## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FROM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 24, 1994

CVB Financial Corp.
(Exact name of registrant as specified in its charter)
CALIFORNIA
(State or other jurisdiction of incorporation)
1-10394
(Commission File Number)
95-3629339
(IRS Employer Identification No.)
701 North Haven Avenue, Suite 350, Ontario, California 91764 (Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (909) 980-4030

Not Applicable
(Former name or former address, if changed since last report)

THIS REPORT INCLUDES A TOTAL OF 37 PAGES
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Item 1.
Changes in Control of Registrant.

None.
Item 2. Acquisition or Disposition of Assets.

On June 24, 1994, CVB Financial Corp. (the "Company"), acquired Western Industrial National Bank, which was merged into Chino Valley Bank, the Company's wholly owned subsidiary pursuant to the Agreement and Plan of Reorganization, as amended (the "Agreement") by and between CVB Financial Corp., Chino Valley Bank and Western Industrial National Bank. Pursuant to the Agreement, the purchase price was $\$ 14,796,738.00$, and the funds used to consummate the acquisition were derived from a cash dividend paid to the Company by Chino Valley Bank.

## None.

Item 4. Changes in Registrant's Certifying Accountant.

None.

Item 5. Other Events.

None.
Item 6. Resignations of Registrant's Directors.

None.
(a) Financial Statements of Business Acquired.

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Unaudited Consolidated Statements of Income Three Months Ended March 31, 1994 and 1993

Unaudited Consolidated Statements of Cash Flows Three Months Ended March 31, 1994 and 1993

To Board of Directors and Shareholders
Western Industrial National Bank
South El Monte, California
We have audited the accompanying consolidated statements of financial condition of Western Industrial National Bank and subsidiary as of December 31, 1993 and 1992, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Western Industrial National Bank and subsidiary as of December 31, 1993 and 1992, and the results of their operations and their cash flows for the years then ended, in conformity with generally accepted accounting principles.

As discussed in Notes 1 and 8 to the consolidated financial statements, Western Industrial National Bank changed its method of accounting for income taxes for the year ended December 31, 1993.
/s/Deloitte \& Touche
Deloitte \& Touche
January 17, 1994
Los Angeles, California

|  | 1993 | 1992 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| EARNING ASSETS: |  |  |
| Federal funds sold | \$ 1,000,000 | \$ 5,000,000 |
| Interest-bearing deposits in other financial institutions | 3,055,000 | 2,362,000 |
| Investment securities - market value of $\$ 523,533$ (1993) and \$529,672 (1992) (Note 2) | 523,372 | 525,014 |
| Loans, net (Notes 3 and 6) | 36,188,739 | 35, 988, 561 |
| Total earning assets | 40,767,111 | 43,875,575 |
| Cash and due from banks | 2,222,562 | 4,514,864 |
| Premises and equipment, net (Note 4) | 1,101,980 | 1,189,734 |
| Real estate owned | 446, 029 |  |
| Accrued interest receivable and other assets | 247,804 | 249,376 |
| TOTAL | \$44, 785, 486 | \$49, 829,549 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| LIABILITIES: |  |  |
| Deposits: (Note 5) |  |  |
| Noninterest-bearing | \$13,356,812 | \$15,770,624 |
| Interest-bearing | 22,922,146 | 26,451,895 |
| Total deposits | 36,278,958 | 42,222,519 |
| Accrued interest payable and other liabilities | 93,721 | 127,612 |
| Total Liabilities | 36,372,679 | 42,350,131 |
| SHAREHOLDERS' EQUITY(Notes 7, 9 and 10): |  |  |
| Common stock, \$5 par value; 500,000 shares authorized; issued and outstanding, 374,134 shares in 1993 and 1992 | 1,870,670 | 1,870,670 |
| Additional paid-in capital | 2,333,221 | 2,333,221 |
| Retained earnings | 4,208,916 | 3,275,527 |
| Total shareholders' equity | 8,412,807 | 7,479,418 |
| TOTAL | \$44, 785, 486 | \$49, 829,549 |

See notes to consolidated financial statements.

| INTEREST INCOME: |  |  |
| :---: | :---: | :---: |
| Loans, including origination fees | \$3, 807, 258 | \$3, 950, 511 |
| Investment securities | 25,012 | 21,188 |
| Federal funds sold | 99,244 | 236,793 |
| Deposits in financial institutions | 133,901 | 35,857 |
| Total interest income | 4,065,415 | 4,244,349 |
| INTEREST EXPENSE ON DEPOSITS (Note 5) | 669,575 | 938,102 |
| NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES | 3,395,840 | 3,306,247 |
| PROVISION FOR CREDIT LOSSES (Note 5) | 330,000 | 180,000 |
| NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES | 3,065,840 | 3,126,247 |
| OTHER OPERATING REVENUE - |  |  |
| Service charges and other fees | 997,352 | 1,025,431 |
| Salaries and related benefits | 1,292,054 | 1,326,137 |
| Occupancy (Note 6) | 225,805 | 234,519 |
| Data processing | 243,190 | 258,722 |
| Directors | 118,500 | 126,000 |
| FDIC assessments | 90,733 | 89,297 |
| Professional fees | 130,554 | 97,781 |
| Other | 297,037 | 290,365 |
| Total other operating expenses | 2,379,873 | 2,422,821 |
| INCOME BEFORE INCOME TAXES AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR INCOME TAXES | 1,683,319 | 1,728,857 |
| INCOME TAXES (Note 8) | 693,200 | 724,350 |
| NET INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR INCOME TAXES | 990,119 | 1,004,507 |
| CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING FOR INCOME TAXES (Note 8) | $(56,730)$ |  |
| NET INCOME | \$ 933,389 | \$1,004,507 |
| EARNINGS PER SHARE: |  |  |
| Net earnings before cumulative effect of change in accounting for income taxes Cumulative effect of change in accounting for income taxes | $\begin{array}{rl} \$ & 2.60 \\ & (0.15) \end{array}$ | \$ 2.65 |
| total earnings Per share | \$ 2.45 | \$ 2.65 |

WESTERN INDUSTRIAL NATIONAL BANK AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY YEARS ENDED DECEMBER 31, 1993 AND 1992

|  | Common Stock <br> Number of <br> Shares <br> Outstanding | Amount | Additional <br> Paid-in <br> Capital | Retained Earnings | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE, JANUARY 1, 1992 | 373,036 | \$1, 865,180 | \$2,331,211 | \$2,271, 020 | \$6,467,411 |
| Stock options exercised | 1,098 | 5,490 | 2,010 |  | 7,500 |
| Net income |  |  |  | 1,004,507 | 1,004,507 |
| BALANCE, DECEMBER 31, 1992 | 374,134 | 1,870,670 | 2,333,221 | 3,275,527 | 7,479,418 |
| Net income |  |  |  | 933,389 | 933,389 |
| BALANCE, DECEMBER 31, 1993 | 374,134 | \$1,870,670 | \$2,333,221 | \$4,208,916 | \$8, 412, 807 |

See notes to consolidated financial statements.

|  | 1993 | 1992 |
| :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Interest received | \$3,991, 458 | \$4,147,138 |
| Other fees and charges | 997,352 | 1,025,432 |
| Interest paid | $(672,886)$ | $(958,519)$ |
| Cash paid to suppliers and employees | $(2,488,378)$ | $(2,531,317)$ |
| Income taxes paid | $(789,702)$ | $(849,653)$ |
| Net cash provided by operating activities | 1,037,844 | 833,081 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |
| Proceeds from maturities of investment securities | 250,000 | 250,000 |
| Purchase of investment securities | $(250,100)$ | $(359,808)$ |
| Net increase in interest-bearing deposits with other financial institutions | $(693,000)$ | (2,362, 000) |
| Net increase in loans | $(694,727)$ | $(190,133)$ |
| Net increase in premises and equipment |  | $(5,461)$ |
| Net decrease (increase) in other assets | 1,242 | $(10,939)$ |
| Net cash used in investing activities | $(1,386,585)$ | $(2,678,341)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Net (decrease) increase in demand, NOW and savings deposits | $(5,094,911)$ | 3,287,362 |
| Net decrease in certificates of deposit | $(848,650)$ | $(2,196,310)$ |
| Proceeds from exercise of stock options |  | 7,500 |
| Net cash (used in) provided by financing activities | $(5,943,561)$ | 1,098,552 |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | $(6,292,302)$ | $(746,708)$ |
| CASH AND CASH EQUIVALENTS, |  |  |
| BEGINNING OF YEAR | 9,514,864 | 10,261,572 |
| CASH AND CASH EQUIVALENTS, |  |  |
| END OF YEAR | \$3,222,562 | \$9,514,864 |
| NONCASH ACTIVITIES - |  |  |
| Transfer of loans to real estate owned | 446,029 |  |

See notes to consolidated financial statements.

| RECONCILIATION OF NET INCOME TO NET CASH |  |  |
| :---: | :---: | :---: |
| PROVIDED BY OPERATING ACTIVITIES: |  |  |
| Net income | \$ 933,389 | \$ 1,004,507 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Premium amortization (discount accretion) $\quad$ on investments | 1,742 | $(4,397)$ |
| Provision for credit losses | 330,000 | 180,000 |
| Accretion of deferred loan fees and costs | $(281,480)$ | $(331,726)$ |
| Depreciation and amortization | 87,754 | 93,150 |
| Decrease in accrued interest receivable | 330 | 27,812 |
| Cumulative effect in change in accounting for income taxes | 56,730 |  |
| Decrease in accrued interest payable | $(3,311)$ | $(20,417)$ |
| Deferred tax benefit | $(121,321)$ | $(83,104)$ |
| Increase (decrease) in accrued taxes on income | 24,819 | $(42,199)$ |
| Increase in other liabilities | 9,192 | 9,455 |
| Total adjustments | 104,455 | $(171,426)$ |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$1, 037, 844 | \$ 833,081 |

[^0]WESTERN INDUSTRIAL NATIONAL BANK AND SUBSIDIARY

The accounting and reporting policies of Western Industrial National Bank (the "Bank") conform with generally accepted accounting principles and general practices within the banking industry. The following are descriptions of the more significant of those policies adopted by the Bank:

Principles of Consolidation - The accompanying consolidated financial statements include the accounts of Western Industrial National Bank and its wholly owned subsidiary, Western WIN Corporation, after appropriate intercompany eliminations.

Investment Securities - Investment securities are carried at cost, adjusted for amortization of premiums and accretion of discounts on a straight-line basis. Gains and losses on the sale of investment securities are determined using the specific identification method. It is management's intent to hold investment securities until maturity.

In May 1993, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 115, "Accounting for Certain Investments in Debt and Equity Securities." This statement addresses the accounting and reporting for investments in equity securities that have readily determinable fair values and all investments in debt securities. Under this statement, debt securities will be classified into three categories as follows:

Held-to-Maturity Securities - Debt securities that the Bank has the positive intent and ability to hold to maturity. These securities are to be reported at amortized cost.

Trading Securities - Debt and equity securities that are bought and held principally for the purpose of selling them in the near term. These securities are to be reported at fair value with unrealized gains and losses included in earnings.

Available-for-Sale Securities - Debt and equity securities not classified as either held-to-maturity
or trading securities. These securities are to be reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of stockholders' equity (net of tax effects).

The Bank must adopt this standard by 1994. The Bank has determined the impact of the adoption of this statement to be immaterial to its financial statements

Loans - Loans are reported at the principal amounts outstanding, net of unearned income, net deferred loan origination fees and allowance for credit losses. Interest income on loans is accrued monthly on a simpleinterest basis on the daily balance of the principal amounts outstanding. Interest income is not recognized on loans receivable if collection of the interest is deemed by management to be unlikely.

Nonrefundable fees and certain direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The net deferred fees and costs are recognized in interest income over the loan term using methods that generally produce a level yield on the unpaid loan balance.

Provision and Allowance for Credit Losses - The allowance for credit losses is based on estimates, and ultimate losses may vary from current estimates. These estimates are revised periodically, and, as adjustments become necessary, they are reported in earnings in the periods in which they become known. The allowance is increased by provisions charged to expense and reduced by net charge-offs. Management makes periodic credit reviews of the loan portfolio and considers current economic conditions, historical loan loss experience and other factors in determining the adequacy of the allowance.

In May 1993, the FASB issued SFAS No. 114, "Accounting by Creditors for Impairment of a Loan." This statement prescribes that a loan is impaired when it is probable that a creditor will be unable to collect all amounts due (principal and interest) according to the contractual terms of the loan agreement. Measurement of the impairment can be based on the expected future cash flows of an impaired loan, which are to be discounted at the loan's effective interest rate, or impairment can be measured by reference to an observable market price, if one exists, or the fair value of the collateral for a collateral-dependent loan. Creditors may select the measurement method on a loan-by-loan basis, except that collateral-dependent loans for which foreclosure is probable must be measured at the fair value of the collateral. Additionally, the statement prescribes measuring impairment of a restructured loan by discounting the total expected future cash flows at the loan's effective rate of interest in the original loan agreement. Finally, the impact of initially applying the statement is reported as a part of the provision for credit losses. The Bank must adopt this standard by 1995. The Bank has not yet determined the impact of the adoption of this statement, or when the Bank will adopt this statement.

Real Estate Owned - Real estate owned, which represents real estate acquired through foreclosure in satisfaction of commercial and real estate loans, is stated at the lower of cost or the estimated fair value of the real estate less cost to sell. Loan balances in excess of fair value of the real estate acquired at the date of acquisition are charged against the allowance for credit losses. Any subsequent operating expenses or income, reduction in estimated values, and gains or losses on disposition of such properties are charged to current operations.

Premises and Equipment - Premises and equipment are carried at cost, less accumulated depreciation and amortization. Depreciation is computed on the straightline method over the estimated useful lives of the assets. Amortization is computed on the straight-line method over the useful lives of the leasehold improvements or the term of the lease, whichever is shorter.

Income Taxes - Effective January 1, 1993, the Bank adopted SFAS No. 109, "Accounting for Income Taxes." Accordingly, income tax expense for 1993 was computed using the liability method, which recognizes a liability or asset representing the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the consolidated financial statements. The principal temporary differences relate to different methods used for tax and financial reporting purposes to account for credit losses and depreciation.

For years prior to 1993, the provision for income taxes is based on income reported for consolidated financial statement purposes and differs from the amount of taxes currently paid or payable. Prior years' financial statements have not been restated for the accounting change.

Earnings per Share - Earnings per share are computed based on the weighted average number of common shares outstanding during each year, including the dilutive effect of common stock options accounted for under the treasury stock method. The weighted average number of shares used in the computation was 380,902 and 379,758 for 1993 and 1992, respectively.

Statements of Cash Flows - Cash and cash equivalents as reported in the statements of cash flows include cash and due from banks and federal funds sold.

The book and market values of investment securities were as follows:

|  | December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1993 |  | 1992 |  |
|  | Book | Market | Book | Market |
|  | Value | Value | Value | Value |
| U.S. Treasury securities | \$ 247, 222 | \$ 247,049 | \$ 248,964 | \$ 249,288 |
| Federal Reserve Bank stock | 126,150 | 126,150 | 126,050 | 126,050 |
| Municipal securities | 150,000 | 150,334 | 150,000 | 154,334 |
|  | \$ 523,372 | \$ 523,533 | \$ 525,014 | \$ 529,672 |

At December 31, 1993, the gross unrealized loss on U.S.
Treasury securities was $\$ 173$ and the gross unrealized
gain on municipal securities was $\$ 334$. At December 31, 1992, gross unrealized gains on U.S. Treasury securities and on municipal securities were $\$ 324$ and $\$ 4,334$, respectively. There were no sales of investment securities in 1993 or 1992. At December 31, 1993, U.S. Treasury securities held mature within one year, and municipal securities held mature in one to two years.

At December 31, 1993, certain U.S. Treasury securities carried at $\$ 247,222$ were pledged as collateral for public funds on deposit with the Bank.
3.

LOANS
The loan portfolio consisted of the following:

|  | December 31 |  |
| :---: | :---: | :---: |
|  | 1993 | 1992 |
| Commercial | \$ 5,704,646 | \$ 5, 105, 367 |
| Real estate | 22,587,430 | 19, 900, 764 |
| Installment | 4,656,544 | 6,144,052 |
| Equity lines of credit | 4,321,238 | 5,663,940 |
|  | 37,269, 858 | 36, 814, 123 |
| Allowance for credit losses | $(875,668)$ | $(614,465)$ |
| Deferred loan fees, net of costs | $(205,451)$ | $(211,097)$ |
| Net loans | \$36,188, 739 | \$35,988, 561 |

The Bank primarily grants commercial, consumer and real estate loans to light industrial companies in South El Monte, California and adjoining cities. A substantial portion of the borrowers' ability to honor their debts is dependent on the economy in this region, which has recently experienced adverse conditions. Additional declines in the economy may result in higher levels of loan losses and larger provisions to the allowance for loan losses. Although management believes the allowance at December 31, 1993 is adequate, the allowance is an estimate which is inherently uncertain and depends on the outcome of future events that cannot reasonably be predicted.

An analysis of the activity in the allowance for credit losses is as follows:

|  | Year Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1993 |  | 1992 |  |
| Balance, beginning of year | \$ | 614,465 | \$ | 536,386 |
| Recoveries on loans previously charged off |  | 26,635 |  | 21,648 |
| Provision for credit losses |  | 330, 000 |  | 180, 000 |
| Loans charged off |  | $(95,432)$ |  | $(123,569)$ |
| Balance, end of year |  | 875,668 |  | 614,465 |

Loans past due but still accruing interest were approximately as follows at December 31, 1993:

|  | Past Due <br>  <br> $30-89$ day | Past Due <br> 90 |
| :--- | ---: | :---: |
|  |  |  |
| Commercial More |  |  |

Loans on nonaccrual status at December 31, 1993 and 1992
totaled \$196,000 and \$222,454, respectively. Interest
income not recognized in the consolidated financial statements for loans on nonaccrual status at
December 31, 1993 and 1992 was \$17, 096 and \$19,764, respectively.

Certain officers, directors and employees of the Bank, and companies with which directors of the Bank are associated, had loans outstanding of \$3,067,604 and \$2,858,411 at December 31, 1993 and 1992, respectively. These loans were made in the ordinary course of the Bank's business and, in management's opinion, were made at prevailing rates and terms.

An analysis of the activity for such loans is as follows:

Balance, beginning of year Payments received Disbursements Balance, end of year
\$2, 858, 411
$(208,091)$
417, 284
\$3, 067, 604

## PREMISES AND EQUIPMENT

Premises and equipment consisted of the following:

|  | December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 1993 | 1992 |  |
| Land | \$ 294,000 | \$ | 294,000 |
| Furniture, fixtures and equipment | 664, 003 |  | 664, 003 |
| Leasehold improvements | 64,729 |  | 64,729 |
| Building | 934,123 |  | 934,123 |
| Accumulated depreciation and amortization | 1,956,855 |  | ,956,855 |
|  | ( 854,875 ) |  | $(767,121)$ |
|  | \$1,101,980 |  | ,189,734 |

The amount of depreciation included in operating expenses was $\$ 87,754$ and $\$ 93,150$ in 1993 and 1992, respectively, and is based on the following estimated asset lives:

| Furniture, fixtures and equipment | 5 years |
| :--- | ---: |
| Leasehold improvements | 40 years |
| Building | 40 years |

Deposits of the Bank included time certificates of deposit greater than $\$ 100,000$ of $\$ 5,388,681$ and $\$ 5,883,556$ at December 31， 1993 and 1992，respectively． Interest expense for such deposits totaled \＄186，147 in 1993 and \＄313，164 in 1992.

COMMITMENTS AND CONTINGENCIES
The Bank leases land under its main branch under an operating lease that，including renewal options，extends through 2026．Lease expense was approximately $\$ 41,915$ in 1993 and 1992．At December 31，1993，future annual lease commitments were as follows：

## Year Ending

December 31

| 1994 | $\$$ | 41,915 |
| :--- | ---: | ---: |
| 1995 | 41,915 |  |
| 1996 | 41,915 |  |
| 1997 | 41,915 |  |
| 1998 | 41,915 |  |
| Thereafter | $1,135,200$ |  |
|  | $--\cdots-\cdots$ |  |
|  | $\$ 1,344,775$ |  |
|  | ＝ニニニニニニ＝ |  |

The Bank is a party to financial instruments with off－ balance－sheet risk in the normal course of business to meet the financing needs of its customers．These financial instruments include commitments to extend credit．When viewed in terms of the maximum exposure， those instruments may involve，to varying degrees， credit and interest rate risk in excess of the amount recognized in the statement of financial condition．At December 31，1993，the Bank had commitments to extend credit of $\$ 1,389,000$ and to disburse $\$ 2,487,763$ of additional funds for existing loans．In addition，the Bank had obligations under standby letters of credit of \＄512， 500 ．

In the normal course of business，the Bank occasionally becomes a party to litigation．In the opinion of management，after consultation with legal counsel， pending or threatened litigation involving the Bank will not have a material adverse effect on the Bank＇s consolidated financial condition or results of operations．

The Bank has a stock option plan, divided into two parts ( $A$ and B), that authorizes the issuance of up to 30,250 shares (as adjusted for the effect of stock dividends) of common stock and expires November 3, 1992. Options are granted at an exercise price not less than the fair market value or par value, whichever is greater, at the date of grant. Options granted under parts $A$ and $B$ of the plan were exercisable beginning in 1984 and 1987, respectively, in installments as determined by the Board of Directors. All options expire ten years after the date of grant. Upon a change in control of the Bank all options become fully vested.

Activity in the stock option plan for the two years ended December 31, 1993 was as follows:

|  | Options | Price | Options |
| :--- | :--- | :--- | ---: |
| Balance - January 1, 1992 | 9,184 <br> Options granted | $\$ 6.83$ <br> (4,600) | $\$ 20.00$ |

At December 31, 1993, 7,739 of the shares currently under option are exercisable at prices varying from $\$ 6.83$ to $\$ 15.00$. An additional 1,997 options become exercisable in 1994 at prices varying from \$6.83 to $\$ 20.00$ per share.

On January 1, 1993, the Bank adopted SFAS No. 109,
"Accounting for Income Taxes." Under the provisions of SFAS No. 109, the Bank elected not to restate prior year financial statements.

The provision for income taxes consisted of the following:

| Year Ended |  |
| :--- | :--- |
| December | 31 |
| 1993 | 1992 |

Income taxes currently paid or payable:

| Federal | $\$ 579,400$ | $\$ 595,241$ |
| :--- | ---: | ---: |
| State | 235,121 | 212,213 |
|  | $--\ldots-\ldots$ | $-\ldots-\ldots$ |
|  | 814,521 | 807,454 |

Deferred taxes (benefit) applicable to temporary differences:

| Federal | $(92,646)$ | $(57,241)$ |
| :---: | :---: | :---: |
| State | $(28,675)$ | $(25,863)$ |
|  | $(121,321)$ | $(83,104)$ |
|  | \$ 693, 200 | \$724, 350 |

The net income tax liability (asset) comprised the following:

|  | Year Ended December 31 |  |
| :---: | :---: | :---: |
|  | 1993 | 1992 |
| Current |  |  |
| Federal | \$ 40,612 | \$ 7,203 |
| State | $(12,027)$ | $(3,435)$ |
|  | \$ 28,585 | \$ 3,768 |
| Deferred: |  |  |
| Federal | \$ $(17,692)$ | 45, 039 |
| State | 12, 288 | 14,148 |
|  | \$ $(5,404)$ | \$59, 187 |

The components of the net deferred tax liability (asset) are as follows:


No valuation allowance under SFAS No. 109 is required. Deferred tax assets can be fully realized as an offset against reversing temporary differences, which create net future tax liabilities, or through loss carrybacks. Therefore, even if no future income was expected, deferred tax assets would still be fully realized.

The provision for income taxes differs from the federal statutory tax rates for the following reasons:

|  | Year Ended December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1993 | 1992 |  |  |
|  | Amount | Percent | Amount | Percent |
| Provision for income taxes at statutory rate | 572,328 | 34.0\% | \$587, 811 | 34.0\% |
| State franchise tax, net of federal tax benefit | 136,254 | 8.1\% | 125,688 | 7.3\% |
| Other, net | $(15,382)$ | (0.9)\% | 10,851 | 0.6\% |
|  | \$ 693,200 | 41.2\% | 724,350 | 41.9\% |
|  | ==== | ==== | ======= | ===== |

9. 

## REGULATORY MATTERS

All depository institutions are required by law to maintain reserves on transaction accounts and nonpersonal time deposits in the form of cash balances at the Federal Reserve Bank. These reserve requirements can be offset by cash balances held at the Bank. At December 31, 1993, the Bank's cash balance was sufficient to offset the Federal Reserve requirement.

The Bank is required by federal regulations to meet certain capital standards. The risk-based capital standard requires the Bank to achieve a minimum ratio of total capital to risk-weighted assets of $8 \%$ (of which at least $4 \%$ must contain Tier 1 capital, which consists primarily of common stock and retained earnings, less goodwill). At December 31, 1993, the Bank had riskweighted and Tier 1 ratios of $20.8 \%$ and $19.6 \%$, respectively.

The Bank is also required to achieve a minimum leverage ratio of $4 \%$, based on Tier 1 capital divided by average total assets. The leverage ratio operates in conjunction with the above risk-based capital guidelines. The Bank met both the risk-based capital standard and the minimum leverage ratio at December 31, 1993 and 1992, and management believes that the Bank will continue to meet all capital standards for 1994. At December 31, 1993, the Bank had a leverage ratio of 17. $8 \%$.
10.

ACQUISITION
The Bank entered into a definitive agreement in December 1993 with another financial institution pursuant to which the Bank will be purchased by the other financial institution. The definitive agreement requires the
approval of the Bank's shareholders and the regulatory authorities. The financial statements have been prepared on a going concern basis, and therefore no adjustments have been made for the proposed acquisitions.

In January 1994, the Greater Los Angeles area was seriously affected by a major earthquake and attendant aftershocks centered in the San Fernando Valley.
Although the Bank's main operations and customers are not located in the most seriously affected areas, management has initiated, but not completed, efforts to evaluate the effect of the earthquake on the Bank's operations and customers.

However, based on the Bank's evaluations to date, management believes the effects of the earthquake will not be material to the Bank.

The Bank's facilities and other real estate owned suffered no significant damage as a result of the earthquake.

WESTERN INDUSTRIAL NATIONAL BANK AND SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## MARCH 31, 1994

(unaudited)
dollar amounts in thousands
ASSETS
EARNING ASSETS

| Federal funds sold | \$ | 1,500 |
| :---: | :---: | :---: |
| Interest-bearing deposits in other financial institutions |  | 2,168 |
| Investment securities - market value of \$454 |  | 454 |
| Loans, net |  | 34,849 |
| Total earning assets |  | 38,971 |
| Cash and due from banks |  | 4,730 |
| Premises and equipment, net |  | 1,082 |
| Real estate owned, net |  | 445 |
| Accrued interest receivable and other asset | s | 262 |
| TOTAL | \$ | 45,490 |


| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| :---: | :---: | :---: |
| Liabilities: |  |  |
| Deposits: |  |  |
| Noninterest-bearing | \$ | 14,542 |
| Interest-bearing |  | 22,249 |
|  |  | 36,791 |
| Accrued interest payable and other |  |  |
| liabilities |  | 123 |
|  |  | 36,914 |
| Stockholders' Equity: |  |  |
| Common stock, \$5 par value; 500,000 shares authorized; issued and outstanding; |  |  |
| 374,134 shares |  | 1,871 |
| Additional paid-in capital |  | 2,333 |
| Retained earnings |  | 4,372 |
| Total shareholders' equity |  | 8,576 |
| TOTAL | \$ | 45,490 |

WESTERN INDUSTRIAL NATIONAL BANK CONSOLIDATED STATEMENTS OF INCOME
(unaudited)
dollar amounts in thousands, except per share
For the Three Months Ended
March 31, 1994 1993
INTEREST INCOME:
Loans, including fees
Investment securities
\$ $859 \quad \$ 925$
Federal funds sold
Deposits with other financial institutions

Total interest income
INTEREST EXPENSE ON DEPOSITS
NET INTEREST INCOME BEFORE
PROVISION FOR CREDIT LOSSES 765
PROVISION FOR CREDIT LOSSES $\quad 190 \quad 75$

NET INTEREST INCOME AFTER
PROVISION FOR
CREDIT LOSSES $\quad 575$
OTHER OPERATING INCOME
Service charges and other fees
OTHER OPERATING EXPENSES:
Salaries and related benefits
Occupancy
Data processing
Directors
6
10

| 25 | 24 |
| ---: | ---: |
| ---------- |  |

$900 \quad 991$

FDIC assessments ----

Professional fees
Other
135
176
------- ---

Total other operating expenses

| INCOME BEFORE TAXES | 280 | 385 |
| :--- | :--- | ---: | ---: |
| INCOME TAXES | 116 | 159 |
|  | ---- | $---{ }^{-}$ |
| NET INCOME | $\$ 164$ | $\$ 226$ |

NET INCOME $\quad \$ 164 \quad$ \$ 226

Earnings per common share
$\$ 0.43 \quad \$ 0.59$

WESTERN INDUSTRIAL NATIONAL BANK CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
dollar amounts in thousands


WESTERN INDUSTRIAL NATIONAL BANK CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
dollar amounts in thousands
For the Three Months Ended March 31,
1994
1993
RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:

Net income
Adjustments to reconcile net earnings to net cash provided by operating activities: Discount accretion
Provision for credit losses
Accretion of deferred loan fees and costs Loan origination costs capitalized Depreciation and amortization Change in accrued interest receivable Change in other assets and liabilities
\$ 164 \$ 226

|  | $(2)$ |
| :---: | ---: |
| 190 | $(2)$ |
| $(21)$ | $(21)$ |
| $(8)$ | $(6)$ |
| 20 | 22 |
| 14 | 7 |
| 29 | 172 |
| ---- | ---- |
| 222 | 247 |
| ----- | ---- |
| $\$$ | 386 |
| $=====$ | \$ |
| $======$ |  |

(b) Pro Forma Financial Information.

On June 24, 1994, the Company consummated the Agreement and Plan of Reorganization by and between CVB Financial Corp., Chino Valley Bank and Western Industrial National Bank.

## Index to Pro Forma Financial Information <br> Page

Pro Forma Condensed Balance Sheet March 31, 1994 28

Pro Forma Condensed Statements of Income Year Ended December 31, 199329
Pro Forma Condensed Statements of Income Three Month Ended March 31, 1994

PRO FORMA CONDENSED BALANCE SHEET
MARCH 31, 1994
dollar amounts in thousands
Company Western Adjustments Pro Forma

## ASSETS

Investment securities held-to-maturity (market value of $\$ 9,915$ )
\$ 9,911 \$ 0
\$ 9,911
Investment securities
available-for-sale
(market values of $\$ 167,541$

> Federal funds sold and interest-bearing deposits with other financial institutions
oans and lease finance receivables, net

Total earning assets
Cash and due from banks
Premises and equipment, net
Other real estate owned, net
Goodwill
Other assets

| 167,541 | 454 |  | 167,995 |
| :---: | :---: | :---: | :---: |
| 8,099 | 3,668 |  | 11,767 |
| 429,871 | 34,849 |  | 464,720 |
| 615,422 | 38,971 |  | 654, 393 |
| 51,843 | 4,730 | $(14,547)$ | 42,026 |
| 9,621 | 1, 082 |  | 10,703 |
| 9,862 | 445 |  | 10,307 |
| 2,024 |  | 5,971 | 7,995 |
| 11,289 | 262 |  | 11,551 |
| \$700, 061 | 45,490 | \$ $(8,576)$ | \$ 736,975 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Liabilities:
Deposits:

| Noninterest-bearing | \$220, 716 | \$ 14,542 | \$235, 258 |
| :---: | :---: | :---: | :---: |
| Interest-bearing | 408, 324 | 22, 249 | 430,573 |
|  | 629, 040 | 36,791 | 665,831 |
| emand note issued to U.S. Treasury | 6,444 | 0 | 6,444 |
| ong-term capitalized lease | 508 | $\bigcirc$ | 508 |
| ther liabilities | 3,943 | 123 | 4, 066 |
|  | 639,935 | 36,914 | 676,849 |

Stockholders' Equity:
Preferred stock (authorized 20,000,000
shares without par; none issued
or outstanding)
0
0
Common stock (authorized, 50, 000, 000
shares without par; issued and
outstanding 7,283,682 and 7,274,582) 20,683 4,204 (4,204) 20,683
Retained earnings
Net unrealized gains(losses)
on investment securities
available-for-sale

20,683
$4,372 \quad(4,372)$
40, 972
$(1,529)$
60,12--...
$60,126 \quad 8,576 \quad(8,576)$
$\$ 700,061$ - $\$ 45,490 \quad$-------------
$\$ 700,061 \quad \$ 45,490 \quad \$(8,576) \quad \$ 736,975$

Adjustments:
Purchase price
Excess purchase price over asset value
Elimination of Western capital accounts

PRO FORMA CONSOLIDATED STATEMENTS OF INCOME
December 31, 1993
dollar amounts in thousands, except per share

|  | Company | Western | Pro Forma |
| :---: | :---: | :---: | :---: |
| Loans, including fees | \$ 37, 036 | \$ 3,807 | \$40,843 |
| Investment securities: |  |  |  |
| Taxable | 8,188 | 17 | 8,205 |
| Tax-advantaged | 131 | 9 | 140 |
|  | $8,319$ | ----- | 8,345 |
| Federal funds sold and interest bearing deposits |  |  |  |
| with other financial institutions | 455 | 232 | 687 |
|  | 45,810 | 4, 065 | 49,875 |
| Interest expense: |  |  |  |
| Deposits | 9,658 | 670 | 10,328 |
| Other borrowings | 220 | 0 | 220 |
|  | 9,878 | 670 | 10,548 |
| Net interest income | 35,932 | 3,395 | 39,327 |
| Provision for credit losses | 1,720 | 330 | 2, 050 |
| Net interest income after provision for credit losses | 34, 212 | 3,065 | 37,277 |
| Other operating income: |  |  |  |
| Service charges on deposit accounts | 5,215 | 896 | 6,111 |
| (Losses) Gains on sale of |  |  |  |
| investment securities | 3,721 | 0 | 3,721 |
| Gains on sale of other real estate owned | 6 | 0 | 6 |
| Other | 1,762 | 101 | 1,863 |
|  | 10,704 | 997 | 11,701 |
| Other operating expenses: |  |  |  |
| Salaries and employee benefits | 14,439 | 1,292 | 15,731 |
| Deposit insurance premiums | 1,178 | 91 | 1,269 |
| Occupancy | 2,170 | 172 | 2,342 |
| Equipment | 1,527 | 53 | 1,580 |
| Provision for losses on other real estate owned | 2,830 | 0 | 2,830 |
| Other | 7,210 | 771 | 7,981 |
|  | 29,354 | 2,379 | 31,733 |
| Earnings before income taxes | 15,562 | 1,683 | 17,245 |
| Provision for income taxes | 6, 040 | 750 | 6,790 |
| Net earnings | \$ 9,522 | \$ 933 | \$ 10, 455 |
| Earnings per common share | \$ 1.27 | \$ 2.45 | \$ 1.39 |
| Cash dividends per common share | \$ 0.29 | \$ 0.00 | \$ 0.29 |


10.24 Agreement and Plan of Reorganization by and between CVB Financial Corp., Chino Valley Bank and Western Industrial National Bank, dated November 16, 1993. (Filed as Exhibit 10.24 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1993, Commission File Number 1-10394, which is incorporated * herein by this reference.)
10.24.1 Amendment No. 1 to Agreement and Plan of Reorganization by and between CVB Financial Corp., Chino Valley Bank and Western Industrial National Bank, dated February 14, 1994.
10.24.2 Amendment No. 2 to Agreement and Plan of Reorganization by and between CVB Financial Corp., Chino Valley Bank and Western Industrial National Bank, dated June 23, 1994.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has dully caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CVB FINANCIAL CORP.
(Registrant)

## /s/ Robert J. Schurheck

Robert J. Schurheck
Chief Financial Officer

AMENDMENT NO. 1 TO
AGREEMENT AND PLAN OF REORGANIZATION
By And Between
CVB FINANCIAL CORP., CHINO VALLEY BANK
And
WESTERN INDUSTRIAL NATIONAL BANK

February 14, 1994
This Amendment (the "Amendment") to the Agreement and Plan of Reorganization dated November 16, 1993 (the "Agreement") by and between CVB FINANCIAL CORP. ("CVB"), CHINO VALLEY BANK ("Chino Valley") and WESTERN INDUSTRIAL NATIONAL BANK ("Western") (collectively, the "Parties"), is made and entered into this 14th day of February, 1994 by and between the Parties. Terms not otherwise defined herein shall have the meaning ascribed to such terms in the Agreement.

## RECITALS

WHEREAS, the Agreement provides, among other things, for the acquisition by CVB of all of the outstanding shares of Western Stock and the merger of Chino Valley with and into Western with Chino Valley as the surviving entity;

WHEREAS, the Parties have decided to amend certain of the terms of the Agreement.

A G R E E M E N T

NOW, THEREFORE, in consideration of the foregoing and other valuable consideration the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

1. Section 8.2(t) shall be amended to read in its entirety as follows:
"As of the Determination Date and immediately prior to the Effective Time of the Consolidation and the Effective Time of the Merger, the Contingent Reserve shall equal that number which is equal to $20 \%$ of the principal amount of the Contingent Loans at the Effective Time of the Merger; provided, however, that such reserve shall not exceed $\$ 400,000 . "$
"Shareholder Non-Approval. By CVB and Chino Valley, at any time, if the approval of the shareholders of Western to all of the matters referred to in Section 6.7 is not obtained prior to April 10, 1994."
2. This Amendment may be executed in one or more counterparts, all of which shall be considered one and the same agreement and shall become effective when one or more counterparts have been signed by each party hereto and delivered to each party hereto.

IN WITNESS WHEREOF, the parties to this Amendment have duly executed this Amendment as of the day and year first above written.

CVB FINANCIAL CORP.

By /s/ D. Linn Wiley President and Chief Executive Officer
ATTEST:
/s/ Donna Marchesi Secretary

CHINO VALLEY BANK

By /s/ D. Linn Wiley President and Chief Executive Officer
ATTEST:
/s/ Donna Marchesi
Secretary

WESTERN INDUSTRIAL NATIONAL BANK
By /s/ Thomas A. Walker President and Chief Executive Officer

## ATTEST:

/s/ Noel Castellon
Secretary

## AGREEMENT AND PLAN OF REORGANIZATION

By And Between
CVB FINANCIAL CORP., CHINO VALLEY BANK
And
WESTERN INDUSTRIAL NATIONAL BANK
June 23, 1994
This Amendment (the "Amendment") to the Agreement and Plan of Reorganization dated November 16, 1993 (the "Agreement") by and between CVB FINANCIAL CORP. ("CVB"), CHINO VALLEY BANK
("Chino Valley") and WESTERN INDUSTRIAL NATIONAL BANK ("Western") (collectively, the "Parties"), is made and entered into this 23rd day of June, 1994 by and between the Parties. Terms not otherwise defined herein shall have the meaning ascribed to such terms in the Agreement.

RECITALS
WHEREAS, the definition of "Contingent Reserve", provides that such reserve shall be equal to $20 \%$ of the principal amount of the Contingent Loans; provided, however, that the amount of the reserve shall not exceed $\$ 400,000$;

WHEREAS, certain of the Contingent Loans have been paid in full and are no longer outstanding (the "Extinguished Loans");

WHEREAS, the Parties have agreed to change the composition of the Contingent Reserve by substituting certain loans of Western outstanding as of the date hereof for the Extinguished Loans;

WHEREAS, in connection with the aforementioned change to the Contingent Reserve, the Parties have decided to amend certain provisions of the Agreement.

A G REEMENT
NOW, THEREFORE, in consideration of the foregoing and other valuable consideration the receipt and sufficiency of which is hereby acknowledged, the Parties hereby agree as follows:

1. The definition of "Contingent Reserve" set forth in Article I of the Agreement is amended in its entirety as follows:
"'Contingent Reserve' shall mean a special loan loss reserve established by Western with respect to the Contingent Loans which shall equal $\$ 400,000$."
1.A. Section 8.2(t) is amended in its entirety as follows:
"As of the Determination Date and immediately prior to the Effective Time of the Consolidation and the Effective Time of the Merger, the Contingent Reserve shall equal \$400,000."
2. The definition of "Contingent Loans" set forth in Article I of the Agreement is amended in its entirety as follows:
"'Contingent Loans' shall mean the loans of Western described on Schedule 1.1(A)."
3. This Amendment may be executed in one or more counterparts, all of which shall be considered one and the same agreement and shall become effective when one or more counterparts have been signed by each party hereto and delivered to each party hereto.

IN WITNESS WHEREOF, the parties to this Amendment have duly executed this Amendment as of the day and year first above written.

CVB FINANCIAL CORP.

By /s/ D. Linn Wiley
President and Chief Executive Officer
ATTEST:

## /s/ Donna Marchesi <br> Secretary

## CHINO VALLEY BANK

By /s/ D. Linn Wiley
President and Chief Executive Officer
/s/ Donna Marchesi
Secretary

WESTERN INDUSTRIAL NATIONAL BANK
By /s/ Thomas A. Walker
President and Chief Executive Officer
ATTEST:
/s/ Noel Castellon
Secretary

We consent to the incorporation by reference in the 1981 Stock Option Plan Registration Statement No. 2-76121 on Form S-8, the 1991 Stock Option Plan Registration Statement No. $33-41318$ on Form S-8 and the Key Employee Stock Grant Plan Registration Statment No. 33-50442 on Form S-8 of CVB Financial Corp. of our report dated January 17, 1994 on the Annual Report of Western Industrial National Bank, appearing on page 4 in this current Report on Form 8-K of CVB Financial Corp.
/s/ Deloitte \& Touche
Deloitte \& Touche
Los Angeles, California
July 8, 1994


[^0]:    See notes to consolidated financial statements.

