(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1995
or
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
For Quarter Ended March 31, 1995
Commission File Number: 1-10394

CVB FINANCIAL CORP.
(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of
incorporation or organization)
701 North Haven Ave, Suite 350, Ontario, California
(Address of Principal Executive Offices)
(I.R.S. Employer Identification No.)

91764
(Zip Code)
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

## YES $X$ <br> NO

Number of shares of common stock of the registrant: 8,068,908 outstanding as of May 8, 1995.

This Form 10-Q contains 22 pages. Exhibit index on page 20. PAGE 1

PART I - FINANCIAL INFORMATION CVB FINANCIAL CORP. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
dollar amounts in thousands


| Liabilities: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |
| Interest-bearing | \$ | 266,630 |  | 327,807 |
|  |  | 433,960 |  | 434,817 |
|  |  | 700,590 |  | 762,624 |
| Demand note issued to U.S. Treasury |  | 2,926 |  | 6,430 |
| Long-term capitalized lease |  | 489 |  | 494 |
| Federal Funds Purchased |  | 11,000 |  | 0 |
| Repurchase Agreement |  | 22,675 |  | 0 |
| Other liabilities |  | 7,324 |  | 4,607 |
|  |  | 745,004 |  | 774,155 |
| Stockholders' Equity: |  |  |  |  |
| Preferred stock (authorized 20,000,000 shares without par; none issued or outstanding) |  |  |  |  |
| Common stock (authorized, 50,000,000 shares without par; issued and outstanding |  |  |  |  |
| Retained earnings |  | 38, 053 |  | 36,128 |
| Net unrealized gains(losses) on investment securities available-for-sale |  | $(3,513)$ |  | $(6,626)$ |
|  |  | 67,041 |  | 61,940 |
|  |  | \$ 812,045 |  | 836,095 |

See accompanying notes to the consolidated financial statements.
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See accompanying notes to the consolidated financial statements. PAGE 3

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CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
                        (unaudited)
    dollar amounts in thousands
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|  | $\begin{aligned} & \text { For the } \\ & \text { Ended } \\ & 1995 \end{aligned}$ | Three Months March 31, 1994 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Interest received | \$ 14,969 | \$ 10,813 |
| Service charges and other fees received | 2,098 | 1,586 |
| Interest paid | $(3,440)$ | $(2,246)$ |
| Cash paid to suppliers and employees | $(7,627)$ | $(8,070)$ |
| Income taxes paid | (205) | $(1,301)$ |
|  | 5,795 | 782 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| Proceeds from sales of securities available for sale | 0 | 53,170 |
| Proceeds from maturities of securities available for sale | 5,906 | 8,714 |
| Proceeds from maturities of securities held to maturity | 373 | 412 |
| Purchases of securities available for sale | $(28,322)$ | $(91,950)$ |
| Purchases of securities held to maturity | (112) | $(1,184)$ |
| Net (increase) decrease in loans | 7,777 | 10,176 |
| Loan origination fees received | 448 | 684 |
| Proceeds from sale of premises and equipment | 20 | 18 |
| Purchase of premises and equipment | (216) | (915) |
| Other investing activities | 729 | $(5,612)$ |
|  | $(13,397)$ | $(26,487)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Net increase(decrease)in transaction deposits | $(72,828)$ | 17,571 |
| Net increase(decrease) in time deposits | 10,794 | 15,512 |
| Net increase(decrease) in short-term borrowings | 30,167 | $(7,765)$ |
| Dividends paid | (652) | (588) |
| Exercise of stock options | 63 | 64 |
|  | $(32,456)$ | 24,794 |
| NET INCREASE(DECREASE)IN CASH AND CASH EQUIVALENTS | S (40,058) | (911) |
| CASH AND CASH EQUIVALENTS, beginning of year | 109,829 | 60,853 |
| CASH AND CASH EQUIVALENTS, March 31, | \$ 69,771 | \$ 59,942 |

See accompanying notes to the consolidated financial statements. PAGE 4

## CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

dollar amounts in thousands

RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:

Net earnings
Adjustments to reconcile net earnings to net cash provided by operating activities:
Loss (Gain) on sale of investment securities
Provision for loan and OREO losses
Accretion of deferred loan fees and costs
Loan origination costs capitalized
Depreciation and amortization
Change in accrued interest receivable
Change in accrued interest payable
\$ 2,541 \$ 2,221

Change in other assets and liabilities

|  | 0 |  | 128 |
| :---: | :---: | :---: | :---: |
|  | (25) |  | 175 |
|  | 1,225 |  | 250 |
|  | (449) |  | (612) |
|  | (379) |  | (633) |
|  | 466 |  | 337 |
|  | (294) |  | (590) |
|  | 193 |  | 170 |
|  | 2,517 |  | (664) |
|  | 3,254 |  | , 439) |
| \$ | 5,795 | \$ | 782 |

CVB FINANCIAL CORP. AND SUBSIDIARIES<br>NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS<br>For the three months ended March 31, 1995 and 1994

1. Summary of Significant Accounting Policies. See note 1 of the Notes to Consolidated Financial Statements in CVB Financial Corp.'s 1994 Annual Report. Goodwill resulting from purchase accounting treatment of acquired banks is amortized straight line over 15 years.

The Company adopted SFAS 114 as of January 1, 1995. The adoption of the standard did not result in an impact on the financial position or results of operations at that date. As of March 31, 1995, loans for which impairment has been recognized amounted to $\$ 9,291,000$. The allowance for credit losses related to those loans amounted to $\$ 1,834,000$. In addition, loans for which impairment was recognized were secured by collateral with a fair market value of $\$ 7,957,000$ as of March 31, 1995. The Company recognizes the change in present value as bad-debt expense in the same manner in which impairment was recognized or as a reduction in the amount of bad-debt expense that otherwise would be reported.
2. Certain reclassifications have been made in the 1994 financial information to conform to the presentation used in 1995.
3. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of March 31, 1995, the Company had entered into commitments with certain customers amounting to $\$ 80.8$ million compared to $\$ 76.7$ million at December 31, 1994. Letters of credit at March 31, 1995 and December 31, 1994 were $\$ 5.8$ million and $\$ 5.7$ million, respectively.
4. The interim consolidated financial statements are unaudited and reflect all adjustments and reclassifications which, in the opinion of management, are necessary for a fair statement of the results of operations and financial condition for the interim period. All adjustments and reclassifications are of a normal and recurring nature. Results for the period ending March 31, 1995 are not necessarily indicative of results which may be expected for any other interim period or for the year as a whole.
5. The actual number of shares outstanding at March 31, 1995 was

8,066,915. Earnings per share are calculated on the basis of the weighted average number of shares outstanding during the quarter plus shares issuable upon the assumed exercise of outstanding common stock options. The number of shares used in the calculation of earnings per share was $8,403,625$ at March 31, 1995 and 8,296,362 at March 31, 1994. All 1994 per share information in the financial statements and in management's discussion and analysis has been restated to give retroactive effect to the $10 \%$ stock dividend declared on December 21, 1994.
6. Supplemental cash flow information. During the three-month period ended March 31, 1995, loans amounting to $\$ 1.9$ million were transferred to Other Real Estate Owned ("OREO") as a result of foreclosure on the real properties held as collateral. OREO sold during the three-month period ended March 31, 1995, amounted to $\$ 108,000$.

Management's discussion and analysis is written to provide greater insight into the results of operations and the financial condition of CVB Financial Corp. and its subsidiaries. Reference should be made to the financial statements included in this report and in the Company's 1994 annual report for a more complete understanding of CVB Financial Corp. and its operations.

Throughout this discussion, "Company" refers to CVB Financial Corp. and its subsidiaries as a consolidated entity. "CVB" refers to CVB Financial Corp. as the unconsolidated parent company, and "Bank" refers to Chino Valley Bank.

## RESULTS OF OPERATIONS

The Company reported net earnings of $\$ 2,541,000$, or $\$ 0.30$ per share, for the quarter ended March 31, 1995, compared to $\$ 2,221,000$, or $\$ 0.26$ per share for the same period in 1994, an increase of $\$ 320,000$, or $14.39 \%$. The annualized return on average assets during the quarter ended March 31, 1995 was 1.26\%, and the annualized return on average equity was $16.02 \%$. For the quarter ended March 31, 1994, the annualized return on average assets was $1.30 \%$ and the annualized return on average equity was $14.80 \%$.

Pre-tax operating earnings, which exclude the impact of gains or losses on sale of securities and OREO and provisions for losses on loans and OREO, were $\$ 5,576,000$ during the quarter ended March 31, 1995, an increase of $\$ 1,477,000$ or 36.03\% from \$4,099,000 for the first quarter of 1994.

Net Interest Income/Net Interest Margin
The principal component of the Company's earnings is net interest income which is the difference between interest and fees earned on loans and investments and interest paid on deposits and other borrowings. When net interest income is expressed as a percentage of average earning assets, the result is the net interest margin. The net interest spread ("NIS") is the yield on average earning assets minus the average cost of interest-bearing deposits and borrowed funds.

Net interest income increased from $\$ 9.4$ million for the three months ended March 31, 1994, to $\$ 12.1$ million for the three months ended March 31, 1995 an increase of $\$ 2.7$ million, or $28.45 \%$, between the two periods. The increase in net interest income was the result of increased volume of average earning assets combined with an increase in the net interest spread and the net interest margin for the three months ended March 31, 1995. The net interest margin was $6.96 \%$, up from $6.25 \%$ for the same three month period for 1994 . The net interest spread increased from $5.49 \%$ for the three months ended March 31, 1994, to 6.00\% for the three months ended March 31, 1995.

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Interest income from earning assets increased due to an increase in the yield on earning assets and a greater volume of average earning assets. Interest and fee income from loans increased from $\$ 9.6$ million for the three months ended March 31, 1994, to $\$ 12.4$ million for the three months ended March 31, 1995, an increase of $\$ 2.8$ million, or $28.88 \%$. Interest income from investment securities increased from $\$ 2.2$ million for the three months ended March 31, 1994, to $\$ 3.4$ million for the three months ended March 31, 1995, an increase of $\$ 1.2$ million, or 54.89\%. Interest on average earning assets increased from $\$ 11.8$ million for the three months ended March 31, 1994 to $\$ 15.7$ million for the three months ended March 31, 1995, an increase of $\$ 3.9$ million, or $32.91 \%$

Interest expense increased from $\$ 2.4$ million for the three months ended March 31, 1994, to $\$ 3.6$ million for the three months ended March 31, 1995. The increase in interest expense resulted from an increase in average deposits of $\$ 100.8$ million, or $16.66 \%$, and an increase in the cost of deposits. Average interest bearing deposits increased by $\$ 44.0$ million, or $43.7 \%$ of the total increase in average deposits. The cost of average interest bearing deposits increased from $2.35 \%$ for the three months ended March 31, 1994, to $2.85 \%$ for the three months ended March 31, 1995. As a percentage of total deposits, demand deposits averaged $\$ 263.0$ million, or $37.3 \%$ of total deposits during the three months ended March 31, 1995, versus an average of $\$ 206.2$ million, or $34.1 \%$ of total deposits during the same period last year. Consequently, increases in interest earning assets were funded by a greater percentage of demand deposits, resulting in a lesser increase in the cost of funds in relation to the increases in the yield on earning assets.

The yield on earning assets increased from $7.85 \%$ to $9.05 \%$ for the three months ended March 31, 1994 and 1995, respectively, an increase of 120 basis points. For the same periods, the cost of interest bearing liabilities was $2.37 \%$ and 3.05\%, an increase of 68 basis points. As the increase in the yield on earning assets was greater than the increase in the cost of interest bearing liabilities, the net interest spread increased from 5.49\% for the three months ended March 31, 1994 to $6.00 \%$ for the three months ended March 31, 1995.

Table 1 shows the average balances of assets, liabilities, and stockholders' equity and the related interest income, expense, and rates for the three month periods ended March 31, 1995 and 1994. Rates for tax-preferenced investments are shown on a taxable equivalent basis using a $34.0 \%$ tax rate. Table 2 summarizes the changes in interest income and interest expense based on changes in average asset and liability balances (volume) and changes in average rates (rate). For each category of earning assets and interest-bearing liabilities, information is provided with respect to changes attributable to (1) changes in volume (change in volume multiplied by initial rate), (2) changes in rate (change in rate multiplied by initial volume) and (3) changes in rate/volume (change in rate multiplied by change in volume).

The net interest spread and the net interest margin are largely affected by the Company's ability to reprice assets and liabilities as interest rates change. At March 31, 1995, the Bank's 90 days or less maturity/repricing gap was a negative $\$ 84.7$ million as compared to a negative $\$ 34.4$ million at December 31, 1994. Generally, a negative gap produces a higher net interest margin and net interest spread when rates fall and a lower net interest margin and net interest spread when rates rise. However, as interest rates for different asset and liability products offered by the Bank respond differently to changes in interest rate environment, gap analysis is only a general indicator of interest rate sensitivity.

TABLE 1 - Distribution of Average Assets, Liabilities, and Stockholders' Equity; Interest Rates and Interest Differentials (dollars in thousands)

|  | $\begin{gathered} \text { Three-month periods ended March 31, } \\ 1995 \end{gathered}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS | Average Balance | Interest | Rate |  | Average Balance | Interest | Rate |
| Investment Securities |  |  |  |  |  |  |  |
| Taxable | \$ 207, 015 | 3,251 | $6.28 \%$ | \$ | 152,934 | 2,092 | 5.47\% |
| Tax preferenced (1) | 8,161 | 101 | $6.93 \%$ |  | 6,299 | 72 | 6.39\% |
| Federal Funds Sold |  |  |  |  |  |  |  |
| \& Interest-bearing deposits with other |  |  |  |  |  |  |  |
| Net Loans (2) (3) | 480,569 | 12,360 | 10.29\% |  | 434, 392 | 9,591 | 8.83\% |
| Total Earnings Assets | 697,506 | 15,737 | 9.05\% |  | 604,482 | 11,840 | 7.85\% |
| Total Non-earning |  |  |  |  |  |  |  |
| Assets | 110,654 |  |  |  | 79,442 |  |  |
| Total Assets | \$ 808,160 |  |  |  | 683,924 |  |  |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Demand Deposits | \$ 262,968 |  |  | \$ 206, 214 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings Deposits (4) | 313,913 | 1,688 | 2.15\% | 302,514 | 1,551 | 2.05\% |
| Time Deposits | 128,684 | 1,465 | 4.55\% | 96, 077 | 794 | 3.31\% |
| Total Deposits | 705,565 | 3,153 | 1.79\% | 604,805 | 2,345 | 1.55\% |
| Other Borrowings | 34,349 | 480 | 5.59\% | 10, 025 | 71 | 2.83\% |
| Total Interest |  |  |  |  |  |  |
| -Bearing Liabilities | 476,946 | 3,633 | 3.05\% | 408, 616 | 2,416 | $2.37 \%$ |
| Other Liabilities | 4,787 |  |  | 9, 052 |  |  |
| Stockholders' Equity | 63,459 |  |  | 60, 042 |  |  |
| Total Liabilities and |  |  |  |  |  |  |
| Stockholders' Equity | \$ 808, 160 |  |  | \$ 683,924 |  |  |


| Net interest spread | $6.00 \%$ | $5.49 \%$ |
| :--- | :--- | :--- |
| Net interest margin | $6.96 \%$ | $6.25 \%$ |

(1) Yields are calculated on a taxable equivalent basis.
(2) Loan fees are included in total interest income as follows: 1995, \$517;

1994, \$663.
(3) Nonperforming loans are included in net loans as follows: 1995, \$11,290;

1994, \$14, 269.
(4) Includes interest-bearing demand and money market accounts.

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The Company maintains an allowance for potential credit losses that is increased by a provision for credit losses charged against operating results and recoveries on loans previously charged off, and reduced by actual loan losses charged to the allowance. The provision for loan losses was $\$ 1,225,000$ for the three months ended March 31, 1995, compared to a provision of $\$ 50,000$ for the three months ended March 31, 1994. Loans charged to the allowance, net of recoveries totaled \$1,503,000 for the three months ended March 31, 1995, compared to $\$ 140,000$ for the same period last year. At March 31, 1995, the allowance for credit losses totaled $\$ 9.2$ million, or $1.90 \%$ of total loans, compared to an allowance of $\$ 8.8$ million, or $2.00 \%$ of total loans, at March 31, 1994. Nonaccrual loans have declined from $\$ 12.6$ million at December 31, 1994 to $\$ 11.3$ million at March 31, 1995, a decrease of $\$ 1.3$ million or 10.5\%. Table 6 presents nonperforming assets (nonaccrual loans, loans 90 days or more past due, restructured loans, and other real estate owned) as of December 31, 1994 and March 31, 1995. The Company has adopted the methods prescribed by Financial Accounting Standard 114 for calculating the net present value of specific loans determined for which the eventual collection of all principal and interest is impaired.

While management believes that the allowance was adequate at March 31, 1995 to absorb losses from any known or inherent risks in the portfolio, no assurance can be given that economic conditions which adversely affect the Company's service areas or other circumstances will not be reflected in increased provisions or credit losses in the future. Table 3 shows comparative information on net credit losses, provisions for credit losses, and the allowance for credit losses for the periods indicated.


Other Operating Income
Other operating income includes service charges on deposit accounts, gain on sale of securities, gross revenue from Community Trust Deed Services, the Company's non-bank subsidiary, and other revenues not derived from interest on earning assets. Other operating income, excluding gains on sales of securities and OREO, for the three months ended March 31, 1995 was $\$ 2.1$ million, compared to $\$ 1.6$ million for the same period last year. Fees from merchant bankcard services and sublease income contributed to the increase in Other income. Other operating income for the three months ended March 31, 1994 included a loss on the sale of securities of $\$ 128,000$.

Other Operating Expenses
Other operating expenses increased from $\$ 7.1$ million for the three months ended March 31, 1994 to $\$ 8.6$ million for the three months ended March 31, 1995. Other operating expenses for 1994 included $\$ 200,000$ as a provision for possible losses on other real estate owned (OREO). No provision was made for possible losses on other real estate owned during the first quarter of 1995. Such allowances reduce the possibility that the Company will experience additional losses on the ultimate disposition of the properties. However, a further decline in prices in southern California real estate may cause the Company to increase its valuation allowance in the future. Note 1 of the financial statements included in the Company's 1994 annual report describes the Company's accounting for OREO. Excluding provisions for possible losses on OREO, total other operating expenses for the three months ended March 31, 1995 and 1994 were $\$ 8,620,000$ and $\$ 6,900,000$, respectively, an increase of $\$ 1,720,000$, or 24.93\%.

As a result of the acquisitions of Western Industrial National Bank on June 24, 1994 and Pioneer Bank on July 8, 1994, the Bank has increased the number of branches by three to nineteen resulting in an increase in operating expenses. Salaries and employee benefits totaled \$4,251,000, for the three months ended March 31,1995, an increase of $\$ 675,000$, compared to the same period last year as a result of a general increase in wages and the acquisitions. The Bank also expanded its merchant bankcard services and created a new international banking department during the first quarter of 1995. As a percent of average assets, other operating expenses have increased from $4.15 \%$ for the three months ended March 31, 1994 to $4.27 \%$ for the three months ended March 31, 1995. As a percent of total revenue, other operating expenses have declined from 53.4\% to $48.3 \%$ for the same periods, respectively.

## BALANCE SHEET ANALYSIS

At March 31, 1995 total assets were $\$ 812.0$ million, representing a decrease of $\$ 24.1$ million or $2.88 \%$ from total assets of $\$ 836.1$ million at December 31, 1994. Total deposits of $\$ 700.6$ million at March 31, 1995, decreased $\$ 62.0$ million, or 8.13\%, from $\$ 762.6$ million at December 31, 1994. Net loans decreased $\$ 10.5$ million, or $2.16 \%$, from $\$ 484.6$ million at December 31, 1994 to $\$ 474.1$ million at March 31, 1995.

Investment Securities and Debt Securities Available-for-Sale
In May 1992, the Financial Accounting Standards Board adopted Statement of Financial Accounting Standards No. 115, "Accounting for Certain Investments and Debt and Equity Securities" (SFAS 115"). The Company adopted SFAS 115 in the first quarter of 1994. Under the new rules, securities "available for sale" are carried at their market values and changes in the securities' market values, net of taxes, are recorded to equity capital. At March 31, 1995, the Company's unrealized losses on securities-available-for sale totaled $\$ 6.0$ million. The Company recorded a decrease in equity capital of $\$ 3.5$ million, net of $\$ 2.5$ million of applicable income taxes during the three months ended March 31, 1995. At December 31, 1994, net unrealized losses on securities available for sale totaled $\$ 6.6$ million, a decrease in unrealized losses of $\$ 3.1$ million, or $46.98 \%$ between the two periods. Note 1 to the financial statements in the Company's 1994 Annual Report discusses its current accounting policy.

Table 4 sets forth investment securities held-to-maturity and available-forsale, at March 31, 1995 and December 31, 1994.

Table 4 - Composition of Securities Portfolio (amounts in thousands)

| Amortized Cost | March 31, Market value |  | $1995$ <br> Net Unreal ized Gain/ (Loss) |  |  | Yield | Amortized Cost | December 31, 1994 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Market | Net Unreal | Yield |  |  |
|  |  |  | Value | ized Gain/ (Loss) |  |  |  |
| \$ 58, 238 | \$ | 58,059 |  |  |  | \$ |  | (179) | 6.43\% | \$ 59, 294 | \$ 58, 125 | \$ (1, 169) | $6.19 \%$ |
| 's |  |  |  |  |  |  |  |  |  |  |
| 114,440 |  | 109,433 |  |  |  |  |  | , 007) | 5.75\% | 113,404 | 104,520 | $(8,884)$ | 5.75\% |
| 8,183 |  | 8,139 |  |  | (44) | 5.72\% | 8,385 | 7,997 | (388) | $5.72 \%$ |
| 32,575 |  | 32,404 |  |  | (171) | 6.52\% | 10,633 | 10,078 | (555) | 4.67\% |
| 1,737 |  | 1,829 |  |  | 92 | 9.33\% | 1,787 | 1,838 | 51 | 9.09\% |
| 8,131 |  | 7,926 |  |  | (205) | 4.95\% | 8,214 | 7,606 | (608) | 4.95\% |
| 1, 058 |  | 1, 058 |  |  | 0 | N/A | 525 | 525 | 0 | N/A |
| 743 |  | 743 |  |  | 0 | 7.19\% | 632 | 632 | 0 | 7.52\% |
| \$225,105 |  | \$219, 591 |  | \$(5 | ( 514 ) | 6.01\% | \$202, 874 | \$191, 321 | \$(11, 553$)$ | 5.27\% |

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Loan Composition and Nonperforming Assets
Table 5 sets forth the distribution of the loan portfolio by type as of the dates indicated (dollar amounts in thousands):

Table 5 - Distribution of Loan Portfolio by Type

|  | $\begin{gathered} \text { March 31, } \\ 1995 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1994 \end{gathered}$ |
| :---: | :---: | :---: |
| Commercial and Industrial (1) | \$256, 501 | \$262,494 |
| Real Estate: |  |  |
| Construction | 24,450 | 26,302 |
| Mortgage | 120,348 | 116, 077 |
| Consumer | 16,318 | 15,553 |
| Lease finance receivables | 22,319 | 23,246 |
| Agribusiness | 45,826 | 52,920 |
| Gross Loans | \$485, 762 | \$496, 592 |
| Less: |  |  |
| Allowance for credit losses | 9,193 | 9,471 |
| Deferred net loan fees | 2,433 | 2,503 |
| Net loans | \$474, 136 | \$484, 618 |

(1) Includes $\$ 170.6$ and $\$ 173.7$ million of loans for which the Company holds real property as collateral at March 31, 1995 and December 31, 1994, respectively.

As set forth in Table 6, nonperforming assets (nonaccrual loans, loans 90 days or more past due, restructured loans, and other real estate owned) totaled \$32.9 million, or $4.05 \%$ of total assets, at March 31, 1995. This compares to $\$ 31.4$ million, or $3.76 \%$ of total assets, at December 31, 1994, an increase of $\$ 1.5$ million or $4.69 \%$ between the two periods. Although management believes that nonperforming loans are generally well secured and that potential losses are reflected in the allowance for credit losses, there can be no assurance that the continued deterioration in economic conditions or collateral values will not result in future credit losses.


At March 31, 1995, nonaccrual loans were $\$ 11.3$ million, down from $\$ 12.6$ million at December 31, 1994. The majority of nonaccrual loans were collateralized by real property at March 31, 1995. The estimated ratio of the outstanding loan balances to the fair values of related collateral (loan-tovalue ratio) for nonaccrual loans at that date ranged from approximately $25 \%$ to $90 \%$. The Bank has allocated specific reserves to provide for any potential loss on these loans. Management cannot, however, predict the extent to which the current economic environment may persist or worsen or the full impact such environment may have on the Company's loan portfolio.

Deposits and Other Borrowings
Total deposits decreased to $\$ 700.6$ million at March 31, 1995, from $\$ 762.6$ million at December 31, 1994, a decrease of $\$ 62.0$ million, or $8.13 \%$. Total deposits at December 31, 1994, included approximately $\$ 40.0$ million in short term demand deposits which were subsequently withdrawn. For the three months ended March 31, 1995, noninterest-bearing deposits averaged 37.27\% of total deposits, compared to $34.10 \%$ for the same three month period last year. Noninterest-bearing deposits were $\$ 266.6$ million and $\$ 327.8$ million at March 31, 1995 and December 31, 1994, respectively. Savings deposits averaged $44.49 \%$ of total deposits during the first three months of 1995 compared to $50.02 \%$ for the first three months of 1994. Savings deposits (money market, savings and interest-bearing checking) decreased $\$ 11.6$ million during the first three months of 1995. Savings deposits were $\$ 305.8$ million at March 31, 1995 compared to $\$ 317.4$ million at December 31, 1994. Time deposits increased by $\$ 10.8$ million during the first three months of 1995. For the three months ended March 31, 1995, time deposits averaged $18.24 \%$ of total deposits, up from $15.89 \%$ during the same period in 1994.

The 1994 annual report describes the Company's principal sources of liquidity, liquidity management objectives and liquidity measurements.

There are several accepted methods of measuring liquidity. Since the balance between loans and deposits is integral to liquidity, the Company monitors its loan-to-deposit ratio (gross loans divided by total deposits) as an important part of its liquidity management. In general, the closer this ratio is to 100\%, the more reliant an institution becomes on its illiquid loan portfolio to absorb fluctuations in deposits. At March 31, 1995, the Company's loan-to-deposit ratio was 68.99\% compared to 64.79\% at December 31, 1994.

Another method used to measure liquidity is the liquidity ratio. This ratio is calculated by dividing the difference between short-term liquid assets (federal funds sold and investments maturing within one year) and large liabilities (time deposits over \$100,000 maturing within one year, federal funds purchased, and other borrowed funds) by the sum of loans and long-term investments. As of March 31, 1995 the ratio was a negative $10.88 \%$ as compared to a negative $4.48 \%$ at December 31, 1994. Conceptually, this shows that the Company was funding a modest $10.88 \%$ and $4.48 \%$ of its long-term, illiquid assets with large liabilities at these dates, respectively.

Cash flows from operating activities, primarily representing net interest income, totaled $\$ 5.8$ million at March 31, 1995 compared to $\$ 782,000$ at March 31, 1994. Net cash used in investing activities primarily purchases of investment securities totaled $\$ 13.4$ million at March 31, 1995, and $\$ 26.5$ million at March 31, 1994. Cash flows from financing activities primarily representing changes in deposits and short term borrowings totaled $\$ 32.5$ million at March 31, 1995 compared to $\$ 24.8$ million at March 31, 1994.

## Capital Resources

The Company's equity capital was $\$ 67.0$ million at March 31, 1995. The primary source of capital for the Company continues to be the retention of operating earnings. The Company's 1994 annual report (management's discussion and analysis and note 12 of the accompanying financial statements) describes the regulatory capital requirements of the Company and the Bank.

As of December 31, 1994, the Bank and the Company were required to meet the risk-based capital standards set by the respective regulatory authorities. The risk-based capital standards require the achievement of a minimum ratio of total capital to risk-weighted assets of $8.0 \%$ (of which at least $4.0 \%$ must be Tier 1 capital). In addition, the regulatory institutions require the highest rated institutions to maintain a minimum leverage ratio of $3.0 \%$ as of December 31, 1994. At March 31, 1995, the Bank and the Company met the minimum risk-based capital ratio and leverage ratio requirements.

Table 7 below presents the Company's and the Bank's risk-based and leverage capital ratios as of March 31, 1995 and December 31, 1994:

Table 7 - Regulatory Capital Ratios

| Capital Ratios | Required Minimum Ratios | March 31, <br> Company Bank |  | Decembe Company | 1994 <br> Bank |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - - --------- |  |  |  |  |  |
| Risk-based |  |  |  |  |  |
| Capital Ratios: |  |  |  |  |  |
| Tier I | 4.00\% |  |  | 11.4\% | 11.1\% | 10.8\% | 10.4\% |
| Total | 8.00\% | 12.7\% | 12.3\% | 12.0\% | 11.7\% |
| Leverage Ratio | 3.00\% | 7.7\% | 7.4\% | 7.5\% | 7.3\% |

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PART II - OTHER INFORMATION
Item 1 - Legal Proceedings
    Not Applicable
Item 2 - Changes in Securities
    Not Applicable
Item 3 - Defaults upon Senior Securities
    Not Applicable
Item 4 - Submission of Matters to a Vote of Security Holders
    Not Applicable
Item 5 - Other Information
    Not Applicable
Item 6 - Exhibits and Reports on Form 8-K
(a) Exhibits
Exhibit 27 - Financial Data Schedule
(b) Reports on Form 8-K
Not Applicable
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## Exhibit Index

| Exhibit No. | Description | Page |
| :---: | :---: | :---: |
| 27 | Financial Data Schedule | 22 |

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CVB FINANCIAL CORP
(Registrant)

THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE MARCH 31, 1995, CONSOLIDATED BALANCE SHEET, AND THE MARCH 31, 1995, CONSOLIDATED STATEMENT OF EARNINGS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATMENTS.

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$$
\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1995 } \\
& \text { MAR-31-1995 } \\
& \text { 69,671 } \\
& 100 \\
& 0 \\
& 0 \\
& \text { 200, } 954 \\
& \text { 18,794 } \\
& \text { 18,636 } \\
& \text { 483, } 329 \\
& \text { 9,193 } \\
& \text { 812,045 } \\
& \text { 700,590 } \\
& \text { 36,601 } \\
& \text { 7,324 } \\
& 489 \\
& \text { 32,501 } \\
& 0 \\
& 0 \\
& \text { 34,540 } \\
& \text { 812, } 045 \\
& \text { 12,360 } \\
& \text { 3, } 352 \\
& 25 \\
& \text { 15,737 } \\
& \text { 3,153 } \\
& \text { 3,633 } \\
& \text { 12,104 } \\
& \text { 1,225 } \\
& 0 \\
& \text { 8,620 } \\
& \text { 4, } 357 \\
& \text { 4, 357 } \\
& 0 \\
& 0 \\
& \text { 2,541 } \\
& 0.30 \\
& 0.30 \\
& 6.96 \\
& \text { 11, } 290 \\
& 5 \\
& \text { 9,997 } \\
& \text { 1,657 } \\
& \text { 9,471 } \\
& 1,571 \\
& 68 \\
& \text { 9, } 193 \\
& \text { 5,280 } \\
& \text { 3,913 }
\end{aligned}
$$

