# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D. C. 20549

# [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the quarterly period ended June 30, 2003 

or

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 0-10140
CVB FINANCIAL CORP.
Incorporated pursuant to the Laws of California

Internal Revenue Service - Employer Identification No. 95-3629339

701 North Haven Ave, Suite 350, Ontario, California 91764
(909) 980-4030
 that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes_X_No $\qquad$
Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).
Yes X No $\qquad$
Number of shares of common stock of the registrant: 43,747,711 outstanding as of August 12, 2003.
This Form 10-Q contains 42 pages.

PART I - FINANCIAL INFORMATION
ITEM 1 - FINANCIAL STATEMENTS

## ASSETS

Federal funds sold
Investment securities available-for-sale
Investment in stock of Federal Home Loan Bank (FHLB)
Loans and lease finance receivables
Allowance for credit losses
Total earning assets
Cash and due from banks
Premises and equipment, net
Goodwill and other intangibles:
Amortizable
Non-amortizable
Cash value life insurance
Accrued interest receivable Other assets

TOTAL ASSETS
LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:
Deposits:
Noninterest-bearing

Interest-bearing
Total deposits
Demand Note to U.S. Treasury
Short-term borrowings
Long-term borrowings
Deferred tax liabilities
Accrued interest payable
Deferred compensation
Funds due security purchase
Other liabilities
TOTAL LIABILITIES

| $\begin{array}{r} \$ 1,008,555 \\ 1,398,615 \end{array}$ | $\begin{array}{lr} \$ & 958,671 \\ 1,351,293 \end{array}$ |
| :---: | :---: |
| 2,407,170 | 2,309,964 |
| 4,538 | 14,888 |
| 431,000 | 196,000 |
| 356,000 | 272,000 |
| 3,116 | 5,332 |
| 5,688 | 6,497 |
| 6,827 | 6,988 |
| 2,678 | 25,970 |
| 24,195 | 25,951 |
| 3,241,212 | 2,863,590 |

COMMITMENTS AND CONTINGENCIES
Stockholders' Equity:
Preferred stock (authorized, 20,000,000 shares
without par; none issued or outstanding)
Common stock (authorized, 78,125,000 shares
without par; issued and outstanding
43,740,020 (2003) and 43,533,129 (2002))
144,853
144,487
Retained earnings

| Accumulated other comprehensive income, net of tax | 22,596 | 25,656 |
| :---: | :---: | :---: |
| Total stockholders' equity | 271,799 | 259,821 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 3,513,011 | \$ 3,123,411 |

See accompanying notes to the consolidated financial statements

CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS
(unaudited)
Dollar amounts in thousands, except per share

Interest income:
Loans, including fees
Investment securities
Taxable
Tax-preferred
Total investment income
Federal funds sold
Total interest income
Interest expense:
Deposits
Borrowings
Total interest expense
Net interest income before provision for credit losses Provision for credit losses

Net interest income after provision for credit losses
Other operating income:
Service charges on deposit accounts
Wealth Management services
Investment services
Bankcard services
Other
Net gain on sale of securities
Total other operating income
Other operating expenses:
Salaries and employee benefits
Occupancy
Equipment
Stationary and supplies
Professional services
Promotion
Data processing
Other intangibles amortization
Other

Total other operating expenses
Earnings before income taxes Income taxes

Net earnings

Basic earnings per common share
Diluted earnings per common share
Cash dividends per common share

See accompanying notes to the consolidated financial statements

| For the Three Months Ended June 30, 2003 2002 |  |  |  |  | For the Six Months Ended June 30, 2003 <br> 2002 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 23,813 | \$ | 21,183 | \$ | 47,633 | \$ | 42,307 |
|  | 12,802 |  | 12,400 |  | 25,186 |  | 23,536 |
|  | 4,021 |  | 3,952 |  | 8,150 |  | 8,056 |
|  | 16,823 |  | 16,352 |  | 33,336 |  | 31,592 |
|  | 28 |  | 54 |  | 40 |  | 320 |
|  | 40,664 |  | 37,589 |  | 81,009 |  | 74,219 |
|  | 4,266 |  | 5,315 |  | 8,782 |  | 10,607 |
|  | 5,851 |  | 4,827 |  | 10,441 |  | 9,530 |
|  | 10,117 |  | 10,142 |  | 19,223 |  | 20,137 |
|  | 30,547 |  | 27,447 |  | 61,786 |  | 54,082 |
|  | 0 |  | 0 |  | 0 |  | 0 |
|  | 30,547 |  | 27,447 |  | 61,786 |  | 54,082 |
|  | 3,749 |  | 3,456 |  | 7,445 |  | 6,755 |
|  | 925 |  | 959 |  | 1,972 |  | 1,971 |
|  | 382 |  | 341 |  | 788 |  | 716 |
|  | 314 |  | 305 |  | 649 |  | 583 |
|  | 1,081 |  | 1,214 |  | 1,692 |  | 1,664 |
|  | 29 |  | 25 |  | 823 |  | 3,096 |
|  | 6,480 |  | 6,300 |  | 13,369 |  | 14,785 |
|  | 9,907 |  | 8,637 |  | 19,895 |  | 17,149 |
|  | 1,621 |  | 1,593 |  | 3,172 |  | 3,128 |
|  | 1,579 |  | 1,440 |  | 3,071 |  | 2,893 |
|  | 1,184 |  | 1,043 |  | 2,283 |  | 1,988 |
|  | 1,302 |  | 1,182 |  | 1,983 |  | 2,063 |
|  | 1,036 |  | 869 |  | 2,165 |  | 1,823 |
|  | 244 |  | 294 |  | 547 |  | 611 |
|  | 203 |  | 40 |  | 315 |  | 79 |
|  | 782 |  | 925 |  | 2,166 |  | 1,783 |
|  | 17,858 |  | 16,023 |  | 35,597 |  | 31,517 |
|  | 19,169 |  | 17,724 |  | 39,558 |  | 37,350 |
|  | 6,649 |  | 6,085 |  | 14,334 |  | 13,393 |
| \$ | 12,520 | \$ | 11,639 | \$ | 25,224 | \$ | 23,957 |
| \$ | 0.29 | \$ | 0.27 | \$ | 0.58 | \$ | 0.55 |
| \$ | 0.28 | \$ | 0.26 | \$ | 0.57 | \$ | 0.54 |
| \$ | 0.12 | \$ | 0.14 | \$ | 0.24 | \$ | 0.28 |

CVB FINANCIAL CORP. AND SUBSIDIARIES

## (unaudited)

(Dollars and shares in thousands)

Balance January 1, 2002
Issuance of common stock
5-for-4 stock split
Repurchase of common stock
Tax benefit from exercise of stock

## options

Cash dividends
Comprehensive income:

## Net earnings

Other comprehensive income:
Unrealized gains on securities available-for-sale, net of tax \$8,463


62
$(20,800)$

49,745
\$ 49,745

Balance December 31, 2002
Issuance of common stock
Repurchase of common stock
Tax benefit from exercise of stock options
Cash dividends
Comprehensive income:
Net earnings
Other comprehensive income:
Unrealized loss on securities available-for-sale, net of tax $(\$ 2,216)$

Comprehensive income

Balance June 30, 2003

|  |  |  |  | \$ 61,432 |
| :---: | :---: | :---: | :---: | :---: |
| 43,533 | 144,487 | 89,678 | 25,656 |  |
| 269 | 765 |  |  |  |
| (62) | $(1,230)$ |  |  |  |
|  | 831 |  |  |  |
|  |  | $(10,552)$ |  |  |
|  |  | 25,224 |  | \$ 25,224 |

$\overline{43,740} \frac{(3,060)}{\frac{(3,060)}{}} \frac{(144,853}{\$ 22,164}$
 30, 2002 was $\$ 31.0$ million.

## CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2003 |  | 2002 |
|  | (Dollar amounts in thousands) |  |  |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Interest received | \$ | 85,981 | \$ | 59,396 |
| Service charges and other fees received |  | 12,523 |  | 11,689 |
| Interest paid |  | $(20,495)$ |  | $(20,758)$ |
| Cash paid to suppliers and employees |  | $(40,923)$ |  | $(32,650)$ |
| Income taxes paid |  |  |  | $(12,284)$ |
| Net cash provided by operating activities |  | 37,086 |  | 5,393 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Proceeds from sales of investment securities available-for-sale |  | 39,587 |  | 26,894 |
| Proceeds from sales of MBS |  | 20,538 |  | 145,631 |
| Proceeds from repayment of MBS |  | 316,566 |  | 82,891 |
| Proceeds from repayment of investment securities available-for-sale |  | 1,885 |  |  |
| Proceeds from maturity of investment securities |  | 6,205 |  |  |
| Purchases of investment securities available-for-sale |  | $(82,261)$ |  | $(285,134)$ |
| Purchases of MBS |  | $(696,293)$ |  | $(142,460)$ |
| Purchases of FHLB stock |  | $(14,033)$ |  | (312) |
| Net (increase)decrease in loans |  | $(60,679)$ |  | 22,707 |
| Proceeds from sales of premises and equipment |  | 224 |  | 3 |
| Purchase of premises and equipment |  | $(5,085)$ |  | $(1,773)$ |
| Other investing activities |  | $(10,001)$ |  | $(3,898)$ |
| Net cash used in investing activities |  | $(483,347)$ |  | $(155,451)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Net increase in transaction deposits |  | 112,693 |  | 75,288 |
| Net (decrease) increase in time deposits |  | $(15,026)$ |  | 20,651 |
| Advances from Federal Home Loan Bank |  | 200,000 |  | 40,000 |
| Repayment of advances from Federal Home Loan Bank |  | $(75,000)$ |  | $(25,000)$ |
| Net increase in short-term borrowings |  | 183,650 |  | 61,239 |
| Cash dividends on common stock |  | $(10,552)$ |  | $(10,696)$ |
| Repurchase of common stock |  | $(1,230)$ |  |  |
| Proceeds from exercise of stock options |  | 765 |  | 320 |
| Net cash provided by financing activities |  | 395,300 |  | 161,802 |
| NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS |  | $(50,961)$ |  | 11,744 |
| CASH AND CASH EQUIVALENTS, beginning of period |  | 164,973 |  | 102,651 |
| CASH AND CASH EQUIVALENTS BEFORE ACQUISTIONS |  | 114,012 |  | 114,395 |
| CASH AND CASH EQUIVALENTS RECEIVED IN THE PURCHASE OF |  |  |  |  |
|  |  |  |  |  |
| WESTERN SECURITY BANK, N.A |  | 0 |  | 41,304 |
| CASH AND CASH EQUIVALENTS, end of period | \$ | 114,012 | \$ | 155,699 |

See accompanying notes to the consolidated financial statements

## CVB FINANCIAL CORP. AND SUBSIDIARIES

 CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (unaudited)|  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollar amounts in thousands) |  |  |  |
| RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY |  |  |  |  |
| OPERATING ACTIVITIES: |  |  |  |  |
| Net earnings | \$ | 25,224 | \$ | 23,957 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |  |
| Gain on sale of investment securities |  | (823) |  | $(3,195)$ |
| Loss on sale of investment securities |  |  |  | 99 |
| (Gain) loss on sale of premises and equipment |  | (5) |  | 9 |



## CVB FINANCIAL CORP. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS<br>(unaudited)<br>For the six months ended June 30, 2003 and 2002

## 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES






 follows.

 and balances.






 earnings at the time of sale and are determined on a specific-identification basis. The Company's investment in Federal Home Loan Bank ("FHLB") stock is carried at cost.



 30, 2003, and December 31, 2002, were $\$ 31.5$ million and $\$ 23.8$ million, respectively.
 principally commercial and industrial income-producing properties, real estate mortgages, and assets utilized in agribusiness.
 income over the loan term in a manner that approximates the level-yield method.

 economic conditions, past credit loss experience, and such other factors as deserve current recognition in estimating inherent credit losses. The provision for credit losses is charged to expense.
 in the allowance for credit losses, or charge off that portion of an impaired loan that exceeds its fair value. Fair value is usually based on the value of underlying collateral.

At June 30, 2003, impaired loans totaled $\$ 1.3$ million. These loans were supported by collateral with a fair market value, net of prior liens, of $\$ 1.3$ million.
 estimated service lives using the straight-line method. Properties under capital lease and leasehold improvements are amortized over the shorter of their economic lives or the initial terms of the leases.

 income, reduction in estimated values, and gains or losses on disposition of such properties are charged to current operations.


 Company tests goodwill and intangible assets for impairment.



 weighted average remaining life of intangible assets is approximately 5.0 years.



 approval. The parties expect to complete the transaction in September 2003.
 California. Kaweah National Bank had total assets of $\$ 91.5$ million, total deposits of $\$ 81.9$ million and total loans of $\$ 70.4$ million as of June 30 , 2003.
 based on enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income.



 presents the reconciliation of earnings per share for the periods indicated.

| Earnings Per Share Reconciliation <br> (Dollars and shares in thousands, except per share amounts) <br> For the Six Months <br> Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  |  | 2002 |  |
| Income (Numerator) | Weighted Average Shares (Denominator) | Per Share Amount | Income (Numerator) | Weighted Average Shares (Denominator) | Per Share Amount |

BASIC EPS
Income available to

| common stockholders | $\$ 25,224$ | 43,708 | $\$ 0.58 \$ 23,957$ | 43,741 | $\$ 0.55$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

EFFECT OF DILUTIVE SECURITIES
Incremental shares
from assumed exercise of outstanding options
$887 \quad$ (0.01)
937
(0.01)

## DILUTED EPS

Income available to
common stockholders

|  | 887 | (0.01) |  | 937 | (0.01) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 25,224 | 44,595 | \$ 0.57 | 23,957 | 44,678 | \$ 0.54 |
|  | Earnings Per Share Reconciliation <br> (Dollars and shares in thousands, except per share amounts) <br> For the Three Months <br> Ended June 30, <br> 2003 <br> 2002 |  |  |  |  |
|  |  |  |  |  |  |
| $\begin{gathered}\text { Income } \\ \text { (Numerator) }\end{gathered}$ | Weighted Average Shares (Denominator) | Per Share Amount | Income (Numerator) | Weighted Average Shares (Denominator) | Per Share Amount |

BASIC EPS
Income available to

FFECT OF DILUTIVE
SECURITIES
Incremental shares
from assumed exercise
of outstanding options

|  | 853 | $(0.01)$ | 949 | $(0.01)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| $\$ 12,520$ | 44,632 | $\$ 0.28 \$ 11,639$ | 44,593 | $\$ 0.26$ |




 "Accounting for Stock-Based Compensation":

Net income, as reported
Deduct: Total stock-based employee compensation
expense determined under fair value based method for all awards, net of related tax effects

Pro forma net income

Earnings per share:
Basic - as reported
Basic - pro forma
Diluted - as reported
Diluted - pro forma

| For the Three Months Ended June 30, 2003 2002 |  | For the Six Months Ended June 30, $2003-2002$ |  |
| :---: | :---: | :---: | :---: |
| (Dollars in | housands) | (Dollars in | thousands) |
| $\begin{array}{r} \$ 12,520 \\ 158 \end{array}$ | $\begin{array}{r} \$ 11,639 \\ 99 \end{array}$ | $\begin{array}{r} \$ 25,224 \\ 320 \end{array}$ | $\begin{array}{r} \$ 23,957 \\ 186 \end{array}$ |
| \$12,362 | \$11,540 | \$24,904 | \$23,771 |
| \$0.29 | \$0.27 | \$0.58 | \$0.55 |
| \$0.28 | \$0.26 | \$0.57 | \$0.54 |
| \$0.28 | \$0.26 | \$0.57 | \$0.54 |
| \$0.28 | \$0.26 | \$0.56 | \$0.53 |





Statement of Cash Flows - Cash and cash equivalents as reported in the statements of cash flows include cash and due from banks and fed funds sold.
 are not assets or liabilities of the Bank or Company, with the exception of any funds held on deposit with the Bank. Trust fees are recorded on an accrual basis.

 amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.




 material effect on the Company's financial statements.
 financial institutions that are initiated after October 1, 2002. Adoption of the statement on October 1, 2002 did not have a material effect on the Company's financial statements.




 statements.



 beginning after December 15, 2002.



 beginning after June 15, 2003. The Company does not believe the adoption of such interpretation will have a material impact on its results of operations, financial position or cash flows.


 adoption of the provision of this statement to have a material effect on the Company's operating results or financial position.


 The Company does not expect the adoption of the provision of this statement to have a material effect on the Company's operating results or financial position.

Reclassification - Certain amounts in the prior periods' financial statements and related footnote disclosures have been reclassified to conform to the current presentation.


 see Note 10 to Consolidated Financial Statements. "Commitments and Contingencies" contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2002.
 reserves for estimates of the probable outcome of all cases brought against them.



 MRI petitioned the Supreme Court of the State of California, which refused to hear the case.


 generally accepted in the United States of America. As a result of the outcome, the Bank reversed the excess legal accrual of $\$ 3.4$ million to other operating expenses in June 2003.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS









 element in the total revenue of the Company.

## Critical Accounting Policies

 We believe that our most critical accounting policies upon which our financial condition depends, and which involve the most complex or subjective decisions or assessment are as follows:




 and Results of Operations.






 of these securities.



 assets, there is no guarantee that these assets are recognizable.


 impairment.

## Recent Event




 2003.
 California. Kaweah National Bank had total assets of $\$ 91.5$ million, total deposits of $\$ 81.9$ million and total loans of $\$ 70.4$ million as of June 30 , 2003.

## ANALYSIS OF THE RESULTS OF OPERATIONS

## Earnings







 $1.79 \%$ for the same period last year. The annualized return on average equity was $18.43 \%$ for the second quarter of 2003, compared to a return of $20.26 \%$ for the second quarter of 2002 .

 $\$ 19.1$ million. This represented an increase of $\$ 1.4$ million, or $8.14 \%$, from pre-tax operating earnings of $\$ 17.7$ million for the second quarter of 2002.
 2003 and 2002) in conformity with accounting principles generally accepted in the United States of America:

|  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  | Net Earnings Reconciliation <br> (Dollars in thousands) <br> For the Six Months <br> Ended June 30, |




 current or anticipated yield environments.

## Net Interest Income





 the mix of earning assets as well as the mix of interest-bearing liabilities, changes in the level of interest-bearing liabilities in proportion to earning assets, and in the growth of earning assets.



 $2.61 \%$ for the same period in 2002, which was offset by $\$ 456.8$ million increase in average interest-bearing liabilities.
 in interest income was primarily the result of the increase in average earnings assets, which was offset by a decline in the average yield on earning assets.
 interest expense was primarily the result of the decline in the rate paid on interest-bearing liabilities, which was offset by an increase in the average interest-bearing liabilities.



 the second quarter of 2003 from $2.57 \%$ the same period in 2002, which offset a $\$ 562.6$ million increase in average interest-bearing liabilities.

 of $\$ 37.6$ million for the same period last year.


 Yields for tax-preferenced investments are shown on a taxable equivalent basis using a $35 \%$ tax rate.

TABLE 1 - Distribution of Average Assets, Liabilities, and Stockholders' Equity; Interest Rates and Interest Differentials (amount in thousands)

(1) Includes short-term interest bearing deposits with other institutions
(2) Non tax equivalent rate for 2003 was $4.63 \%$ and 2002 was $5.01 \%$
(3) Loan fees are included in total interest income as follows, (000)s omitted: 2003, $\$ 3,079 ; 2002, \$ 2,048$
(4) Non performing loans are included in net loans as follows, (000)s omitted: 2003, \$1,126; 2002, \$836
(5) Includes interest bearing demand and money market accounts

3.80\%
(1) Includes short-term interest bearing deposits with other institutions
(2) Non tax equivalent rate for 2003 was $4.58 \%$ and 2002 was $4.92 \%$
(3) Loan fees are included in total interest income as follows, (000)s omitted: 2003, \$1,609; 2002, \$1,018
(4) Non performing loans are included in net loans as follows, (000)s omitted: 2003, \$1,126; 2002, \$836
(5) Includes interest bearing demand and money market accounts


 earning assets. This was partially offset by changes in the mix of assets and liabilities as follows:
 89 basis points
 points
 period in 2003
 in 2003

- Increase in average borrowings as a percent of average earning assets from $16.05 \%$ in the first six months of 2002 to $19.38 \%$ in the same period of 2003
- Decrease in average fed funds as a percent of average earning assets from $1.38 \%$ in the first six months of 2002 to $0.16 \%$ in the same period of 2003
 market areas are highly competitive. This competition has an influence on the strategies the Company employs.
 same period in 2003. This represents a $26.43 \%$ increase for the first six months of 2003 over the same period last year.
 period last year is the result of a number of factors. The most significant was the decreasing interest rate environment, which impacted interest earned and interest paid as a percent of earning assets.


 69 basis point decrease in the cost of interest-bearing liabilities, thus generating a 17 basis point decrease in the net interest spread over the same period last year.

 the same period last year.





 The decrease in the yield on earning assets for the first six months of 2003 was the result of lower yields on both loans and investments.



 same period in 2002, also reflecting the decreasing interest rate environment.

 initial volume) and (3) changes in rate/volume (change in rate multiplied by change in volume).

TABLE 2 - Rate and Volume Analysis for Changes in Interest Income, Interest Expense and Net Interest Income (amounts in thousands)

Comparison of six-month period ended June 30, 2003 and 2002<br>Increase (decrease) in interest income or expense due to changes in:

| Interest Income: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxable investment securities | \$ | 8,852 | \$ | $(4,943)$ | \$ | $(1,864)$ | \$ | 2,045 |
| Tax-advantaged securities |  | 809 |  | (632) |  | (47) |  | 130 |
| Fed funds sold \& interest-bearing deposits with other institutions |  | (270) |  | (43) |  | 37 |  | (276) |
| Loans |  | 11,048 |  | $(4,528)$ |  | $(1,183)$ |  | 5,337 |
| Total interest on earning assets |  | 20,439 |  | $(10,146)$ |  | $(3,057)$ |  | 7,236 |
| Interest Expense: |  |  |  |  |  |  |  |  |
| Savings deposits |  | 847 |  | $(1,465)$ |  | (263) |  | (881) |
| Time deposits |  | 1,669 |  | $(2,035)$ |  | (578) |  | (944) |
| Other borrowings |  | 4,950 |  | $(2,645)$ |  | $(1,394)$ |  | 911 |
| Total interest on interest-bearing liabilities |  | 7,466 |  | $(6,145)$ |  | $(2,235)$ |  | (914) |
| Net Interest Income | \$ | 12,973 | \$ | $(4,001)$ | \$ | (822) | \$ | 8,150 |


|  | Volume |  | Rate |  | Rate/ <br> Volume |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |  |  |  |  |
| Taxable investment securities | \$ | 5,018 | \$ | $(3,089)$ | \$ | $(1,240)$ | \$ | 689 |
| Tax-advantaged securities |  | 498 |  | (370) |  | (34) |  | 94 |
| Fed funds sold \& interest-bearing deposits with other institutions |  | (13) |  | (53) |  | 4 |  | (63) |
| Loans |  | 6,078 |  | $(2,668)$ |  | (766) |  | 2,644 |
| Total interest on earning assets |  | 11,581 |  | $(6,181)$ |  | $(2,036)$ |  | 3,364 |
| Interest Expense: |  |  |  |  |  |  |  |  |
| Savings deposits |  | 486 |  | $(1,161)$ |  | (230) |  | (905) |
| Time deposits |  | 681 |  | (659) |  | (157) |  | (135) |
| Other borrowings |  | 3,736 |  | $(1,524)$ |  | $(1,196)$ |  | 1,016 |
| Total interest on interest-bearing liabilities |  | 4,903 |  | $(3,344)$ |  | $(1,583)$ |  | (23) |
| Net Interest Income | \$ | 6,678 | \$ | $(2,837)$ | \$ | (453) | \$ | 3,388 |

## Interest and Fees on Loans




 primarily due to the acquisition of Golden West Financial on July 1, 2002.
 The increase was primarily due to increases in the average balance of loans offset by a lower interest rate environment.
 charged against earnings. There was no interest income that was accrued and not reversed on non-performing loans at June 30, 2003 and 2002

 compared to $\$ 2.1$ million for the same period in 2002, an increase of $\$ 1.0$ million, or $50.35 \%$.

The Company recognized loan fee income of $\$ 1.6$ million for the second quarter of 2003 , as compared to $\$ 1.0$ million for the same period in 2002 , an increase of $\$ 591,000$ or $58.10 \%$.

## Interest on Investments





 interest rate environment, offset by the increase in the average investment portfolio.

 average yield (TE) on investments decreased to $4.42 \%$ for the second quarter of 2003, compared to $5.50 \%$ for the same period in 2002 as a result of the decreasing interest rate environment.

## Provision for Credit Losses


 circumstances will not be reflected in increased provisions or credit losses in the future. The nature of this process requires considerable judgment. See "Risk Management - Credit Risk" herein.

## Other Operating Income



 CVB Ventures, Inc., and other revenues not included as interest on earning assets.



 the same period in 2002.

 2002. Excluding gains and losses on securities, other operating income as a percent of net revenues was $17.44 \%$ for the second quarter of 2003 , as compared to $18.61 \%$ for the same period in 2002 .
 principles generally accepted in the United States of America:

| 2003 |  |  | 2002 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Without gains | Net gains on securities | Reported earnings | Without gains | Net gains on securities | Reported earnings |





 well under the current or anticipated yield environments.



 in the same period in 2002.
 Service charges on deposit accounts represented $57.86 \%$ of other operating income in the second quarter of 2003, as compared to $54.86 \%$ in the same period in 2002 .



 Wealth Management Division represented $14.74 \%$ of other operating income in the first six months of 2003, as compared to $13.33 \%$ for the same period in 2002 .
 period last year. Fees generated by the Wealth Management Division represented $14.27 \%$ of other operating income in the second quarter of 2003 , as compared to $15.22 \%$ in the same period in 2002 .

 $4.84 \%$ for the same period in 2002.

 Services customer's incentive to use their services have decreased which is the primary reason for the decline in fees generated in the second quarter.

 $3.95 \%$ for the same period in 2002. The increase in Bankcard fees can primarily be attributed to an increase in the number of customers using merchant bankcard services.
 the Bankcard represented $4.85 \%$ of other operating income in the second quarter of 2003, as compared to $4.84 \%$ in the same period in 2002 .


 Other fees and income represented $12.65 \%$ of other operating income in the first six months of 2003 , as compared to $11.25 \%$ for the same period in 2002.
 and income represented $16.68 \%$ of other operating income in the second quarter of 2003, as compared to $19.27 \%$ in the same period in 2002 .

 portfolio, which would not perform well under the current yield environment.

For the second quarter of 2003 the sale of securities generated income totaling $\$ 29,000$. This represents an increase of $\$ 4,000$, or $17.94 \%$ from income of $\$ 25,000$ for the same period last year.

## Other Operating Expenses


 period in 2002.

For the second quarter of 2003 other operating expenses totaled $\$ 17.9$ million. This represents an increase of $\$ 1.8$ million, or $11.46 \%$ from income of $\$ 16.0$ million for the same period last year.


 proportionately smaller operating expenses, an indication of operating efficiency.


 United States of America:

|  | 2003 |  |  |  |  |  | 2002 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Without gains | Net gains on securities |  | Reported earnings |  | Without gains |  | Net gains on securities |  | Reported earnings |  |
| Other Operating Expense | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
|  |  | 35,597 |  | - |  | 35,597 |  | 31,517 |  | - |  | 31,517 |
| Net Revenues | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
|  |  | 74,332 |  | 823 |  | 75,155 |  | 65,771 |  | 3,096 |  | 68,867 |
| Operating Efficiency Ratio |  | 47.89\% | 47.36\% |  |  |  | 47.92\% |  |  |  |  | 45.77\% |

Operating Efficiency Ratio Reconciliation
(Dollars in thousands)
For the Three Months
Ended June 30,




 well under the current or anticipated yield environments.




 related expenses as a percent of average assets decreased to $1.17 \%$ for the second quarter of 2003 , compared to $1.33 \%$ for the same period in 2002 .





 year. The increase in equipment expense primarily reflects the upgrade to image processing equipment and the on going upgrade of other computer equipment.


 2003 professional services totaled $\$ 1.3$ million. This represents an increase of $\$ 120,000$, or $10.16 \%$ from professional services of $\$ 1.2$ million for the same period last year.


 with Kaweah National Bank to acquire four more business financial centers in September 2003.
 2003 data processing expense totaled $\$ 244,000$. This represents a decrease of $\$ 50,000$, or $17.20 \%$ from data processing expense of $\$ 294,000$ for the same period last year.

 increase in 2003 is a result of the amortizable intangible assets due to the acquisition of Western Security Bank in June 2002.


 litigation accrual, offset by the prepayment fees in term borrowings, which explain in detail in the next paragraphs.



 MRI petitioned the Supreme Court of the State of California, which refused to hear the case.

On March 14, 2003, the Bank reached a settlement in the MRI litigation. Pursuant to this settlement, the Bank agreed to pay $\$ 2.0$ million to the plaintiffs and the plaintiffs have agreed to dismiss this case in its entirety with prejudice. On July 17, 2003, the settlement was finalized by the bankruptcy court currently administering the bankruptcy proceedings of the Tri-National Development Corp. as successor to MRI and the Bank paid the $\$ 2.0$ million to the plaintiffs. The amount of this settlement is less than half of the original jury judgment against the Bank, which the Bank was required to accrue for under accounting principles generally accepted in the United States of America. As a result of the outcome, the Bank reversed the excess legal accrual of $\$ 3.4$ million to other operating expenses in June 2003.

In June 2003, the Bank prepaid $\$ 50$ million in term borrowings from the Federal Home Loan Bank in order to take advantage of a decline in interest rates. A prepayment fee of $\$ 3.0$ million was paid on this transaction. The borrowings had maturities ranging from September 15, 2004 to January 21, 2006 and a weighted average cost of $5.05 \%$. The $\$ 50$ million in term borrowings was replaced with a $\$ 50$ million in shortterm borrowing with an average rate of approximately $1.00 \%$ and maturities for less than one-month. The Bank anticipates that the prepayment fee should be recovered with lower interest costs in 18 to 25 months depending on the direction and timing of changes in the interest rates environment. Also, the Bank anticipates extending the term of the $\$ 50$ million short-term borrowing within the next twelve months.

## Income Taxes

The Company's effective tax rate for the first six months of 2003 was $36.24 \%$. This compares to effective tax rates of $35.86 \%$ for the same period in 2002 . These rates are below the nominal combined Federal and State tax rates as a result of tax preferenced income from certain investments for each period. The majority of tax preferenced income is derived from municipal securities.

## ANALYSIS OF FINANCIAL CONDITION

The Company reported total assets of $\$ 3.51$ billion at June 30 , 2003. This represented an increase of $\$ 389.6$ million, or $12.47 \%$, over total assets of $\$ 3.12$ billion at December 31 , 2002. Earning assets totaled $\$ 3.31$ billion at June 30,2003 . This represented an increase of $\$ 391.0$ million, or $13.41 \%$, over earning assets of $\$ 2.92$ billion at December 31, 2002. Total liabilities were $\$ 3.24$ billion at June 30 , 2003 . This represented an increase of $\$ 377.6$ million, or $13.19 \%$, over total liabilities of $\$ 2.86$ billion at December 31 , 2002. Total equity was $\$ 271.8$ million at June 30 , 2003. This represented an increase of $\$ 12.0$ million, or $4.61 \%$, over total equity of $\$ 259.8$ million at December $31,2002$.

## Investment Securities

 2002. Investment securities comprise $55.16 \%$ of the Company's total earning assets at June 30, 2003.



 achieved.



 for-sale of $\$ 44.2$ million and accumulated other comprehensive income of $\$ 25.7$ million (net of deferred taxes of $\$ 18.5$ million).

Table 3 sets forth investment securities at June 30, 2003 and December 31, 2002.

## Table 3 - Composition of InvestmentSecurities

(dollars in thousands)


 outstanding. Average life is computed as the weighted-average time to the receipt of all future cash flows, using as the weights the dollar amounts of the principal paydowns.

## Loans

 loans, net of deferred loan fees, comprise $45.47 \%$ of the Company's total earning assets.

## Table 4 - Distribution of Loan Portfolio by Type (dollar amount in thousands)

Commercial and Industrial

| \$ | 759,791 | 50.3\% |
| :---: | :---: | :---: |
|  | 120,370 | 8.0\% |
|  | 379, 856 | 25.1\% |
|  | 40, 024 | 2.6\% |

December 31, 2002

Commercial and Industrial
120,370


379, 856
25.1\%

105,486
47. 5\%

Mortgage
40, 024
396,707
26,750

Municipal lease finance receivables
Agribusiness
Gross Loans
Less:
Allowance for credit losses Deferred net loan fees

Net Loans

|  | $\begin{array}{r} 29,671 \\ 181,748 \end{array}$ | $\begin{array}{r} 2.1 \% \\ 12.0 \% \end{array}$ |  | $\begin{array}{r} 17,852 \\ 214,849 \end{array}$ | $\begin{array}{r} 1.2 \% \\ 14.8 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1,511,460 | 100.1\% |  | 1,450,153 | 100.0\% |
|  | $(20,808)$ |  |  | $(21,666)$ |  |
|  | $(7,344)$ |  |  | $(4,144)$ |  |
| \$ | 1,483,308 |  | \$ | 1,424,343 |  |



 operations, cattle feeders, livestock raisers, and farmers.

## Non-performing Assets



 decrease of $\$ 3.5$ million, or $73.11 \%$, compared to loans classified as impaired of $\$ 4.7$ million at June 30, 2002 and December 31, 2002.
 economic conditions or collateral values would not result in future credit losses.

## TABLE 5 - Non-performing Assets (dollar amount in thousands)

|  | June 30, 2003 | December 31, 2002 |
| :---: | :---: | :---: |
| Non-accrual loans | \$1,126 | \$190 |
| Loans past due 90 days or more and still accruing interest | 0 | 634 |
| Restructured loans | 0 | 0 |
| Other real estate owned (OREO), net | 0 | 0 |
| Total non-performing assets | \$1,126 | \$824 |
| Percentage of non-performing assets |  |  |
| to total loans outstanding and OREO | 0.07\% | 0.06\% |
| Percentage of non-performing assets to total assets | 0.03\% | 0.03\% |



 interest, change in the financial conditions or business of a borrower may adversely affect a borrower's ability to pay.

At June 30, 2003 and December 31, 2002, the Company held no properties as other real estate owned.

## Goodwill and Intangible Assets






 operations.


 indications for various assets and liabilities

## Deposits

 a significant element in the performance of the Company.

 for the first six months of 2003 is more representative of the Company's growth in deposits as it excludes the historical seasonal peak in deposits at year-end. The composition of deposits is as follows:

June 30, 2003
December 31, 2002

Non-interest bearing deposits Demand deposits
Interest bearing deposits Savings Deposits
Time deposits
Total deposits

| \$ | 1,008,555 | 41.9\% |
| :---: | :---: | :---: |
|  | 847,508 | 35. 2\% |
|  | 551,107 | 22.9\% |
| \$ | 2,407,170 | 100.0\% |


| \$ | 958, 671 | 41.5\% |
| :---: | :---: | :---: |
|  | 784,700 | 34. $0 \%$ |
|  | 566,593 | 24.5\% |
| \$ | 2,309,964 | 100.0\% |



 of total deposits as of December 31, 2002.
 of $\$ 784.7$ million at December 31, 2002
 2002.

## Borrowed Funds

To achieve the desired growth in earning assets and to fully utilize its capital the Company funds that growth through generating sources of funds. The first source of funds the Company pursues is non-interestbearing deposits (the lowest cost of funds to the Company), next the Company pursues the growth in interest-bearing deposits and finally the Company supplements the growth in deposits with borrowed funds. Average borrowed funds, as a percent of average total funding (total deposits plus demand notes plus borrowed funds) was $20.31 \%$ for the period ending June 30,2003 , as compared to $15.74 \%$ for the period ending December 31, 2002.

During 2003 and 2002, the Bank entered into short-term borrowing agreements (borrowings with maturities of less than one year) with the Federal Home Loan Bank (FHLB) and other institutions. The Bank had outstanding balances of $\$ 431.0$ million and $\$ 196.0$ million under these agreements at June 30,2003 and December 31,2002 , respectively. The weighted average annual interest rate was $1.94 \%$ and $2.98 \%$ at June 30 , 2003 and December 31, 2002, respectively. FHLB held certain investment securities of the Bank as collateral for those borrowings.

During 2003 and 2002, the Bank entered into long-term borrowing agreements (borrowings with maturities of one year or longer) with the FHLB. The Bank had outstanding balances of $\$ 356.0$ million and $\$ 272.0$ million under these agreements at June 30, 2003 and December 31, 2002, respectively. The weighted average annual interest rate was $3.58 \%$ and $5.07 \%$ at June 30, 2003 and December 31,2002 , respectively. The FHLB held certain investment securities of the Bank as collateral for those borrowings.

The Bank entered into an agreement, known as the Treasury Tax \& Loan ("TT\&L") Note Option Program with the Federal Reserve Bank and the U.S. Department of Treasury in which federal tax deposits made by depositors can be held by the bank until called (withdrawn) by the U.S. Department of Treasury. On June 30, 2003 and December 31, 2002 the amounts held by the bank in the TT\&L Note Option Program were $\$ 4.5$ million and $\$ 14.9$ million, collateralized by securities, respectively. The amounts are payable on demand. The Bank borrows at a variable rate of 25 basis points less than the average weekly federal funds rate.

At June 30,2003 , borrowed funds totaled $\$ 787.0$ million. This represented an increase of $\$ 319.0$ million, or $68.16 \%$, from total borrowed funds of $\$ 468.0$ million at December 31,2002 .
 approximately $\$ 350.0$ million. The purpose of this strategy was to capture current interest rates in anticipation of a lower interest rate environment over the next six months. In order to facilitate this strategy the Company entered into short-term borrowing agreements (borrowings with maturities of less than one year) with the Federal Home Loan Bank (FHLB) of approximately $\$ 250.0$ million with the intent to repay the borrowings with the pre-invested cash flows as they come due. It was anticipated that this strategy could yield at least 25 basis points higher than not pre-investing. It was also anticipated that at least a one percent spread between the investment rate and borrowing rate would be achieved.

## Capital Resources

Historically, the Company's primary source of capital has been the retention of operating earnings. In order to ensure adequate levels of capital, the Company conducts an ongoing assessment of projected sources and uses of capital in conjunction with projected increases in assets and the level of risk.

The Company's equity capital was $\$ 271.8$ million at June 30 , 2003. This represented an increase of $\$ 12.0$ million, or $4.61 \%$ over equity capital of $\$ 259.8$ million at December 31 , 2002. The Company's 2002 Annual Report on Form 10-K (Management's Discussion and Analysis and Note 15 of the accompanying financial statements) describes the regulatory capital requirements of the Company and the Bank.

In October 2001, the Company's board of directors authorized the repurchase of up to 2.0 million shares (all share amounts will not be adjusted to reflect stock dividends and splits) of the Company's common stock. During 2002, the Company repurchased 100,000 shares of common stock for the total price of $\$ 2.1$ million. During 2003, the Company repurchased additional 61,500 shares of common stock for the total price of $\$ 1.2$ million. As of June $30,2003,1.8$ million shares are available to be repurchased in the future.

The Bank and the Company are required to meet risk-based capital standards set by their respective regulatory authorities. The risk-based capital standards require the achievement of a minimum ratio of total capital to risk-weighted assets of $8.0 \%$ (of which at least $4.0 \%$ must be Tier 1 capital). In addition, the regulatory authorities require the highest rated institutions to maintain a minimum leverage ratio of $4.0 \%$. At June 30, 2003, the Bank and the Company exceeded the minimum risk-based capital ratio and leverage ratio required to be considered "Well Capitalized".

Table 6 below presents the Company's and the Bank's risk-based and leverage capital ratios as of June 30, 2003, and December 31, 2002.

## Table 6 - Regulatory Capital Ratios

| Capital Ratios | Required <br> Minimum <br> Ratios | June 30, Company | $\begin{gathered} 2003 \\ \text { Bank } \end{gathered}$ | December 31, Company | $\begin{aligned} & 2002 \\ & \text { Bank } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk-based capital ratios: |  |  |  |  |  |
| Tier I | 4.00\% | 10.21\% | 10.18\% | 10.18\% | 10.22\% |
| Total | 8.00\% | 11.14\% | 11.11\% | 11.21\% | 11.25\% |
| Leverage ratio | 4.00\% | 6.82\% | 6.80\% | 7.56\% | 7.59\% |

## Risk Management


 are not mutually exclusive. It is recognized that any product or service offered by the Company may expose the Bank to one or more of these risks.

## Credit Risk

Credit risk is defined as the risk to earnings or capital arising from an obligor's failure to meet the terms of any contract or otherwise fail to perform as agreed. Credit risk is found in all activities where success depends on counter party, issuer, or borrower performance. Credit risk arises through the extension of loans and leases, certain securities, and letters of credit.

Credit risk in the investment portfolio and correspondent bank accounts is addressed through defined limits in the Bank's policy statements. In addition, certain securities carry insurance to enhance credit quality of the bond. Limitations on industry concentration, aggregate customer borrowings, geographic boundaries and standards on loan quality also are designed to reduce loan credit risk. Senior Management, Directors' Committees, and the Board of Directors are provided with information to appropriately identify, measure, control and monitor the credit risk of the Bank.

Implicit in lending activities is the risk that losses will occur and that the amount of such losses will vary over time. Consequently, the Company maintains an allowance for credit losses by charging a provision for credit losses to earnings. Loans determined to be losses are charged against the allowance for credit losses. The Company's allowance for credit losses is maintained at a level considered by the Bank's management to be adequate to provide for estimated probable losses inherent in the existing portfolio, and unused commitments to provide financing, including commitments under commercial and standby letters of credit.

The allowance for credit losses is based upon estimates of probable losses inherent in the loan and lease portfolio. The nature of the process by which the Company determines the appropriate allowance for credit losses requires the exercise of considerable judgment. The amount actually observed in respect of these losses can vary significantly from the estimated amounts. The Company employs a systematic methodology that is intended to reduce the differences between estimated and actual losses.

The Company's methodology for assessing the appropriateness of the allowance is conducted on a regular basis and considers all loans. The systematic methodology consists of two major elements.
The first major element includes a detailed analysis of the loan portfolio in two phases. The first phase is conducted in accordance with SFAS No. 114, "Accounting by Creditors for the Impairment of a Loan", as amended by SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." Individual loans are reviewed to identify loans for impairment. A loan is impaired when principal and interest are deemed uncollectable in accordance with the original contractual terms of the loan. Impairment is measured as either the expected future cash flows discounted at each loan's effective interest rate, the fair value of the loan's collateral if the loan is collateral dependent, or an observable market price of the loan (if one exists). Upon measuring the impairment, the Company will insure an appropriate level of allowance is present or established.

Central to the first phase and the Company's credit risk management is its loan risk rating system. The originating credit officer assigns borrowers an initial risk rating, which is based primarily on a thorough analysis of each borrower's financial capacity in conjunction with industry and economic trends. Approvals are made based upon the amount of inherent credit risk specific to the transaction and are reviewed for appropriateness by senior line and credit administration personnel. Credits are monitored by line and credit administration personnel for deterioration in a borrower's financial condition, which would impact the ability of the borrower to perform under the contract. Risk ratings are adjusted as necessary.

Based on the risk rating system, specific allowances are established in cases where management has identified significant conditions or circumstances related to a credit that management believes indicates the probability that a loss has been incurred. Management performs a detailed analysis of these loans, including, but not limited to, cash flows, appraisals of the collateral, conditions of the marketplace for liquidating the collateral and assessment of the guarantors. Management then determines the inherent loss potential and allocates a portion of the allowance for losses as a specific allowance for each of these credits.

The second phase is conducted by evaluating or segmenting the remainder of the loan portfolio into groups or pools of loans with similar characteristics in accordance with SFAS No. 5, "Accounting for Contingencies." In this second phase, groups or pools of homogeneous loans are reviewed to determine a portfolio formula allowance. In the case of the portfolio formula allowance, homogeneous portfolios, such as
 different portfolios for delinquency, loss, and other-behavioral characteristics of the subject portfolios.

 relationship of the two major elements of the allowance to the total allowance may fluctuate from period to period.


 following conditions that existed as of the balance sheet date:

- then-existing general economic and business conditions affecting the key lending areas of the Company,
- then-existing economic and business conditions of areas outside the lending areas, such as other sections of the United States, Asia and Latin America,
- credit quality trends (including trends in non-performing loans expected to result from existing conditions),
- collateral values
- loan volumes and concentrations,
- seasoning of the loan portfolio
- specific industry conditions within portfolio segments,
- recent loss experience in particular segments of the portfolio,
- duration of the current business cycle,
- bank regulatory examination results and
- findings of the Company's internal credit examiners.


 allowance. Although management has allocated a portion of the allowance to specific loan categories, the adequacy of the allowance must be considered in its entirety.





 2002.
 31, 2002. Impaired loans measured, as a percent of gross loans equaled $0.08 \%$ and $0.33 \%$, at June 30,2003 and December 31, 2002 respectively.

 respectively. Nonaccrual loans increased \$936,000, or 492.63\%, to $\$ 1.1$ million at June 30, 2003, from \$190,000 at December 31, 2002.

TABLE 7 - Summary of Credit Loss Experience
(amounts in thousands)

|  | Six-months ended June 30,2003 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Amount of Total Loans at End of Period (1) | \$ | 1,504,116 | \$ | 1,265,605 |
| Average Total Loans Outstanding (1) | \$ | 1,457,773 | \$ | 1,155,894 |
| Allowance for Credit Losses at Beginning of Period: |  |  |  |  |
| Citizens Business Bank | \$ | 21,666 | \$ | 20,469 |
| Acquisition of Western Security Bank |  |  |  | 2,325 |
| Loans Charged-Off: |  |  |  |  |
| Real Estate Loans |  | 0 |  |  |
| Commercial and Industrial |  | 1,247 |  |  |
| Consumer Loans |  | 62 |  | 54 |
| Total Loans Charged-Off |  | 1,309 |  | 54 |
| Recoveries: |  |  |  |  |
| Real Estate Loans |  | 90 |  | 985 |
| Commercial and Industrial |  | 297 |  | 53 |
| Consumer Loans |  | 64 |  | 2 |
| Total Loans Recovered |  | 451 |  | 1,040 |
| Net Loans Charged-Off (Recovered) |  | 858 |  | (986) |
| Provision Charged to Operating Expense |  | 0 |  | 0 |
| Allowance for Credit Losses at End of period | \$ | 20,808 |  | 23,780 |

[^0]| $0.12 \%$ | $-0.17 \%$ |
| :--- | ---: |
| $0.11 \%$ | $-0.16 \%$ |
| $1.43 \%$ | $2.06 \%$ |
| $1.38 \%$ | $1.88 \%$ |
| $8.25 \%$ | $-8.29 \%$ |

 adversely affect the Company's service areas or other circumstances will not be reflected in increased provisions or credit losses in the future.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Market Risk


 sources such as long-term debt. Financial products that expose the Company to market risk includes securities, loans, deposits, debt, and derivative financial instruments.

## Interest Rate Ris




 is monitored monthly and actions are recommended when appropriate.


 negative gap will generally produce a lower net interest margin during periods of rising interest rates and a greater net interest margin during periods of decreasing interest rates.


 would increase, or if interest rates increased, net interest income would decrease.



 longer time period than originally anticipated. In addition, there can be greater risk of price volatility for mortgage-backed securities as a result of anticipated prepayment or extension risk.
 net interest income is measured over a rolling two-year horizon.

 given both a 200 basis point upward and downward shift in interest rates. A parallel and pro rata shift in rates over a 12-month period is assumed.

The following depicts the Company's net interest income sensitivity analysis as of June 30, 2003

|  | Estimated Net |
| :---: | :---: |
| Simulated | Interest Income |
| Rate Changes | Sensitivity |
| +200 basis points | ( 4.25\% ) |
| -200 basis points | ( 1.40\% ) |



 competitor influences might change

## Contractual Obligations and Commitments




 individually.

 collateral supporting those commitments. Management does not anticipate any material losses as a result of these transactions.

The following table summarizes the commitments by expiration period:


The Bank has available lines of credit totaling $\$ 218.0$ million from certain financial institutions, and lease obligations totaling $\$ 11.9$ million. The following indicates the expiration periods for these items:

June 30, 2003


Available lines of credit
\$ 218,000,000 eases
Total
Amounts
Committed

## Liquidity Risk


 liquidity risk management are stability of the deposit base; marketability, maturity, and pledging of investments; and the demand for credit.

 rates are considered a last resort as a means of raising funds to increase liquidity.
 deposits, increased loan balances, purchases, and other operating expenses.
 offset by cash paid to suppliers and employees.
 result of an increase in the purchase of investment securities and an increase in loans, offset by the proceeds of repayment of investment securities.
 net cash provided by financing activities was primarily the result of an increase in borrowings during the period.

At June 30, 2003, cash and cash equivalents totaled $\$ 114.0$ million. This represented a decrease of $\$ 41.7$ million, or $26.77 \%$, from a total of $\$ 155.7$ million at June 30 , 2002 .


 $60.57 \%$ for the same period in 2002.


 ability of CVB to meet its ongoing cash obligations.

## ITEM 4. CONTROLS AND PROCEDURES



 controls and procedures.

 that the Company's disclosure controls and procedures were effective.

There have been no significant changes in the Company's internal controls or in other factors that could significantly affect the internal controls subsequent to the date the Company completed its evaluation.

## PART II — OTHER INFORMATION

In May 1998, the Bank received an unfavorable jury judgment as a result of the lawsuit filed against them by MRI Grand Terrace, Inc. ("MRI"). The award to MRI and its joint venture partner, Tri-National Development Corp. was approximately $\$ 4.9$ million, which included approximately $\$ 2.1$ million in compensatory damages, $\$ 1.6$ million in punitive damages, and $\$ 1.2$ million in prejudgment interest. The lawsuit alleged that the Bank misled MRI in its purchase of a commercial real estate property from the Bank. The Bank subsequently made a motion to the trial judge to vacate the jury verdict, and on August 14, 1998, the motion was denied. The Bank filed an appeal on August 19, 1998. The Court of Appeals vacated the judgment and remanded the case for retrial. In addition, the Court of Appeals awarded the Bank the costs of appeal. MRI petitioned the Supreme Court of the State of California, which refused to hear the case.

On March 14, 2003, the Bank reached a settlement in the MRI litigation. Pursuant to this settlement, the Bank agreed to pay $\$ 2.0$ million to the plaintiffs and the plaintiffs have agreed to dismiss this case in its entirety with prejudice. On July 17, 2003, the settlement was finalized by the bankruptcy court currently administering the bankruptcy proceedings of the Tri-National Development Corp. as successor to MRI and the Bank paid the $\$ 2.0$ million to the plaintiffs. The amount of this settlement is less than half of the original jury judgment against the Bank, which the Bank was required to accrue for under accounting principles generally accepted in the United States of America. As a result of the outcome, the Bank reversed the excess legal accrual of $\$ 3.4$ million to other operating expenses in June 2003.

The Annual Meeting of Shareholders was held May 21, 2003. At the meeting, the following individuals were elected to serve as the Company's Board of Directors until the 2004 Annual Meeting of Shareholders and until their successors are elected and have qualified.

| For | Against | Withheld | Broker <br> Non-Votes |
| :---: | ---: | :---: | :---: |
|  |  |  | $-0-$ |
| $35,763,680$ | $1,158,792$ | $-0-$ | $-0-$ |
| $34,886,139$ | $1,894,333$ | $-0-$ | $-0-$ |
| $36,790,412$ | $2,035,904$ | $-0-$ | $-0-$ |
| $36,791,696$ | 132,060 | $-0-$ | $-0-$ |
| $36,655,070$ | 130,776 | $-0-$ | $-0-$ |
| $36,794,787$ | 267,402 | $-0-$ | $-0-$ |
| 127,685 |  | $-0-$ |  |


| For | Against | Withheld | Broker <br> Non-Votes |
| :---: | :---: | :---: | :---: |
| $36,663,085$ | $\frac{52,605}{\text { Non }}$ |  |  |


| Item 5 | - | Other Information Not Applicable |
| :---: | :---: | :---: |
| Item 6 | - | Exhibits and Reports on Form 8-K |
|  |  | Exhibit 31.1 Certification of D. Linn Wiley pursuant to Section 302 of the Sarbanes-0xley Act of 2002 |
|  |  | Exhibit 31.2 Certification of Edward J. Biebrich, Jr. pursuant to Section 302 of the Sarbanes-0xley Act of 2002 |
|  |  | Exhibit 32.1 Certification of D. Linn Wiley pursuant to Section 906 of the Sarbanes-0xley Act of 2002 |
|  |  | Exhibit 32.2 Certification of Edward J. Biebrich, Jr. pursuant to Section 906 of the Sarbanes-0xley Act of 2002 |
|  |  | On April 17, 2003, the Company filed a report on Form $8-\mathrm{K}$ under item 9 reporting its results of operations for the quarter ended March 31, 2003. |
|  |  | On May 15, 2003, the Company filed a report on Form $8-\mathrm{K}$ under item 5 reporting the execution of a definitive agreement to acquire Kaweah National Bank. | agreement to acquire Kaweah National Bank.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized

CVB FINANCIAL CORP.
(Registrant)

Date: August 12, 2003 /s/ Edward J. Biebrich Jr
Edward J. Biebrich Jr.
Chief Financial Officer

Exhibit 31.2

## CERTIFICATION

## I, D. Linn Wiley, certify that:

1. I have reviewed this quarterly report on Form 10-Q of CVB Financial Corp.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared
b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date:
August 12, 2003
/s/ D. Linn Wiley
D. Linn Wiley

Chief Executive Officer

Exhibit 31.2

## CERTIFICATION

I, Edward J. Biebrich, Jr., certify that:

1. I have reviewed this quarterly report on Form 10-Q of CVB Financial Corp.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
b) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation;
c) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 12, 2003
/s/ Edward J. Biebrich, Jr.
Edward J. Biebrich, Jr.
Chief Financial Officer

Exhibit 32.1

## CERTIFICATION

## CERTIFICATION PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the Quarterly Report of CVB Financial Corp. (the "Company") on Form 10-Q for the period ended June 30, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, D. Linn Wiley, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-0xley Act of 2002, to the best of my knowledge that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: August 12, 2003 /s/ D. Linn Wiley
D. Linn Wiley Chief Executive Officer

As signed original of this written statement required by Section 906 has been provided to CVB Financial Corp. and will be retained by CVB Financial Corp. and furnished to the Securities and Exchange Commissioner on its staff upon request.

Exhibit 32.2

## CERTIFICATION

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the Quarterly Report of CVB Financial Corp. (the "Company") on Form 10-Q for the period ended June 30, 2003, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Edward J. Biebrich, Jr., Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350 , as adopted pursuant to $\S 906$ of the Sarbanes-0xley Act of 2002 , to the best of my knowledge that:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: August 12, 2003
/s/ Edward J. Biebrich Jr.
Edward J. Biebrich Jr. Chief Financial Officer

As signed original of this written statement required by Section 906 has been provided to CVB Financial Corp. and will be retained by CVB Financial Corp. and furnished to the Securities and Exchange Commissioner on its staff upon request.


[^0]:    (1) Net of deferred loan fees

    Net Loans Charged-Off (Recovered) to Average Total Loans*
    Net Loans Charged-Off (Recovered) to Total Loans at End of Period* Allowance for Credit Losses to Average Total Loans
    Allowance for Credit Losses to Total Loans at End of Period Net Loans Charged-Off (Recovered) to Allowance for Credit Losses* Net Loans Charged-Off (Recovered) to Provision for Credit Losses

    * Net Loan Charge-Off (Recovered) amounts are annualized

