# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	
----------	--

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 27, 2021

# CVB FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation or organization) 000-10140 (Commission file number) 95-3629339 (I.R.S. employer identification number)

701 North Haven Avenue, Ontario, California (Address of principal executive offices)

91764 (Zip Code)

Registrant's telephone number, including area code: (909) 980-4030

Not Applicable (Former name or former address, if changed since last report)

	ck the appropriate box below if the Form 8-K filing is in owing provisions (See General Instruction A.2. below):	tended to simultaneously satisfy the fil	ling obligation of the registrant under any of the								
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)										
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)										
	Pre-commencement communications pursuant to Rule	14d-2(b) under the Exchange Act (17	CFR 240.14d-2(b))								
	Pre-commencement communications pursuant to Rule	13e-4(c) under the Exchange Act (17	CFR 240.13e-4(c))								
Seci	urities registered pursuant to Section 12(b) of the Act:										
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered								
	Common Stock, No Par Value	CVBF	The Nasdaq Stock Market, LLC								
	cate by check mark whether the registrant is an emerging oter) or Rule 12b-2 of the Securities Exchange Act of 19	1 3	\ <u>-</u>								
	n emerging growth company, indicate by check mark if the or revised financial accounting standards provided purs	•	1 100								

### Item 2.02 Results of Operations and Financial Condition.\*

On January 27, 2021, CVB Financial Corp. issued a press release setting forth the financial results for the quarter and year ended December 31, 2020, and information relating to our quarterly conference call and webcast. A copy of this press release is attached hereto as Exhibit 99.1 and is being furnished pursuant to this Item 2.02.

### Item 9.01 Financial Statements and Exhibits.\*

(d) Exhibits.

Exhibit No	Description
99.1	Press Release, dated January 27, 2021.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

\* The information in this report (including Exhibit 99.1) shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as set forth in Item 8.01 herein and as expressly set forth by specific reference in such filing.

## **Exhibit Index**

99.1 Press Release, dated January 27, 2021, announcing the financial results of CVB Financial Corp. for the quarter and year ended December 31, 2020.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### CVB FINANCIAL CORP.

(Registrant)

Date: January 28, 2021

By: /s/ E. Allen Nicholson

E. Allen Nicholson

Executive Vice President and Chief Financial Officer



Press Release For Immediate Release

> Contact: David A. Brager Chief Executive Officer (909) 980-4030

### CVB Financial Corp. Reports Earnings for the Fourth Quarter and the Year Ended 2020

- Net Earnings of \$50.1 million for the fourth quarter of 2020, or \$0.37 per share
- 2020 Net Earnings of \$177.2 million, or \$1.30 per share
- Deposit growth of \$3.03 billion or 35% year-over-year
- 175th consecutive quarter of profitability

**Ontario, CA, January 27, 2021**-CVB Financial Corp. (NASDAQ:CVBF) and its subsidiary, Citizens Business Bank (the "Company"), announced earnings for the quarter and the year ended December 31, 2020.

CVB Financial Corp. reported net income of \$50.1 million for the quarter ended December 31 2020, compared with \$47.5 million for the third quarter of 2020 and \$51.3 million for the fourth quarter of 2019. Diluted earnings per share were \$0.37 for the fourth quarter, compared to \$0.35 for the prior quarter and \$0.37 for the same period last year. The fourth quarter of 2020 did not include a provision for credit losses.

David Brager, Chief Executive Officer of Citizens Business Bank, commented "The worldwide pandemic, stay-at-home orders, business shut-downs, and a near zero interest rate environment all combined to create a very challenging environment for financial institutions to operate and succeed in. I am proud to say that Citizens Business Bank not only remained open to service our customers and communities, but also excelled in many areas. This is due in large part to the dedication and focus of our associates throughout the Bank, and the long standing relationships that we have developed with our customers."

Net income of \$50.1 million for the fourth quarter of 2020 produced an annualized return on average equity ("ROAE") of 9.92% and an annualized return on average tangible common equity ("ROATCE") of 15.67%. ROAE and ROATCE for the third quarter of 2020 were 9.51% and 15.20%, respectively, and 10.21% and 16.36%, respectively, for the fourth quarter of 2019. Annualized return on average assets ("ROAA") was 1.42% for the fourth quarter, compared to 1.38% for the third quarter of 2020 and 1.79% for the fourth quarter of 2019. Our net interest margin (tax equivalent) was 3.33% for the fourth quarter of 2020, compared to 3.34% for the third quarter of 2020 and 4.24% for the fourth quarter of 2019. The efficiency ratio for the fourth quarter of 2020 was 40.64%, compared to 42.57% for the third quarter of 2020 and 41.01% for the fourth quarter of 2019.

Net income totaled \$177.2 million for the year ended December 31, 2020. This represented a \$30.7 million, or 14.76% decrease from the prior year, as the provision for credit losses increased by \$18.5 million. Diluted earnings per share were \$1.30 for the year ended December 31, 2020, compared to \$1.48 for the same period of 2019. Net income for the year ended December 31, 2020 produced an annualized ROAE of 8.90%, an ROATCE of 14.25% and an ROAA of 1.37%. This compares to ROAE of 10.71%, ROATCE of 17.56% and ROAA of 1.84% for the year ended 2019. Our net interest margin (tax equivalent) was 3.59% for 2020, a 0.77% decrease from 2019. The efficiency ratio for the year ended December 31, 2020 was 41.40%, compared to 40.16% for 2019.

Net interest income before provision for credit losses was \$105.9 million for the fourth quarter of 2020. This represented a \$2.5 million, or 2.45%, increase from the third quarter of 2020, and a \$1.2 million, or 1.09%, decrease from the fourth quarter of 2019. Total interest income was \$108.6 million for the fourth quarter of 2020, which was \$2.0 million, or 1.89%, higher than the third quarter of 2020 and \$3.6 million, or 3.19%, lower than the same period last year. Total interest income and fees on loans for the fourth quarter of 2020 of \$95.7 million increased \$1.5 million, or 1.63%, from the third quarter of 2020, and decreased \$1.6 million, or 1.61%, from the fourth quarter of 2019. Total investment income of \$12.3 million increased \$475,000, or 4.02%, from the third quarter of 2020 and decreased \$1.2 million, or 8.80%, from the fourth quarter of 2019. Interest expense decreased \$510,000, or 15.45%, from the prior quarter and decreased \$2.4 million, or 46.32%, compared to the fourth quarter of 2019.

Net interest income before provision for credit losses was \$416.1 million for 2020, compared to \$435.8 million in 2019. Interest income declined by \$27.5 million, or 6.01%, as interest income and fees on loans declined by \$20.2 million, or 5.09%. Interest expense declined by \$7.8 million or 35.30%, compared to 2019.

The Company adopted ASU 2016-13, commonly referred to as CECL which replaced the "incurred loss" approach with an "expected loss" model over the life of the loan, effective on January 1, 2020. A \$23.5 million provision for credit losses was recorded in the first half of 2020, due to the economic disruption and forecasted impact resulting from COVID-19. No provision for credit losses was recorded in either the third or fourth quarter of 2020. During the fourth quarter of 2020, we experienced minimal credit charge-offs of \$182,000 and total recoveries of \$5,000, resulting in net charge-offs of \$177,000. The Company's economic forecast of macro-economic variables was generally consistent with the forecast at the end of the third quarter, with modest forecast changes, both positive and negative, for certain economic variables. No loan loss provision was recorded for the fourth quarter of 2019.

Noninterest income was \$12.9 million for the fourth quarter of 2020, compared with \$13.2 million for the third quarter of 2020 and \$12.6 million for the fourth quarter of 2019. The fourth quarter of 2020 included \$1.6 million in death benefits that exceeded the asset value of certain BOLI policies and a \$365,000 net gain on the sale of two OREOs, partially offset by a \$715,000 decrease in swap fee income quarter-over-quarter. The third quarter of 2020 included a \$1.7 million net gain on the sale of one of our bank owned buildings, related to a banking center that was closed in September.

For the year ended December 31, 2020, noninterest income was \$49.9 million, compared to \$59.0 million for 2019. Noninterest income for 2019 included a \$5.7 million net gain from the legal settlement of an eminent domain condemnation of one of our banking center buildings and \$4.8 million in net gains on the sale of bank owned buildings, compared with a \$1.7 million net gain on the sale of one of our owned buildings in 2020. Income from our BOLI policies increased year-over-year by \$2.3 million, primarily from death benefits that exceeded cash surrender values. Noninterest income decreases in 2020 of \$3.4 million in service charges on deposit accounts and \$1.3 million in fees on bankcard services, were partially offset by higher swap fee income in 2020 of \$3.2 million.

Noninterest expense for the fourth quarter of 2020 was \$48.3 million, compared to \$49.6 million for the third quarter of 2020 and \$49.1 million for the fourth quarter of 2019. The \$1.3 million quarter-over-quarter decrease included a \$1.9 million decline in salaries and employee benefits, primarily due to \$1.1 million in additional bonus expense for "Thank You Awards" paid to qualified Bank employees during the third quarter of 2020. The third quarter of 2020 also reflected a \$700,000 write-down of one OREO property. Professional services increased \$798,000 quarter-over-quarter. Salaries and employee benefits expense decreased by \$2.0 million, compared to the fourth quarter of 2019, due primarily to a decrease in employee benefit expense. An increase of \$900,000 in regulatory assessment expense in the fourth quarter of 2020, compared to the prior year quarter, resulted from the final application of assessment credits provided by the FDIC at the end of the second quarter of 2020. As a percentage of average assets, noninterest expense was 1.37% for the fourth quarter of 2020, compared to 1.44% for the third quarter of 2020 and 1.71% for the fourth quarter of 2019.

Noninterest expense of \$192.9 million for the year ended December 31, 2020 was \$5.8 million lower than the prior year. There were no merger related expenses related to the Community Bank acquisition for 2020, compared to \$6.4 million for 2019. The year-over-year decrease also included a \$1.4 million decrease in CDI amortization and a \$1.4 million decrease in marketing and promotion expense. These decreases were partially offset by a \$1.7 million increase in professional services expense and a \$1.2 million increase in OREO expense primarily due to a \$700,000 write-down of one OREO property. As a percentage of average assets, noninterest expense was 1.49% for 2020, compared to 1.76% for 2019.

### **Net Interest Income and Net Interest Margin**

Net interest income, before provision for credit losses, was \$105.9 million for the fourth quarter of 2020, compared to \$103.3 million for the third quarter of 2020 and \$107.0 million for the fourth quarter of 2019. Our net interest margin (tax equivalent) was 3.33% for the fourth quarter of 2020, compared to 3.34% for the third quarter of 2020 and 4.24% for the fourth quarter of 2019. Total average earning asset yields (tax equivalent) were 3.41% for the fourth quarter of 2020, compared to 3.45% for the third quarter of 2020 and 4.44% for the fourth quarter of 2019. The decrease in earning asset yield from the prior quarter was due to a combination of an 18 basis point decrease in investment yields and a change in asset mix with loan balances declining to 65.6% of earning assets on average for the fourth quarter of 2020, compared to 67.1% for the third quarter of 2020. Partially offsetting the impact of the change in asset mix was a 9 basis point increase in average loan yields, which benefited from higher prepayment penalty fees of \$1.0 million. In addition, interest and fee income from Paycheck Protection Program ("PPP") loans increased from approximately \$9.5 million in the third quarter of 2020, to \$10.5 million in the fourth quarter. The decrease in earning asset yield compared to the fourth quarter of 2019 was primarily due to a 59 basis point decrease in loan yields from 5.15% in the year ago quarter to 4.56% for the fourth quarter of 2020, a 62 basis point decline in investment vields, as well as a change in asset mix resulting from a \$1.24 billion increase in average balances at the Federal Reserve. Discount accretion on acquired loans decreased \$2.2 million compared to the fourth quarter of 2019. The significant decline in interest rates since the start of the pandemic has had a negative impact on loan yields, which after excluding discount accretion, nonaccrual interest income, and the impact from PPP loans, declined by 38 basis points compared to the fourth quarter of 2019. The significant decline in interest rates also impacted the tax equivalent yield on investments, which decreased by 62 basis points from the fourth quarter of 2019. Average earning assets increased from the third quarter of 2020 by \$229.8 million to \$12.73 billion for the fourth quarter of 2020. Of that increase in earning assets, \$208.6 million represented an increase in average investment securities, while average loans declined by \$35.0 million. Average earning assets

increased by \$2.64 billion from the fourth quarter of 2019. Loans on average grew by \$851.1 million, including PPP loan balances that were about \$1.0 billion, on average, during the fourth quarter of 2020. Investments increased by \$505.3 million, while balances at the Federal Reserve grew on average by \$1.24 billion compared to the fourth quarter of 2019.

Total cost of funds declined to 0.09% for the fourth quarter of 2020 from 0.11% for the third quarter of 2020 and 0.22% in the year ago quarter. On average, noninterest-bearing deposits were 61.34% of total deposits during the current quarter. Noninterest-bearing deposits grew on average by \$201.1 million, or 2.99%, from the third quarter of 2020. Interest-bearing deposits and customer repurchase agreements grew on average by \$174.5 million during the fourth quarter of 2020, compared to the third quarter of 2020. The cost of interest-bearing deposits and customer repurchase agreements declined from 0.27% for the prior quarter to 0.22% for the fourth quarter of 2020. In comparison to the fourth quarter of 2019, our overall cost of funds decreased by 13 basis points, as average noninterest-bearing deposits grew by \$1.63 billion, compared to \$858.9 million in growth in interest-bearing deposits, and the cost of interest-bearing deposits decreased by 29 basis points.

### **Income Taxes**

Our effective tax rate for the fourth quarter and the year ended December 31, 2020 was 29.0%, compared with 27.4% and 28.6% for the same periods of 2019, respectively. Our estimated annual effective tax rate can vary depending upon the level of tax-advantaged income as well as available tax credits.

### **Assets**

The Company reported total assets of \$14.42 billion at December 31, 2020. This represented an increase of \$600.6 million, or 4.35%, from total assets of \$13.82 billion at September 30, 2020. Interest-earning assets of \$13.22 billion at December 31, 2020 increased \$630.7 million, or 5.01%, when compared with \$12.59 billion at September 30, 2020. The increase in interest-earning assets was primarily due to a \$496.4 million increase in interest-earning balance due from the Federal Reserve and a \$194.2 million increase in investment securities, partially offset by a \$59.1 million decrease in total loans.

Total assets at December 31, 2020 increased by \$3.14 billion, or 27.80%, from total assets of \$11.28 billion at December 31, 2019. Interest-earning assets increased \$3.20 billion, or 31.88%, when compared with \$10.03 billion at December 31, 2019. The increase in interest-earning assets includes a \$1.81 billion increase in interest-earning balances due from the Federal Reserve, a \$784.2 million increase in total loans, and a \$562.8 million increase in investment securities. The increase in total loans was due to the origination of approximately \$1.1 billion in PPP loans with a remaining outstanding balance totaling \$883.0 million as of December 31, 2020. Excluding PPP loans, total loans declined by \$98.8 million from December 31, 2019.

### **Investment Securities**

Total investment securities were \$2.98 billion at December 31, 2020, an increase of \$194.2 million, or 6.98%, from \$2.78 billion at September 30, 2020 and an increase of \$562.8 million, or 23.31%, from \$2.41 billion at December 31, 2019.

At December 31, 2020, investment securities held-to-maturity ("HTM") totaled \$578.6 million, a \$932,000, or 0.16%, increase from September 30, 2020 and a \$95.8 million decrease, or 14.21%, from December 31, 2019.

At December 31, 2020, investment securities available-for-sale ("AFS") totaled \$2.40 billion, inclusive of a pre-tax net unrealized gain of \$54.7 million. AFS securities increased by \$193.3 million, or 8.76%, from \$2.21 billion at September 30, 2020 and increased by \$658.7 million, or 37.85%, from December 31, 2019.

Combined, the AFS and HTM investments in mortgage backed securities ("MBS") and collateralized mortgage obligations ("CMO") totaled \$2.66 billion at December 31, 2020, compared to \$2.06 billion at December 31, 2019. Virtually all of our MBS and CMO are issued or guaranteed by government or government sponsored enterprises, which have the implied guarantee of the U.S. Government.

In the fourth quarter of 2020, we purchased \$461.9 million of securities, primarily MBS, with an average expected yield of approximately 1.19%.

Our combined AFS and HTM municipal securities totaled \$218.6 million as of December 31, 2020, or approximately 7% of our total investment portfolio. These securities are located in 28 states. Our largest concentrations of holdings by state, as a percentage of total municipal bonds, are located in Minnesota at 25.81%, Massachusetts at 12.24%, Ohio at 9.14%, Texas at 7.84%, and Connecticut at 6.71%.

### Loans

Total loans and leases, net of deferred fees and discounts, of \$8.35 billion at December 31, 2020 decreased by \$59.1 million, or 0.70%, from September 30, 2020. After adjusting for seasonality and forgiveness of PPP loans, our loans grew by \$50.7 million, or approximately 1%, from the end of the third quarter. The \$59.1 million decrease in total loans included decreases of \$218.2 million in PPP loans, \$16.7 million in construction loans, \$5.0 million in commercial and industrial loans, \$4.2 million in SFR mortgage loans, and \$4.1 million in other loans, partially offset by increases of \$108.3 million in dairy & livestock and agribusiness loans, \$73.3 million in commercial real estate loans, and \$7.5 million in municipal lease financings. The majority of the year end growth in dairy & livestock and agribusiness loans is seasonal.

Total loans and leases, net of deferred fees increased by \$784.2 million, or 10.37%, from December 31, 2019. The increase in total loans included \$883.0 million in PPP loans. Excluding PPP loans, total loans declined by \$98.8 million, or 1.31%. The \$98.8 million decrease in loans included decreases of \$123.1 million in commercial and industrial loans, \$31.8 million in construction loans, \$30.3 million in consumer loans, \$22.6 million in dairy & livestock and agribusiness loans, \$13.0 million in SFR mortgage loans, and \$4.9 million in other loans. Partially offsetting these declines was an increase in commercial real estate loans of \$126.9 million.

### **Asset Quality**

The allowance for credit losses ("ACL") totaled \$93.7 million at December 31, 2020, compared to \$93.9 million at September 30, 2020 and \$68.7 million at December 31, 2019. The allowance for credit losses for 2020 was increased by \$23.5 million in provision for credit losses due to the severe economic disruption forecasted as a result of the coronavirus pandemic. At December 31, 2020, ACL as a percentage of total loans and leases outstanding was 1.12%. This compares to 1.12% and 0.91% at September 30, 2020 and December 31, 2019, respectively. When PPP loans are excluded, ACL as a percentage of total loans and leases outstanding was 1.25% at December 31, 2020, compared to 1.28% at September 30, 2020.

Nonperforming loans, defined as nonaccrual loans and loans 90 days past due accruing interest plus nonperforming TDR loans, were \$14.3 million at December 31, 2020, or 0.17% of total loans. This compares to nonperforming loans of \$11.8 million, or 0.14% of total loans, at September 30, 2020 and \$5.3 million, or

0.07% of total loans, at December 31, 2019. The \$14.3 million in nonperforming loans at December 31, 2020 are summarized as follows: \$7.6 million in commercial real estate loans, \$3.1 million in commercial and industrial loans, \$2.3 million in SBA loans, \$785,000 in dairy & livestock and agribusiness loans, \$430,000 in SFR mortgage loans, and \$167,000 in consumer and other loans.

As of December 31, 2020, we had \$3.4 million in OREO compared to \$4.2 million at September 30, 2020 and \$4.9 million at December 31, 2019.

At December 31, 2020, we had loans delinquent 30 to 89 days of \$3.1 million. This compares to \$3.8 million at September 30, 2020, and \$1.7 million at December 31, 2019. As a percentage of total loans, delinquencies, excluding nonaccruals, were 0.04% at December 31, 2020, 0.04% at September, 30, 2020 and 0.02% at December 31, 2019.

At December 31, 2020, we had \$2.2 million in performing TDR loans, compared to \$2.2 million in performing TDR loans at September 30, 2020 and \$3.1 million in performing TDR loans at December 31, 2019. Through January 15, 2021, we have temporary payment deferments (primarily 90 day deferments of principal and interest) in response to the CARES Act for six loans totaling approximately \$10 million.

Nonperforming assets, defined as nonaccrual loans and loans 90 days past due accruing interest plus OREO, totaled \$17.7 million at December 31, 2020, \$16.0 million at September 30 2020 and \$10.2 million at December 31, 2019. As a percentage of total assets, nonperforming assets were 0.12% at December 31, 2020, 0.12% at September 30, 2020 and 0.09% at December 31, 2019.

Classified loans are loans that are graded "substandard" or worse. At December 31, 2020, classified loans totaled \$78.8 million, compared to \$72.7 million at September 30, 2020 and \$73.4 million at December 31, 2019. Classified loans increased \$6.1 million quarter-over-quarter and included a \$4.0 million increase in classified commercial and industrial loans, a \$3.6 million increase in classified SBA loans, and an \$829,000 increase in classified commercial real estate loans, partially offset by a \$2.2 million decrease in classified dairy & livestock and agribusiness loans.

### **Deposits & Customer Repurchase Agreements**

Deposits of \$11.74 billion and customer repurchase agreements of \$439.4 million totaled \$12.18 billion at December 31, 2020. This represented an increase of \$523.7 million, or 4.49%, when compared with \$11.65 billion at September 30, 2020. Total deposits and customer repurchase agreements increased \$3.04 billion, or 33.31% when compared with \$9.13 billion at December 31, 2019.

Noninterest-bearing deposits were \$7.46 billion at December 31, 2020, an increase of \$536.0 million, or 7.75%, when compared to \$6.92 billion at September 30, 2020 and an increase of \$2.21 billion, or 42.13%, when compared to \$5.25 billion at December 31, 2019. At December 31, 2020, noninterest-bearing deposits were 63.52% of total deposits, compared to 61.95% at September 30, 2020 and 60.26% at December 31, 2019.

### Capital

For the year ended December 31, 2020, shareholders' equity increased by \$13.9 million to \$2.01 billion. The increase was primarily due to net earnings of \$177.2 million and a \$22.7 million increase in other comprehensive income from the tax effected impact of the increase in market value of available-for-sale securities, partially offset by \$91.7 million in stock repurchases in the first quarter and \$97.7 million in cash dividends. Our tangible common equity ratio was 9.6% at December 31, 2020.

Our capital ratios under the revised capital framework referred to as Basel III remain well-above regulatory standards. At December 31, 2020, the Company's Tier 1 leverage capital ratio totaled 9.9%, common equity Tier 1 ratio totaled 14.8%, Tier 1 risk-based capital ratio totaled 15.1%, and total risk-based capital ratio totaled 16.2%.

### CitizensTrust

As of December 31, 2020 CitizensTrust had approximately \$3.04 billion in assets under management and administration, including \$2.18 billion in assets under management. Revenues were \$2.7 million for the fourth quarter of 2020 and \$10.0 million for 2020, compared to \$2.6 million and \$9.5 million, respectively, for the same periods of 2019. CitizensTrust provides trust, investment and brokerage related services, as well as financial, estate and business succession planning.

### **Corporate Overview**

CVB Financial Corp. ("CVBF") is the holding company for Citizens Business Bank. CVBF is one of the 10 largest bank holding companies headquartered in California with over \$14 billion in total assets. Citizens Business Bank is consistently recognized as one of the top performing banks in the nation and offers a wide array of banking, lending and investing services through 57 banking centers and 3 trust office locations serving the Inland Empire, Los Angeles County, Orange County, San Diego County, Ventura County, Santa Barbara County, and the Central Valley area of California.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol "CVBF". For investor information on CVB Financial Corp., visit our Citizens Business Bank website at <a href="https://www.cbbank.com">www.cbbank.com</a> and click on the "Investors" tab.

### **Conference Call**

Management will hold a conference call at 7:30 a.m. PST/10:30 a.m. EST on Thursday, January 28, 2021 to discuss the Company's fourth quarter and year ended 2020 financial results.

To listen to the conference call, please dial (833) 301-1161, participant passcode 8760198. A taped replay will be made available approximately one hour after the conclusion of the call and will remain available through February 5, 2021 at 6:00 a.m. PDT/9:00 a.m. EDT. To access the replay, please dial (855) 859-2056, participant passcode 8760198.

The conference call will also be simultaneously webcast over the Internet; please visit our Citizens Business Bank website at <a href="https://www.cbbank.com">www.cbbank.com</a> and click on the "Investors" tab to access the call from the site. Please access the website 15 minutes prior to the call to download any necessary audio software. This webcast will be recorded and available for replay on the Company's website approximately two hours after the conclusion of the conference call, and will be available on the website for approximately 12 months.

#### Safe Harbor

Certain matters set forth herein (including the exhibits hereto) constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including forward-looking statements relating to the Company's current business plans and expectations and our future financial position and operating results. Words such as "will likely result", "aims", "anticipates", "believes", "could", "estimates", "expects", "hopes", "intends", "may", "plans", "projects", "seeks", "should", "will," "strategy", "possibility", and variations of these words and similar expressions help to identify these forward-looking statements, which involve risks and uncertainties. These forward-looking statements are subject to risks and uncertainties that could cause actual results, performance and/or achievements to differ materially from those projected. These risks and uncertainties include, but are not limited to, local, regional, national and international economic and market conditions, political events and public health developments and the impact they may have on us, our customers and our assets and liabilities; our ability to attract deposits and other sources of funding or liquidity; supply and demand for commercial or residential real estate and periodic deterioration in real estate prices and/or values in California or other states where we lend; a sharp or prolonged slowdown or decline in real estate construction, sales or leasing activities; changes in the financial performance and/or condition of our borrowers, depositors, key vendors or counterparties; changes in our levels of delinquent loans, nonperforming assets, allowance for credit losses and charge-offs; the costs or effects of mergers, acquisitions or dispositions we may make, whether we are able to obtain any required governmental approvals in connection with any such mergers, acquisitions or dispositions, and/or our ability to realize the contemplated financial or business benefits associated with any such mergers, acquisitions or dispositions; the effects of new laws, regulations and/or government programs, including those laws, regulations and programs enacted by federal, state or local governments in the geographic jurisdictions in which we do business in response to the current national emergency declared in connection with the COVID-19 pandemic; the impact of the federal CARES Act and the significant additional lending activities undertaken by the Company in connection with the Small Business Administration's Paycheck Protection Program enacted thereunder, including risks to the Company with respect to the uncertain application by the Small Business Administration of new borrower and loan eligibility, forgiveness and audit criteria; the effects of the Company's participation in one or more of the new lending programs recently established by the Federal Reserve, including the Main Street New Loan Facility, the Main Street Priority Loan Facility and the Nonprofit Organization New Loan Facility, and the impact of any related actions or decisions by the Federal Reserve Bank of Boston and its special purpose vehicle established pursuant to such lending programs; the effect of changes in other pertinent laws, regulations and applicable judicial decisions (including laws, regulations and judicial decisions concerning financial reforms, taxes, bank capital levels, allowance for credit losses, consumer, commercial or secured lending, securities and securities trading and hedging, bank operations, compliance, fair lending, the Community Reinvestment Act, employment, executive compensation, insurance, cybersecurity, vendor management and information security technology) with which we and our subsidiaries must comply or believe we should comply or which may otherwise impact us; changes in estimates of future reserve requirements and minimum capital requirements, based upon the periodic review thereof under relevant regulatory and accounting standards, including changes in the Basel Committee framework establishing capital standards for bank credit, operations and market risks; the accuracy of the assumptions and estimates and the absence of technical error in implementation or calibration of models used to estimate the fair value of financial instruments or currently expected credit losses or delinquencies; inflation, changes in market interest rates, securities market and monetary fluctuations; changes in government-established interest rates, reference rates or monetary policies, including the possible imposition of negative interest rates on bank reserves; the impact of the anticipated phase-out of the London Interbank Offered Rate (LIBOR) on interest rate indexes specified in certain of our customer loan agreements and in our interest rate swap arrangements, including any economic and compliance effects related to the expected change from LIBOR to an alternative reference rate; changes in the amount, cost and availability of deposit insurance; disruptions in the infrastructure that supports our business and the communities where we are located, which are concentrated in California, involving or related to public health, physical site access and/or communication facilities; cyber incidents, attacks, infiltrations, exfiltrations, or theft or loss of Company, customer or employee data or money; political developments, uncertainties or instability, catastrophic events, acts of war or terrorism, or natural disasters, such as earthquakes, drought, the effects of pandemic diseases, climate change or extreme weather events, that may affect electrical, environmental and communications or other services, computer services or facilities we use, or that affect our assets, customers, employees or third parties with whom we conduct business; our timely development and implementation of new banking products and services and the perceived overall value of these products and services by our customers and potential customers; the Company's relationships with and reliance upon outside vendors with respect to certain of the Company's key internal and external systems, applications and controls; changes in commercial or consumer spending,

borrowing and savings preferences or behaviors; technological changes and the expanding use of technology in banking and financial services (including the adoption of mobile banking, funds transfer applications, electronic marketplaces for loans, block-chain technology and other banking products, systems or services); our ability to retain and increase market share, to retain and grow customers and to control expenses; changes in the competitive environment among banks and other financial services and technology providers; competition and innovation with respect to financial products and services by banks, financial institutions and non-traditional providers including retail businesses and technology companies; volatility in the credit and equity markets and its effect on the general economy or local or regional business conditions or on the Company's capital, assets or customers; fluctuations in the price of the Company's common stock or other securities, and the resulting impact on the Company's ability to raise capital or to make acquisitions; the effect of changes in accounting policies and practices, as may be adopted from time-to-time by the principal regulatory agencies with jurisdiction over the Company, as well as by the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard-setters; changes in our organization, management, compensation and benefit plans, and our ability to recruit and retain or expand or contract our workforce, management team, key executive positions and/or our board of directors; our ability to identify suitable and qualified replacements for any of our executive officers who may leave their employment with us, including our Chief Executive Officer; the costs and effects of legal, compliance and regulatory actions, changes and developments, including the initiation and resolution of legal proceedings (including any securities, lender liability, bank operations, financial product or service, data privacy, health and safety, consumer or employee class action litigation); regulatory or other governmental inquiries or investigations, and/or the results of regulatory examinations or reviews; our ongoing relations with our various federal and state regulators, including the SEC, Federal Reserve Board, FDIC and California DFPI; our success at managing the risks involved in the foregoing items and all other factors set forth in the Company's public reports, including our Annual Report on Form 10-K for the year ended December 31, 2019, and particularly the discussion of risk factors within that document. Among other risks, the ongoing COVID-19 pandemic may significantly affect the banking industry, the health and safety of the Company's employees, and the Company's business prospects. The ultimate impact on our business and financial results will depend on future developments, which are highly uncertain and cannot be predicted, including the scope and duration of the pandemic, the impact on the economy, our customers, our employees and our business partners, the safety, effectiveness, distribution and acceptance of vaccines developed to mitigate the pandemic, and actions taken by governmental authorities in response to the pandemic. The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements, except as required by law. Any statements about future operating results, such as those concerning accretion and dilution to the Company's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ.

###

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) (Dollars in thousands)

	Decen	ıber 31, 2020	Se	ptember 30, 2020	D	ecember 31, 2019
Assets						
Cash and due from banks	\$	122,305	\$	145,455	\$	158,310
Interest-earning balances due from Federal Reserve		1,835,855		1,339,498		27,208
Total cash and cash equivalents		1,958,160	<u>-</u>	1,484,953		185,518
Interest-earning balances due from depository institutions		43,563		44,367		2,931
Investment securities available-for-sale		2,398,923		2,205,646		1,740,257
Investment securities held-to-maturity		578,626		577,694		674,452
Total investment securities	'	2,977,549		2,783,340		2,414,709
Investment in stock of Federal Home Loan Bank (FHLB)		17,688		17,688		17,688
Loans and lease finance receivables		8,348,808		8,407,872		7,564,577
Allowance for credit losses		(93,692)		(93,869)		(68,660)
Net loans and lease finance receivables		8,255,116		8,314,003		7,495,917
Premises and equipment, net		51,144		51,477		53,978
Bank owned life insurance (BOLI)		226,818		228,132		226,281
Intangibles		33,634		35,804		42,986
Goodwill		663,707		663,707		663,707
Other assets		191,935		195,240		178,735
Total assets	\$	14,419,314	\$	13,818,711	\$	11,282,450
Liabilities and Stockholders' Equity						
Liabilities:						
Deposits:						
Noninterest-bearing	\$	7,455,387	\$	6,919,423	\$	5,245,517
Investment checking		517,976		447,910		454,565
Savings and money market		3,361,444		3,356,353		2,558,538
Time deposits		401,694		445,148		446,308
Total deposits		11,736,501		11,168,834		8,704,928
Customer repurchase agreements		439,406		483,420		428,659
Other borrowings		5,000		10,000		-
Junior subordinated debentures		25,774		25,774		25,774
Payable for securities purchased		60,113		-		-
Other liabilities		144,530		148,726		128,991
Total liabilities		12,411,324		11,836,754		9,288,352
Stockholders' Equity						
Stockholders' equity		1,972,641		1,945,864		1,981,484
Accumulated other comprehensive income, net of tax		35,349		36,093	_	12,614
Total stockholders' equity		2,007,990		1,981,957		1,994,098
Total liabilities and stockholders' equity	\$	14,419,314	\$	13,818,711	\$	11,282,450

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED AVERAGE BALANCE SHEETS (Unaudited) (Dollars in thousands)

		ŗ	Three	Months Ende		Year Ended	Decer	nber 31,	
	D	ecember 31, 2020	Se	eptember 30, 2020	D	ecember 31, 2019	2020		2019
Assets									
Cash and due from banks	\$	181,117	\$	156,132	\$	177,591	\$ 161,223	\$	174,135
Interest-earning balances due from Federal									
Reserve		1,506,385		1,452,167		262,707	1,065,039		114,290
Total cash and cash equivalents		1,687,502		1,608,299		440,298	1,226,262		288,425
Interest-earning balances due from									
depository institutions		43,940		41,982		4,126	33,775		5,957
Investment securities available-for-sale		2,242,017		2,006,829		1,614,511	1,892,074		1,622,841
Investment securities held-to-maturity		568,188		594,751		690,375	 611,946		716,713
Total investment securities		2,810,205		2,601,580		2,304,886	2,504,020		2,339,554
Investment in stock of FHLB		17,688		17,688		17,688	17,688		17,688
Loans and lease finance receivables		8,347,260		8,382,257		7,496,133	8,066,483		7,552,505
Allowance for credit losses		(93,799)		(93,972)		(68,675)	(85,362)		(66,194)
Net loans and lease finance									
receivables		8,253,461		8,288,285		7,427,458	7,981,121		7,486,311
Premises and equipment, net		51,501		52,052		53,846	52,487		55,036
Bank owned life insurance (BOLI)		228,753		227,333		225,849	226,848		223,722
Intangibles		34,711		37,133		44,185	38,203		48,296
Goodwill		663,707		663,707		663,707	663,707		665,026
Other assets		193,398		189,117		187,521	185,702		172,886
Total assets	\$	13,984,866	\$	13,727,176	\$	11,369,564	\$ 12,929,813	\$	11,302,901
Liabilities and Stockholders' Equity									
Liabilities:									
Deposits:									
Noninterest-bearing	\$	6,932,797	\$	6,731,711	\$	5,298,111	\$ 6,281,989	\$	5,177,035
Interest-bearing		4,368,786		4,184,688		3,509,866	3,976,568		3,536,006
Total deposits		11,301,583		10,916,399		8,807,977	10,258,557		8,713,041
Customer repurchase agreements		494,410		504,039		401,478	479,956		435,317
Other borrowings		8,181		10,020		4,870	5,674		76,873
Junior subordinated debentures		25,774		25,774		25,774	25,774		25,774
Payable for securities purchased		19,162		157,057		21,138	44,966		6,063
Other liabilities		128,116		128,045		115,012	123,222		105,872
Total liabilities		11,977,226		11,741,334		9,376,249	10,938,149		9,362,940
Stockholders' Equity									
Stockholders' equity		1,971,726		1,948,351		1,981,266	1,960,459		1,940,735
Accumulated other comprehensive									
income (loss), net of tax		35,914		37,491		12,049	31,205		(774)
Total stockholders' equity		2,007,640		1,985,842		1,993,315	1,991,664		1,939,961
Total liabilities and									
stockholders' equity	\$	13,984,866	\$	13,727,176	\$	11,369,564	\$ 12,929,813	\$	11,302,901

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

(Dollars in thousands, except per share amounts)

		Three Months Ended						Year Ended December 31,				
	Dec	ember 31, 2020		ember 30, 2020	Dec	ember 31, 2019	2020		2019			
Interest income:												
Loans and leases, including fees	\$	95,733	\$	94,200	\$	97,302	\$377,402	\$	397,628			
Investment securities:												
Investment securities available-for-sale		9,107		8,447		9,345	36,052		39,330			
Investment securities held-to-maturity		3,190		3,375		4,139	14,223		17,388			
Total investment income		12,297		11,822		13,484	50,275		56,718			
Dividends from FHLB stock		217		215		304	978		1,235			
Interest-earning deposits with other institutions		397		389		1,129	1,682		2,269			
Total interest income		108,644		106,626		112,219	430,337		457,850			
Interest expense:				,		,						
Deposits		2,525		2,958		4,567	12,602		17,120			
Borrowings and junior subordinated debentures		266		343		632	1,682		4,958			
Total interest expense		2,791		3,301		5,199	14,284		22,078			
Net interest income before provision for credit losses		105,853		103,325		107,020	416,053		435,772			
Provision for credit losses		-		-		-	23,500		5,000			
Net interest income after provision for credit losses		105,853		103,325		107,020	392,553		430,772			
Noninterest income:		100,000	_	100,020		107,020	332,333	_	150,772			
Service charges on deposit accounts		4,006		3,970		4,971	16,561		20,010			
Trust and investment services		2,676		2,405		2,561	9,978		9,525			
Gain on OREO, net		365		13		2,501	388		129			
Gain on Skee, net  Gain on sale of building, net		-		1.680		231	1,680		4,776			
Gain on eminent domain condemnation, net		_		1,000		231	1,000		5,685			
Other		5,878		5,085		4,877	21,263		18,917			
Total noninterest income		12,925		13,153		12,640	49,870		59,042			
Noninterest expense:		12,323		13,133		12,040	43,070		33,042			
Salaries and employee benefits		29,142		31,034		31,189	119,759		119,475			
Occupancy and equipment		5,479		5,275		4,727	20,622		20,457			
Professional services		2,817		2,019		2,099	9,460		7,752			
Computer software expense		2,895		2,837		2,626	11,302		10,658			
Marketing and promotion		950		728		1,741	4,488		5,890			
Amortization of intangible assets		2,170		2,292		2,460	9,352		10,798			
Acquisition related expenses		-,170		_,		442	-		6,447			
Other		4,823		5,403		3,789	17,920		17,263			
Total noninterest expense	<del></del>	48,276		49,588		49,073	192,903		198,740			
Earnings before income taxes		70,502	_	66,890		70,587	249,520	_	291,074			
Income taxes		20,446		19,398		19,306	72,361		83,247			
	\$	50,056	\$	47,492	\$	51,281	\$ 177,159	\$	207,827			
Net earnings					Ф			Ф	207,027			
Basic earnings per common share	\$	0.37	\$	0.35	\$	0.37	\$ 1.30	\$	1.48			
Diluted earnings per common share	\$	0.37	\$	0.35	\$	0.37	\$ 1.30	\$	1.48			
Cash dividends declared per common share	\$	0.18	\$	0.18	\$	0.18	\$ 0.72	\$	0.72			

(Dollars in thousands, except per share amounts)

	Three Months Ended				Year Ended December 31,					
	De	cember 31, 2020	Sep	otember 30, 2020	De	cember 31, 2019		2020		2019
Interest income - tax equivalent (TE)	\$	108,959	\$	106,950	\$	112,606	\$	431,691	\$	459,518
Interest expense	Ψ	2,791	Ψ	3,301	Ψ	5,199	Ψ	14,284	Ψ	22,078
Net interest income - (TE)	\$	106,168	\$	103,649	\$	107,407	\$	417,407	\$	437,440
Return on average assets, annualized		1.42%		1.38%	-	1.79%		1.37%		1.84%
Return on average equity, annualized		9.92%		9.51%		10.21%		8.90%		10.71%
Efficiency ratio [1]		40.64%		42.57%		41.01%		41.40%		40.16%
Noninterest expense to average assets, annualized		1.37%		1.44%		1.71%		1.49%		1.76%
Yield on average loans		4.56%		4.47%		5.15%		4.68%		5.26%
Yield on average earning assets (TE)		3.41%		3.45%		4.44%		3.71%		4.58%
Cost of deposits		0.09%		0.11%		0.21%		0.12%		0.20%
Cost of deposits and customer repurchase agreements		0.09%		0.11%		0.21%		0.13%		0.21%
Cost of funds		0.09%		0.11%		0.22%		0.13%		0.24%
Net interest margin (TE)		3.33%		3.34%		4.24%		3.59%		4.36%
[1] Noninterest expense divided by net interest income before prov	vision		ses pli		inco			2,007,0		112070
Weighted average shares outstanding			r							
Basic	13	35,063,751	13	5,016,723	13	9,839,331	13	86,030,613	13	39,757,355
Diluted		35,281,882		5,183,918		10,024,746		36,206,210		39,934,211
Dividends declared	\$	24,413	\$	24,419	\$	25,248	\$	97,665	\$	100,940
Dividend payout ratio [2]	-	48.77%		51.42%		49.23%	_	55.13%	_	48.57%
[2] Dividends declared on common stock divided by net earnings.				0 - 1 1 - 7 0				0012070		1010170
Number of shares outstanding - (end of period)	13	35,600,501	13	5,509,143	14	10,102,480				
Book value per share	\$	14.81	\$	14.63	\$	14.23				
Tangible book value per share	\$	9.67	\$	9.46	\$	9.19				
	De	cember 31,	Ser	tember 30,	De	cember 31,				
		2020		2020		2019				
Nonperforming assets:										
Nonaccrual loans	\$	14,347	\$	11,775	\$	5,033				
Loans past due 90 days or more and still accruing interest		-		-		-				
Troubled debt restructured loans (nonperforming)		-		-		244				
Other real estate owned (OREO), net		3,392		4,189		4,889				
Total nonperforming assets	\$	17,739	\$	15,964	\$	10,166				
Troubled debt restructured performing loans	\$	2,159	\$	2,217	\$	3,112				
Percentage of nonperforming assets to total loans outstanding and OREO		0.21%		0.19%		0.13%				
Percentage of nonperforming assets to total assets		0.12%		0.12%		0.09%				
Allowance for credit losses to nonperforming assets		528.17%		588.00%		675.39%				
		Year Ended	Decer	nber 31,						
		2020		2019						
Allowance for credit losses:	_									
Beginning balance	\$	68,660	\$	63,613						
Impact of adopting ASU 2016-13	-	1,840		-						
Total charge-offs		(666)		(454)						
Total recoveries on loans previously charged-off		358		501						
Net (charge-offs) recoveries		(308)		47						
Provision for credit losses		23,500		5,000						
	ф.		¢							
Allowance for credit losses at end of period	\$	93,692	\$	68,660						
Net (charge-offs) recoveries to average loans		-0.004%		0.001%						

# CVB FINANCIAL CORP. AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited) (Dollars in millions)

# Allowance for Credit Losses by Loan Type

	<b>December 31, 2020</b>				Septembe	r 30, 2020		Decembe	31, 2019	
	For	wance Credit osses	Allowance as a % of Total Loans by Respective Loan Type	For	owance Credit osses	Allowance as a % of Total Loans by Respective Loan Type	For	wance Loan osses	Allowance as a % of Total Loans by Respective Loan Type	
Commercial and industrial	\$	7.1	0.9%	\$	8.6	1.1%	\$	8.9	0.9%	
SBA		3.0	1.0%		3.5	1.1%		1.5	0.5%	
SBA - PPP		-	-		-	-		-	-	
Real estate:										
Commercial real estate		75.4	1.4%		74.5	1.4%		48.6	0.9%	
Construction		1.9	2.3%		1.9	1.9%		0.9	0.7%	
SFR mortgage		0.4	0.1%		0.2	0.1%		2.3	0.8%	
Dairy & livestock and agribusiness		4.0	1.1%		3.7	1.5%		5.3	1.4%	
Municipal lease finance receivables		0.1	0.2%		0.2	0.4%		0.6	1.2%	
Consumer and other loans		1.8	2.1%		1.3	1.4%		0.6	0.5%	
Total	\$	93.7	1.1%	\$	93.9	1.1%	\$	68.7	0.9%	

(Dollars in thousands, except per share amounts)

## **Quarterly Common Stock Price**

		202		2020			2	019			
Quarter End		High		Low	High		Low		High		Low
March 31,	\$	22.01	\$	14.92	\$ 23.18	\$	19.94	\$	25.14	\$	21.64
June 30,	\$	22.22	\$	15.97	\$ 22.22	\$	20.40	\$	24.11	\$	21.92
September 30,	\$	19.87	\$	15.57	\$ 22.23	\$	20.00	\$	24.97	\$	22.19
December 31,	\$	21.34	\$	16.26	\$ 22.18	\$	19.83	\$	23.51	\$	19.21

## **Quarterly Consolidated Statements of Earnings**

	Q4 2020	Q3 2020	Q2 2020	Q1 2020	 Q4 2019
Interest income	_		_		 _
Loans and leases, including fees	\$ 95,733	\$ 94,200	\$ 95,352	\$ 92,117	\$ 97,302
Investment securities and other	12,911	 12,426	12,606	14,992	 14,917
Total interest income	 108,644	 106,626	 107,958	 107,109	 112,219
Interest expense					
Deposits	2,525	2,958	2,995	4,124	4,567
Other borrowings	266	343	394	679	632
Total interest expense	2,791	 3,301	 3,389	 4,803	 5,199
Net interest income before provision for credit losses	105,853	103,325	104,569	102,306	107,020
Provision for credit losses	-	-	11,500	12,000	-
Net interest income after provision for credit losses	105,853	103,325	93,069	90,306	107,020
Noninterest income	12,925	13,153	12,152	11,640	12,640
Noninterest expense	48,276	49,588	46,398	48,641	49,073
Earnings before income taxes	70,502	 66,890	58,823	53,305	70,587
Income taxes	20,446	19,398	17,192	15,325	19,306
Net earnings	\$ 50,056	\$ 47,492	\$ 41,631	\$ 37,980	\$ 51,281
Effective tax rate	29.00%	29.00%	29.23%	28.75%	27.35%
Basic earnings per common share	\$ 0.37	\$ 0.35	\$ 0.31	\$ 0.27	\$ 0.37
Diluted earnings per common share	\$ 0.37	\$ 0.35	\$ 0.31	\$ 0.27	\$ 0.37
Cash dividends declared per common share	\$ 0.18	\$ 0.18	\$ 0.18	\$ 0.18	\$ 0.18
Cash dividends declared	\$ 24,413	\$ 24,419	\$ 24,417	\$ 24,416	\$ 25,248

(Dollars in thousands)

## **Loan Portfolio by Type**

	De	cember 31, 2020	Se	ptember 30, 2020	 June 30, 2020	_	March 31, 2020	D	ecember 31, 2019
Commercial and industrial	\$	812,062	\$	817,056	\$ 840,738	\$	960,761	\$	935,127
SBA		303,896		304,987	300,156		313,071		305,008
SBA - PPP		882,986		1,101,142	1,097,150		-		-
Real estate:									
Commercial real estate		5,501,509		5,428,223	5,365,120		5,347,925		5,374,617
Construction		85,145		101,903	125,815		128,045		116,925
SFR mortgage		270,511		274,731	286,526		278,743		283,468
Dairy & livestock and agribusiness		361,146		252,802	251,821		272,114		383,709
Municipal lease finance receivables		45,547		38,040	49,876		51,287		53,146
Consumer and other loans		86,006		88,988	85,332		114,206		116,319
Gross loans		8,348,808		8,407,872	8,402,534		7,466,152		7,568,319
Less:									
Deferred loan fees, net [1]		-		-	-		-		(3,742)
Gross loans, net of deferred loan fees and discounts		8,348,808		8,407,872	8,402,534		7,466,152		7,564,577
Allowance for credit losses		(93,692)		(93,869)	(93,983)		(82,641)		(68,660)
Net loans	\$	8,255,116	\$	8,314,003	\$ 8,308,551	\$	7,383,511	\$	7,495,917

<sup>[1]</sup> Beginning with March 31, 2020, gross loans are presented net of deferred loan fees by respective class of financing receivables.

## **Deposit Composition by Type and Customer Repurchase Agreements**

	December 31, 2020	September 30, 2020	June 30, 2020	March 31, 2020	December 31, 2019
Noninterest-bearing	\$ 7,455,387	\$ 6,919,423	\$ 6,901,368	\$ 5,572,649	\$ 5,245,517
Investment checking	517,976	447,910	472,509	454,153	454,565
Savings and money market	3,361,444	3,356,353	3,150,013	2,635,364	2,558,538
Time deposits	401,694	445,148	459,690	451,438	446,308
Total deposits	11,736,501	11,168,834	10,983,580	9,113,604	8,704,928
Customer repurchase agreements	439,406	483,420	468,156	368,915	428,659
Total deposits and customer repurchase agreements	\$ 12,175,907	\$ 11,652,254	\$ 11,451,736	\$ 9,482,519	\$ 9,133,587

(Dollars in thousands)

## **Nonperforming Assets and Delinquency Trends**

		ember 31, 2020	September 30, 2020		June	June 30, 2020		arch 31, 2020		ember 31, 2019
Nonperforming loans [1]:										
Commercial and industrial	\$	3,129	\$	1,822	\$	1,222	\$	1,703	\$	1,266
SBA		2,273		1,724		1,598		2,748		2,032
Real estate:										
Commercial real estate		7,563		6,481		2,628		947		724
Construction		-		-		-		-		-
SFR mortgage		430		675		1,080		864		878
Dairy & livestock and agribusiness		785		849		-		-		-
Consumer and other loans		167		224		289		166		377
Total	\$	14,347	\$	11,775	\$	6,817	\$	6,428	\$	5,277
% of Total loans		0.17%		0.14%		0.08%		0.09%		0.07%
Past due 30-89 days:	ф.	1 101	ф	2.627	ф	620	ф	CCE	ф	2
Commercial and industrial	\$	1,101	\$	3,627	\$	630	\$	665	\$	2
SBA		1,965		66		214		3,086		1,402
Real estate:						•		240		
Commercial real estate		-		-		4		210		-
Construction		-		-		-		-		-
SFR mortgage		-		-		446		233		249
Dairy & livestock and agribusiness		-		-		882		166		-
Consumer and other loans				67		413				
Total	\$	3,066	\$	3,760	\$	2,589	\$	4,360	\$	1,653
% of Total loans		0.04%		0.04%		0.03%		0.06%		0.02%
OREO:										
SBA	\$	_	\$	797	\$	797	\$	797	\$	797
Real estate:	Ψ	_	Ψ	737	Ψ	737	Ψ	737	Ψ	737
Commercial real estate		1,575		1,575		2,275		2,275		2,275
SFR mortgage		1,817		1,817		1,817		1,817		1,817
Total	\$	3,392	\$	4,189	\$	4,889	\$	4,889	\$	4,889
	\$		\$				\$		\$	
Total nonperforming, past due, and OREO	<u> </u>	20,805	<b>3</b>	19,724	\$	14,295	•	15,677	<b>3</b>	11,819
% of Total loans		0.25%		0.23%		0.17%		0.21%		0.16%

<sup>[1]</sup> As of June 30, 2020, nonperforming loans included \$25,000 of commercial and industrial loans past due 90 days or more and still accruing.

# **Regulatory Capital Ratios**

		CVB Financial Corp. Consolidated						
Capital Ratios	Minimum Required Plus Capital Conservation Buffer	December 31, 2020	September 30, 2020	December 31, 2019				
Tier 1 leverage capital ratio	4.0%	9.9%	9.9%	12.3%				
Common equity Tier 1 capital ratio	7.0%	14.8%	14.6%	14.8%				
Tier 1 risk-based capital ratio	8.5%	15.1%	14.9%	15.1%				
Total risk-based capital ratio	10.5%	16.2%	16.1%	16.0%				
Tangible common equity ratio		9.6%	9.8%	12.2%				

### Tangible Book Value Reconciliations (Non-GAAP)

The tangible book value per share is a Non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of tangible book value to the Company stockholders' equity computed in accordance with GAAP, as well as a calculation of tangible book value per share as of December 31, 2020, September 30, 2020 and December 31, 2019.

	D		September 30, 2020			<b>December</b> 3 <b>2019</b>		
		(Dolla	ars in thousands, except per share amou				nts)	
Stockholders' equity	\$	2,007,990		\$	1,981,957		\$	1,994,098
Less: Goodwill Less: Intangible assets		(663,707) (33,634)	_		(663,707) (35,804)			(663,707) (42,986)
Tangible book value Common shares issued and outstanding	\$	1,310,649 135,600,501		\$	1,282,446 135,509,143		\$	1,287,405 140,102,480
Tangible book value per share	\$	9.67	_	\$	9.46		\$	9.19

### Return on Average Tangible Common Equity Reconciliations (Non-GAAP)

The return on average tangible common equity is a non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of net income, adjusted for tax-effected amortization of intangibles, to net income computed in accordance with GAAP; a reconciliation of average tangible common equity to the Company's average stockholders' equity computed in accordance with GAAP; as well as a calculation of return on average tangible common equity.

		Three 1	Yea	Year Ended December 31,						
	December 2020	31, Sep	September 30, 2020		mber 31, 2019	2020			2019	
	(Dollars in thousands)									
Net Income	\$ 50,0		47,492	\$	51,281	\$ 1	77,159	\$	207,827	
Add: Amortization of intangible assets	2,1	70	2,292		2,460		9,352		10,798	
Less: Tax effect of amortization of intangible										
assets [1]	(6	42)	(678)		(727)		(2,765)		(3,192)	
Tangible net income	\$ 51,5	84 \$	49,106	\$	53,014	\$ 1	.83,746	\$	215,433	
Average stockholders' equity	\$ 2,007,6	40 \$	1,985,842	\$ 1,	993,315	\$1,9	91,664	\$1	,939,961	
Less: Average goodwill	(663,7	07)	(663,707)	(	663,707)	(6	63,707)	(	(665,026)	
Less: Average intangible assets	(34,7	11)	(37,133)		(44,185)	(	38,203)		(48,296)	
Average tangible common equity	\$ 1,309,2	22 \$	1,285,002	\$ 1,	285,423	\$1,2	289,754	\$1	,226,639	
Return on average equity, annualized	9.9	2%	9.51%		10.21%		8.90%		10.71%	
Return on average tangible common equity, annualized	15.6	57%	15.20%		16.36%		14.25%		17.56%	

<sup>[1]</sup> Tax effected at respective statutory rates.