

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **April 20, 2005**

**CVB FINANCIAL CORP.**  
(Exact name of registrant as specified in its charter)

**California**  
(State or other jurisdiction of  
incorporation or organization)

**0-10140**  
(Commission file number)

**95-3629339**  
(I.R.S. employer identification number)

**701 North Haven Avenue, Ontario, California**  
(Address of principal executive offices)

**91764**  
(Zip Code)

Registrant's telephone number, including area code: **(909) 980-4030**

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (See General Instruction A.2.):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR240.13e-4(c))

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**Item 2.02 Results of Operations and Financial Condition**

On April 20, 2005, CVB Financial Corp. issued a press release setting forth its first quarter ending March 31, 2005 earnings. A copy of this press release is attached hereto as Exhibit 99.1, incorporated herein by reference. This press release includes certain non-GAAP financial measures. A reconciliation of these measures to the most comparable GAAP measures is included as part of Exhibit 99.1.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**CVB FINANCIAL CORP.**  
(Registrant)

Date: April 20, 2005

By: /s/ Edward J. Biebrich, Jr.  
Edward J. Biebrich, Jr.,  
Executive Vice President and  
Chief Financial Officer



**Contact: D. Linn Wiley  
President and CEO  
(909) 980-4030**

## **CVB Financial Corp. Reports First Quarter Earnings**

**Ontario, CA, April 20, 2005**-CVB Financial Corp. (NASDAQ:CVBF) and its subsidiary, Citizens Business Bank (“the Company”), announced record results for the first quarter of 2005. This included record deposits, record loans, record assets and record earnings. It was the strongest first quarter in the history of the Company.

### **Net Income**

CVB Financial Corp. reported net income of \$17.7 million for the first quarter ending March 31, 2005. This represents an increase of \$7.6 million, or 75.74%, when compared with the \$10.1 million in net earnings reported for the first quarter 2004. Diluted earnings per share were \$0.29 for the first quarter of 2005. This was up \$0.13, or 81.25%, when compared with earnings per share of \$0.16 for the first quarter of 2004.

Net income for the first quarter of 2005 produced a return on beginning equity of 22.61%, a return on average equity of 21.86% and a return on average assets of 1.58%. The efficiency ratio for the first quarter was 43.10%, and operating expenses as a percentage of average assets were 1.84%.

In early 2004, the Company experienced a burglary at one of its business financial centers. The burglary resulted in a loss to our customers of items located in their safe deposit boxes. The Company had been compensating its customers for their losses with the acknowledgement of the insurance company that they were not confirming or denying coverage to us under our insurance policies. The Company paid \$400,000 on these claims. In early fall, the insurance company ceased approving these claims.

At the end of 2004, it became apparent that the insurance company may deny coverage of our claims. Therefore, the Company reserved an additional \$2.2 million as an estimate of claims yet to be paid as of December 2004. During the first quarter of 2005, the insurance company expressed its interest to settle these claims. The Company settled with the insurance company in April 2005. This allowed the Company to reverse the \$2.6 million estimated robbery loss in first quarter of 2005.

During the first quarter of 2004, the Company wrote down the carrying value of two issues of Federal Home Loan Mortgage Association preferred stock. These securities pay dividends based on a variable rate related to LIBOR (London Interbank Offered Rate). Consequently, the value of these securities declined as the result of historically low interest rates. Since this loss of value was deemed other-than-temporary, the Company charged \$6.3 million against earnings in the first quarter of 2004 to adjust for the impairment of these preferred securities.

Net income before the reversal of the \$2.6 million estimated robbery loss would have been \$16.0 million for the first quarter of 2005. This represents an increase of \$1.7 million, or 11.63%, when compared to net earnings, before the other-than-temporary impairment write-down, of \$14.3 million for the same period in 2004. These results would have produced a return on beginning equity of 20.46%, a return on average equity of 19.78%, and a return on average assets of 1.43%. The related efficiency ratio for the first quarter of 2005 would be 48.52%, and operating costs as a percentage of average assets would be 2.08%.

### **Net Interest Income and Net Interest Margin**

Net interest income totaled \$40.9 million for the first quarter of 2005. This represented an increase of \$5.4 million, or 15.11%, over the net interest income of \$35.5 million for the first quarter of 2004. This increase resulted from a \$10.0 million increase in interest income, partially offset by a \$4.7 million increase in interest expense. The increases in interest income were primarily due to the growth in average earning assets and increase in interest rates. The increases in interest expense were due to the increases in deposit rates and borrowed funds.

Net interest margin (tax equivalent) declined slightly from 4.02% for the first quarter of 2004 to 3.99% for the first quarter of 2005. Total average earning asset yields have increased from 5.15% for the first quarter of 2004 to 5.40% for first quarter of 2005. The cost of funds has increased from 1.66% for the first quarter of 2004 to 2.11% for the first quarter of 2005. This decline in net interest margin has been mitigated by the strong growth in the balance sheet. The Company has approximately \$1.39 billion, or 46.03%, of its deposits in interest free demand deposits. The Company believes its deposit base should position it well for a rising interest rate environment.

Net interest income totaled \$40.9 million for the first quarter of 2005. This represented an increase of \$1.2 million, or 3.01%, over the net interest income of \$39.7 million for the fourth quarter of 2004. This increase resulted from a \$2.7 million increase in interest income, partially offset by a \$1.5 million increase in interest expense. The increases in interest income were primarily due to the growth in average earning assets and an increase in interest rates. The increases in interest expense were due to the increases in deposit rates and borrowed funds.

Net interest margin (tax equivalent) increased from 3.95% for the fourth quarter of 2004 to 3.99% for the first quarter of 2005. Total average earning asset yields have increased from 5.24% for the fourth quarter of 2004 to 5.40% for first quarter of 2005. The cost of funds has increased from 1.93% for the fourth quarter of 2004 to 2.11% for the first quarter of 2005. The increase in net interest margin is the result of a recent increase in interest rates.

### **Balance Sheet**

The Company reported total assets of \$4.83 billion at March 31, 2005. This represented an increase of \$822.1 million, or 20.50%, over total assets of \$4.01 billion on March 31, 2004. Earning assets totaling \$4.50 billion were up \$769.4 million, or 20.60%, when compared with earning assets of \$3.74 billion as of March 31, 2004. Deposits of \$3.02 billion grew \$317.9 million, or 11.78%, from \$2.70 billion for the same period of the prior year. Demand deposits of \$1.39 billion jumped \$234.9 million, or 20.36%, from \$1.15 billion. Gross loans and leases of \$2.18 billion on March 31, 2005 rose \$371.5 million, or 20.50%, from \$1.81 billion on March 31, 2004.

Total assets of \$4.83 billion as of March 31, 2005 reflect an increase of \$321.0 million, or 7.12%, over total assets of \$4.51 billion on December 31, 2004. Earning assets of \$4.50 billion were up \$248.2 million, or 5.83%, over the total earning assets of \$4.26 billion on December 31, 2004. Deposits of \$3.02 billion on March 31, 2005 grew \$142.2 million, or 4.94%, from \$2.88 billion as of December 31, 2004. Demand deposits of \$1.39 billion were up \$66.7 million, or 5.04%, from \$1.32 billion. Gross loans and leases of \$2.18 billion increased \$43.9 million, or 2.05%, from \$2.14 billion on December 31, 2004. Total equity of \$324.2 million on March 31, 2005 was up \$6.75 million, or 2.13%, from \$317.5 million as of December 31, 2004.

## **Investment Securities**

Investment securities totaled \$2.29 billion as of March 31, 2005. This represents an increase of \$201.2 million, or 9.65%, when compared with \$2.09 billion in investment securities as of December 31, 2004. It represents an increase of \$383.7 million, or 20.17%, when compared with the \$1.90 billion for the first quarter of 2004.

## **Wealth Management Group**

The Wealth Management Group has over \$2.1 billion in assets under administration. They provide trust, investment and brokerage related services.

## **Loan and Lease Quality**

CVB Financial Corp reported non-performing assets of \$9,000 as of March 31, 2005. The ratio of non-performing assets to total assets and non-performing assets to gross loans and leases is negligible. The allowance for loan and lease losses was \$23.9 million as of March 31, 2005. This represents 1.10% of gross loans and leases. It compares with an allowance for loan and lease losses of \$22.5 million, or 1.05% of gross loans and leases on December 31, 2004. The increase was primarily due to the allowance for loan and lease losses acquired from Granite State Bank of \$756,000 and the net recoveries of \$682,000 during the first quarter of 2005. Non-performing loans and leases represented 0.04% of the allowance for loan and lease losses as of March 31, 2005. Non-performing assets increased to \$9,000 from the \$2,000 reported as of December 31, 2004.

The Company has not made a provision for loan and lease losses since 2001 due to the high quality of its loan portfolio. This has been the case even though loans increased from \$2.14 billion as of December 31, 2004 to \$2.18 billion as of March 31, 2005. Recoveries of \$771,000 more than offset charge offs of \$89,000 during first quarter of 2005.

## **Other Items in 2005**

On February 25, 2005, the Company acquired 100% of the stock of Granite State Bank. The merger agreement provides for Granite State Bank to merge with and into Citizens Business Bank. Citizens Business Bank represents the continuing operation. The purchase price was \$19.00 per share, or approximately \$26.7 million. The transaction was handled under purchase accounting. The Company issued 696,049 common shares or \$13.4 million of its common stock to shareholders of Granite State Bank, and paid the remaining \$13.3 million of the acquisition price in cash.

Granite State Bank was headquartered in Monrovia, California with one office in South Pasadena. The bank had total assets of \$111.4 million, total loans of \$62.8 million and total deposits of \$103.1 million as of the acquisition date, February 25, 2005.

## **Corporate Overview**

CVB Financial Corp. is the holding company for Citizens Business Bank. The Bank is the largest financial institution headquartered in the Inland Empire region of Southern California. It serves 32 cities with 39 business financial centers in the Inland Empire, Los Angeles County, Orange County and the Central Valley areas of California. Its subsidiary, Golden West Financial Services, provides vehicle leasing, equipment leasing and real estate loan services.

For the second year, CVB Financial Corp. received the KBW Honor Roll award at the Annual Community Bank Investor Conference hosted by Keefe, Bruyette & Woods, Inc. in New York on July 27, 28 and 29, 2004. This award was presented to the 31 banks in the United States that have reported increased earnings per share every year for the past ten years.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol of CVBF. For investor information on CVB Financial Corp., visit our Citizens Business Bank website at [www.cbbank.com](http://www.cbbank.com) and click on the CVB Investor tab.

## **Safe Harbor**

*This document contains forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from the projected. In addition, these forward-looking statements relate to the Company's current expectations regarding future operating results. Such issues and uncertainties include impact of changes in interest rates, a decline in economic conditions and increased competition among financial services providers. For a discussion of other factors that could cause actual results to differ, please see the publicly available Securities and Exchange Commission filings of CVB Financial Corp., including its Annual Report on Form 10-K for the year ended December 31, 2004, and particularly the discussion on risk factors within that document. The Company does not undertake any, and specifically, disclaims any obligation to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.*

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**CVB FINANCIAL CORP.**  
**CONSOLIDATED BALANCE SHEET**  
**(unaudited)**  
**dollars in thousands**

	March 31,		December 31,
	2005	2004	2004
<b>Assets:</b>			
Investment Securities available-for-sale	\$ 2,286,187	\$ 1,902,503	\$ 2,085,014
Investment in stock of Federal Home Loan Bank (FHLB)	58,092	42,022	53,565
Loans and lease finance receivables	2,184,021	1,812,487	2,140,074
Less allowance for credit losses	(23,932)	(22,005)	(22,494)
Net loans and lease finance receivables	2,160,089	1,790,482	2,117,580
Total earning assets	4,504,368	3,735,007	4,256,159
Cash and due from banks	127,113	118,156	84,400
Premises and equipment, net	35,755	30,035	33,508
Goodwill and intangibles	43,572	26,605	25,716
Cash value of life insurance	70,512	66,012	68,233
Other assets	50,673	34,101	42,995
<b>TOTAL</b>	<b>\$ 4,831,993</b>	<b>\$ 4,009,916</b>	<b>\$ 4,511,011</b>
<b>Liabilities and Stockholders' Equity</b>			
<b>Liabilities:</b>			
<b>Deposits:</b>			
Demand Deposits (noninterest-bearing)	\$ 1,388,942	\$ 1,153,994	1,322,255
Investment Checking	274,312	223,561	258,636
Savings/MMDA	843,553	798,875	813,983
Time Deposits	510,387	522,826	480,165
Total Deposits	3,017,194	2,699,256	2,875,039
Demand Note to U.S. Treasury	2,136	1,829	6,453
Borrowings	1,361,000	885,900	1,186,000
Junior Subordinated Debentures	82,476	82,476	82,476
Other liabilities	44,956	44,026	43,560
Total Liabilities	4,507,762	3,713,487	4,193,528
<b>Stockholders' equity:</b>			
Stockholders' equity	334,378	272,769	308,591
Accumulated other comprehensive income (loss), net of tax	(10,147)	23,660	8,892
	324,231	296,429	317,483
<b>TOTAL</b>	<b>\$ 4,831,993</b>	<b>\$ 4,009,916</b>	<b>\$ 4,511,011</b>

**CVB FINANCIAL CORP.**  
**CONSOLIDATED AVERAGE BALANCE SHEET**  
**(unaudited)**  
**dollars in thousands**

	<b>Three months ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
	<hr/>	<hr/>
Assets:		
Federal funds sold and reverse repos	\$ --	\$ 879
Investment securities available-for-sale	2,132,465	1,887,734
Investment in stock of Federal Home Loan Bank (FHLB)	55,245	39,590
Loans and lease finance receivables	2,099,312	1,766,715
Less allowance for credit losses	(23,154)	(21,734)
	<hr/>	<hr/>
Net loans and lease finance receivables	2,076,158	1,744,981
	<hr/>	<hr/>
Total earning assets	4,263,868	3,673,184
Cash and due from banks	118,011	108,279
Premises and equipment, net	34,392	30,718
Goodwill and intangibles	25,541	26,734
Cash value of life insurance	69,014	34,393
Other assets	38,878	52,564
	<hr/>	<hr/>
TOTAL	<b>\$ 4,549,704</b>	<b>\$ 3,925,872</b>
	<hr/>	<hr/>
Liabilities and Stockholders' Equity		
Liabilities:		
Deposits:		
Noninterest-bearing	\$ 1,336,937	\$ 1,102,699
Interest-bearing	1,591,087	1,537,215
	<hr/>	<hr/>
Total Deposits	2,928,024	2,639,914
Other borrowings	1,197,290	866,174
Junior Subordinated Debentures	82,476	82,476
Other liabilities	13,495	43,600
	<hr/>	<hr/>
Total Liabilities	4,221,285	3,632,164
Stockholders' equity:		
Stockholders' equity	319,739	276,398
Accumulated other comprehensive income (loss), net of tax	8,680	17,310
	<hr/>	<hr/>
	328,419	293,708
	<hr/>	<hr/>
TOTAL	<b>\$ 4,549,704</b>	<b>\$ 3,925,872</b>
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**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EARNINGS**  
**(unaudited)**

dollar amounts in thousands, except per share

	<b>For the Three Months Ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
Interest Income:		
Loans, including fees	\$ 32,693	\$ 26,250
Investment securities:		
Taxable	19,179	15,728
Tax-advantaged	4,087	3,971
	23,266	19,699
Total investment income		
Federal funds sold	37	2
	55,996	45,951
Total interest income		
Interest Expense:		
Deposits	5,061	3,683
Borrowings and junior subordinated debentures	9,998	6,704
	15,059	10,387
Total interest expense		
Net interest income before provision for credit losses	40,937	35,564
Provision for credit losses	--	--
	40,937	35,564
Net interest income after provision for credit losses		
Other Operating Income:		
Service charges on deposit accounts	3,042	3,793
Wealth Management services	1,232	1,162
Other-than-temporary impairment write down	--	(6,300)
Other	2,805	2,126
	7,079	781
Total other operating income		
Other operating expenses:		
Salaries and employee benefits	13,146	11,742
Occupancy	1,998	1,774
Equipment	1,744	1,856
Professional services	1,025	1,121
Amortization of intangible assets	296	296
Other	2,488	4,716
	20,697	21,505
Total other operating expenses		
Earnings before income taxes	27,319	14,840
Income taxes	9,618	4,768
	\$ 17,701	\$ 10,072
Net earnings		
Basic earnings per common share	\$ 0.29	\$ 0.17
Diluted earnings per common share	\$ 0.29	\$ 0.16
Cash dividends per common share	\$ 0.11	\$ 0.12

All per share information has been retroactively adjusted to reflect the 5 or 4 stock split declared on December 29, 2004.

**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**SELECTED FINANCIAL HIGHLIGHTS**  
(unaudited)

	<b>Three months ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
Interest income - (Tax Effective)(te)	\$ 57,313	\$ 47,236
Interest Expense	15,059	10,387
Net Interest income - (te)	<u>\$ 42,254</u>	<u>\$ 36,849</u>
Other-than-temporary impairment write-down	\$ 0	(\$ 6,300)
Return on average assets	1.58%	1.03%
Return on average equity	21.86%	13.79%
Efficiency ratio	43.10%	59.17%
Net interest margin (te)	3.99%	4.02%
Weighted average shares outstanding		
Basic	61,114,705	60,459,791
Diluted	61,730,417	61,500,490
Dividends paid	\$ 6,775	\$ 5,806
Dividend payout ratio	38.27%	57.65%
Number of shares outstanding-EOP	61,666,993	60,483,023
Book value per share	\$ 5.26	\$ 4.90

	<b>March 31,</b>	
	<b>2005</b>	<b>2004</b>
Non-performing Assets (dollar amount in thousands):		
Non-accrual loans	\$ 9	\$ 719
Loans past due 90 days or more and still accruing interest	--	--
Restructured loans	--	--
Other real estate owned (OREO), net	--	--
Total non-performing assets	<u>\$ 9</u>	<u>\$ 719</u>
Percentage of non-performing assets to total loans outstanding and OREO	0.00%	0.04%
Percentage of non-performing assets to total assets	0.00%	0.02%
Non-performing assets to allowance for loan losses	0.04%	3.27%
Net Charge-off (Recovered) to Average loans	-0.07%	-0.04%
Allowance for Credit Losses:		
Beginning Balance	\$ 22,494	\$ 21,282
Total Loans Charged-Off	(89)	(308)
Total Loans Recovered	771	1,031
Acquisition of Granite State Bank	756	
Net Loans Recovery (Charged-Off)	<u>1,438</u>	<u>723</u>
Provision Charged to Operating Expense	--	--
Allowance for Credit Losses at End of period	<u>\$ 23,932</u>	<u>\$ 22,005</u>



**CVB FINANCIAL CORP. AND SUBSIDIARIES**  
**SELECTED FINANCIAL HIGHLIGHTS**  
(in thousands, except per share data)  
(unaudited)

**Quarterly Common Stock Price**

	2005		2004		2003	
	High	Low	High	Low	High	Low
<b>Quarter End</b>						
March 31,	\$ 21.30	\$ 17.60	\$ 17.04	\$ 15.13	\$ 18.50	\$ 14.10
June 30,			\$ 17.56	\$ 15.72	\$ 16.06	\$ 14.07
September 30,			\$ 18.70	\$ 16.16	\$ 15.69	\$ 13.35
December 31,			\$ 22.34	\$ 17.80	\$ 15.87	\$ 13.94

**Quarterly Consolidated Statements of Income**

	1Q 2005	4Q 2004	3Q 2004	2Q 2004	1Q 2004
Interest income					
Loans, including fees	\$32,693	\$31,095	\$30,061	\$27,136	\$26,250
Investment securities and federal funds sold	23,303	22,184	21,960	19,315	19,701
	55,996	53,279	52,021	46,451	45,951
Interest expense					
Deposits	5,061	4,356	3,863	3,605	3,683
Other borrowings	9,998	9,183	8,182	6,939	6,704
	15,059	13,539	12,045	10,544	10,387
Net interest income before provision for credit losses	40,937	39,740	39,976	35,907	35,564
Provision for credit losses	--	--	--	--	--
Net interest income after provision for credit losses	40,937	39,740	39,976	35,907	35,564
Non-interest income	7,079	7,596	7,519	12,011	781
Non-interest expenses	20,697	25,462	21,752	21,004	21,505
Earnings before income taxes	27,319	21,874	25,743	26,914	14,840
Income taxes	9,618	4,986	8,668	9,462	4,768
Net earnings	\$17,701	\$16,888	\$17,075	17,452	\$10,072
Basic earning per common share	\$ 0.29	\$ 0.28	\$ 0.28	\$ 0.29	\$ 0.17
Diluted earnings per common share	\$ 0.29	\$ 0.28	\$ 0.28	\$ 0.28	\$ 0.16
Cash dividends per common share	\$ 0.11	\$ 0.11	\$ 0.13	\$ 0.12	\$ 0.12
Dividends Paid	\$ 6,775	\$ 6,733	\$ 6,293	\$ 5,836	\$ 5,806

## Financial Measures That Supplement GAAP

Our discussions sometimes contain financial information not required to be presented by generally accepted accounting principles (GAAP). We do this to better inform readers of our financial statements. The SEC requires us to present a reconciliation of GAAP presentation with non-GAAP presentation.

The following table reconciles the differences in net earnings with and without the settlement of robbery loss and the other-than-temporary impairment write down in conformity with GAAP.

### Net Earnings Reconciliation (non-GAAP disclosure):

	Three months ended	
	March 31,	
	2005	2004
Net earnings without the settlement of robbery loss and other-than-temporary impairment write-down	\$ 16,016	\$ 14,348
Settlement of robbery loss, net of tax	1,685	--
Other-than-temporary impairment write-down, net of tax	--	(4,276)
Reported net earnings	\$ 17,701	\$ 10,072
Settlement of robbery loss	\$ 2,600	--
Other-than-temporary impairment write-down	--	(\$ 6,300)
Tax effect	(915)	2,024
Net of taxes	\$ 1,685	(\$ 4,276)

We have presented net earnings without the settlement of robbery loss and other-than-temporary impairment write-down on investment securities to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to more easily assess the results of the Company's operations and business.

**Ratios Reconciliation (non-GAAP disclosure):**

The following table reconciles the differences in ratios with and without the settlement of robbery loss and the other-than-temporary impairment write down in conformity with GAAP.

**Ratios Reconciliation  
For the Three Months  
Ended March 31,  
2005**

	<b>Without settlement of robbery loss</b>	<b>Settlement of robbery loss</b>	<b>Reported earnings</b>
Other Operating Expense	\$ 23,297	\$ (2,600)	\$ 20,697
Net Revenues	\$ 48,016	\$ --	\$ 48,016
Net Earnings	\$ 16,016	\$ 1,685	\$ 17,701
Return on Beginning Equity	20.46%		22.61%
Return on Average Equity	19.78%		21.86%
Return on Average Assets	1.43%		1.58%
Efficiency Ratio	48.52%		43.10%
Operating Costs as % of Average assets	2.08%		1.84%

We have presented ratios without the settlement of robbery loss and other-than-temporary impairment write-down on investment securities to show shareholders the earnings from operations unaffected by the impact of these items. We believe this presentation allows the reader to more easily assess the results of the Company's operations and business.