[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1997
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
For Quarter Ended March 31, 1997 Commission File Number: 1-10394

CVB FINANCIAL CORP.
(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of incorporation or organization)

701 North Haven Ave, Suite 350, Ontario, California 91764 (Address of Principal Executive Offices) (Zip Code)
(Registrant's telephone number, including area code) (909) 980-4030

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

## YES X NO

Number of shares of common stock of the registrant: 10,000,723 outstanding as of May 7, 1997.

This Form 10-Q contains 23 pages. Exhibit index on page 21.
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PART I - FINANCIAL INFORMATION

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
dollar amounts in thousands

| March 31, | December 31, |
| :--- | :--- |
| 1997 1996 <br> (unaudited) ,$l$ |  |

ASSETS
Investment securities held-to-maturity
(market values of $\$ 54,941$ and $\$ 51,548$ )
Investment securities available-for-sale
Loans and lease finance receivables, net
Total earning assets
Cash and due from banks
Premises and equipment, net
Other real estate owned, net
Goodwill and intangibles
Other assets

| \$ | 55,019 | \$ | 50,734 |
| :---: | :---: | :---: | :---: |
|  | 344,524 |  | 333,348 |
|  | 564,786 |  | 576,686 |
|  | 964,329 |  | 960,768 |
|  | 94,364 |  | 142,502 |
|  | 23,881 |  | 24,235 |
|  | 13,219 |  | 6,196 |
|  | 11,706 |  | 11,692 |
|  | 16,441 |  | 15,028 |
| \$ | 1,123,940 | \$ | 1,160,421 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:

## Deposits:

Noninterest-bearing

Interest-bearing

Demand note issued to U.S. Treasury
Federal Funds Purchased
Repurchase Agreement
Long-term capitalized lease
Other liabilities

| \$ | 381,488 | \$ | 431,183 |
| :---: | :---: | :---: | :---: |
|  | 571,547 |  | 559,413 |
|  | 953,035 |  | 990,596 |
|  | 10,917 |  | 12,610 |
|  | 6,000 |  | 16,000 |
|  | 50,000 |  | 40, 000 |
|  | 447 |  | 453 |
|  | 13,875 |  | 11,675 |
|  | 1,034,274 |  | 1,071,334 |

Stockholders' Equity:
Preferred stock (authorized 20,000,000 shares without par; none issued or outstanding
$(2,235) \quad(196)$
89,666 89,087
\$ 1,123,940 \$ 1,160,421
============== ===========

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS
(unaudited)
dollar amounts in thousands, except per share
For the Three Months
Ended March 31
$1997 \quad 1996$

| Interest income: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans, including fees | \$ | 14,000 | \$ | 12,397 |
| Investment securities: |  |  |  |  |
| Taxable |  | 5,030 |  | 3,769 |
| Tax-advantaged |  | 555 |  | 193 |
|  |  | 5,585 |  | 3,962 |
| Federal funds sold and interest bearing |  |  |  |  |
|  |  | 19,657 |  | 16,502 |
| Interest expense: |  |  |  |  |
| Deposits |  | 4,867 |  | 4,214 |
| Other borrowings |  | 713 |  | 640 |
|  |  | 5,580 |  | 4,854 |
| Net interest income |  | 14,077 |  | 11,648 |
| Provision for credit losses |  | 780 |  | 1,213 |
| Net interest income after |  |  |  |  |
| Other operating income: |  |  |  |  |
| Service charges on deposit accounts |  | 1,777 |  | 1,735 |
| Gains on sale of other real estate owned |  | 1 |  | 80 |
| Other |  | 1,501 |  | 2,777 |
|  |  | 3,279 |  | 4,592 |
| Other operating expenses: |  |  |  |  |
| Salaries and employee benefits |  | 5,499 |  | 4,236 |
| Deposit insurance premiums |  | 27 |  | 1 |
| Occupancy |  | 801 |  | 772 |
| Equipment |  | 828 |  | 644 |
| Provision for losses on other real estate owned Other |  | 315 |  | 2,069 |
|  |  | 3,499 |  | 2,545 |
|  |  | 10,969 |  | 10,267 |
| Earnings before income taxes |  | 5,607 |  | 4,760 |
| Provision for income taxes |  | 2,257 |  | 2,002 |
| Net earnings | \$ | 3,350 | \$ | 2,758 |
| Earnings per common share | \$ | 0.32 | \$ | 0.27 |
| Cash dividends per common share | \$ | 0.10 | \$ | 0.07 |

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
dollar amounts in thousands

|  | r the Thr Ended Mar 1997 |  | Months 31, |
| :---: | :---: | :---: | :---: |
| \$ | 19,355 | \$ | 15,767 |
|  | 3,282 |  | 4,592 |
|  | $(5,539)$ |  | $(4,630)$ |
|  | $(10,622)$ |  | $(8,758)$ |
|  | 0 |  | (265) |
|  | 6,476 |  | 6,706 |
|  | 4,496 |  | 0 |
|  | 19,334 |  | 24,537 |
|  | 342 |  | 395 |
|  | $(38,669)$ |  | $(9,662)$ |
|  | $(4,455)$ |  | $(7,408)$ |
|  | 3,467 |  | 6,749 |
|  | 814 |  | 514 |
|  | 14 |  | 15 |
|  | (404) |  | (439) |
|  | 0 |  | $(18,322)$ |
|  | 433 |  | (38) |
|  | $(14,628)$ |  | $(3,659)$ |
|  | $(41,516)$ |  | $(24,506)$ |
|  | 3,955 |  | 6,510 |
|  | $(1,693)$ |  | 326 |
|  | $(1,015)$ |  | (725) |
|  | 283 |  | 221 |
|  | $(39,986)$ |  | $(18,174)$ |
|  | $(48,138)$ |  | $(15,127)$ |
|  | 142,502 |  | 111, 886 |
|  | 94,364 |  | 96,759 |
|  | 0 |  | 15,522 |
| \$ | 94,364 | \$ | 112,281 |

CASH FLOWS FROM OPERATING ACTIVITIES:
Interest received
Service charges and other fees received
Interest paid
Cash paid to suppliers and employees
Income taxes paid

CASH FLOWS FROM INVESTING ACTIVITIES:
Proceeds from sales of securities available for sale
proceeds from maturities of securities available for sale
Proceeds from maturities of securities held to maturity
Purchases of securities available for sale
Purchases of securities held to maturity
(439)

Loan origination fees received
Proceeds from sale of premises and equipment
Purchase of premises and equipment
0
433
$(382)$
$(38)$
Consideration paid in business combinations
Other investing activities

CASH FLOWS FROM FINANCING ACTIVITIES:
Net (decrease) in transaction deposits
Net increase in time deposits
Net (decrease) increase in short-term borrowings
Cash dividends on common stock
Proceeds from exercise of stock options

NET DECREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS, beginning of period

CASH AND CASH EQUIVALENTS BEFORE ACQUISITION
CASH AND CASH EQUIVALENTS RECEIVED IN THE PURCHASE OF
CITIZENS COMMERCIAL TRUST AND SAVINGS BANK OF PASADENA
CASH AND CASH EQUIVALENTS, March 31,

## =

See accompanying notes to the consolidated financial statements.

CVB FINANCIAL CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)
dollar amounts in thousands

RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:

Net earnings
Adjustments to reconcile net earnings to net cash
provided by operating activities:
Amortization of premiums (accretion of discount) on investment securities Provisions for loan and OREO losses Accretion of deferred loan fees and costs Loan origination costs capitalized Depreciation and amortization
Change in accrued interest receivable
Change in accrued interest payable

| For the Three Months |  |  |
| :---: | :---: | :---: |
| Ended | March | 31, |
| 1997 |  | 1996 |

Change in other assets and liabilities

| \$ 3,350 | \$ | 2,758 |
| :---: | :---: | :---: |
| (50) |  | 146 |
| 1,095 |  | 3,282 |
| (602) |  | (378) |
| (520) |  | (331) |
| 760 |  | 576 |
| 351 |  | (502) |
| 41 |  | 224 |
| 2,051 |  | 931 |
| 3,126 |  | 3,948 |
| \$ 6,476 | \$ | 6,706 |

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CVB FINANCIAL CORP. AND SUBSIDIARIES
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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies. See Note 1 of the Notes to Consolidated Financial Statements in CVB Financial Corp.'s 1996 Annual Report. Goodwill resulting from purchase accounting treatment of acquired banks is amortized on a straight line basis over 15 years.

On January 1, 1995, the Bank adopted Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan -- Income Recognition and Disclosures." The adoption of this statement did not have a material effect on the results of operations or the financial position of the Bank taken as a whole. Impaired loans totaled $\$ 14.1$ million at March 31, 1997. Of this total, $\$ 9.4$ million, or $67.13 \%$, represented loans that were supported by collateral with a fair market value, net of prior liens, of $\$ 23.3$ million. At March 31, 1997, $\$ 4.6$ million, or $32.87 \%$, of total impaired loans represented loans for which repayment was projected to come from cash flows.
2. Certain reclassifications have been made in the 1996 financial information to conform to the presentation used in 1997.
3. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of March 31, 1997, the Company had entered into commitments with certain customers amounting to $\$ 127.4$ million compared to $\$ 103.7$ million at December 31, 1996. Letters of credit at March 31, 1997 and December 31, 1996, were $\$ 8.4$ million and $\$ 8.5$ million, respectively.
4. The interim consolidated financial statements are unaudited and reflect all adjustments and reclassifications which, in the opinion of management, are necessary for a fair statement of the results of operations and financial condition for the interim period. All adjustments and reclassifications are of a normal and recurring nature. Results for the period ending March 31, 1997, are not necessarily indicative of results which may be expected for any other interim period or for the year as a whole.
5. The actual number of shares outstanding at March 31, 1997, was 10,018,534 Earnings per share are calculated on the basis of the weighted average number of shares outstanding during the quarter plus shares issuable upon the assumed exercise of outstanding common stock options. The number of shares used in the calculation of earnings per share was 10,395,497 at March 31, 1997 and 10,148,691 at March 31, 1996. All 1996 per share information in the financial statements and in management's discussion and analysis has been restated to give retroactive effect to the $10 \%$ stock dividend declared on December 18, 1996.
6. Supplemental cash flow information. During the three-month period ended March 31, 1997, loans amounting to $\$ 7.9$ million were transferred to Other Real Estate Owned ("OREO") as a result of foreclosure on the real properties held as collateral. OREO sold during the three-month period ended March 31, 1997, amounted to \$149,000.

Management's discussion and analysis is written to provide greater insight into the results of operations and the financial condition of CVB Financial Corp. and its subsidiaries. For a more complete understanding of CVB Financial Corp. and its operations, reference should be made to the financial statements included in this report and in the Company's 1996 Annual Report 10K. Certain statements in the Report on Form 10-Q constitute "forward-looking statements" under the Private Securities Litigation reform Act of 1995 which involve risk and uncertainties. The Company's actual results may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include but are not limited to economic conditions, competition in the geographic and business areas in which the company conducts operations, fluctuations in interest rates, credit quality and government regulations. For additional information concerning these factors, see "Item 1. Business - Factors that May Affect Results" contained in the Company's Annual Report on Form 10-K for the year ended December 31, 1996.

Throughout this discussion, "Company" refers to CVB Financial Corp. and its subsidiaries as a consolidated entity. "CVB" refers to CVB Financial Corp. as the unconsolidated parent company, and "Bank" refers to Citizens Business Bank.

## RESULTS OF OPERATIONS

The Company reported net earnings of $\$ 3.4$ million for the first quarter of 1997. This represented and increase of $\$ 592,000$, or $21.47 \%$, over net earnings of $\$ 2.8$ million for the first quarter of 1996. Earnings per share increased to $\$ 0.32$ per share for the most recent quarter, compared to $\$ 0.27$ per share for the same period last year. The annualized return on average assets was $1.22 \%$, and the annualized return on average equity was $14.54 \%$, for the first quarter of 1997. For the first quarter of 1996, the annualized return on average assets was $1.23 \%$, and the annualized return on average equity was $13.73 \%$.

Pre-tax operating earnings, which excludes the impact of gains or losses on sale of securities and OREO, the provisions for credit and OREO losses, and the settlement of litigation, totaled $\$ 6.7$ million for the first quarter of 1997. This represented an increase of $\$ 843,000$, or $14.37 \%$, over pre-tax operating income of $\$ 5.9$ million for the first quarter of 1996.

The principal component of the Company's earnings is net interest income, which is the difference between the interest and fees earned on loans and investments, and the interest paid for deposits and borrowed funds. The net interest margin is net interest income expressed as a percentage of average earning assets. The net interest spread is the yield on average earning assets minus the cost of average interest-bearing deposits and borrowed funds. The Company's net interest margin was $5.96 \%$ for the first quarter of 1997, compared to a net interest margin of $5.95 \%$ for the first quarter of 1996. The Company's net interest spread was 4.71\% for both the first quarter of 1997 and 1996.

Although the net interest margin and net interest spread changed little for the first quarter of 1997 compared to the first quarter of 1996 , net interest income increased significantly. Net interest income totaled $\$ 14.1$ million for the first quarter of 1997. This represented an increase of $\$ 2.4$ million, or 20.85\%, over net interest income of $\$ 11.6$ million for the first quarter of 1996. The increase in net interest income for the first quarter of 1997 was the result of a greater average balance of earning assets. Average earning assets totaled $\$ 960.3$ million for the first quarter of 1997 . This represented an increase of $\$ 172.6$ million, or $21.90 \%$, over average earning assets of $\$ 787.7$ million for the first quarter of 1996.

Total interest income was $\$ 19.7$ million for the first quarter of 1997. This represented an increase of $\$ 3.2$ million, or $19.12 \%$, greater than total interest income of $\$ 16.5$ million for the first quarter of 1996 . Interest and fees from loans totaled $\$ 14.0$ million for the first quarter of 1997 . This represented an increase of $\$ 1.6$ million, or $12.93 \%$, over interest and fees from loans of $\$ 12.4$ million for the first quarter of 1996. The increase in interest and fees on loans resulted from an increase in the balance of average gross loans to $\$ 581.2$ million for the first quarter of 1997 , compared to an average of $\$ 503.8$ million for the first quarter of 1996. The yield on average gross loans decreased to 9.63\% for the first quarter of 1997, compared to a yield of $9.84 \%$ for the first quarter of 1996. The decrease reflected lower average interest rates in general for the most recent quarter.

Interest from investments totaled $\$ 5.7$ million for the first quarter of 1997. This represented an increase of $\$ 1.6$ million, or $37.81 \%$, over interest from investments of $\$ 4.1$ million for the first quarter of 1996. The increase in interest from investments resulted from both a higher average yield and a greater average balance of investments for the first quarter of 1997 compared to the first quarter of 1996. The yield on average investments was $5.97 \%$ for the first quarter of 1997, compared to a yield of $5.78 \%$ for the first quarter of 1996. Average investments increased to $\$ 379.1$ million for the first quarter of 1997, compared to $\$ 283.9$ million for the first quarter of 1996.

Total interest expense was $\$ 5.6$ million for the first quarter of 1997. This represented an increase of $\$ 726,000$, or $14.96 \%$, over total interest expense of $\$ 4.9$ million for the first quarter of 1996 . The cost of average deposits and other interest bearing liabilities decreased to $3.57 \%$ for the first quarter of 1997, compared to an average cost of $3.71 \%$ for the first quarter of 1996 . The decrease reflected lower average interest rates in general for the most recent quarter.

Interest on deposits totaled $\$ 4.9$ million for the first quarter of 1997. This represented an increase of $\$ 653,000$, or $15.49 \%$, over interest on deposits of $\$ 4.2$ million for the first quarter of 1996. Average deposits increased to $\$ 937.8$ million for the first quarter of 1997 , compared to $\$ 759.2$ million for the first quarter of 1996. Interest on other borrowed funds totaled $\$ 713,000$ for the first quarter of 1997. This represented an increase of $\$ 73,000$, or $11.41 \%$, over interest on other borrowed funds of $\$ 640,000$, for the first quarter of 1996. The cost of other borrowed funds decreased to $5.14 \%$ for the first quarter of 1997, compared to $5.44 \%$ for the first quarter of 1996. Average borrowed funds increased to $\$ 55.5$ million for the first quarter of 1997, compared to an average of $\$ 47.0$ million for the first quarter of 1996.

Table 1 shows the average balances of assets, liabilities, and stockholders' equity and the related interest income, expense, and rates for the three month periods ended March 31, 1997 and 1996. Rates for tax-advantaged investments are shown on a taxable equivalent basis using a $34.0 \%$ tax rate. Table 2 summarizes the changes in interest income and interest expense based on changes in average asset and liability balances (volume) and changes in average rates (rate). For each category of earning assets and interest-bearing
liabilities, information is provided with respect to changes attributable to (1) changes in volume (change in volume multiplied by initial rate), (2) changes in rate (change in rate multiplied by initial volume) and (3) changes in rate/volume (change in rate multiplied by change in volume).

TABLE 1 - Distribution of Average Assets, Liabilities, and Stockholders' Equity;
Interest Rates and Interest Differentials
(dollars in thousands)

|  | $\begin{array}{cc} \text { Three-month periods ended March 31, } \\ 1997 & 1996 \end{array}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  | Average Balance | Intere | Rate | Average Balance | Interest | Rate |
| Investment Securities |  |  |  |  |  |  |  |
| Taxable | \$ | 328, 319 | 5,030 | 6.13\% | \$ 257, 921 | 3,769 | 5.85\% |
| Tax-advantaged (F1) |  | 44,981 | 555 | 6.92\% | 15,201 | 193 | 7.13\% |
| Federal Funds Sold \& Interest-bearing <br> deposits with other financial institutions $\quad 5,755 \quad 72 \quad 5.00 \% \quad 10,808 \quad 143 \quad 5.29 \%$ |  |  |  |  |  |  |  |
| Loans (F2)(F3) |  | 581, 226 | 14,000 | 9.63\% | 503,800 | 12,397 | 9.84\% |
| Total Earning Assets |  | 960, 281 | 19,657 | 8.28\% | 787,730 | 16,502 | 8.42\% |
| Total Non-earning Assets |  | 139, 651 |  |  | 106,786 |  |  |
| Total Assets |  | 099,932 |  |  | \$ 894, 516 |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |  |
| Demand Deposits | \$ | 367, 287 |  |  | \$ 283, 029 |  |  |
| Savings Deposits (F4) |  | 368,653 | 2,281 | 2.47\% | 302, 032 | 1,874 | 2.48\% |
| Time Deposits |  | 201, 878 | 2,586 | 5.12\% | 174,161 | 2,340 | 5.37\% |
| Total Deposits |  | 937,818 | 4,867 | 2.08\% | 759, 222 | 4,214 | 2. $22 \%$ |
| Other Borrowings |  | 55,521 | 713 | 5.14\% | 47,020 | 640 | 5.44\% |
| Total Interest-Bearing Liabilities |  | 626, 052 | 5,580 | 3.57\% | 523, 213 | 4,854 | 3.71\% |
| Other Liabilities |  | 14,424 |  |  | 7,954 |  |  |
| Stockholders' Equity |  | 92,169 |  |  | 80,320 |  |  |
| Total Liabilities and |  |  |  |  |  |  |  |
| Stockholders' Equity |  | 099,932 |  |  | \$ 894,516 |  |  |
| Net interest spread |  |  |  | 4.71\% |  |  | 4.71\% |
| Net interest margin |  |  |  | 5.96\% |  |  | 5.95\% |
| (F1) Yields are calculated on a taxable equivalent basis. |  |  |  |  |  |  |  |
| (F2) Loan fees are included in total interest income as follows: 1997, \$897; 1996, \$561. |  |  |  |  |  |  |  |
| (F3) Nonperforming loans are included in net | oa | s as fol | ows: 1 | , \$13, | 355; 1996, | \$12,907. |  |
| (F4) Includes interest-bearing demand and mone |  | market ac | ounts. |  |  |  |  |

TABLE 2 - Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income
(amounts in thousands)

| Incr | Compar ended ase (decr Rate/ Volume | son ar ase | of $t$ <br> ch 31, <br> ) in <br> to ch <br> Rate |  | month and st i in <br> olume | $996$ | iod <br> e or exp <br> Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |  |  |  |
| Taxable investment securities | \$ 1, 028 | \$ | 183 | \$ |  | \$ | 1,261 |
| Tax-advantaged securities | 377 |  | (5) |  | (10) |  | 362 |
| Fed funds sold \& interest bearing deposits with other institutions | (67) |  | (7) |  | 3 |  | (71) |
| Loans | 1,904 |  | (261) |  | (40) |  | 1,603 |
| Total earning assets | 3,242 |  | (90) |  | 3 |  | 3,155 |
| Interest Expense: |  |  |  |  |  |  |  |
| Savings deposits | 413 |  | (5) |  | (1) |  | 407 |
| Time deposits | 373 |  | (110) |  | (17) |  | 246 |
| Other borrowings | 115 |  | (36) |  | (6) |  | 73 |
| Total interest-bearing liabilities | 901 |  | (151) |  | (24) |  | 726 |
| Net Interest Income | \$ 2,341 | \$ | 61 | \$ | 27 | \$ | 2,429 |

The net interest spread and the net interest margin are largely affected by the Company's ability to reprice assets and liabilities as interest rates change. At March 31, 1997, the Bank's 90 days or less maturity/repricing gap was a negative $\$ 233.3$ million, compared to a negative gap of $\$ 182.1$ million at December 31, 1996. Generally, a negative gap produces a higher net interest margin and net interest spread when rates fall and a lower net interest margin and net interest spread when rates rise. However, as interest rates earned on different asset products and interest rates paid for different liability products offered by the Bank respond differently to changes in market interest rates, gap analysis is only a general indicator of interest rate sensitivity.

## Credit Loss Experience

The Company maintains an allowance for potential credit losses. The allowance is increased by a provision for credit losses charged against operating results and from recoveries on loans previously charged off. The allowance is reduced by loan losses charged to the allowance. The allowance for credit losses was $\$ 10.3$ million at March 31, 1997. This represented a decrease of $\$ 1.9$ million, or $15.62 \%$, over the allowance for credit losses of $\$ 12.2$ million at December 31, 1996. At March 31, 1997, the allowance for credit losses was equal to $1.80 \%$ of gross loans, representing a decrease from an allowance for credit losses that was equal to $2.08 \%$ of gross loans at December 31, 1996.

For the first quarter of 1997, the provision for credit losses was $\$ 780,000$. This represented a decrease of $\$ 433,000$, or $35.69 \%$, from a provision for credit losses of $\$ 1,213,000$, for the first quarter of 1996 . The decrease reflected slower overall loan growth, and lower levels of nonperforming loans for the most recent quarter. Loans charged to the allowance for credit losses, net of recoveries, totaled $\$ 2,692,000$ for the first quarter of 1997 , compared to net loans charged to the allowance of $\$ 387,000$ for the first quarter of 1996.

Nonaccrual loans decreased to $\$ 13.4$ million at March 31, 1997, compared to $\$ 17.6$ million at December 31,1996 . This represented a decrease of $\$ 4.2$ million, or $23.96 \%$. Table 6 presents nonperforming assets (nonaccrual loans, loans 90 days or more past due, restructured loans, and other real estate owned) as of March 31, 1997, and December 31, 1996. The Company has adopted the methods prescribed by Statement of Financial Accounting Standards No. 114 for determining the fair value of specific loans for which the eventual collection of all principal and interest is considered impaired.

While management believes that the allowance was adequate at March 31, 1997 to absorb losses from any known or inherent risks in the portfolio, no assurance can be given that economic conditions which adversely affect the Company's service areas or other circumstances will not be reflected in increased provisions or credit losses in the future. Table 3 shows comparative information on net credit losses, provisions for credit losses, and the allowance for credit losses for the periods indicated.

TABLE 3 - Summary of Credit Loss Experience (amounts in thousands)


Other operating income includes service charges on deposit accounts, gain on sale of securities, gross revenue from Community Trust Deed Services (the Company's non-bank subsidiary), and other revenues not derived from interest on earning assets. Other income for the first quarter of 1997 totaled $\$ 3.3$ million. This represented a decrease of $\$ 1.3$ million, or $28.61 \%$, from total other operating income of $\$ 4.6$ million for the first quarter of 1996. Included as other income for the first quarter of 1996 was a $\$ 2.1$ million settlement paid to the Bank resulting from litigation with a former officer of the Bank and Company.

Net of the legal settlement paid to the Bank in 1996, other operating income for the first quarter of 1997 increased $\$ 787,000$, or $31.58 \%$, over other operating income for the first quarter of 1996. The increase was primarily the result of trust fee income. On March 29, 1996, the Bank purchased Citizens Commercial Trust and Savings Bank of Pasadena (Citizens Bank of Pasadena), including their trust division with trust assets in excess of $\$ 800.0$ million. Gross fee income from trust services for the first quarter of 1997 totaled \$755, 000 .

Other Operating Expenses
Other operating expenses totaled $\$ 10.9$ million for the first quarter of 1997. This represented an increase of $\$ 702,000$, or $6.84 \%$, over other operating expenses of $\$ 10.3$ million for the first quarter of 1996. Other operating expenses for the first quarter of 1997 were affected by the addition of four branch offices and the trust division associated with the acquisition of Citizens Bank of Pasadena on March 29, 1996.

Salaries and related expenses totaled $\$ 5.5$ million for the first quarter of 1997. This represented an increase of $\$ 1.3$ million, or $29.81 \%$, over total salaries and related expenses of $\$ 4.2$ million for the first quarter of 1996. Occupancy and equipment expense totaled $\$ 1.6$ million for the first quarter of 1997. This represented an increase of $\$ 213,000$, or $15.05 \%$, over total occupancy and equipment expense of $\$ 1.4$ million for the first quarter of 1996. The increases for these expense categories for the first quarter of 1997 compared to the same period for 1996, were primarily the result of the increases in branches and operating units resulting from the acquisition.

The Bank provides an allowance for the potential of losses on other real estate owned (OREO) by charging a provision to earnings. For the first quarter of 1997, the provision for potential OREO losses totaled $\$ 315,000$, compared to a provision of $\$ 2.1$ million for the first quarter of 1996. OREO, net of the allowance, totaled $\$ 13.2$ million at March 31, 1997. This represented an increase of $\$ 7.0$ million, or $113.36 \%$, over OREO net of the reserve of $\$ 6.2$ million at December 31, 1996.

Other operating expenses, measured as a percent of average assets were $3.99 \%$ for the first quarter of 1997, compared to $4.59 \%$ for the first quarter of 1996. The efficiency ratio, which compares other operating expenses to net revenue, was $63.19 \%$ for the first quarter of 1997 , compared to $63.22 \%$ for the first quarter of 1996.

BALANCE SHEET ANALYSIS
At March 31, 1997, total assets were $\$ 1.1$ billion. This represented a decrease of $\$ 36.5$ million, or $3.14 \%$, from total assets of $\$ 1.2$ billion at December 31, 1996. Gross loans totaled $\$ 575.1$ million at March 31, 1997. This represented a decrease of $\$ 13.8$ million, or $2.35 \%$, from gross loans of $\$ 588.9$ million at December 31, 1996. Total deposits were $\$ 953.0$ million at March 31, 1997, representing a decrease $\$ 37.6$ million, or $3.79 \%$, from total deposits of $\$ 990.6$ million at December 31, 1996. The decrease in loans, deposits and assets at March 31, 1997 compared to December 31, 1996 is due in part to normal seasonal trends related to the Bank's agricultural related customers.

Investment Securities and Debt Securities Available-for-Sale
At March 31, 1997, investment securities totaled $\$ 399.5$ million. This represented an increase of $\$ 15.5$ million, or $4.03 \%$ over total investments of $\$ 384.1$ million at December 31, 1996. Table 4 sets forth investment securities classified as held-to-maturity and available-for-sale at March 31, 1997 and December 31, 1996.

Table 4 - Composition of Securities Portfolio (dollars in thousands)

|  | March 31, 1997 |  |  |  |  | December 31, 1996 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Market Value |  | Net <br> Unrealized <br> Gain/(Loss) | Yield |  | mortized Cost |  | Market Value |  | $\begin{aligned} & \mathrm{t} \\ & \text { (Loss) } \end{aligned}$ | Yield |
| U.S. Treasury securities Available for Sale | \$ 58,362 | \$ | 58,215 | \$ | (147) | 6.01\% | \$ | 55,355 | \$ | 55,621 | \$ | 266 | 5.99\% |
| FHLMC, FNMA CMO's, REMIC's and mortgage-backed pass-through securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale | 215,580 |  | 212,405 |  | $(3,175)$ | 6.29\% |  | 215,351 |  | 214,939 |  | (412) | 6.28\% |
| Held to Maturity | 5,909 |  | 5,974 |  | 65 | 5.74\% |  | 6,188 |  | 6,384 |  | 196 | 5.74\% |
| Other Government Agency Securities Available for Sale | 63,693 |  | 63,405 |  | (288) | 6.15\% |  | 51,105 |  | 51,198 |  | 93 | 5.63\% |
| GNMA mortgage-backed pass-through securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held to Maturity | 1,177 |  | 1,273 |  | 96 | 9.42\% |  | 1,210 |  | 1,311 |  | 101 | 9.42\% |
| Tax-exempt Municipal Securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held to Maturity | 46,741 |  | 46,502 |  | (239) | 4.86\% |  | 42,145 |  | 42,662 |  | 517 | 4.89\% |
| Other securities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for Sale | 10,499 |  | 10,499 |  | 0 | N/A |  | 11,574 |  | 11,590 |  | 16 | 6.17\% |
| Held to Maturity | 1,192 |  | 1,192 |  | 0 | 6.40\% |  | 1,191 |  | 1,191 |  | 0 | 6.43\% |
|  | \$403,153 | \$ | 399,465 | \$ | $(3,688)$ | 5.90\% | \$ | 384,119 | \$ | 384,896 | \$ | 777 | 6.00\% |

At March 31, 1997, the Company's unrealized losses on
securities-available-for sale totaled $\$ 3.9$ million. The Company recorded an adjustment decreasing equity capital by $\$ 2.2$ million, and an adjustment to deferred tax assets of $\$ 1.6$ million. At December 31, 1996, the Company reported a net unrealized loss on investment securities available for sale of $\$ 339,000$, with an adjustment to equity capital of $\$ 196,000$. Note 2 of the Notes to the Consolidated Financial Statements in CVB's 1996 Annual Report discusses its current accounting policy as it pertains to recognition of market values for investment securities held as available for sale.

Loan Composition and Nonperforming Assets
Table 5 sets forth the distribution of the loan portfolio by type as of the dates indicated:

TABLE 5 - Distribution of Loan Portfolio by Type - (000)s Omitted

|  | $\begin{gathered} \text { March 31, } \\ 1997 \end{gathered}$ |  |  | $\begin{gathered} \text { December } 31, \\ 1996 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and Industrial (F1) | \$ | 192,919 | \$ | 215, 791 |
| Real Estate |  |  |  |  |
| Construction |  | 37,184 |  | 36,925 |
| Mortgage |  | 261, 077 |  | 244,601 |
| Consumer |  | 18, 060 |  | 19,576 |
| Lease finance receivable |  | 20,567 |  | 19,825 |
| Agribusiness |  | 48,502 |  | 55,486 |
| Gross Loans |  | 578,309 |  | 592, 204 |
| Less: |  |  |  |  |
| Allowance for Credit Losses |  | 10,327 |  | 12,239 |
| Deferred net loan fees |  | 3,196 |  | 3,279 |
| Net Loans | \$ | 564, 786 | \$ | 576,686 |

(F1) Includes $\$ 50.5$ million and $\$ 72.0$ million of loans for which the Company holds real property as collateral at March 31, 1997 and December 31, 1996, respectively.

As set forth in Table 6, nonperforming assets (nonaccrual loans, loans 90 days or more past due, restructured loans, and other real estate owned) totaled $\$ 26.6$ million, or $2.37 \%$ of total assets, at March 31, 1997. This compared to nonperforming assets of $\$ 29.8$ million, or $2.56 \%$ of total assets, at December 31, 1996. Nonperforming assets decreased $\$ 3.1$ million, or $10.52 \%$, between March 31, 1997 and December 31, 1996.

Although management believes that nonperforming loans are generally well secured and that potential losses are provided for in the allowance for credit losses, there can be no assurance that a deterioration in economic conditions, or collateral values, will not result in future credit losses.

TABLE 6 - Non-Performing Assets - (000)s Omitted

|  | $\begin{gathered} \text { March 31, } \\ 1997 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 1996 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 13,355 | \$ | 17,564 |
| Loans past due 90 or more days and still accruing interest |  | 52 |  | 621 |
| Restructured loans |  | 0 |  | 5,374 |
| Other real estate owned |  | 13,219 |  | 6,196 |
| Total non performing assets | \$ | 26,626 | \$ | 29,755 |
| Percentage of non performing assets to total loans outstanding and OREO |  | 4.53\% |  | 5.00\% |
| Percentage of non performing assets to total assets |  | 2.37\% |  | 2.56\% |

At March 31, 1996, nonaccrual loans were $\$ 13.4$ million. This represented a decrease of $\$ 4.2$ million, or $23.96 \%$, from nonaccrual loans of $\$ 17.6$ million at December 31, 1996. To some extent, the decrease in nonaccrual loans contributed to the increase in other real estate owned, as nonperforming loans were foreclosed. At March 31, 1997, the majority of nonaccrual loans were collateralized by real property. The estimated ratio of the outstanding loan balances to the fair values of related collateral (loan-to-value ratio) for nonaccrual loans at that date ranged from approximately $6 \%$ to $142 \%$. The Bank has allocated specific reserves to provide for any potential loss on these loans. Management cannot, however, predict the extent to which the current economic environment may worsen or the full impact such an environment may have on the Company's loan portfolio.

Deposits and Other Borrowings
At March 31, 1997, deposits totaled $\$ 953.0$ million. This represented an decrease of $\$ 37.6$ million, or $3.79 \%$, over total deposits of $\$ 990.6$ million at December 31, 1996. Seasonal fluctuations from agricultural deposits normally result in large short term balances at the end of December, contributing to a decrease in deposits between December and March of each year.

Non interest bearing demand deposits totaled $\$ 381.5$ million at March 31, 1997. This represented a decrease of $\$ 49.7$ million, or $11.53 \%$, from non interest bearing demand deposits of $\$ 431.2$ million at December 31, 1996. Again, seasonal fluctuations in agricultural deposits normally result in a decrease in the Bank's non interest bearing demand deposits between December and March of each year.

Liquidity
The 1996 annual report describes the Company's principal sources of liquidity, management's liquidity objectives, and the methods used to measure performance to these objectives.

There are several accepted methods of measuring liquidity. Since the balance between loans and deposits is integral to liquidity, the Company monitors its loan-to-deposit ratio (gross loans divided by total deposits) as an important part of its liquidity management. In general, the closer this ratio is to $100 \%$, the more reliant an institution becomes on its illiquid loan portfolio to absorb fluctuations in deposits. At March 31, 1997, the Company's loan-to-deposit ratio was $60.35 \%$, compared to a ratio of $59.45 \%$ at December 31, 1996.

Another method used to measure liquidity is the liquidity ratio. This ratio is calculated by dividing the difference between short-term liquid assets and marketable securities by deposits and borrowed funds. As of March 31, 1997, the liquidity ratio was $44.20 \%$. Conceptually, this shows that the Company had liquid assets or marketable securities equal to $44.20 \%$ of its total deposits and borrowed funds at March 31, 1997.

The Company generated cash flows from operating activities of $\$ 6.5$ million for the first quarter of 1997, compared to $\$ 6.7$ million for the first quarter of 1996. Net cash used for investing activities totaled $\$ 14.6$ million for the first quarter of 1997 , and $\$ 3.6$ million for the first quarter of 1996 . For the most part, the increased use of funds for investment activities resulted from an increase in the purchase of investment securities for the first quarter of 1997. Cash used for financing activities totaled $\$ 40.0$ million for the first quarter of 1997 compared to $\$ 18.2$ million for the first quarter of 1996 . The increase in funds used for financing activities for the first quarter of 1997, reflects the decrease in noninterest bearing demand deposits during the three month period.

## Capital Resources

The Company's equity capital was $\$ 89.7$ million at March 31, 1997. The primary source of capital for the Company continues to be the retention of net after tax earnings. The Company's 1996 annual report (management's discussion and analysis and note 14 of such accompanying financial statements) describes the regulatory capital requirements of the Company and the Bank.

The Bank and the Company are required to meet risk-based capital standards set by the respective regulatory authorities. The risk-based capital standards require the achievement of a minimum ratio of total capital to risk-weighted assets of $8.0 \%$ (of which at least $4.0 \%$ must be Tier 1 capital). In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of $3.0 \%$. At March 31, 1997, the Bank and the Company exceeded the minimum risk-based capital ratio and leverage ratio required to be considered "Well Capitalized".

Table 7 below presents the Company's and the Bank's risk-based and leverage capital ratios as of March 31, 1997, and December 31, 1996:

Table 7 - Regulatory Capital Ratios

|  | Required <br> Minimum <br> Ratios | March 31, <br> Company | 1997 <br> Bank | December <br> Company |  | 31, <br> Bank |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Captial Ratios |  |  |  |  |  |  |
| Risk-based capital ratios |  |  |  |  |  |  |
| Tier 1 | $4.00 \%$ | $11.60 \%$ | $11.30 \%$ | $11.00 \%$ | $10.70 \%$ |  |
| Tier 2 | $8.00 \%$ | $12.90 \%$ | $12.60 \%$ | $12.30 \%$ | $11.90 \%$ |  |
| Leverage ratio | $3.00 \%$ | $7.40 \%$ | $7.20 \%$ | $7.20 \%$ | $7.00 \%$ |  |

On April 16, 1997, the board of directors of the Company authorized the repurchase of shares of its common stock, from time to time, at the discretion of the Company, through open market purchases or in private transactions in an aggregate amount of up to $\$ 9.0$ million, or 500,000 shares. As of April 30, 1997, the Company had purchased 19,500 shares for an average price of $\$ 18.92$ per share, resulting in a $\$ 368,875$ reduction in the shareholders' equity for the Company.

| Item 1 | - | Legal Proceedings Not Applicable |
| :---: | :---: | :---: |
| Item 2 | - | Changes in Securities Not Applicable |
| Item 3 | - | Defaults upon Senior Securities Not Applicable |
| Item 4 | - | Submission of Matters to a Vote of Security Holders Not Applicable |
| Item 5 | - | Other Information Not Applicable |
| Item 6 | - | Exhibits and Reports on Form 8-K |
|  |  | (a) Exhibits |
|  |  | Exhibit 27 - Financial Data Schedule |
|  |  | (b) Reports on Form 8-K Not Applicable |

## Exhibit Index

| Exhibit No. | Description | Page |
| :--- | :--- | :--- |
| 27 | Financial Data Schedule | 23 |

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CVB FINANCIAL CORP.
(Registrant)

## Date: May 15, 1997

/s/ Robert J. Schurheck
Robert J. Schurheck Chief Financial Officer

THE SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE MARCH 31, 1997, CONSOLIDATED BALANCE SHEET, AND THE MARCH 31, 1997, CONSOLIDATED STATEMENT OF EARNINGS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS

$$
\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1997 } \\
& \text { MAR-31-1997 } \\
& \text { - 94,364 } \\
& 0 \\
& \text { 344,524 } \\
& \text { 55,019 } \\
& \text { 54,941 } \\
& \text { 575,113 } \\
& \text { 10,327 } \\
& \text { 1,123,940 } \\
& \text { 953, } 035 \\
& \text { 56, } 000 \\
& \text { 24,792 } \\
& 447 \\
& 0 \\
& \text { 62,225 } \\
& \text { 27,441 } \\
& \text { 1,123,940 } \\
& \text { 14,000 } \\
& \text { 5,585 } \\
& 72 \\
& \text { 19, } 657 \\
& \text { 4,867 } \\
& \text { 5,580 } \\
& \text { 14, } 077 \\
& \text { (4) } \\
& \text { 10,969 } \\
& \text { 5,607 } \\
& \text { 3,350 } \\
& 0 \\
& 0 \\
& \text { 3,350 } \\
& 0.32 \\
& 0.32 \\
& 5.96 \\
& \text { 13, } 355 \\
& 52 \\
& 0 \\
& \text { 12,239 } \\
& \text { 2,696 } \\
& \text { 10,327 } \\
& \text { 7,301 } \\
& \text { 3, } 026
\end{aligned}
$$

