) totaled \$1.68 billion, inclusive of a pre-tax unrealized gain of \$58.5 million, an increase of \$36.6 million from December 31, 2019. HTM securities declined by \$32.2 million, or 4.77%, and AFS securities declined by \$60.5 million, or 3.48%, from December 31, 2019. Our tax equivalent yield on investments was 2.45% for the quarter ended March 31, 2020, compared to 2.43% for the fourth quarter of 2019 and 2.57% for the first quarter of 2019.

Total loans and leases, net of deferred fees and discounts, of \$7.47 billion at March 31, 2020 decreased by \$98.4 million, or 1.30%, from December 31, 2019. The decrease in total loans included a \$111.6 million decline in dairy & livestock and agribusiness loans primarily due to seasonal pay downs, which historically occur in the first quarter of each calendar year. Excluding dairy and livestock loans, total loans grew by \$13.2 million, or 0.18%. The \$13.2 million increase in loans included increases of \$25.6 million in commercial and industrial loans, \$11.1 million in construction loans, and \$8.1 million in SBA loans, partially offset by a \$26.7 million decrease in commercial real estate loans and collectively a \$4.9 million decline in other loan segments. Our yield on loans was 4.95% for the quarter ended March 31, 2020, compared to 5.15% for the fourth quarter of 2019 and 5.27% for the first quarter of 2019. Interest income for yield adjustments related to discount accretion on acquired loans was \$4.8 million for the quarter ended March 31, 2020, compared to \$6.5 million for the fourth quarter of 2019 and \$7.2 million for the first quarter of 2019.

Noninterest-bearing deposits were \$5.57 billion at March 31, 2020, an increase of \$327.1 million, or 6.24%, when compared to December 31, 2019. At March 31, 2020, noninterest-bearing deposits were 61.15% of total deposits, compared to 60.26% at December 31, 2019. Given what is typically a seasonally low quarter for us, deposit growth for the first quarter of 2020 was strong, although some of this growth was inflated by approximately \$100 million of short-term noninterest-bearing deposits at the end of the first quarter. Our average cost of total deposits was 0.19% for the quarter ended March 31, 2020, compared to 0.21% for the fourth quarter of 2019 and 0.18% for the first quarter of 2019.

Customer repurchase agreements totaled \$368.9 million at March 31, 2020, compared to \$428.7 million at December 31, 2019. Our average cost of total deposits including customer repurchase agreements was 0.20% for the quarter ended March 31, 2020, 0.21% for the fourth quarter of 2019, and 0.20% for the first quarter of 2019.

At March 31, 2020 and December 31, 2019, we had no short-term borrowings, compared to \$153.0 million at March 31, 2019. At March 31, 2020, we had \$25.8 million of junior subordinated debentures, unchanged from December 31, 2019. Our average cost of funds was 0.21% for the quarter ended March 31, 2020, 0.22% for the fourth quarter of 2019, and 0.25% for the first quarter of 2019.

The allowance for credit losses totaled \$82.6 million at March 31, 2020, compared to \$68.7 million at December 31, 2019. Due to the adoption of CECL, effective on January 1, 2020, a transition adjustment of \$1.8 million was added to the beginning balance of the allowance and was increased by \$12.0 million in provision for credit losses in the first quarter of 2020 due to the severe economic disruption forecasted to result from the coronavirus pandemic. The allowance for credit losses was 1.11% and 0.91% of total loans and leases outstanding, at March 31, 2020 and December 31, 2019, respectively. As of March 31, 2020, total discounts on acquired loans were \$43.4 million.

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The Company's total equity was \$1.94 billion at March 31, 2020. This represented a decrease of \$52.7 million, or 2.64%, from total equity of \$1.99 billion at December 31, 2019. This decrease was primarily due to repurchase of common stock of \$91.7 million under our 10b5-1 stock repurchase program, that was offset by a \$25.8 million increase in other comprehensive income resulting from the tax effected impact of the increase in market value of our investment securities portfolio. Equity also increased by \$13.6 million in retained earnings for the quarter after \$24.4 million in cash dividends were declared by the Company for the first quarter of 2020. Our tangible common equity ratio was 11.3% at March 31, 2020.

Our capital ratios under the revised capital framework referred to as Basel III remain well-above regulatory requirements. As of March 31, 2020, the Company's Tier 1 leverage capital ratio totaled 11.60%, our common equity Tier 1 ratio totaled 14.13%, our Tier 1 risk-based capital ratio totaled 14.42%, and our total risk-based capital ratio totaled 15.49%. We did not elect to phase in the impact of CECL on regulatory capital, as allowed under the interim final rule of the FDIC and other U.S. banking agencies. Refer to our *Analysis of Financial Condition – Capital Resources*.

**ANALYSIS OF THE RESULTS OF OPERATIONS**
**Financial Performance**

	For the Three Months Ended		Variance	
	March 31,		\$	%
	2020	2019		
	<i>(Dollars in thousands, except per share amounts)</i>			
Net interest income	\$ 102,306	\$ 109,536	\$ (7,230)	-6.60%
Provision for credit losses	(12,000)	(1,500)	(10,500)	-700.00%
Noninterest income	11,640	16,303	(4,663)	-28.60%
Noninterest expense	(48,641)	(51,604)	2,963	5.74%
Income taxes	(15,325)	(21,093)	5,768	27.35%
Net earnings	\$ 37,980	\$ 51,642	\$ (13,662)	-26.46%
Earnings per common share:				
Basic	\$ 0.27	\$ 0.37	\$ (0.10)	
Diluted	\$ 0.27	\$ 0.37	\$ (0.10)	
Return on average assets	1.34%	1.84%	-0.50%	
Return on average shareholders' equity	7.61%	11.14%	-3.53%	
Efficiency ratio	42.69%	41.01%	1.68%	
Noninterest expense to average assets	1.72%	1.83%	-0.11%	

	For the Three Months Ended		Variance	
	March 31,	December 31,	\$	%
	2020	2019		
	<i>(Dollars in thousands, except per share amounts)</i>			
Net interest income	\$ 102,306	\$ 107,020	\$ (4,714)	-4.40%
Provision for credit losses	(12,000)	-	(12,000)	-
Noninterest income	11,640	12,640	(1,000)	-7.91%
Noninterest expense	(48,641)	(49,073)	432	0.88%
Income taxes	(15,325)	(19,306)	3,981	20.62%
Net earnings	\$ 37,980	\$ 51,281	\$ (13,301)	-25.94%
Earnings per common share:				
Basic	\$ 0.27	\$ 0.37	\$ (0.10)	
Diluted	\$ 0.27	\$ 0.37	\$ (0.10)	
Return on average assets	1.34%	1.79%	-0.45%	
Return on average shareholders' equity	7.61%	10.21%	-2.60%	
Efficiency ratio	42.69%	41.01%	1.68%	
Noninterest expense to average assets	1.72%	1.71%	0.01%	



### Return on Average Tangible Common Equity Reconciliation (Non-GAAP)

The return on average tangible common equity is a non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of net income, adjusted for tax-effected amortization of intangibles, to net income computed in accordance with GAAP; a reconciliation of average tangible common equity to the Company's average stockholders' equity computed in accordance with GAAP; as well as a calculation of return on average tangible common equity.

	Three Months Ended		
	March 31, 2020	December 31, 2019	March 31, 2019
	<i>(Dollars in thousands)</i>		
Net Income	\$ 37,980	\$ 51,281	\$ 51,642
Add: Amortization of intangible assets	2,445	2,460	2,857
Less: Tax effect of amortization of intangible assets (1)	(723)	(727)	(845)
Tangible net income	<u>\$ 39,702</u>	<u>\$ 53,014</u>	<u>\$ 53,654</u>
Average stockholders' equity	\$2,006,464	\$ 1,993,315	\$1,879,685
Less: Average goodwill	(663,707)	(663,707)	(666,539)
Less: Average intangible assets	(41,732)	(44,185)	(52,777)
Average tangible common equity	<u>\$1,301,025</u>	<u>\$ 1,285,423</u>	<u>\$1,160,369</u>
Return on average equity, annualized	7.61%	10.21%	11.14%
Return on average tangible common equity, annualized	12.27%	16.36%	18.75%

(1) Tax effected at respective statutory rates.

### Net Interest Income

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments (interest-earning assets) and the interest paid on deposits and borrowed funds (interest-bearing liabilities). Net interest margin is net interest income as a percentage of average interest-earning assets for the period. The level of interest rates and the volume and mix of interest-earning assets and interest-bearing liabilities impact net interest income and net interest margin. The net interest spread is the yield on average interest-earning assets minus the cost of average interest-bearing liabilities. Net interest margin and net interest spread are included on a tax equivalent (TE) basis by adjusting interest income utilizing the federal statutory tax rates of 21% in effect for the three months ended March 31, 2020 and 2019. Our net interest income, interest spread, and net interest margin are sensitive to general business and economic conditions. These conditions include short-term and long-term interest rates, inflation, monetary supply, and the strength of the international, national and state economies, in general, and more specifically, the local economies in which we conduct business. Our ability to manage net interest income during changing interest rate environments will have a significant impact on our overall performance. We manage net interest income through affecting changes in the mix of interest-earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to interest-earning assets, and in the growth and maturity of earning assets. See Item 2 – *Management's Discussion and Analysis of Financial Condition and Results of Operations – Asset/Liability and Market Risk Management – Interest Rate Sensitivity Management* included herein.

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The table below presents the interest rate spread, net interest margin and the composition of average interest-earning assets and average interest-bearing liabilities by category for the periods indicated, including the changes in average balance, composition, and average yield/rate between these respective periods.

	For the Three Months Ended March 31,					
	2020			2019		
	Average Balance	Interest	Yield/ Rate	Average Balance	Interest	Yield/ Rate
<i>(Dollars in thousands)</i>						
<b>INTEREST-EARNING ASSETS</b>						
Investment securities (1)						
Available-for-sale securities:						
Taxable	\$ 1,659,394	\$ 9,825	2.37%	\$ 1,654,324	\$ 10,309	2.49%
Tax-advantaged	38,086	224	3.36%	44,380	336	4.07%
Held-to-maturity securities:						
Taxable	469,394	2,698	2.30%	509,608	2,910	2.30%
Tax-advantaged	189,522	1,300	3.32%	227,908	1,615	3.43%
Investment in FHLB stock	17,688	332	7.55%	17,688	332	7.61%
Interest-earning deposits with other institutions	261,041	613	0.94%	18,695	94	2.04%
Loans (2)	7,482,805	92,117	4.95%	7,662,573	99,687	5.27%
Total interest-earning assets	10,117,930	107,109	4.27%	10,135,176	115,283	4.62%
Total noninterest-earning assets	1,257,870			1,273,078		
Total assets	<u>\$ 11,375,800</u>			<u>\$ 11,408,254</u>		
<b>INTEREST-BEARING LIABILITIES</b>						
Savings deposits (3)	\$ 3,056,743	3,111	0.41%	\$ 3,127,839	2,685	0.35%
Time deposits	445,431	1,013	0.91%	524,822	1,186	0.92%
Total interest-bearing deposits	3,502,174	4,124	0.47%	3,652,661	3,871	0.43%
FHLB advances, other borrowings, and customer repurchase agreements	504,585	679	0.54%	691,965	1,876	1.09%
Interest-bearing liabilities	4,006,759	4,803	0.48%	4,344,626	5,747	0.54%
Noninterest-bearing deposits	5,247,025			5,085,764		
Other liabilities	115,552			98,179		
Stockholders' equity	2,006,464			1,879,685		
Total liabilities and stockholders' equity	<u>\$ 11,375,800</u>			<u>\$ 11,408,254</u>		
Net interest income		<u>\$ 102,306</u>			<u>\$ 109,536</u>	
Net interest spread - tax equivalent			3.79%			4.08%
Net interest margin			4.06%			4.37%
Net interest margin - tax equivalent			4.08%			4.39%

(1) Includes tax equivalent (TE) adjustments utilizing federal statutory rates of 21% in effect for the three months ended March 31, 2020 and 2019. The non TE rates were 2.38% and 2.49% for the three months ended March 31, 2020 and 2019, respectively.

(2) Includes loan fees of \$548,000 and \$827,000 for the three months ended March 31, 2020 and 2019, respectively. Prepayment penalty fees of \$1.5 million and \$1.0 million are included in interest income for the three months ended March 31, 2020 and 2019, respectively.

(3) Includes interest-bearing demand and money market accounts.

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The following table presents a comparison of interest income and interest expense resulting from changes in the volumes and rates on average interest-earning assets and average interest-bearing liabilities for the periods indicated. Changes in interest income or expense attributable to volume changes are calculated by multiplying the change in volume by the initial average interest rate. The change in interest income or expense attributable to changes in interest rates is calculated by multiplying the change in interest rate by the initial volume. The changes attributable to interest rate and volume changes are calculated by multiplying the change in rate times the change in volume.

**Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income**

<b>Comparison of Three Months Ended March 31, 2020 Compared to 2019</b>				
<b>Increase (Decrease) Due to</b>				
<b>Volume</b>	<b>Rate</b>	<b>Rate/ Volume</b>	<b>Total</b>	
<i>(Dollars in thousands)</i>				
<b>Interest income:</b>				
Available-for-sale securities:				
Taxable investment securities	\$ 31	\$ (514)	\$ (1)	\$ (484)
Tax-advantaged investment securities	(40)	(63)	(9)	(112)
Held-to-maturity securities:				
Taxable investment securities	(214)	2	-	(212)
Tax-advantaged investment securities	(258)	(49)	(8)	(315)
Investment in FHLB stock	-	-	-	-
Interest-earning deposits with other institutions	1,231	(51)	(661)	519
Loans	(2,060)	(5,384)	(126)	(7,570)
<b>Total interest income</b>	<b>(1,310)</b>	<b>(6,059)</b>	<b>(805)</b>	<b>(8,174)</b>
<b>Interest expense:</b>				
Savings deposits	(65)	503	(12)	426
Time deposits	(171)	(2)	-	(173)
FHLB advances, other borrowings, and customer repurchase agreements	(354)	(663)	(180)	(1,197)
<b>Total interest expense</b>	<b>(590)</b>	<b>(162)</b>	<b>(192)</b>	<b>(944)</b>
<b>Net interest income</b>	<b>\$ (720)</b>	<b>\$ (5,897)</b>	<b>\$ (613)</b>	<b>\$ (7,230)</b>

*First Quarter of 2020 Compared to the First Quarter of 2019*

Net interest income, before provision for credit losses, of \$102.3 million for the first quarter of 2020 decreased \$7.2 million, or 6.60%, compared to \$109.5 million for the first quarter of 2019. Interest-earning assets decreased on average by \$17.2 million, or 0.17%, from \$10.14 billion for the first quarter of 2019 to \$10.12 billion for the first quarter of 2020. Our net interest margin (TE) was 4.08% for the first quarter of 2020, compared to 4.39% for the first quarter of 2019.

Interest income for the first quarter of 2020 was \$107.1 million, which represented an \$8.2 million, or 7.09%, decrease when compared to the same period of 2019. Average interest-earning assets decreased by \$17.2 million and the average interest-earning asset yield of 4.27%, compared to 4.62% for the first quarter of 2019. The 35 basis point decrease in the interest-earning asset yield over the first quarter of 2019 was primarily due to a 32 basis point decrease in loan yields.

Interest income and fees on loans for the first quarter of 2020 of \$92.1 million decreased \$7.6 million, or 7.59%, when compared to the first quarter of 2019. Average loans decreased \$179.8 million for the first quarter of 2020 when compared with the same period of 2019. Discount accretion on acquired loans was \$4.8 million for the first quarter of 2020, compared to \$7.2 million for the first quarter of 2019. The significant decline in interest rates over the past three quarters had a negative impact on loans yields, which after excluding discount accretion, declined by 18 basis points compared to the prior year. The Federal Reserve lowered short-term interest rates by 150 basis points in the first quarter of 2020, after having lowered them by 75 basis points in the second half of 2019.

Interest income from investment securities was \$14.0 million for the first quarter of 2020, a \$1.1 million, or 7.40%, decrease from \$15.2 million for the first quarter of 2019. This decrease was primarily the result of a \$79.8 million decline in average investment securities for the first quarter of 2020, compared to the same period of 2019. The non tax-equivalent yield on investments decreased by 11 basis points compared to the first quarter of 2019.

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Interest expense of \$4.8 million for the first quarter of 2020, decreased \$944,000, or 16.43%, compared to the first quarter of 2019. Total cost of funds declined to 0.21% for the first quarter of 2020 from 0.25% for the first quarter of 2019. On average, noninterest-bearing deposits were 59.97% of our total deposits for the first quarter of 2020, compared to 58.20% for the first quarter of 2019. In comparison to the first quarter of 2019, our overall cost of funds decreased by four basis points, as noninterest-bearing deposits grew by \$161.3 million and overnight borrowings decreased by \$159.0 million. Interest-bearing deposits declined by \$150.5 million compared to the first quarter of 2019, while the cost of interest-bearing deposits increased by four basis points.

### ***Provision for Credit Losses***

The provision for credit losses is a charge to earnings to maintain the allowance for credit losses at a level consistent with management's assessment of expected lifetime losses in the loan portfolio at the balance sheet date. On January 1, 2020, we adopted ASU 2016-13, commonly referred to as CECL, which replaces the "incurred loss" approach with an "expected loss" model over the life of the loan.

The allowance for credit losses on loans totaled \$82.6 million at March 31, 2020, compared to \$68.7 million at December 31, 2019 and \$65.2 million as of March 31, 2019. Upon adoption of CECL, a transition adjustment of \$1.8 million was added to the beginning balance of the allowance, with no impact on the consolidated statement of earnings, and was increased by \$12.0 million in provision for credit losses in the first quarter of 2020 due to the severe economic disruption forecasted as a result of the coronavirus pandemic. During the first quarter of 2020, we experienced minimal credit charge-offs of \$86,000 and total recoveries of \$227,000, resulting in net recoveries of \$141,000. This compares to a \$1.5 million loan loss provision and net recoveries of \$88,000 for the same period of 2019. We believe the allowance is appropriate at March 31, 2020. The ratio of the allowance for credit losses to total loans and leases outstanding, net of deferred fees and discount, as of March 31, 2020, December 31, 2019 and March 31, 2019 was 1.11%, 0.91% and 0.86%, respectively. As of March 31, 2020, remaining discounts on acquired loans were \$43.4 million. Refer to the discussion of "Allowance for Credit Losses" in Item 2 – *Management's Discussion and Analysis of Financial Condition and Results of Operations* contained herein for discussion concerning observed changes in the credit quality of various components of our loan portfolio as well as changes and refinements to our methodology.

No assurance can be given that economic conditions which adversely affect the Company's service areas or other circumstances will or will not be reflected in increased provisions for credit losses in the future, as the nature of this process requires considerable judgment. We may experience increases in the provision for credit losses, in future periods, due to further deterioration in economic conditions from the COVID-19 epidemic. See "Allowance for Credit Losses" under *Analysis of Financial Condition* herein.

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### **Noninterest Income**

Noninterest income includes income derived from financial services offered, such as CitizensTrust, BankCard services, international banking, and other business services. Also included in noninterest income are service charges and fees, primarily from deposit accounts, gains (net of losses) from the disposition of investment securities, loans, other real estate owned, and fixed assets, and other revenues not included as interest on earning assets.

The following table sets forth the various components of noninterest income for the periods presented.

	For the Three Months Ended		Variance	
	2020	March 31, 2019	\$	%
<i>(Dollars in thousands)</i>				
<b>Noninterest income:</b>				
Service charges on deposit accounts	\$ 4,776	\$ 5,141	\$ (365)	-7.10%
Trust and investment services	2,420	2,182	238	10.91%
Bankcard services	577	950	(373)	-39.26%
BOLI income	2,059	1,336	723	54.12%
Gain on OREO, net	10	105	(95)	-90.48%
Gain on sale of building, net	-	4,545	(4,545)	-100.00%
Other	1,798	2,044	(246)	-12.04%
Total noninterest income	<u>\$ 11,640</u>	<u>\$ 16,303</u>	<u>\$ (4,663)</u>	<u>-28.60%</u>

#### *First Quarter of 2020 Compared to the First Quarter of 2019*

The \$4.7 million decrease in noninterest income was primarily due to a \$4.5 million net gain on the sale of one of our bank owned buildings in the first quarter of 2019. Service charges on deposit accounts decreased by \$365,000 from the first quarter of 2019. The Durbin Amendment's cap on interchange fees reduced our debit card interchange fee income for bankcard services by approximately \$300,000 when compared to the first quarter of 2019.

CitizensTrust consists of Wealth Management and Investment Services income. The Wealth Management group provides a variety of services, which include asset management, financial planning, estate planning, retirement planning, private, and corporate trustee services, and probate services. Investment Services provides self-directed brokerage, 401(k) plans, mutual funds, insurance and other non-insured investment products. At March 31, 2020, CitizensTrust had approximately \$2.70 billion in assets under management and administration, including \$1.95 billion in assets under management. CitizensTrust generated fees of \$2.4 million for the first quarter of 2020, an increase of \$238,000 compared to the first quarter of 2019, due to the growth in assets under management.

The Bank's investment in BOLI includes life insurance policies acquired through acquisitions and the purchase of life insurance by the Bank on a selected group of employees. The Bank is the owner and beneficiary of these policies. BOLI is recorded as an asset at its cash surrender value. Increases in the cash value of these policies, as well as insurance proceeds received, are recorded in noninterest income and are not subject to income tax, as long as they are held for the life of the covered parties. Death benefits of \$715,000 were included in our BOLI policies for the first quarter of 2020.

### Noninterest Expense

The following table summarizes the various components of noninterest expense for the periods presented.

	For the Three Months Ended		Variance	
	2020	2019	\$	%
	March 31,			
	(Dollars in thousands)			
<b>Noninterest expense:</b>				
Salaries and employee benefits	\$ 30,877	\$ 29,302	\$ 1,575	5.38%
Occupancy	3,803	4,407	(604)	-13.71%
Equipment	1,034	1,017	17	1.67%
Professional services	2,256	1,925	331	17.19%
Computer software expense	2,816	2,613	203	7.77%
Marketing and promotion	1,555	1,394	161	11.55%
Amortization of intangible assets	2,445	2,857	(412)	-14.42%
Telecommunications expense	636	758	(122)	-16.09%
Regulatory assessments	148	924	(776)	-83.98%
Insurance	406	469	(63)	-13.43%
Loan expense	257	316	(59)	-18.67%
Directors' expenses	315	287	28	9.76%
Stationery and supplies	285	292	(7)	-2.40%
Acquisition related expenses	-	3,149	(3,149)	-100.00%
Other	1,808	1,894	(86)	-4.54%
<b>Total noninterest expense</b>	<b>\$ 48,641</b>	<b>\$ 51,604</b>	<b>\$ (2,963)</b>	<b>-5.74%</b>
Noninterest expense to average assets	1.72%	1.83%		
Efficiency ratio (1)	42.69%	41.01%		

(1) Noninterest expense divided by net interest income before provision for credit losses plus noninterest income.

#### First Quarter of 2020 Compared to the First Quarter of 2019

Our ability to control noninterest expenses in relation to asset growth can be measured in terms of total noninterest expenses as a percentage of average assets. Noninterest expense as a percentage of average assets was 1.72% for the first quarter of 2020, compared to 1.83% for the first quarter of 2019.

Our ability to control noninterest expenses in relation to the level of total revenue (net interest income before provision for credit losses plus noninterest income) can be measured by the efficiency ratio and indicates the percentage of net revenue that is used to cover expenses. The efficiency ratio was 42.69% for the first quarter of 2020, compared to 41.01% for the first quarter of 2019.

Noninterest expense of \$48.6 million for the first quarter of 2020 was \$3.0 million, or 5.74%, lower than the first quarter of 2020. There were no merger related expenses related to the Community Bank acquisition for the first quarter of 2020, compared to \$3.1 million for the first quarter of 2019. The year-over-year decrease also included a \$776,000 decrease in regulatory assessments, a \$587,000 decrease in occupancy and equipment expense primarily due to the consolidation of banking centers, and a \$412,000 decrease in Core Deposit Intangible ("CDI") amortization. These decreases were partially offset by a \$1.6 million increase in salaries and employee benefit costs.

### Income Taxes

The Company's effective tax rate for the three months ended March 31, 2020 was 28.75%, compared to 29.00% for the same periods of 2019. Our estimated annual effective tax rate also varies depending upon the level of tax-advantaged income as well as available tax credits.

The Company's effective tax rates are below the nominal combined Federal and State tax rate primarily as a result of tax-advantaged income from certain municipal security investments, municipal loans and leases and BOLI, as well as available tax credits for each period.

## ANALYSIS OF FINANCIAL CONDITION

Total assets of \$11.61 billion at March 31, 2020 increased \$324.4 million, or 2.88%, from total assets of \$11.28 billion at December 31, 2019. Interest-earning assets totaled \$10.40 billion at March 31, 2020, an increase of \$369.7 million, or 3.69%, when compared with \$10.03 billion at December 31, 2019. The increase in interest-earning assets was primarily due to a \$539.9 million increase in interest-earning balances due from the Federal Reserve. Partially offsetting these increases was a \$98.4 million decrease in total loans and a \$92.7 million decrease in investment securities. The decrease in total loans included a \$111.6 million decline in dairy & livestock loans primarily due to seasonal pay downs, which historically occur in the first quarter of each calendar year. Excluding dairy and livestock loans, total loans grew by \$13.2 million, or 0.18%. The Company is well positioned to use the excess liquidity built-up during the quarter to fund customer loan requests under the SBA's Paycheck Protection Program. The SBA exhausted the funding for these loans on April 15, 2020, but through that date we processed 911 loans, totaling \$558 million.

Total liabilities were \$9.67 billion at March 31, 2020, an increase of \$377.2 million, or 4.06%, from total liabilities of \$9.29 billion at December 31, 2019. Total deposits grew by \$408.7 million, or 4.69%. Total equity decreased \$52.7 million, or 2.67%, to \$1.94 billion at March 31, 2020, compared to total equity of \$1.99 billion at December 31, 2019. The \$52.7 million decrease in equity was primarily due to the repurchase of 4.9 million shares of common stock for \$91.7 million under our 10b5-1 stock repurchase program. We previously announced that we suspended this 10b5-1 stock repurchase program due to the uncertainty of the COVID-19 pandemic. We had \$38.0 million in net earnings during the quarter, offset by \$24.4 million in cash dividends declared and a cumulative effect adjustment to beginning retained earnings of \$1.3 million, net of tax, due to the adoption of CECL on January 1, 2020. Our equity also increased by \$25.8 million as a result of an increase in other comprehensive income from the increase in our tax adjusted market value of our available-for-sale investment securities.

### *Investment Securities*

The Company maintains a portfolio of investment securities to provide interest income and to serve as a source of liquidity for its ongoing operations. At March 31, 2020, we reported total investment securities of \$2.32 billion. This represented a decrease of \$92.7 million, or 3.84%, from total investment securities of \$2.41 billion at December 31, 2019. The decrease in investment securities was due to cash outflow from the portfolio exceeding new securities purchased in the first quarter of 2020, partially offset by an increase in the fair value of AFS investment securities as a result of declining interest rates. At March 31, 2020, investment securities HTM totaled \$642.3 million. At March 31, 2020, our AFS investment securities totaled \$1.68 billion, inclusive of a pre-tax net unrealized gain of \$58.5 million. The after-tax unrealized gain reported in AOCI on AFS investment securities was \$41.2 million.

As of March 31, 2020, the Company had a pre-tax net unrealized holding gain on AFS investment securities of \$58.5 million, compared to a pre-tax net unrealized holding gain of \$21.9 million at December 31, 2019. The changes in the net unrealized holding gain resulted primarily from fluctuations in market interest rates. For the three months ended March 31, 2020 and 2019, repayments/maturities of investment securities totaled \$128.2 million and \$107.5 million, respectively. The Company purchased additional investment securities totaling \$1.5 million and \$19.8 million for the first three months ended March 31, 2020 and 2019, respectively. No investment securities were sold during the first three months of 2020 and 2019.

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The tables below set forth investment securities AFS and HTM as of the dates presented.

<b>March 31, 2020</b>					
	<b>Amortized Cost</b>	<b>Gross Unrealized Holding Gain</b>	<b>Gross Unrealized Holding Loss</b>	<b>Fair Value</b>	<b>Total Percent</b>
<i>(Dollars in thousands)</i>					
<b>Investment securities available-for-sale:</b>					
Mortgage-backed securities	\$ 1,118,385	\$ 43,546	\$ -	\$ 1,161,931	69.18%
CMO/REMIC	466,033	14,060	-	480,093	28.58%
Municipal bonds	36,119	913	-	37,032	2.20%
Other securities	699	-	-	699	0.04%
Total available-for-sale securities	<u>\$ 1,621,236</u>	<u>\$ 58,519</u>	<u>\$ -</u>	<u>\$ 1,679,755</u>	<u>100.00%</u>
<b>Investment securities held-to-maturity:</b>					
Government agency/GSE	\$ 111,452	\$ 3,468	\$ (207)	\$ 114,713	17.35%
Mortgage-backed securities	161,983	8,182	-	170,165	25.22%
CMO/REMIC	184,316	591	(98)	184,809	28.70%
Municipal bonds	184,504	4,054	(426)	188,132	28.73%
Total held-to-maturity securities	<u>\$ 642,255</u>	<u>\$ 16,295</u>	<u>\$ (731)</u>	<u>\$ 657,819</u>	<u>100.00%</u>
<b>December 31, 2019</b>					
	<b>Amortized Cost</b>	<b>Gross Unrealized Holding Gain</b>	<b>Gross Unrealized Holding Loss</b>	<b>Fair Value</b>	<b>Total Percent</b>
<i>(Dollars in thousands)</i>					
<b>Investment securities available-for-sale:</b>					
Mortgage-backed securities	\$ 1,185,757	\$ 21,306	\$ (750)	\$ 1,206,313	69.32%
CMO/REMIC	493,214	1,392	(896)	493,710	28.37%
Municipal bonds	38,506	850	(2)	39,354	2.26%
Other securities	880	-	-	880	0.05%
Total available-for-sale securities	<u>\$ 1,718,357</u>	<u>\$ 23,548</u>	<u>\$ (1,648)</u>	<u>\$ 1,740,257</u>	<u>100.00%</u>
<b>Investment securities held-to-maturity:</b>					
Government agency/GSE	\$ 117,366	\$ 2,280	\$ (657)	\$ 118,989	17.40%
Mortgage-backed securities	168,479	2,083	(54)	170,508	24.98%
CMO/REMIC	192,548	-	(2,458)	190,090	28.55%
Municipal bonds	196,059	3,867	(565)	199,361	29.07%
Total held-to-maturity securities	<u>\$ 674,452</u>	<u>\$ 8,230</u>	<u>\$ (3,734)</u>	<u>\$ 678,948</u>	<u>100.00%</u>

The weighted-average yield (TE) on the total investment portfolio at March 31, 2020 was 2.53% with a weighted-average life of 2.9 years. This compares to a weighted-average yield of 2.54% at December 31, 2019 with a weighted-average life of 3.6 years. The weighted average life is the average number of years that each dollar of unpaid principal due remains outstanding. Average life is computed as the weighted-average time to the receipt of all future cash flows, using as the weights the dollar amounts of the principal pay-downs.

Approximately 90% of the securities in the total investment portfolio, at March 31, 2020, are issued by the U.S. government or U.S. government-sponsored agencies and enterprises, which have the implied guarantee of payment of principal and interest. As of March 31, 2020, approximately \$71.8 million in U.S. government agency bonds are callable. The Agency CMO/REMIC securities are backed by agency-pooled collateral. Municipal bonds, which represented approximately 10% of the total investment portfolio, are predominately AA or higher rated securities. The allowance for credit losses for held-to-maturity investment securities under the new CECL model was zero at March 31, 2020.



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We adopted ASU 2016-13 on January 1, 2020, on a prospective basis. Under the new guidance, once it is determined that a credit loss has occurred, an allowance for credit losses is established on our available-for-sale and held-to-maturity securities. Prior to adoption of this standard, when a decline in fair value of a debt security was determined to be other than temporary, an impairment charge for the credit component was recorded, and a new cost basis in the investment was established. During the first quarter of 2020, management determined that credit losses did not exist for securities in an unrealized loss position. As of March 31, 2020, there were no AFS investment securities with an unrealized loss position.

The tables below show the Company's investment securities' gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2019, prior to adoption of ASU 2016-13. Management previously reviewed individual securities to determine whether a decline in fair value below the amortized cost basis is other-than-temporary. The unrealized losses on these securities were primarily attributed to changes in interest rates. The issuers of these securities have not, to our knowledge, evidenced any cause for default on these securities. These securities have fluctuated in value since their purchase dates as market interest rates have fluctuated. However, we have the ability and the intention to hold these securities until their fair values recover to cost or maturity. As such, management does not deem these securities to be other-than-temporarily-impaired.

	December 31, 2019					
	Less Than 12 Months		12 Months or Longer		Total	
	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses	Fair Value	Gross Unrealized Holding Losses
	<i>(Dollars in thousands)</i>					
<b>Investment securities available-for-sale:</b>						
Mortgage-backed securities	\$ 20,289	\$ (6)	\$ 97,964	\$ (744)	\$ 118,253	\$ (750)
CMO/REMIC	177,517	(705)	34,565	(191)	212,082	(896)
Municipal bonds	-	-	563	(2)	563	(2)
Total available-for-sale securities	<u>\$ 197,806</u>	<u>\$ (711)</u>	<u>\$ 133,092</u>	<u>\$ (937)</u>	<u>\$ 330,898</u>	<u>\$ (1,648)</u>
<b>Investment securities held-to-maturity:</b>						
Government agency/GSE	\$ 28,359	\$ (252)	\$ 19,405	\$ (405)	\$ 47,764	\$ (657)
Mortgage-backed securities	10,411	(54)	-	-	10,411	(54)
CMO/REMIC	23,897	(104)	166,193	(2,354)	190,090	(2,458)
Municipal bonds	7,583	(32)	29,981	(533)	37,564	(565)
Total held-to-maturity securities	<u>\$ 70,250</u>	<u>\$ (442)</u>	<u>\$ 215,579</u>	<u>\$ (3,292)</u>	<u>\$ 285,829</u>	<u>\$ (3,734)</u>

## Loans

Total loans and leases, net of deferred fees and discounts, of \$7.47 billion at March 31, 2020 decreased by \$98.4 million, or 1.30%, from \$7.56 billion at December 31, 2019. The decrease in total loans included a \$111.6 million decline in dairy & livestock and agribusiness loans primarily due to seasonal pay downs, which historically occur in the first quarter of each calendar year. Excluding dairy and livestock loans, total loans grew by \$13.2 million, or 0.18%. The \$13.2 million increase in loans included increases of \$25.6 million in commercial and industrial loans, \$11.1 million in construction loans, and \$8.1 million in SBA loans, partially offset by a \$26.7 million decrease in commercial real estate loans and collectively a \$4.9 million decline in other loan segments.

The following table presents our loan portfolio by type as of the dates presented.

### Distribution of Loan Portfolio by Type

	March 31, 2020	December 31, 2019
	<i>(Dollars in thousands)</i>	
Commercial and industrial	\$ 960,761	\$ 935,127
SBA	313,071	305,008
Real estate:		
Commercial real estate	5,347,925	5,374,617
Construction	128,045	116,925
SFR mortgage	278,743	283,468
Dairy & livestock and agribusiness	272,114	383,709
Municipal lease finance receivables	51,287	53,146
Consumer and other loans	114,206	116,319
Gross loans	7,466,152	7,568,319
Less: Deferred loan fees, net (1)	-	(3,742)
Gross loans, net of deferred loan fees	7,466,152	7,564,577
Less: Allowance for credit losses	(82,641)	(68,660)
Total loans and lease finance receivables	<u>\$ 7,383,511</u>	<u>\$ 7,495,917</u>

(1) Beginning with March 31, 2020, gross loans are presented net of deferred loan fees by respective class of financing receivables.

As of March 31, 2020, \$248.2 million, or 4.64% of the total commercial real estate loans included loans secured by farmland, compared to \$241.8 million, or 4.50%, at December 31, 2019. The loans secured by farmland included \$122.5 million for loans secured by dairy & livestock land and \$125.7 million for loans secured by agricultural land at March 31, 2020, compared to \$125.9 million for loans secured by dairy & livestock land and \$115.9 million for loans secured by agricultural land at December 31, 2019. As of March 31, 2020, dairy & livestock and agribusiness loans of \$272.1 million were comprised of \$218.0 million for dairy & livestock loans and \$54.1 million for agribusiness loans, compared to \$323.5 million for dairy & livestock loans and \$60.2 million for agribusiness loans at December 31, 2019.

Real estate loans are loans secured by conforming trust deeds on real property, including property under construction, land development, commercial property and single-family and multi-family residences. Our real estate loans are comprised of industrial, office, retail, medical, single-family residences, multi-family residences, and farmland. Consumer loans include installment loans to consumers as well as home equity loans, auto and equipment leases and other loans secured by junior liens on real property. Municipal lease finance receivables are leases to municipalities. Dairy & livestock and agribusiness loans are loans to finance the operating needs of wholesale dairy farm operations, cattle feeders, livestock raisers and farmers.

As of March 31, 2020, the Company had \$189.5 million of total SBA 504 loans. SBA 504 loans include term loans to finance capital expenditures and for the purchase of commercial real estate. Initially the Bank provides two separate loans to the borrower representing a first and second lien on the collateral. The loan with the first lien is typically at a 50% advance to the acquisition costs and the second lien loan provides the financing for 40% of the acquisition costs with the borrower's down payment of 10% of the acquisition costs. The Bank retains the first lien loan for its term and sells the second lien loan to the SBA subordinated debenture program. A majority of the Bank's 504 loans are granted for the purpose of commercial real estate acquisition. As of March 31, 2020, the Company had \$123.6 million of total SBA 7(a) loans that include a guarantee of payment from the SBA (typically 75% of the loan amount, but up to 90% in certain cases) in the event of default. The SBA 7(a) loans include revolving lines of credit (SBA Express) and term loans of up to ten (10) years to finance long-term working capital requirements, capital expenditures, and/or for the purchase or refinance of commercial real estate.

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We have been an active participant in the SBA's Paycheck Protection Program. Including the second round of funding after Legislation passed on April 24, 2020, we obtained approvals for about 3,800 loans, totaling approximately \$1.25 billion as of May 3, 2020.

As of March 31, 2020, the Company had \$128.0 million in construction loans. This represents 1.72% of total gross loans held-for-investment. Although our construction loans are located throughout our market footprint, the majority of construction loans consist of commercial land development and construction projects in Los Angeles County, Orange County, and the Inland Empire region of Southern California. There were no nonperforming construction loans at March 31, 2020.

Our loan portfolio is geographically disbursed throughout our marketplace. The following is the breakdown of our total held-for-investment commercial real estate loans, by region as of March 31, 2020.

	<b>March 31, 2020</b>			
	<b>Total Loans</b>		<b>Commercial Real Estate Loans</b>	
	<i>(Dollars in thousands)</i>			
Los Angeles County	\$ 3,297,399	44.2%	\$ 2,214,541	41.4%
Central Valley	1,120,563	15.0%	899,197	16.8%
Orange County	968,575	13.0%	654,593	12.2%
Inland Empire	987,534	13.2%	845,578	15.8%
Central Coast	457,225	6.1%	361,910	6.8%
San Diego	210,065	2.8%	128,828	2.4%
Other California	139,860	1.9%	78,833	1.5%
Out of State	284,931	3.8%	164,445	3.1%
	<u>\$ 7,466,152</u>	<u>100.0%</u>	<u>\$ 5,347,925</u>	<u>100.0%</u>

The table below breaks down our commercial real estate portfolio.

	<b>March 31, 2020</b>			
	<b>Loan Balance</b>	<b>Percent</b>	<b>Percent Owner-Occupied (1)</b>	<b>Average Loan Balance</b>
	<i>(Dollars in thousands)</i>			
<b>Commercial real estate:</b>				
Industrial	\$ 1,848,941	34.6%	54.0%	\$ 1,377
Office	940,513	17.6%	25.3%	1,512
Retail	783,047	14.6%	11.8%	1,635
Multi-family	586,221	11.0%	0.5%	1,642
Medical	279,466	5.2%	45.7%	1,791
Secured by farmland (2)	248,172	4.6%	100.0%	2,034
Other (3)	661,565	12.4%	54.8%	1,402
Total commercial real estate	<u>\$ 5,347,925</u>	<u>100.0%</u>	<u>38.7%</u>	<u>\$ 1,506</u>

- (1) Represents percentage of reported owner-occupied at origination in each real estate loan category.
- (2) The loans secured by farmland included \$122.5 million for loans secured by dairy & livestock land and \$125.7 million for loans secured by agricultural land at March 31, 2020.
- (3) Other loans consist of a variety of loan types, none of which exceeds 2.0% of total commercial real estate loans.

At March 31, 2020, loans to customers in the hotel, restaurant, entertainment, or recreation industries represented approximately 3% of our loan portfolio and loans to customers in educational services were only 1% of the overall portfolio. Other retail related loans, primarily loans collateralized by commercial real estate, comprised approximately 12% of the loan portfolio at March 31, 2020. At origination, these loans were underwritten with loan-to-values averaging approximately 53%.

[Table of Contents](#)**Nonperforming Assets**

The following table provides information on nonperforming assets as of the dates presented.

	<u>March 31, 2020</u>	<u>December 31, 2019</u>
	<i>(Dollars in thousands)</i>	
Nonaccrual loans	\$ 6,428	\$ 5,033
Troubled debt restructured loans (nonperforming)	-	244
OREO, net	4,889	4,889
Total nonperforming assets	<u>\$ 11,317</u>	<u>\$ 10,166</u>
Troubled debt restructured performing loans	<u>\$ 2,813</u>	<u>\$ 3,112</u>
Percentage of nonperforming assets to total loans outstanding, net of deferred fees, and OREO	0.15%	0.13%
Percentage of nonperforming assets to total assets	0.10%	0.09%

At March 31, 2020, nonaccrual loans and performing TDR loans totaled \$9.2 million, or 0.12% of total gross loans, compared to \$8.4 million, or 0.11% of total loans at December 31, 2019. At March 31, 2020, total nonaccrual loans and performing TDR loans resulting from troubled debt restructures represented \$2.8 million, all of which were performing.

Of the \$9.2 million total nonaccrual loans and performing TDR loans as of March 31, 2020, \$8.5 million were considered collateral dependent and measured using the fair value of the collateral based on current appraisals (obtained within 1 year).

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**Troubled Debt Restructurings (“TDRs”)**

Total TDRs were \$2.8 million at March 31, 2020, compared to \$3.4 million at December 31, 2019. At March 31, 2020, we had zero in nonperforming TDRs and \$2.8 million of performing TDRs were accruing interest as restructured loans. Performing TDRs were generally provided a modification of loan repayment terms in response to borrower financial difficulties. The performing restructured loans represent the only loans accruing interest at each respective reporting date. A performing restructured loan is categorized as such if we believe that it is reasonably assured of repayment and is performing in accordance with the modified terms.

In accordance with regulatory guidance, if borrowers are less than 30 days past due on their loans and enter into loan modifications offered as a result of COVID-19, their loans generally continue to be considered performing loans and continue to accrue interest during the period of the loan modification. For borrowers who are 30 days or more past due when entering into loan modifications offered as a result of COVID-19, we evaluate the loan modifications under our existing troubled debt restructuring framework, and where such a loan modification would result in a concession to a borrower experiencing financial difficulty, the loan will be accounted for as a TDR and will generally not accrue interest. For all borrowers who enroll in these loan modification programs offered as a result of COVID-19, the delinquency status of the borrowers is frozen, resulting in a static delinquency metric during the deferral period. Upon exiting the deferral program, the measurement of loan delinquency will resume where it had left off upon entry into the program. Through May 3, 2020, we have granted temporary payment deferments of interest or of principal and interest for 90 days on 620 loans in the amount of \$940 million, or approximately 13% of our total loan portfolio, at March 31, 2020.

The following table provides a summary of TDRs as of the dates presented.

	March 31, 2020		December 31, 2019	
	Balance	Number of Loans	Balance	Number of Loans
<i>(Dollars in thousands)</i>				
<b>Performing TDRs:</b>				
Commercial and industrial	\$ 68	2	\$ 78	2
SBA	524	1	536	1
<b>Real Estate:</b>				
Commercial real estate	377	1	397	1
Construction	-	-	-	-
SFR mortgage	1,844	7	2,101	8
Dairy & livestock and agribusiness	-	-	-	-
Consumer and other	-	-	-	-
Total performing TDRs	\$ 2,813	11	\$ 3,112	12
<b>Nonperforming TDRs:</b>				
Commercial and industrial	\$ -	-	\$ -	-
SBA	-	-	-	-
<b>Real Estate:</b>				
Commercial real estate	-	-	-	-
Construction	-	-	-	-
SFR mortgage	-	-	-	-
Dairy & livestock and agribusiness	-	-	-	-
Consumer and other	-	-	244	1
Total nonperforming TDRs	\$ -	-	\$ 244	1
Total TDRs	\$ 2,813	11	\$ 3,356	13

At March 31, 2020, there was no allowance for credit losses allocated to TDRs. At December 31, 2019, there was no allowance for credit losses specifically allocated to TDRs. Impairment amounts identified are typically charged off against the allowance at the time a probable loss is determined. There were no charge-offs on TDRs for the three months ended March 31, 2020 and 2019.

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### **Nonperforming Assets and Delinquencies**

The table below provides trends in our nonperforming assets and delinquencies as of the dates presented.

	March 31, 2020	December 31, 2019	September 30, 2019	June 30, 2019	March 31, 2019
<i>(Dollars in thousands)</i>					
<b>Nonperforming loans:</b>					
Commercial and industrial	\$ 1,703	\$ 1,266	\$ 1,550	\$ 1,993	\$ 8,388
SBA	2,748	2,032	2,706	5,082	4,098
Real estate:					
Commercial real estate	947	724	1,083	1,095	1,134
Construction	-	-	-	-	-
SFR mortgage	864	878	888	2,720	2,894
Dairy & livestock and agribusiness	-	-	-	-	-
Consumer and other loans	166	377	385	397	477
<b>Total</b>	<b>\$ 6,428</b>	<b>\$ 5,277</b>	<b>\$ 6,612</b>	<b>\$ 11,287</b>	<b>\$ 16,991</b>
<b>% of Total gross loans</b>	<b>0.09%</b>	<b>0.07%</b>	<b>0.09%</b>	<b>0.15%</b>	<b>0.22%</b>
<b>Past due 30-89 days:</b>					
Commercial and industrial	\$ 665	\$ 2	\$ 756	\$ 310	\$ 369
SBA	3,086	1,402	303	-	601
Real estate:					
Commercial real estate	210	-	368	-	124
Construction	-	-	-	-	-
SFR mortgage	233	249	-	-	-
Dairy & livestock and agribusiness	166	-	-	-	-
Consumer and other loans	-	-	-	22	101
<b>Total</b>	<b>\$ 4,360</b>	<b>\$ 1,653</b>	<b>\$ 1,427</b>	<b>\$ 332</b>	<b>\$ 1,195</b>
<b>% of Total gross loans</b>	<b>0.06%</b>	<b>0.02%</b>	<b>0.02%</b>	<b>0.004%</b>	<b>0.02%</b>
<b>OREO:</b>					
SBA	\$ 797	\$ 797	\$ 444	\$ -	\$ -
Real estate:					
Commercial real estate	2,275	2,275	2,275	2,275	2,275
SFR mortgage	1,817	1,817	6,731	-	-
<b>Total</b>	<b>\$ 4,889</b>	<b>\$ 4,889</b>	<b>\$ 9,450</b>	<b>\$ 2,275</b>	<b>\$ 2,275</b>
<b>Total nonperforming, past due, and OREO</b>	<b>\$ 15,677</b>	<b>\$ 11,819</b>	<b>\$ 17,489</b>	<b>\$ 13,894</b>	<b>\$ 20,461</b>
<b>% of Total gross loans</b>	<b>0.21%</b>	<b>0.16%</b>	<b>0.23%</b>	<b>0.18%</b>	<b>0.27%</b>

Nonperforming loans, defined as nonaccrual loans plus nonperforming TDR loans, were \$6.4 million at March 31, 2020, or 0.09% of total loans. Total nonperforming loans at March 31, 2020 included \$4.7 million of nonperforming loans acquired from CB in the third quarter of 2018. This compares to nonperforming loans of \$5.3 million, or 0.07% of total loans, at December 31, 2019 and \$17.0 million, or 0.22% of total loans, at March 31, 2019. The \$1.2 million quarter-over-quarter increase in nonperforming loans was primarily due to \$716,000 in nonperforming SBA loans, \$437,000 in nonperforming commercial and industrial loans, and \$223,000 in nonperforming commercial real estate loans. This was partially offset by a \$211,000 decrease in nonperforming consumer and other loans.

In response to the COVID-19 pandemic, we have implemented a short-term loan modification program to provide temporary payment relief to certain of our borrowers who meet the program's qualifications. This program allows for a deferral of payments for 90 days, which we may extend for an additional 90 days, for a maximum of 180 days on a cumulative basis. The deferred payments along with interest accrued during the deferral period are due and payable on the maturity date of the existing loan.

At March 31, 2020 and December 31, 2019, we had four OREO properties with a carrying value of \$4.9 million, compared to one OREO property with a carrying value of \$2.3 million at March 31, 2019. There were no additions to or sales of OREO properties during the first quarter of 2020.

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Changes in economic and business conditions have had an impact on our market area and on our loan portfolio. We continually monitor these conditions in determining our estimates of needed reserves. However, we cannot predict the extent to which the deterioration in general economic conditions, real estate values, changes in general rates of interest and changes in the financial conditions or business of a borrower may adversely affect a specific borrower's ability to pay or the value of our collateral. See "Risk Management – Credit Risk Management" contained in our Annual Report on Form 10-K for the year ended December 31, 2019.

### ***Allowance for Credit Losses***

We adopted CECL on January 1, 2020, which replaces the "incurred loss" approach with an "expected loss" model over the life of the loan, as further described in Note 3—*Summary of Significant Accounting Policies* of the notes to the unaudited condensed consolidated financial statements. The allowance for credit losses totaled \$82.6 million as of March 31, 2020, compared to \$68.7 million as of December 31, 2019 and \$65.2 million as of March 31, 2019. Upon implementation of CECL, a transition adjustment of \$1.8 million was added to the beginning balance of the allowance and was increased by a \$12.0 million credit loss provision in the first quarter of 2020 due to the severe forecasted economic disruption forecasted as a result of the coronavirus pandemic. Net recoveries were \$141,000 for the three months ended March 31, 2020. This compares to a \$1.5 million loan loss provision and \$88,000 in net recoveries for the same period of 2019.

Our modeling processes incorporate a lifetime historical loss rate methodology by different asset classes. These models use key loan attributes by asset class and macroeconomic variables. Macroeconomic variables include GDP, and unemployment rate, among others. Our economic forecast incorporates a weighting of multiple forecasts. The forecast includes a reasonable and supportable forecast period of two to three years for the macroeconomic variables, which revert to an historical mean based on an input reversion approach. We consider publicly published economic forecasts from multiple sources, including the Moody's forecast from March 27, 2020 that reflected the most recent available information and forecast of evolving impacts on macroeconomic variables from the COVID-19 pandemic. This stressed economic forecast included a significant contraction in GDP approaching 20% in the second quarter of 2020 and the unemployment rate rising to more than 9% in the second quarter and sustaining at an elevated level through 2020 and into 2021. If the economic forecast deteriorates further due to the COVID-19 epidemic, we may experience increases in the allowance for credit losses in future periods.

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The table below presents a summary of charge-offs and recoveries by type, the provision for credit losses on loans, and the resulting allowance for credit losses for the periods presented.

	As of and For the Three Months Ended March 31,	
	2020	2019
	<i>(Dollars in thousands)</i>	
Allowance for credit losses at beginning of period	\$ 68,660	\$ 63,613
Impact of adopting ASU 2016-13	1,840	-
Charge-offs:		
Commercial and industrial	-	-
SBA	-	(20)
Commercial real estate	-	-
Construction	-	-
SFR mortgage	-	-
Dairy & livestock and agribusiness	-	(78)
Consumer and other loans	(86)	(1)
Total charge-offs	<u>(86)</u>	<u>(99)</u>
Recoveries:		
Commercial and industrial	2	110
SBA	-	5
Commercial real estate	-	-
Construction	3	3
SFR mortgage	206	68
Dairy & livestock and agribusiness	-	-
Consumer and other loans	16	1
Total recoveries	<u>227</u>	<u>187</u>
Net recoveries	141	88
Provision for credit losses	12,000	1,500
Allowance for credit losses at end of period	<u>\$ 82,641</u>	<u>\$ 65,201</u>
Summary of reserve for unfunded loan commitments:		
Reserve for unfunded loan commitments at beginning of period	\$ 8,959	\$ 8,959
Impact of adopting ASU 2016-13	41	-
Provision for unfunded loan commitments	-	-
Reserve for unfunded loan commitments at end of period	<u>\$ 9,000</u>	<u>\$ 8,959</u>
Reserve for unfunded loan commitments to total unfunded loan commitments	0.56%	0.54%
Amount of total loans at end of period (1)	\$ 7,466,152	\$ 7,606,863
Average total loans outstanding (1)	\$ 7,482,805	\$ 7,662,573
Net recoveries to average total loans	0.002%	0.001%
Net recoveries to total loans at end of period	0.002%	0.001%
Allowance for credit losses to average total loans	1.10%	0.85%
Allowance for credit losses to total loans at end of period	1.11%	0.86%
Net recoveries to allowance for credit losses	0.17%	0.13%
Net recoveries to provision for credit losses	1.18%	5.87%

(1) Includes PCI loans and is net of deferred loan origination fees, costs and discounts.



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The ACL/Total Loan Coverage Ratio as of March 31, 2020 increased to 1.11%, compared to 0.93% as of January 1, 2020 due to the more severe economic forecast that resulted from the COVID-19 crisis.

At implementation of CECL on January 1, 2020, the reserve for unfunded loan commitments included a transition adjustment of \$41,000 for our off-balance sheet credit exposures. The Bank's CECL methodology also produced an allowance of \$9.0 million for our off-balance sheet credit exposures, which was unchanged from the allowance at January 1, 2020.

While we believe that the allowance at March 31, 2020 was appropriate to absorb losses from known or inherent risks in the portfolio, no assurance can be given that economic conditions, interest rate fluctuations, conditions of our borrowers (including fraudulent activity), or natural disasters, which adversely affect our service areas or other circumstances or conditions, including those defined above, will not be reflected in increased provisions for credit losses in the future.

**Deposits**

The primary source of funds to support earning assets (loans and investments) is the generation of deposits.

Total deposits were \$9.11 billion at March 31, 2020. This represented an increase of \$408.7 million, or 4.69%, over total deposits of \$8.70 billion at December 31, 2019. The composition of deposits is summarized as of the dates presented in the table below.

	March 31, 2020		December 31, 2019	
	Balance	Percent	Balance	Percent
	<i>(Dollars in thousands)</i>			
Noninterest-bearing deposits	\$ 5,572,649	61.15%	\$ 5,245,517	60.26%
Interest-bearing deposits				
Investment checking	454,153	4.98%	454,565	5.22%
Money market	2,217,656	24.34%	2,158,161	24.79%
Savings	417,708	4.58%	400,377	4.60%
Time deposits	451,438	4.95%	446,308	5.13%
Total deposits	<u>\$ 9,113,604</u>	<u>100.00%</u>	<u>\$ 8,704,928</u>	<u>100.00%</u>

The amount of noninterest-bearing deposits in relation to total deposits is an integral element in our strategy of seeking to achieve a low cost of funds. Noninterest-bearing deposits totaled \$5.57 billion at March 31, 2020, representing an increase of \$327.1 million, or 6.24%, from noninterest-bearing deposits of \$5.25 billion at December 31, 2019. Noninterest-bearing deposits represented 61.15% of total deposits for March 31, 2020, compared to 60.26% of total deposits for December 31, 2019.

Savings deposits, which include savings, interest-bearing demand, and money market accounts, totaled \$3.09 billion at March 31, 2020, representing an increase of \$76.4 million, or 2.54%, from savings deposits of \$3.01 billion at December 31, 2019.

Time deposits totaled \$451.4 million at March 31, 2020, representing an increase of \$5.1 million, or 1.15%, from total time deposits of \$446.3 million for December 31, 2019.

**Borrowings**

In order to enhance the Bank's spread between its cost of funds and interest-earning assets, we first seek noninterest-bearing deposits (the lowest cost of funds to the Bank). Next, we pursue growth in interest-bearing deposits, and finally, we supplement the growth in deposits with borrowed funds (borrowings and customer repurchase agreements). Average borrowed funds, as a percent of total funding (total deposits plus borrowed funds), was 5.19% for the first quarter of 2020, compared to 7.08% for the same period of 2019.

We offer a repurchase agreement product to our customers. This product, known as Citizens Sweep Manager, sells our investment securities overnight to our customers under an agreement to repurchase them the next day at a price that reflects the market value of the use of funds by the Bank for the period concerned. These repurchase agreements are signed with customers who want to invest their excess deposits, above a pre-determined balance in a demand deposit account, in order to earn interest. As of March 31, 2020 and December 31, 2019, total funds borrowed under these agreements were \$368.9 million and \$428.7 million, respectively, with a weighted average interest rate of 0.26% and 0.44%, respectively.

We had no short-term borrowings at March 31, 2020 and December 31, 2019.

At March 31, 2020, \$6.06 billion of loans and \$1.63 billion of investment securities, at carrying value, were pledged to secure public deposits, short and long-term borrowings, and for other purposes as required or permitted by law.



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### **Off-Balance Sheet Arrangements**

The following table summarizes the off-balance sheet items at March 31, 2020.

	<b>Total</b>	<b>Maturity by Period</b>			
		<b>Less Than One Year</b>	<b>One Year to Three Years</b>	<b>Four Years to Five Years</b>	<b>After Five Years</b>
		<i>(Dollars in thousands)</i>			
Commitment to extend credit:					
Commercial and industrial	\$ 917,055	\$ 614,928	\$ 168,309	\$ 5,196	\$ 128,622
SBA	396	362	4	-	30
Real estate:					
Commercial real estate/	247,308	42,254	74,850	121,004	9,200
Construction	52,545	35,972	13,373	-	3,200
SFR Mortgage	5,540	3,500	-	-	2,040
Dairy & livestock and agribusiness (1)	208,932	113,190	94,949	393	400
Consumer and other loans	123,928	14,114	6,985	5,018	97,811
Total commitment to extend credit	1,555,704	824,320	358,470	131,611	241,303
Obligations under letters of credit	50,159	45,415	4,496	248	-
Total	<u>\$ 1,605,863</u>	<u>\$ 869,735</u>	<u>\$ 362,966</u>	<u>\$ 131,859</u>	<u>\$ 241,303</u>

(1) Total commitments to extend credit to agribusiness were \$19.5 million at March 31, 2020.

As of March 31, 2020, we had commitments to extend credit of approximately \$1.56 billion, and obligations under letters of credit of \$50.2 million. Commitments to extend credit are agreements to lend to customers, provided there is no violation of any material condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Commitments are generally variable rate, and many of these commitments are expected to expire without being drawn upon. As such, the total commitment amounts do not necessarily represent future cash requirements. We use the same credit underwriting policies in granting or accepting such commitments or contingent obligations as we do for on-balance sheet instruments, which consist of evaluating customers' creditworthiness individually. Due to the adoption of CECL on January 1, 2020, a transition adjustment of \$41,000 was added to the beginning balance of the reserve for unfunded loan commitments. The Company recorded no provision or recapture of provision for unfunded loan commitments for three months ended March 31, 2020 and 2019. The Company had a reserve for unfunded loan commitments of \$9.0 million as of March 31, 2020 and December 31, 2019 included in other liabilities.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the financial performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing or purchase arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. When deemed necessary, we hold appropriate collateral supporting those commitments.

**Capital Resources**

Our primary source of capital has been the retention of operating earnings and issuance of common stock in connection with periodic acquisitions. In order to ensure adequate levels of capital, we conduct an ongoing assessment of projected sources, needs and uses of capital in conjunction with projected increases in assets and the level of risk. As part of this ongoing assessment, the Board of Directors reviews the various components of capital.

Total equity decreased \$52.7 million, or 2.67%, to \$1.94 billion at March 31, 2020, compared to total equity of \$1.99 billion at December 31, 2019. The \$52.7 million decrease in equity was primarily due to the repurchase of 4.9 million shares of common stock for \$91.7 million under our 10b5-1 stock repurchase program. We previously announced that we suspended this 10b5-1 stock repurchase program due to the uncertainty of the COVID-19 pandemic. We had \$38.0 million in net earnings during the quarter, offset by \$24.4 million in cash dividends declared and a cumulative effect adjustment to beginning retained earnings of \$1.3 million, net of tax, due to the adoption of CECL on January 1, 2020. Our equity also increased by \$25.8 million as a result of an increase in other comprehensive income from the increase in our tax adjusted market value of our available-for-sale investment securities. Our tangible common equity ratio was 11.3% at March 31, 2020.

During the first quarter of 2020, the Board of Directors of CVB declared quarterly cash dividends totaling \$0.18 per share. Dividends are payable at the discretion of the Board of Directors and there can be no assurance that the Board of Directors will continue to pay dividends at the same rate, or at all, in the future. CVB’s ability to pay cash dividends to its shareholders is subject to restrictions under federal and California law, including restrictions imposed by the Federal Reserve, and covenants set forth in various agreements we are a party to including covenants set forth in our junior subordinated debentures.

On August 11, 2016, our Board of Directors approved a program to repurchase up to 10,000,000 shares of CVB common stock in the open market or in privately negotiated transactions, at times and at prices considered appropriate by us, depending upon prevailing market conditions and other corporate and legal considerations. There is no expiration date for this repurchase program. Up to 9,577,917 of such shares may be repurchased from time to time under the Company’s current 10b5-1 plan originally adopted in November, 2018 and subsequently amended in July, 2019. On March 31, 2020, the Company announced that it suspended its 10b5-1 stock repurchase program due to the uncertainty of the COVID-19 pandemic. For the three months ended March 31, 2020, the Company repurchased 4,944,290 shares of CVB common stock outstanding under this program. As of March 31, 2020, we have 4,585,145 shares of CVB common stock remaining that are eligible for repurchase under the common stock repurchase program.

The Bank and the Company are required to meet risk-based capital standards under the revised capital framework referred to as Basel III set by their respective regulatory authorities. The risk-based capital standards require the achievement of a minimum total risk-based capital ratio of 8.0%, a Tier 1 risk-based capital ratio of 6.0% and a common equity Tier 1 (“CET1”) capital ratio of 4.5%. In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of 4.0%. To be considered “well-capitalized” for bank regulatory purposes, the Bank and the Company are required to have a CET1 capital ratio equal to or greater than 6.5%, a Tier 1 risk-based capital ratio equal to or greater than 8.0%, a total risk-based capital ratio equal to or greater than 10.0% and a Tier 1 leverage ratio equal to or greater than 5.0%. At March 31, 2020, the Bank and the Company exceeded the minimum risk-based capital ratios and leverage ratios required to be considered “well-capitalized” for regulatory purposes. For further information about capital requirements and our capital ratios, see “Item 1. Business – Capital Adequacy Requirements” as described in our Annual Report on Form 10-K for the year ended December 31, 2019.

At March 31, 2020, the Bank and the Company exceeded the minimum risk-based capital ratios and leverage ratios, under the revised capital framework referred to as Basel III, required to be considered “well-capitalized” for regulatory purposes. We did not elect to phase in the impact of CECL on regulatory capital, as allowed under the interim final rule of the FDIC and other U.S. banking agencies.

The table below presents the Company’s and the Bank’s risk-based and leverage capital ratios for the periods presented.

Capital Ratios	Adequately Capitalized Ratios	Minimum Required Plus Capital Conservation Buffer	Well Capitalized Ratios	March 31, 2020		December 31, 2019	
				CVB Financial Corp. Consolidated	Citizens Business Bank	CVB Financial Corp. Consolidated	Citizens Business Bank
Tier 1 leverage capital ratio	4.00%	4.00%	5.00%	11.60%	11.44%	12.33%	12.19%
Common equity Tier 1 capital ratio	4.50%	7.00%	6.50%	14.13%	14.23%	14.83%	14.94%
Tier 1 risk-based capital ratio	6.00%	8.50%	8.00%	14.42%	14.23%	15.11%	14.94%
Total risk-based capital ratio	8.00%	10.50%	10.00%	15.49%	15.30%	16.00%	15.83%

## ASSET/LIABILITY AND MARKET RISK MANAGEMENT

### *Liquidity and Cash Flow*

The objective of liquidity management is to ensure that funds are available in a timely manner to meet our financial obligations when they come due without incurring unnecessary cost or risk, or causing a disruption to our normal operating activities. This includes the ability to manage unplanned decreases or changes in funding sources, accommodating loan demand and growth, funding investments, repurchasing securities, paying creditors as necessary, and other operating or capital needs.

We regularly assess the amount and likelihood of projected funding requirements through a review of factors such as historical deposit volatility and funding patterns, present and forecasted market and economic conditions, individual customer funding needs, as well as current and planned business activities. Management has an Asset/Liability Committee that meets monthly. This committee analyzes the cash flows from loans, investments, deposits and borrowings. In addition, the Company has a Balance Sheet Management Committee of the Board of Directors that meets monthly to review the Company's balance sheet and liquidity position. This committee provides oversight to the balance sheet and liquidity management process and recommends policy guidelines for the approval of our Board of Directors, and courses of action to address our actual and projected liquidity needs.

Our primary sources and uses of funds for the Company are deposits and loans. Our deposit levels and cost of deposits may fluctuate from period-to-period due to a variety of factors, including the stability of our deposit base, prevailing interest rates, and market conditions. Total deposits of \$9.11 billion at March 31, 2020 increased \$408.7 million, or 4.69%, over total deposits of \$8.70 billion at December 31, 2019.

In general, our liquidity is managed daily by controlling the level of liquid assets as well as the use of funds provided by the cash flow from the investment portfolio, loan demand and deposit fluctuations. Our definition of liquid assets includes cash and cash equivalents in excess of minimum levels needed to fulfill normal business operations, short-term investment securities and other anticipated near term cash flows from investments. To meet unexpected demands, lines of credit are maintained with correspondent banks, the Federal Home Loan Bank and the Federal Reserve, although availability under these lines of credit are subject to certain conditions. The sale of investment securities can also serve as a contingent source of funds. We can obtain additional liquidity from deposit growth by offering competitive interest rates on deposits from both our local and national wholesale markets.

At quarter end, we had only \$25.8 million in subordinated debt and no other borrowings. The Bank has available lines of credit exceeding \$4 billion, most of which is secured by pledged loans. We are well positioned with a balance sheet that is highly liquid, funded almost entirely with core deposits and the availability of significant off-balance sheet sources of liquidity.

CVB is a holding company separate and apart from the Bank that must provide for its own liquidity and must service its own obligations. Substantially all of CVB's revenues are obtained from dividends declared and paid by the Bank to CVB. There are statutory and regulatory provisions that could limit the ability of the Bank to pay dividends to CVB. In addition, our regulators could limit the ability of the Bank or CVB to pay dividends or make other distributions. For the Bank, sources of funds include principal payments on loans and investments, growth in deposits, FHLB advances, and other borrowed funds. Uses of funds include withdrawal of deposits, interest paid on deposits, increased loan balances, purchases, and noninterest expenses.

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Below is a summary of our average cash position and statement of cash flows for the three months ended March 31, 2020 and 2019. For further details see our “*Condensed Consolidated Statements of Cash Flows (Unaudited)*” under Part I, Item 1 of this report.

### *Consolidated Summary of Cash Flows*

	For the Three Months Ended			
	March 31,			
	2020		2019	
	<i>(Dollars in thousands)</i>			
Average cash and cash equivalents	\$	409,885	\$	186,473
Percentage of total average assets		3.60%		1.63%
Net cash provided by operating activities	\$	75,527	\$	54,487
Net cash provided by investing activities		205,990		253,841
Net cash provided by (used in) financing activities		238,704		(300,062)
Net increase in cash and cash equivalents	\$	520,221	\$	8,266

Average cash and cash equivalents increased by \$223.4 million, or 119.81%, to \$409.9 million for the three months ended March 31, 2020, compared to \$186.5 million for the same period of 2019.

At March 31, 2020, cash and cash equivalents totaled \$705.7 million. This represented an increase of \$533.5 million, or 309.80%, from \$172.2 million at March 31, 2019.

### ***Interest Rate Sensitivity Management***

During periods of changing interest rates, the ability to re-price interest-earning assets and interest-bearing liabilities can influence net interest income, the net interest margin, and consequently, our earnings. Interest rate risk is managed by attempting to control the spread between rates earned on interest-earning assets and the rates paid on interest-bearing liabilities within the constraints imposed by market competition in our service area. The primary goal of interest rate risk management is to control exposure to interest rate risk, within policy limits approved by the Board of Directors. These limits and guidelines reflect our risk appetite for interest rate risk over both short-term and long-term horizons. We measure these risks and their impact by identifying and quantifying exposures through the use of sophisticated simulation and valuation models, which, as described in additional detail below, are employed by management to understand net interest income (NII) at risk and economic value of equity (EVE) at risk. Net interest income at risk sensitivity captures asset and liability re pricing mismatches and is considered a shorter term measure, while EVE sensitivity captures mismatches within the period end balance sheets through the financial instruments’ respective maturities or estimated durations and is considered a longer term measure.

One of the primary methods that we use to quantify and manage interest rate risk is simulation analysis, which we use to model NII from the Company’s balance sheet under various interest rate scenarios. We use simulation analysis to project rate sensitive income under many scenarios. The analyses may include rapid and gradual ramping of interest rates, rate shocks, basis risk analysis, and yield curve scenarios. Specific balance sheet management strategies are also analyzed to determine their impact on NII and EVE. Key assumptions in the simulation analysis relate to the behavior of interest rates and pricing spreads, the changes in product balances, and the behavior of loan and deposit clients in different rate environments. This analysis incorporates several assumptions, the most material of which relate to the re-pricing characteristics and balance fluctuations of deposits with indeterminate or non-contractual maturities, and prepayment of loans and securities.

Our interest rate risk policy measures the sensitivity of our net interest income over both a one-year and two-year cumulative time horizon.

The simulation model estimates the impact of changing interest rates on interest income from all interest-earning assets and interest expense paid on all interest-bearing liabilities reflected on our balance sheet. This sensitivity analysis is compared to policy limits, which specify a maximum tolerance level for net interest income exposure over a one-year horizon assuming no balance sheet growth, given a 200 basis point upward and either a 100 or 200 basis point downward shift in interest rates depending on the level of current market rates. The simulation model uses a parallel yield curve shift that ramps rates up or down on a pro rata basis over the 12-month and 24-month time horizon.

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The following depicts the Company's net interest income sensitivity analysis as of the periods presented below.

Estimated Net Interest Income Sensitivity (1)					
Interest Rate Scenario	March 31, 2020		Interest Rate Scenario	December 31, 2019	
	12-month Period	24-month Period (Cumulative)		12-month Period	24-month Period (Cumulative)
+ 200 basis points	5.20%	10.01%	+ 200 basis points	5.20%	10.00%
- 100 basis points	-0.50%	-1.60%	- 100 basis points	-2.10%	-4.60%

- (1) Percentage change from base scenario, but the current low interest rate environment limits the absolute decline in rates as the model does not assume rates go below zero.

Based on our current simulation models, we believe that the interest rate risk profile of the balance sheet is asset sensitive over both a one-year and a two-year horizon. The estimated sensitivity does not necessarily represent a forecast and the results may not be indicative of actual changes to our net interest income. These estimates are based upon a number of assumptions including: the nature and timing of interest rate levels including yield curve shape, re-pricing characteristics and balance fluctuations of deposits with indeterminate or non-contractual maturities, prepayments on loans and securities, pricing strategies on loans and deposits, and replacement of asset and liability cash flows. While the assumptions used are based on current economic and local market conditions, there is no assurance as to the predictive nature of these conditions including how customer preferences or competitor influences might change. Our exposure in the rates down scenario is impacted by the current low interest rate environment and the model does not assume that rates go below 0.25%.

We also perform valuation analysis, which incorporates all cash flows over the estimated remaining life of all material balance sheet and derivative positions. The valuation of the balance sheet, at a point in time, is defined as the discounted present value of all asset cash flows and derivative cash flows minus the discounted present value of all liability cash flows, the net of which is referred to as EVE. The sensitivity of EVE to changes in the level of interest rates is a measure of the longer-term re-pricing risk and options risk embedded in the balance sheet. EVE uses instantaneous changes in rates, as shown in the table below. Assumptions about the timing and variability of balance sheet cash flows are critical in the EVE analysis. Particularly important are the assumptions driving prepayments and the expected duration and pricing of the indeterminate deposit portfolios. EVE sensitivity is reported in both upward and downward rate shocks. At March 31, 2020 and December 31, 2019, the EVE profile indicates a decline in net balance sheet value due to instantaneous downward changes in rates, compared to an increase resulting from an increase in rates.

#### Economic Value of Equity Sensitivity

Instantaneous Rate Change	March 31, 2020	December 31, 2019
100 bp decrease in interest rates	-28.3%	-17.5%
100 bp increase in interest rates	19.5%	14.2%
200 bp increase in interest rates	34.5%	25.5%
300 bp increase in interest rates	39.7%	30.0%
400 bp increase in interest rates	46.8%	36.2%

As EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon (i.e., the current year). Further, EVE does not take into account factors such as future balance sheet growth, changes in asset and liability mix, changes in yield curve relationships, and changing product spreads that could mitigate the adverse impact of changes in interest rates.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

LIBOR is expected to be phased out after 2021, as such the Company is assessing the impacts of this transition and exploring alternatives to use in place of LIBOR for various financial instruments, primarily related to our variable-rate loans, our subordinated debentures, and interest rate swap derivatives that are indexed to LIBOR. For further quantitative and qualitative disclosures about market risks in our portfolio, see "Asset/Liability Management and Interest Rate Sensitivity Management" included in Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" presented elsewhere in this report. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2019. Our analysis of market risk and market-sensitive financial information contains forward-looking statements and is subject to the disclosure at the beginning of Part I regarding such forward-looking information.



**ITEM 4. CONTROLS AND PROCEDURES**

As of the end of the period covered by this report, we carried out an evaluation of the effectiveness of the Company's disclosure controls and procedures under the supervision and with the participation of the Chief Executive Officer, the Chief Financial Officer and other senior management of the Company. Based on the foregoing, the Company's Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

During the fiscal quarter ended March 31, 2020, there have been no changes in our internal controls over financial reporting that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

## PART II – OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are parties to various lawsuits and threatened lawsuits in the ordinary and non-ordinary course of business. From time to time, such lawsuits and threatened lawsuits may include, but are not limited to, actions involving securities litigation, employment matters, wage-hour and labor law claims, consumer claims, regulatory compliance claims, lender liability claims and negligence claims, some of which may be styled as “class action” or representative cases. Some of these lawsuits may be similar in nature to other lawsuits pending against the Company’s competitors.

For lawsuits where the Company has determined that a loss is both probable and reasonably estimable, a liability representing the best estimate of the Company’s financial exposure based on known facts has been recorded in accordance with FASB guidance over loss contingencies (ASC 450). However, as a result of inherent uncertainties in judicial interpretation and application of a myriad of laws and regulations applicable to the Company’s business, and the unique, complex factual issues presented in any given lawsuit, the Company often cannot determine the probability of loss or estimate the amount of damages which a plaintiff might successfully prove if the Company were found to be liable. For lawsuits or threatened lawsuits where a claim has been asserted or the Company has determined that it is probable that a claim will be asserted, and there is a reasonable possibility that the outcome will be unfavorable, the Company will disclose the existence of the loss contingency, even if the Company is not able to make an estimate of the possible loss or range of possible loss with respect to the action or potential action in question, unless the Company believes that the nature, potential magnitude or potential timing (if known) of the loss contingency is not reasonably likely to be material to the Company’s liquidity, consolidated financial position, and/or results of operations.

Our accruals and disclosures for loss contingencies are reviewed quarterly and adjusted as additional information becomes available. We disclose a loss contingency and/or the amount accrued if we believe it is reasonably likely to be material or if we believe such disclosure is necessary for our financial statements to not be misleading. If we determine that an exposure to loss exists in excess of an amount previously accrued or disclosed, we assess whether there is at least a reasonable possibility that a loss, or additional loss, may have been incurred, and we adjust our accruals and disclosures accordingly.

We do not presently believe that the ultimate resolution of any lawsuits currently pending against the Company will have a material adverse effect on the Company’s results of operations, financial condition, or cash flows. The outcome of litigation and other legal and regulatory matters is inherently uncertain, however, and it is possible that one or more of the legal matters currently pending or threatened against the Company could have a material adverse effect on our results of operations, financial condition or cash flows.

### ITEM 1A. RISK FACTORS

Except as discussed below there have been no material changes to the risk factors as previously disclosed in Item 1A. to Part I of our Annual Report on Form 10-K for the year ended December 31, 2019. The materiality of any risks and uncertainties identified in our Forward Looking Statements contained in this report together with those previously disclosed in the Form 10-K and any subsequent Form 10-Q or those that are presently unforeseen could result in significant adverse effects on our financial condition, results of operations and cash flows. See Item 2. “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” in this Quarterly Report on Form 10-Q.

***The COVID-19 pandemic has significantly impacted the banking industry and our business. The ultimate impact on our business and financial results will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic and actions taken by governmental authorities in response to the pandemic.***

The COVID-19 pandemic has negatively impacted the global, U.S., California and local economies, disrupted supply chains, lowered equity market valuations, created significant volatility and disruption in financial markets, and sharply increased unemployment levels. In addition, the pandemic has resulted in temporary closures of many businesses and the institution of social distancing and sheltering in place requirements in many states and communities, including in California and the principal counties in which our banking centers are located. Our operations, like those of other financial institutions that operate in our markets, are significantly influenced by economic conditions in California, including the strength of the real estate market and business conditions in the industries to which we lend or from which we gather deposits. The COVID-19 pandemic has resulted in a substantial decline in the revenues of many business sectors as well as in commercial and residential property sales and construction activities. As a result, the demand for our products and services has been, and may continue to be, significantly impacted.

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Furthermore, the pandemic could further influence the recognition of credit losses in our loan portfolios and further increase our allowance for credit losses, particularly as businesses remain closed and as more of our customers are expected to draw on their lines of credit or seek deferments of scheduled loan payments to help mitigate the effects of lost revenues. As previously noted, we have already increased our allowance for expected credit losses by \$12 million for the first quarter of 2020, due to the anticipated impact of COVID-19-related economic distress on our loan portfolios, coupled with the implementation of CECL for determining our overall provision for credit losses. In addition, as also noted above, through May 3, 2020, we have granted temporary payment deferments of interest or of principal and interest to customers for 620 loans, in an aggregate amount of \$940 million, or approximately 13% of our total loan portfolio at March 31, 2020. Depending on the scope and duration of the COVID-19 pandemic, we believe there is a significant likelihood that additional loan payment deferments and increased provisions for expected credit losses could prove necessary for future calendar quarters in 2020.

Similarly, because of changing economic and market conditions affecting bond issuers, we may be required to recognize credit losses in future periods on the securities we hold as well as reductions in other comprehensive income. Our business operations may also be disrupted if significant or critical portions of our workforce or managers are unable to work effectively, including because of illness, quarantines, government actions, or other restrictions in connection with the pandemic. In response to the pandemic, and to comply with or follow various government recommendations or mandates, we have also suspended certain real property foreclosure actions and sales, and in certain instances, we are providing fee waivers, payment deferrals, and other expanded assistance for our business and mortgage customers. The extent to which the COVID-19 pandemic impacts our business, results of operations, and financial condition, as well as our regulatory capital and liquidity ratios, will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic and actions taken by governmental authorities and other third parties in response to the pandemic.

### ***Our bank has elected to participate as a lender in the Federal Paycheck Protection Program (PPP) and has accordingly become subject to a number of significant risks applicable to lenders under the PPP.***

As one set of responses to the COVID-19 pandemic, our federal, state and local governments have promulgated a wide variety of laws, regulations, executive orders and programs designed to ameliorate the severe and widespread economic distress caused by the mandatory closings of many businesses throughout the State of California and counties in which we operate. One such program is the Paycheck Protection Program (PPP) enacted under the federal CARES Act. This program is designed, among other things, to provide employee payroll maintenance support for small and medium-sized businesses throughout the United States, including in the State of California, through loans made by authorized lenders and guaranteed by the federal Small Business Administration (SBA). Because the Company is an authorized SBA lender and our primary customer base consists of small and medium-sized businesses, the Company has actively participated in the PPP. Including the second round of funding after Legislation passed on April 24, 2020, we have received approximately 4,200 applications for PPP loans from our customers and, through two separate rounds of authorized funding for the PPP, we have obtained about 3,800 PPP loan approvals from the SBA, for a total potential dollar amount of PPP loans of approximately \$1.25 billion as of May 3, 2020.

Under interim final regulations promulgated by the SBA, PPP lenders are entitled to rely on borrower certifications with respect to issues such as program eligibility and eligible loan amounts, and PPP loans are designed to be subsequently forgivable, in whole or part, if certain additional criteria are met by the borrower with respect to employee payroll maintenance. However, in view of the fact that the PPP was by design intended to support economically distressed businesses, the SBA's guarantee of PPP loan amounts to participating lenders is a critical feature of the program. In this regard, because the PPP was quickly implemented into operation and the SBA's interim regulations have been repeatedly revised and are continuing to evolve, there are significant risks to the Company's participation in the PPP, including whether certain borrowers will ultimately be found to have been eligible for PPP loans, whether eligible PPP loan amounts for certain borrowers were correctly calculated, whether certain PPP loans will ultimately be determined to be forgivable, and if not, whether the SBA's guarantee will continue to apply to any unforgiven PPP loan amounts.

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### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On August 11, 2016, our Board of Directors approved a program to repurchase up to 10,000,000 shares of CVB common stock in the open market or in privately negotiated transactions. There is no expiration date for this repurchase program. On March 31, 2020, the Company announced that it suspended its 10b5-1 stock repurchase program. During the three months ended March 31, 2020, the Company repurchased 4,944,290 shares of CVB common stock outstanding under this program. As of March 31, 2020, we have 4,585,145 shares of CVB common stock available for repurchase under the common stock repurchase program.

Period	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Average Price Paid Per Share	Maximum Number of Shares Available for Repurchase Under the Plans or Programs
January 1 - 31, 2020	-	\$ -	9,529,435
February 1 - 29, 2020	351,100	\$ 19.59	9,178,335
March 1 - 31, 2020	4,593,190	\$ 18.46	4,585,145
Total	4,944,290	\$ 18.54	4,585,145

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not Applicable

### ITEM 4. MINE SAFETY DISCLOSURES

Not Applicable

### ITEM 5. OTHER INFORMATION

None

### ITEM 6. EXHIBITS

Exhibit No.	Description of Exhibits
3.1	<a href="#">Amended and Restated Bylaws of CVB Financial Corp.</a> (1)
10.1	<a href="#">Employment Agreement by and among CVB Financial Corp. and Citizens Business Bank, on the one hand, and David A. Brager, on the other hand, dated February 14, 2020.</a> † (2)
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a> *
31.2	<a href="#">Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a> *
32.1	<a href="#">Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a> **
32.2	<a href="#">Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</a> **
101.INS	Inline XBRL Instance Document – the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	The cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, has been formatted in Inline XBRL.

\* Filed herewith

\*\* Furnished herewith

† Indicates a management contract or compensation plan.

(1) Incorporated herein by reference to Exhibits 3.1 to our Form 8-K filed with the SEC on January 23, 2020.

(2) Incorporated herein by reference to Exhibit 10.1 to our Form 8-K filed with the SEC on February 20, 2020.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 11, 2020

CVB FINANCIAL CORP.  
(Registrant)

/s/ E. Allen Nicholson  
E. Allen Nicholson  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION**

I, David A. Brager, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CVB Financial Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2020

By: /s/ David A. Brager  
David A. Brager  
Chief Executive Officer

**CERTIFICATION**

I, E. Allen Nicholson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CVB Financial Corp.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 11, 2020

By: /s/ E. Allen Nicholson  
E. Allen Nicholson  
Chief Financial Officer

**CERTIFICATION**

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CVB Financial Corp. (the "Company") on Form 10-Q for the period ended March 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, David A. Brager, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 11, 2020

By: /s/ David A. Brager  
David A. Brager  
Chief Executive Officer



**CERTIFICATION**

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CVB Financial Corp. (the "Company") on Form 10-Q for the period ended March 31, 2020, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, E. Allen Nicholson, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 11, 2020

By: /s/ E. Allen Nicholson

E. Allen Nicholson  
Chief Financial Officer