# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

		Washington, D.C. 20549	
		FORM 8-K	
	Pursuant to S	Current Report ection 13 or 15(d) of the Securities Exchan	ge Act of 1934
	Date of Re	eport (Date of earliest event reported): Octobe	er 25, 2023
		B FINANCIAL COL	
	California (State or other jurisdiction of incorporation or organization)	000-10140 (Commission file number)	95-3629339 (I.R.S. employer identification number)
		ue, Ontario, California al executive offices)	<b>91764</b> (Zip Code)
	Registran	t's telephone number, including area code: (909	980-4030
	(Fo	<b>Not Applicable</b> ormer name or former address, if changed since last rep	ort)
	eck the appropriate box below if the Form 8-K for owing provisions (See General Instruction A.2.	iling is intended to simultaneously satisfy the filin below):	g obligation of the registrant under any of the
	Written communications pursuant to Rule 42!	5 under the Securities Act (17 CFR 230.425)	
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_	Soliciting material pursuant to Rule 14a-12 u	nder the Exchange Act (17 CFR 240.14a-12)	
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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any

new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\ \square$ 

# Item 2.02 Results of Operations and Financial Condition.\*

On October 25, 2023, CVB Financial Corp. issued a press release setting forth the financial results for the quarter ended September 30, 2023, and information relating to our quarterly conference call and webcast. A copy of this press release is attached hereto as Exhibit 99.1 and is being furnished pursuant to this Item 2.02.

#### Item 9.01 Financial Statements and Exhibits.\*

(d) Exhibits.

#### **Exhibit No Description**

99.1 Press Release, dated October 25, 2023.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

<sup>\*</sup>The information in this report (including Exhibit 99.1) shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as set forth in Item 8.01 herein and as expressly set forth by specific reference in such filing.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CVB FINANCIAL CORP.

(Registrant)

/s/ E. Allen Nicholson E. Allen Nicholson Date: October 26, 2023 By:

Executive Vice President and Chief Financial Officer



Press Release For Immediate Release

Contact: <u>David A. Brager</u>

President and Chief Executive Officer (909) 980-4030

### CVB Financial Corp. Reports Earnings for the Third Quarter 2023

- Net Earnings of \$57.9 million, or \$0.42 per share
- Return on Average Tangible Common Equity of 18.82%
- Return on Average Assets of 1.40%
- Efficiency Ratio of 39.99%

Ontario, Calif., Oct. 25, 2023-CVB Financial Corp. (NASDAQ:CVBF) and its subsidiary, Citizens Business Bank (the "Company"), announced earnings for the guarter ended September 30, 2023.

CVB Financial Corp. reported net income of \$57.9 million for the quarter ended September 30, 2023, compared with \$55.8 million for the second quarter of 2023 and \$64.6 million for the third quarter of 2022. Diluted earnings per share were \$0.42 for the third quarter, compared to \$0.40 for the prior quarter and \$0.46 for the same period last year. Net income of \$57.9 million for the third quarter of 2023 produced an annualized return on average equity ("ROAE") of 11.33%, an annualized return on average tangible common equity ("ROATCE") of 18.82%, and an annualized return on average assets ("ROAA") of 1.40%.

David Brager, President and Chief Executive Officer of Citizens Business Bank, commented, "We reported \$57.9 million of net income in the third quarter of 2023. Our focus on banking the best privately held small to medium sized businesses and building meaningful long-term relationships has continued to produce solid results. I would like to thank our customers and associates for their loyalty and support".

#### **Highlights for the Third Quarter of 2023**

- 5.7% growth in Pretax Pre-Provision income compared to prior quarter
- Net interest margin of 3.31% expanded by 9 basis points compared to prior guarter
- 0.52% cost of deposits for the third quarter, reflects a cumulative through the cycle beta of <10%
- Cost effective operations reflected in efficiency ratio < 40%</li>
- Positive operating leverage reflected by 4.2% revenue growth vs. 1.9% expense growth
- Allowance for Credit Losses as a % of loans increased to 1.00% after \$2 million credit provision
- Net loans declined by \$30 million on average compared to prior quarter
- Total deposits increased by \$278 million on average compared to prior quarter
- Noninterest-bearing deposits were 61.4% of total deposits
- TCE Ratio = 7.7% & CET1 = 14.4%

#### INCOME STATEMENT HIGHLIGHTS

		TI	hree N	Months End	ed			Nine Months Ended				
	Sep	tember 30,	J	lune 30,	Sep	tember 30,		Septem	September 30,			
		2023		2023		2022		2023		2022		
				(Dollars in th	ousand	ls, except per s	hare a	mounts)	nounts)			
Net interest income	\$	123,371	\$	119,535	\$	133,338	\$	368,634	\$	368,118		
Provision for credit losses		(2,000)		(500)		(2,000)		(4,000)		(8,100)		
Noninterest income		14,309		12,656		11,590		40,167		37,524		
Noninterest expense		(55,058)		(54,017)		(53,027)		(163,956)		(162, 136)		
Income taxes	(22,735) \$ 57,887			(21,904)		(25,262)		(67,918)		(66,149)		
Net earnings			\$	55,770	\$	64,639	\$	172,927	\$	169,257		
Earnings per common share:												
Basic	\$	0.42	\$	0.40	\$	0.46	\$	1.24	\$	1.20		
Diluted	\$	0.42	\$	0.40	\$	0.46	\$	1.24	\$	1.20		
NIM		3.31%		3.22%		3.46%		3.32%		3.17%		
ROAA		1.40%		1.36%		1.52%		1.41%		1.32%		
ROAE		11.33%		11.03%		12.72%		11.50%		10.69%		
ROATCE	18.82%			18.39%		21.34%		19.24%		17.48%		
Efficiency ratio	iciency ratio 39.99%			40.86%		36.59%		40.11%		39.97%		
Noninterest expense to average assets,												
annualized		1.33%		1.32%		1.25%		1.34%		1.27%		

#### **Net Interest Income**

Net interest income was \$123.4 million for the third quarter of 2023. This represented a \$3.8 million, or 3.21%, increase from the second quarter of 2023, and a \$10.0 million, or 7.47%, decrease from the third quarter of 2022. The \$3.8 million quarter-over-quarter increase in net interest income was primarily due to a nine basis point increase in net interest margin. The decline in net interest income compared to the third quarter of 2022 was due to a \$484.2 million decrease in average earning assets and a 15 basis point decrease in net interest margin.

#### **Net Interest Margin**

Our tax equivalent net interest margin was 3.31% for the third guarter of 2023, compared to 3.22% for the second guarter of 2023 and 3.46% for the third quarter of 2022. The nine basis point increase in our net interest margin compared to the second quarter of 2023, was the result of a 17 basis point increase in average earning asset yield, partially offset by a nine basis point increase in our cost of funds. The 17 basis point increase in our interest-earning asset yield over the prior quarter was primarily the result of the positive carry on \$1 billion in pay fixed rate swaps that were executed in June of 2023 and an increase in loan yields of six basis points. Cost of funds increased in the third guarter, as cost of deposits and customer repurchases increased by 17 basis points to 0.52%. The increased cost of deposits was partially offset by a \$208.9 million decrease in average borrowings, with an average cost of 4.84%, during the third quarter. The decrease in net interest margin of 15 basis points, compared to the third quarter of 2022, was primarily the result of an 87 basis point increase in cost of funds. Total cost of funds of 0.92% for the third quarter of 2023 increased from 0.05% for the year ago quarter. This 87 basis point increase in cost of funds was the result of a 1.24% increase in the cost of interest-bearing deposits and an increase in average short-term borrowings of \$1.32 billion which had an average cost of 4.84% for the third guarter of 2023. A 67 basis point increase in earning asset yields over the prior year quarter partially offset the increase in funding costs. Included in the higher earning asset yields, were higher loan yields, which grew from 4.56% for the third guarter of 2022 to 5.07% for the third quarter of 2023. Additionally, the yield on investment securities increased by 52 basis points from the prior year quarter, primarily due to the positive spread generated from the pay-fixed swaps, in which the Company receives daily SOFR and pays a weighted average fixed cost of approximately 3.8%.

#### **Earning Assets and Deposits**

On average, earning assets declined by \$67.7 million, compared to the second quarter of 2023, and declined by \$484.2 million when compared to the third quarter of 2022. The \$67.7 million quarter-over-quarter decrease in earning assets resulted from a \$147.0 million decline in average investment securities and a \$30 million decrease in average loans, offset by average earning balances due from the Federal Reserve increasing by \$120.7 million. Compared to the third quarter of 2022, average loans increased by \$163.2 million, while the average balance of investment securities declined by \$491.1 million, and the average amount of funds held at the Federal Reserve declined by \$157.8 million. Noninterest-bearing deposits declined on average by \$10.4 million, or 0.13%, from the second quarter of 2023, while interest-bearing deposits and customer repurchase agreements increased on average by \$133.8 million. Compared to the third quarter of 2022, total deposits and customer repurchase agreements declined on average by \$1.81 billion, or 12.27%, including a decline of \$1.2 billion in noninterest-bearing deposits. On average, noninterest-bearing deposits were 62.09% of total deposits during the most recent quarter, compared to 63.58% for the second quarter of 2023 and 63.38% for the third quarter of 2022.

	Three Months Ended	
September 30, 2023	June 30, 2023	September 30, 2022
	(Dollars in thousands)	
2.64%	2.37%	2.12%
5.07%	5.01%	4.56%
5.02%	4.96%	4.42%
4.18%	4.01%	3.51%
0.52%	0.35%	0.05%
0.92%	0.83%	0.05%
3.31%	3.22%	3.46%
	2.64% 5.07% 5.02% 4.18% 0.52% 0.92%	September 30, 2023     June 30, 2023       (Dollars in thousands)       2.64%     2.37%       5.07%     5.01%       5.02%     4.96%       4.18%     4.01%       0.52%     0.35%       0.92%     0.83%

Average Earning Asset Mix	Avg	% of Total	Avg	% of Total	Avg	% of Total
Total investment securities	\$ 5,542,590	37.20%	\$ 5,689,606	38.01%	\$ 6,033,696	39.22%
Interest-earning deposits with other institutions	473,391	3.18%	353,610	2.36%	633,152	4.12%
Loans	8,862,462	59.48%	8,892,413	59.41%	8,699,303	56.55%
Total interest-earning assets	14,900,003		14,967,661		15,384,163	

<sup>[1]</sup> Represents yield on average loans excluding the impact of discount accretion and PPP loans.

#### **Provision for Credit Losses**

The third quarter of 2023 included \$2.0 million in provision for credit losses, compared to \$500,000 in provision for credit losses in the second quarter of 2023 and \$2.0 million in the third quarter of 2022. The year-to-date provision for credit losses of \$4.0 million was the result of an overall increase in projected loss rates from 0.94% at the end of 2022 to 1.0% at September 30, 2023. The increase in projected loss rates continues to be driven primarily by a deteriorating economic forecast that assumes modest GDP growth through 2024, as well as lower commercial real estate values and an increase in the rate of unemployment.

#### Noninterest Income

Noninterest income was \$14.3 million for the third quarter of 2023, compared with \$12.7 million for the second quarter of 2023 and \$11.6 million for the third quarter of 2022. Service charges on deposits increased by \$224,000, or 4.63% over the second quarter of 2023 and declined by \$171,000, or 3.27% in comparison to the third quarter of 2022. Trust and investment services income decreased by \$69,000 compared to the second quarter of 2023 and increased by \$379,000 year-over-year. The third quarter of 2023 included approximately \$2.6 million in gain from an equity fund distribution related to a CRA investment, partially offset by a \$222,000 decrease in CRA investment income due to underlying asset valuation declines. The second quarter of 2023 included approximately \$800,000 in death benefits that exceeded the asset value of certain BOLI policies, and approximately \$100,000 in swap fees for transitioning swaps out of LIBOR. Compared to the third quarter of 2022, BOLI income decreased \$439,000. The third quarter of 2022 included \$1.8 million in death benefits that exceeded the asset value of certain policy values, which was offset by a \$1.0 million decline in the market value of separate account life insurance policies that are used to fund our deferred compensation liabilities.

#### **Noninterest Expense**

Noninterest expense for the third quarter of 2023 was \$55.0 million, compared to \$54.0 million for the second quarter of 2023 and \$53.0 million for the third quarter of 2022. The third quarter of 2023 included \$900,000 in recapture of provision for unfunded loan commitments, compared to \$400,000 in provision for the second quarter of 2023 and no provision for the third quarter of 2022. The \$1.2 million quarter-over-quarter increase in salaries and employee benefit costs was primarily due to annual salary increases that were effective in July. Salary expense grew by \$800,000, while the contra expense associated with deferred loan originations declined due to lower loan origination volume resulting in an increase in staff expense of approximately \$300,000. The \$2.0 million increase in noninterest expense year-over-year included an increase of \$1.5 million in salaries and employee benefits and an increase in regulatory assessments of approximately \$800,000. The increase in salary and benefit expense includes a 3.5%, or approximately \$840,000 increase in salary expense, combined with an \$800,000 decline in the contra expense for deferred origination costs. As a percentage of average assets, noninterest expense was 1.33% for the third quarter of 2023, compared to 1.32% for the second quarter of 2023 and 1.25% for the third quarter of 2022. The efficiency ratio for the third quarter of 2023 was 39.99%, compared to 40.86% for the second quarter of 2023 and 36.59% for the third quarter of 2022.

#### **Income Taxes**

Our effective tax rate for the quarter ended September 30, 2023 and year-to-date was 28.20%, compared with 28.10% for the same periods of 2022. Our estimated annual effective tax rate can vary depending upon the level of tax-advantaged income as well as available tax credits.

#### **BALANCE SHEET HIGHLIGHTS**

#### **Assets**

The Company reported total assets of \$15.90 billion at September 30, 2023. This represented a decrease of \$581.5 million, or 3.53%, from total assets of \$16.48 billion at June 30, 2023. The decrease in assets was primarily due a \$322.8 million decrease in interest-earning balances due from the Federal Reserve, a \$218.3 million decrease in investment securities and a \$31.8 million decrease in net loans.

Total assets decreased by \$573.5 million, or 3.48%, from total assets of \$16.48 billion at December 31, 2022. The decrease in assets was primarily due to a \$446.9 million decrease in investment securities and a \$205.6 million decrease in net loans.

Total assets at September 30, 2023 decreased by \$446.3 million, or 2.73%, from total assets of \$16.35 billion at September 30, 2022. The decrease in assets included a \$517.1 million decrease in investment securities and a \$67.7 million decrease in interest-earning balances due from the Federal Reserve, partially offset by a \$97.1 million increase in net loans.

#### **Investment Securities**

Total investment securities were \$5.36 billion at September 30, 2023, a decrease of \$446.9 million, or 7.69%, from \$5.81 billion at December 31, 2022 and a decrease of \$517.1 million, or 8.80%, from \$5.88 billion at September 30, 2022.

At September 30, 2023, investment securities held-to-maturity ("HTM") totaled \$2.49 billion, a decrease of \$64.9 million, or 2.54%, from December 31, 2022 and a \$68.5 million decrease, or 2.68%, from September 30, 2022.

At September 30, 2023, investment securities available-for-sale ("AFS") totaled \$2.87 billion, inclusive of a pre-tax net unrealized loss of \$628.4 million. AFS securities decreased by \$382.0 million, or 11.74%, from \$3.26 billion at December 31, 2022 and decreased by \$448.7 million, or 13.51%, from September 30, 2022.

In June of 2023, fair value hedging transactions were executed in which \$1 billion notional pay-fixed interest rate swaps were consummated with maturities ranging from four to five years, wherein the Company pays a weighted average fixed rate of approximately 3.8% and receives daily SOFR. During the third quarter of 2023, the positive spread between daily SOFR and the fixed rates on these derivatives resulted in interest income of approximately \$3.8 million. The fair value of these instruments totaled approximately \$25 million at September 30, 2023.

Combined, the AFS and HTM investments in mortgage-backed securities ("MBS") and collateralized mortgage obligations ("CMO") totaled \$4.30 billion or approximately 80% of our total investment securities at September 30, 2023. Virtually all of our MBS and CMOs are issued or guaranteed by government or government-sponsored enterprises, which have the implied guarantee of the U.S. Government. In addition, at September 30, 2023, we held \$568.9 million of Government Agency securities that represent approximately 10.6% of the total investment securities.

Our combined AFS and HTM municipal securities totaled \$493.0 million as of September 30, 2023, or approximately 9.2% of our total investment portfolio. These securities are located in 35 states. Our largest concentrations of holdings by state, as a percentage of total municipal bonds, are located in Texas at 15.93%, Minnesota at 11.13%, California at 9.59%, Ohio at 6.32%, Massachusetts at 6.07%, and Washington at 5.82%.

#### Loans

Total loans and leases, at amortized cost of \$8.88 billion at September 30, 2023, decreased by \$29.8 million, or 0.33%, from June 30, 2023. The quarter-over quarter decrease in core loans included decreases of \$61.0 million in commercial real estate loans, \$18.2 million in commercial and industrial loans, \$5.8 million in construction loans, and \$3.1 million in consumer and other loans, partially offset by an increase of \$53.2 million in dairy & livestock and agribusiness loans and \$4.2 million in SBA loans.

Total loans and leases, at amortized cost, decreased by \$201.8 million, or 2.22%, from December 31, 2022. After adjusting for seasonality of dairy & livestock loans, our core loans declined by \$114.8 million, or 1.32%, from December 31, 2022. The \$201.8 million decrease in total loans included decreases of \$87.0 million in dairy & livestock loans, \$41.9 million in commercial real estate loans, \$25.2 million in construction loans, \$10.6 million in commercial and industrial loans, \$7.8 million in SBA loans, \$5.9 million in PPP loans, and \$24.9 million in consumer and other loans. Commercial and industrial line utilization was 27% at September 30, 2023, compared to 33% at the end of 2022. The decline in dairy & livestock loans primarily relates to the seasonal peak in line utilization at the end of every calendar year, demonstrated by a decline in utilization from 78% at December 31, 2022 to 73% at September 30, 2023.

Total loans and leases, at amortized cost, increased by \$103.5 million, or 1.18%, from September 30, 2022. After adjusting for PPP loans, which declined by \$14.1 million, our core loans grew by \$117.6 million, or 1.34%, from the end of the third quarter of 2022. Commercial real estate loans grew by \$157.8 million, dairy & livestock and agribusiness loans grew by \$28.4 million, and SFR mortgage loans increased by \$4.5 million. This core loan growth was partially offset by decreases of \$14.2 million in commercial and industrial loans, \$13.5 million in construction loans, \$13.5 million in SBA loans and \$30.9 million in consumer and other loans.

#### **Asset Quality**

During the third quarter of 2023, we experienced credit charge-offs of \$26,000 and total recoveries of \$54,000, resulting in net recoveries of \$28,000. The allowance for credit losses ("ACL") totaled \$89.0 million at September 30, 2023, compared to \$87.0 million at June 30, 2023 and \$82.6 million at September 30, 2022. The ACL increased by \$3.9 million in 2023, including a \$4.0 million provision for credit losses. At September 30, 2023, ACL as a percentage of total loans and leases outstanding was 1.00%. This compares to 0.98% and 0.94% at June 30, 2023 and September 30, 2022, respectively.

Nonperforming loans, defined as nonaccrual loans, including modified loans on nonaccrual, plus loans 90 days past due and accruing interest, and nonperforming assets, defined as nonperforming loans plus OREO, are highlighted below.

Nonperforming Assets and Delinquency Trends	Sep	tember 30, 2023		June 30, 2023	Sep	tember 30, 2022
Nonperforming loans		(Do	ollars	in thousands	)	
Commercial real estate	\$	3,655	\$	3,159	\$	6,705
SBA		1,050		629		1,065
SBA - PPP		-		-		-
Commercial and industrial		4,672		2,039		1,308
Dairy & livestock and agribusiness		243		273		1,007
SFR mortgage		339		-		-
Consumer and other loans		4		354_		32
Total	\$	<b>9,963</b> [1]	\$	6,454	\$	10,117
% of Total loans		0.11%		0.07%		0.12%
OREO						
Commercial real estate	\$	-	\$	-	\$	-
SFR mortgage		<u>-</u>				
Total	\$	-	\$	-	\$	-
Total nonperforming assets	\$	9,963	\$	6,454	\$	10,117
% of Nonperforming assets to total assets		0.06%		0.04%		0.06%
Past due 30-89 days (accruing)						
Commercial real estate	\$	136	\$	532	\$	-
SBA		-		-		-
Commercial and industrial		-		-		-
Dairy & livestock and agribusiness		-		555		-
SFR mortgage		-		-		-
Consumer and other loans						-
Total	\$	136	\$	1,087	\$	-
% of Total loans		0.00%		0.01%		0.00%
Classified Loans	\$	92,246	\$	77,834	\$	63,651

<sup>[1]</sup> Includes \$2.6 million of nonaccrual loans past due 30-89 days.

The \$3.5 million increase in nonperforming loans from June 30, 2023 was primarily due to an increase of \$2.6 million in commercial and industrial loans. Classified loans are loans that are graded "substandard" or worse. Classified loans increased \$14.4 million quarter-over-quarter, primarily due to a \$24.4 million increase in classified commercial real estate loans, partially offset by a \$11.4 million decrease in classified dairy & livestock loans.

#### **Deposits & Customer Repurchase Agreements**

Deposits of \$12.36 billion and customer repurchase agreements of \$269.6 million totaled \$12.63 billion at September 30, 2023. This represented a decrease of \$38.7 million in deposits and a decrease of \$182.8 million in customer repurchases compared to June 30, 2023. Deposits and customer repurchase agreements declined by \$773.3 million, or 5.77%, when compared with \$13.40 billion at December 31, 2022. Total deposits and customer repurchase agreements decreased \$1.71 billion, or 11.94% when compared with \$14.34 billion at September 30, 2022. Higher interest rates that have resulted from the Federal Reserve's significant increase in the federal funds rate over the last year have continued to impact deposit levels, including approximately \$720 million of funds on deposit at the end of 2022 that were transferred from the Bank's balance sheet to be invested by Citizens Trust in higher yielding instruments such as United States treasury notes or bonds.

Noninterest-bearing deposits were \$7.59 billion at September 30, 2023, a decrease of \$292.2 million, or 3.71%, when compared to \$7.88 billion at June 30, 2023. Noninterest-bearing deposits decreased \$577.7 million, or 7.08% when compared to \$8.16 billion at December 31, 2022, and decreased \$1.18 billion, or 13.44%, when compared to \$8.77 billion at September 30, 2022. At September 30, 2023, noninterest-bearing deposits were 61.39% of total deposits, compared to 63.55% at June 30, 2023, 63.60% at December 31, 2022, and 63.18% at September 30, 2022.

#### **Short-Term Borrowings**

As of September 30, 2023, total short-term borrowings, consisted of \$870 million of one-year advances from the Federal Reserve's Bank Term Funding Program, at a cost of 4.9% and \$250 million of short-term Federal Home Loan Bank advances, at an average cost of approximately 5%.

#### Capital

The Company's total equity was \$1.95 billion at September 30, 2023. This represented an overall increase of \$2.9 million from total equity of \$1.95 billion at December 31, 2022. Increases to equity included \$172.9 million in net earnings, partially offset by a \$72.3 million decrease in other comprehensive income. At the end of the second quarter of 2023, we entered into pay-fixed rate swaps to mitigate the risks of rising interest rates. This resulted in an after tax fair value remeasurement of this swap derivative of \$17.6 million at September 30, 2023, resulting in an increase in other comprehensive income. Decreases from December 31, 2022 included \$83.7 million in cash dividends. We engaged in no stock repurchases during the second and third quarters of 2023, compared to the first quarter of 2023, when we repurchased, under our 10b5-1 stock repurchase plan, 791,800 shares of common stock, at an average repurchase price of \$23.43, totaling \$18.5 million. This 10b5-1 plan expired on March 2, 2023. Our tangible book value per share at September 30, 2023 was \$8.39.

Our capital ratios under the revised capital framework referred to as Basel III remain well-above regulatory standards.

		CVB Fi	B Financial Corp. Consolidated					
	Minimum Required Plus	September 30,	December 31,	September 30,				
Capital Ratios	Capital Conservation Buffer	2023	2022	2022				
Tier 1 leverage capital ratio	4.0%	10.0%	9.5%	9.1%				
Common equity Tier 1 capital								
ratio	7.0%	14.4%	13.6%	13.5%				
Tier 1 risk-based capital ratio	8.5%	14.4%	13.6%	13.5%				
Total risk-based capital ratio	10.5%	15.3%	14.4%	14.3%				
Tangible common equity ratio		7.7%	7.4%	7.0%				

#### CitizensTrust

As of September 30, 2023, CitizensTrust had approximately \$3.92 billion in assets under management and administration, including \$2.67 billion in assets under management. Revenues were \$3.2 million for the third quarter of 2023 and \$9.5 million for the nine months ended September 30, 2023, compared to \$2.9 million and \$8.7 million, respectively, for the same periods of 2022. CitizensTrust provides trust, investment and brokerage related services, as well as financial, estate and business succession planning.

#### **Corporate Overview**

CVB Financial Corp. ("CVBF") is the holding company for Citizens Business Bank. CVBF is one of the 10 largest bank holding companies headquartered in California with approximately \$16 billion in total assets. Citizens Business Bank is consistently recognized as one of the top performing banks in the nation and offers a wide array of banking, lending and investing services with more than 60 banking centers and 3 trust office locations serving California.

Shares of CVB Financial Corp. common stock are listed on the NASDAQ under the ticker symbol "CVBF". For investor information on CVB Financial Corp., visit our Citizens Business Bank website at <a href="https://www.cbbank.com">www.cbbank.com</a> and click on the "<a href="https://www.cbbank.com">https://www.cbbank.com</a> and cli

#### **Conference Call**

Management will hold a conference call at 7:30 a.m. PDT/10:30 a.m. EDT on Thursday, October 26, 2023 to discuss the Company's third quarter 2023 financial results. The conference call can be accessed live by registering at: <a href="https://register.vevent.com/register/BI8fde245f582a446582ace82fc00f555f">https://register.vevent.com/register/BI8fde245f582a446582ace82fc00f555f</a>

The conference call will also be simultaneously webcast over the Internet; please visit our Citizens Business Bank website at <a href="https://www.cbbank.com">www.cbbank.com</a> and click on the "Investors" tab to access the call from the site. Please access the website 15 minutes prior to the call to download any necessary audio software. This webcast will be recorded and available for replay on the Company's website approximately two hours after the conclusion of the conference call and will be available on the website for approximately 12 months.

#### Safe Harbor

Certain statements set forth herein constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "will likely result", "aims", "anticipates", "believes", "could", "estimates", "expects", "hopes", "intends", "may", "plans", "projects", "seeks", "should", "will," "strategy", "possibility", and variations of these words and similar expressions help to identify these forward-looking statements, which involve risks and uncertainties that could cause actual results or performance to differ materially from those projected. These forward-looking statements are based on management's current expectations and beliefs concerning future developments and their potential effects on the Company including, without limitation, plans, strategies, goals, and statements about the Company's outlook regarding revenue and asset growth, financial performance and profitability, capital and liquidity levels, loan and deposit growth and retention, yields and returns, loan diversification and credit management, stockholder value creation, tax rates, the impact of economic developments, and the impact of acquisitions we have made or may make. Such statements involve inherent risks and uncertainties, many of which are difficult to predict and are generally beyond the control of the Company, and there can be no assurance that future developments affecting the Company will be the same as those anticipated by management. The Company cautions readers that a number of important factors, in addition to those set forth below could cause actual results to differ materially from those expressed in, or implied or projected by, such forward-looking statements.

General risks and uncertainties include, but are not limited to, the following: the strength of the United States economy in general and the strength of the local economies in which we conduct business; the effects of, and changes in, trade, monetary, and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market and monetary fluctuations; the effect of acquisitions we have made or may make, including, without limitation, the failure to obtain the necessary regulatory approvals, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions, and/or the failure to effectively integrate an acquisition target and key personnel into our operations; the timely development of competitive products and services and the acceptance of these products and services by new and existing customers; the impact of changes in financial services policies, laws, and regulations, including those concerning taxes, banking, securities, and insurance, and the application thereof by regulatory agencies; the effectiveness of our risk management framework and quantitative models; changes in the level of our nonperforming assets and charge-offs; the transition away from USD LIBOR and uncertainties regarding potential alternative reference rates, including SOFR; the effect of changes in accounting policies and practices or accounting standards, as may be adopted from time-to-time by bank regulatory agencies, the U.S. Securities and Exchange Commission ("SEC"), the Public Company Accounting Oversight Board, the Financial Accounting Standards Board or other accounting standards setters; possible credit related impairments or declines in the fair value of loans and securities held by us; possible impairment charges to goodwill; changes in customer spending, borrowing, and savings habits; the effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations; periodic fluctuations in commercial or residential real estate prices or values; our ability to attract or retain deposits or to access government or private lending facilities and other sources of liquidity; the possibility that we may reduce or discontinue the payment of dividends on our common stock; changes in the financial performance and/or condition of our borrowers; changes in the

competitive environment among financial and bank holding companies and other financial service providers; technological changes in banking and financial services; geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism, and/or military conflicts, which could impact business and economic conditions in the United States and abroad; catastrophic events or natural disasters, including earthquakes, drought, climate change or extreme weather events that may affect our assets, communications or computer services, customers, employees or third party vendors; public health crises and pandemics, and their effects on the economic and business environments in which we operate, including on our asset credit quality, business operations, and employees, as well as the impact on general economic and financial market conditions; cybersecurity threats and the costs of defending against them, including the costs of compliance with potential legislation to combat cybersecurity threats at a state, national, or global level; our ability to recruit and retain key executives, board members and other employees, and changes in employment laws and regulations; unanticipated regulatory or legal proceedings or outcomes; and our ability to manage the risks involved in the foregoing. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in the Company's 2022 Annual Report on Form 10-K filed with the SEC and available at the SEC's Internet site (http://www.sec.gov).

The Company does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements, except as required by law. Any statements about future operating results, such as those concerning accretion and dilution to the Company's earnings or shareholders, are for illustrative purposes only, are not forecasts, and actual results may differ.

Non-GAAP Financial Measures — Certain financial information provided in this presentation has not been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and is presented on a non-GAAP basis. Investors and analysts should refer to the reconciliations included in this presentation and should consider the Company's non-GAAP measures in addition to, not as a substitute for or as superior to, measures prepared in accordance with GAAP. These measures may or may not be comparable to similarly titled measures used by other companies.

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# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(Dollars in thousands)

	Se	eptember 30, 2023	 ecember 31, 2022	Se	eptember 30, 2022
Cash and due from banks	\$	176,488	\$ 158,236	\$	186,647
Interest-earning balances due from Federal Reserve		64,207	45,225		131,892
Total cash and cash equivalents		240,695	203,461		318,539
Interest-earning balances due from depository institutions		4,108	9,553		7,594
Investment securities available-for-sale		2,873,163	3,255,211		3,321,824
Investment securities held-to-maturity		2,489,441	2,554,301		2,557,922
Total investment securities		5,362,604	5,809,512		5,879,746
Investment in stock of Federal Home Loan Bank (FHLB)		18,012	27,627		18,012
Loans and lease finance receivables		8,877,632	9,079,392		8,774,136
Allowance for credit losses		(88,995)	(85,117)		(82,601)
Net loans and lease finance receivables		8,788,637	8,994,275		8,691,535
Premises and equipment, net		44,561	46,698		47,422
Bank owned life insurance (BOLI)		259,468	255,528		256,850
Intangibles		16,736	21,742		23,466
Goodwill		765,822	765,822		765,822
Other assets		402,372	 342,322		340,290
Total assets	\$	15,903,015	\$ 16,476,540	\$	16,349,276
Liabilities and Stockholders' Equity			 		
Liabilities:					
Deposits:					
Noninterest-bearing	\$	7,586,649	\$ 8,164,364	\$	8,764,556
Investment checking		560,223	723,870		751,618
Savings and money market		3,906,187	3,653,385		3,991,531
Time deposits		305,727	294,626		364,694
Total deposits		12,358,786	12,836,245		13,872,399
Customer repurchase agreements		269,552	565,431		467,844
Other borrowings		1,120,000	995,000		
Payable for securities purchased		-	-		8,697
Other liabilities		203,276	 131,347		121,450
Total liabilities		13,951,614	14,528,023		14,470,390
Stockholders' Equity					
Stockholders' equity		2,378,539	2,303,313		2,262,383
Accumulated other comprehensive loss, net of tax		(427,138)	(354,796)		(383,497)
Total stockholders' equity		1,951,401	1,948,517		1,878,886
Total liabilities and stockholders' equity	\$	15,903,015	\$ 16,476,540	\$	16,349,276

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED AVERAGE BALANCE SHEETS (Unaudited)

(Dollars in thousands)

		Th	ree	Months End	ed		Nine Months Ended			
	Sep	tember 30, 2023	•	June 30, 2023	Sep	tember 30, 2022	Sep	tember 30, 2023	September 2022	
Assets										
Cash and due from banks	\$	176,133	\$	178,405	\$	184,384	\$	176,559	\$ 183	,389
Interest-earning balances due from Federal Reserve		467,873		347,161		625,705		285,573	1,021	,676
Total cash and cash equivalents		644,006		525,566		810,089		462,132	1,205	,065
Interest-earning balances due from depository institutions		5,518		6,449		7,447		7,630		,130
Investment securities available-for-sale		3,040,965		3,162,917		3,576,649		3,139,369	3,619	
Investment securities held-to-maturity		2,501,625		2,526,689		2,457,047		2,524,799	2,352	,350
Total investment securities		5,542,590		5,689,606		6,033,696		5,664,168	5,972	,333
Investment in stock of FHLB		21,560		32,032		18,012		27,460	18	,315
Loans and lease finance receivables		8,862,462		8,892,413		8,699,303		8,905,697	8,612	
Allowance for credit losses		(86,986)		(86,508)		(80,321)		(86,222)	(76	,658)
Net loans and lease finance receivables		8,775,476		8,805,905		8,618,982		8,819,475	8,535	,508
Premises and equipment, net		45,315		45,629		47,348		45,731	50	,965
Bank owned life insurance (BOLI)		258,485		257,428		259,631		257,358		,643
Intangibles		17,526		19,298		24,396		19,256		,308
Goodwill		765,822		765,822		765,822		765,822		,578
Other assets		357,280		308,789		286,465		343,782	244	,875
Total assets	\$ 1	6,433,578	\$	16,456,524	\$ 1	16,871,888	\$ 2	16,412,814	\$ 17,085	,720
Liabilities and Stockholders' Equity										
Liabilities:										
Deposits:										
Noninterest-bearing		7,813,120	\$	7,823,496	\$	9,009,962	\$	7,908,749	\$ 8,885	
Interest-bearing		4,769,897		4,481,766		5,206,387		4,624,848	5,305	
Total deposits	1	2,583,017		12,305,262	1	4,216,349		L2,533,597	14,191	
Customer repurchase agreements		340,809		495,179		515,134		461,478	591	,609
Other borrowings		1,318,098		1,526,958		9		1,273,521	0.4	32
Payable for securities purchased		104 004		101 417		23,035		26		,609
Other liabilities		164,624		101,417		101,163		133,020		,881
Total liabilities	1	4,406,548		14,428,816	1	L4,855,690		L4,401,642	14,969	,556
Stockholders' Equity		0.000.000		0.050.075		0.004.400		0.057.000	0.050	774
Stockholders' equity		2,383,922		2,353,975		2,264,490		2,357,028	2,250	
Accumulated other comprehensive loss, net of tax		(356,892)		(326,267)		(248,292)		(345,856)		,610)
Total stockholders' equity		2,027,030		2,027,708		2,016,198		2,011,172	2,116	
Total liabilities and stockholders' equity	\$ 1	6,433,578	\$	16,456,524	\$ 1	16,871,888	\$ 2	16,412,814	\$ 17,085	,720

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Unaudited)

(Dollars in thousands, except per share amounts)

Loans and leases, including fees   \$113,190   \$100,097   \$332,574   \$282,308     Investment securities variables   \$22,441   \$19,356   \$18,543   \$61,333   \$48,417     Investment securities held-to-maturity   \$13,576   \$13,740   \$12,834   \$41,272   \$35,211     Total investment income   \$36,017   \$30,906   \$13,377   \$102,665   \$36,562     Dividends from FHLB stock   \$588   \$483   \$258   \$1,430   \$902     Interest-earning deposits with other institutions   \$6,422   \$4,670   \$3,476   \$11,583   \$5,712     Total interest income   \$156,227   \$149,239   \$135,188   \$448,252   \$372,550     Interest expenses:			TI	Three Months Ended					Nine Mon	ths Ended		
Loans and leases, including fees   \$113,190   \$100,097   \$332,574   \$282,308     Investment securities variables   \$22,441   \$19,356   \$18,543   \$61,333   \$48,417     Investment securities held-to-maturity   \$13,576   \$13,740   \$12,834   \$41,272   \$35,211     Total investment income   \$36,017   \$30,906   \$13,377   \$102,665   \$36,562     Dividends from FHLB stock   \$588   \$483   \$258   \$1,430   \$902     Interest-earning deposits with other institutions   \$6,422   \$4,670   \$3,476   \$11,583   \$5,712     Total interest income   \$156,227   \$149,239   \$135,188   \$448,252   \$372,550     Interest expenses:		Sep				Sep		Sep		Sep		
Investment securities valiable-for-sale   22,441   19,356   18,543   61,393   48,417   10   10   10   10   10   10   10	Interest income:						_					
Investment securities available-for-sale   22,441   19,356   18,543   61,393   48,417   10   10   10   10   10   10   10	Loans and leases, including fees	\$	113,190	\$	110,990	\$	100,077	\$	332,574	\$	282,308	
Investment securities held-to-maturity	Investment securities:											
Total investment income   36,017   33,096   31,377   102,665   83,628   Dividends from FHLB stock   598   483   258   1,430   902   Interest-earning deposits with other institutions   6,422   4,670   3,476   11,583   5,712   Total interest income   156,227   149,239   135,188   448,252   372,550   120,000   120,0	Investment securities available-for-sale				19,356		18,543		61,393		48,417	
Dividends from FHLB stock   598	Investment securities held-to-maturity		13,576		13,740		12,834		41,272		35,211	
Interest-earning deposits with other institutions   156,227   149,239   135,188   248,252   372,550	Total investment income		36,017		33,096		31,377		102,665		83,628	
Total interest income   156,227   149,239   135,188   448,252   372,550	Dividends from FHLB stock										902	
Deposits   Deposits	Interest-earning deposits with other institutions		6,422		4,670		3,476		11,583		5,712	
Deposits   16,517   10,765   1,728   32,647   4,056   1,6339   112   46,971   376   10,339   112   46,971   376   10,339   112   46,971   376   10,339   112   46,971   376   10,339   113,339   113,338   368,634   368,118   10,339   10,339   10,339   368,634   368,118   36,000   3	Total interest income		156,227		149,239		135,188		448,252		372,550	
Deposits   16,517   10,765   1,728   32,647   4,056   1,6339   112   46,971   376   10,339   112   46,971   376   10,339   112   46,971   376   10,339   112   46,971   376   10,339   113,339   113,338   368,634   368,118   10,339   10,339   10,339   368,634   368,118   36,000   3	Interest expense:											
Total interest expense         32,856         29,704         1,850         79,618         4,432           Net interest income before provision for credit losses         123,371         119,535         133,338         368,634         368,118           Provision for credit losses         2,000         500         2,000         4,000         8,100           Net interest income after provision for credit losses         121,371         119,035         131,338         364,634         360,018           Noninterest income         3,246         3,315         2,867         9,475         8,651           Other         6,001         4,503         3,490         15,448         13,248           Other         6,001         4,503         3,490         15,448         13,248           Total noninterest income         14,309         12,656         11,590         40,167         37,524           Noninterest expense:         34,744         33,548         33,233         103,539         97,442           Occupancy and equipment         5,618         5,517         5,779         16,585         16,917           Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense <t< td=""><td></td><td></td><td>16,517</td><td></td><td>10,765</td><td></td><td>1,728</td><td></td><td>32,647</td><td></td><td>4,056</td></t<>			16,517		10,765		1,728		32,647		4,056	
Net interest income before provision for credit losses   123,371   119,535   133,338   368,634   368,118	Borrowings and junior subordinated debentures		16,339		18,939		122		46,971		376	
Net interest income before provision for credit losses   123,371   119,535   133,338   368,634   368,118	Total interest expense		32,856		29,704		1,850		79,618		4,432	
Provision for credit losses			123.371		•		133,338		368,634		368,118	
Net interest income after provision for credit losses   121,371   119,035   131,338   364,634   360,018									,			
Service charges on deposit accounts   5,062   4,838   5,233   15,244   15,625     Trust and investment services   3,246   3,315   2,867   9,475   8,651     Other												
Service charges on deposit accounts         5,062         4,838         5,233         15,244         15,625           Trust and investment services         3,246         3,315         2,867         9,475         8,651           Other         6,001         4,503         3,490         15,448         13,248           Total noninterest income         14,309         12,656         11,590         40,167         37,524           Noninterest expense:         34,744         33,548         33,233         103,539         97,442           Occupancy and equipment         5,618         5,517         5,779         16,585         16,917           Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense         3,648         3,316         3,243         10,372         10,141           Marketing and promotion         1,628         1,321         1,488         4,664         4,584           Amortization of intangible assets         1,567         1,719         1,846         5,006         5,842           (Recapture of) provision for unfunded loan commitments         (900)         400         -         -         -         -         -         -         -         <			121,011		110,000		101,000	_	001,001	_	000,010	
Trust and investment services         3,246         3,315         2,867         9,475         8,651           Other         6,001         4,503         3,490         15,448         13,248           Noninterest expense:         Salaries and employee benefits         34,744         33,548         33,233         103,539         97,442           Occupancy and equipment         5,618         5,517         5,779         16,585         16,917           Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense         3,648         3,316         3,243         10,372         10,141           Marketing and promotion         1,628         1,321         1,488         4,664         4,584           Amortization of intangible assets         1,567         1,719         1,846         5,006         5,842           (Recapture of) provision for unfunded loan commitments         (900)         400         -         -         -         -           Acquisition related expenses         55,058         5,634         5,000         17,415         14,409           Total noninterest expense         55,058         54,017         53,027         163,956         162,136			5.062		4 838		5 233		15 2//		15 625	
Other         6,001         4,503         3,490         15,448         13,248           Total noninterest income         14,309         12,656         11,590         40,167         37,524           Noninterest expense:         Salaries and employee benefits         34,744         33,548         33,233         103,539         97,442           Occupancy and equipment         5,618         5,517         5,779         16,585         16,917           Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense         3,648         3,316         3,243         10,372         10,141           Marketing and promotion         1,628         1,321         1,488         4,664         4,584           Amortization of intangible assets         1,567         1,719         1,846         5,006         5,842           (Recapture of) provision for unfunded loan commitments         (900)         400         -         -         -         6,013           Other         6,636         5,634         5,000         17,415         14,409           Examings before income taxes         80,622         77,674         89,901         240,845         235,406           Income												
Total noninterest income         14,309         12,656         11,590         40,167         37,524           Noninterest expense:         Salaries and employee benefits         34,744         33,548         33,233         103,539         97,442           Occupancy and equipment         5,618         5,517         5,779         16,585         16,917           Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense         3,648         3,316         3,243         10,372         10,141           Marketing and promotion         1,628         1,321         1,488         4,664         4,584           Amortization of intangible assets         1,567         1,719         1,846         5,006         5,842           (Recapture of) provision for unfunded loan commitments         (900)         400         -         -         -         6,013           Other         6,636         5,634         5,000         17,415         14,409           Total noninterest expense         55,058         54,017         53,027         163,956         162,136           Earnings before income taxes         22,735         21,904         25,262         67,918         66,149      <									,		,	
Noninterest expense:   Salaries and employee benefits   34,744   33,548   33,233   103,539   97,442     Occupancy and equipment   5,618   5,517   5,779   16,585   16,917     Professional services   2,117   2,562   2,438   6,375   6,788     Computer software expense   3,648   3,316   3,243   10,372   10,141     Marketing and promotion   1,628   1,321   1,488   4,664   4,584     Amortization of intangible assets   1,567   1,719   1,846   5,006   5,842     (Recapture of) provision for unfunded loan commitments   (900)   400   -				_								
Salaries and employee benefits       34,744       33,548       33,233       103,539       97,442         Occupancy and equipment       5,618       5,517       5,779       16,585       16,917         Professional services       2,117       2,562       2,438       6,375       6,788         Computer software expense       3,648       3,316       3,243       10,372       10,141         Marketing and promotion       1,628       1,321       1,488       4,664       4,584         Amortization of intangible assets       1,627       1,719       1,846       5,006       5,842         (Recapture of) provision for unfunded loan commitments       (900)       400       -       -       -       -       -       6,013         Other       6,636       5,634       5,000       17,415       14,409         Total noninterest expense       55,058       54,017       53,027       163,956       162,136         Earnings before income taxes       80,622       77,674       89,901       240,845       235,406         Income taxes       22,735       21,904       25,262       67,918       66,149         Net earnings per common share       \$0.42       0.40       0.46       1.24 <t< td=""><td></td><td></td><td>11,000</td><td></td><td>12,000</td><td></td><td>11,000</td><td></td><td>10,201</td><td></td><td>01,021</td></t<>			11,000		12,000		11,000		10,201		01,021	
Occupancy and equipment         5,618         5,517         5,779         16,585         16,917           Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense         3,648         3,316         3,243         10,372         10,141           Marketing and promotion         1,628         1,321         1,488         4,664         4,584           Amortization of intangible assets         1,567         1,719         1,846         5,006         5,842           (Recapture of) provision for unfunded loan commitments         (900)         400         -         -         -         6,013           Other         6,636         5,634         5,000         17,415         14,409           Total noninterest expense         55,058         54,017         53,027         163,956         162,136           Earnings before income taxes         80,622         77,674         89,901         240,845         235,406           Income taxes         22,735         21,904         25,262         67,918         66,149           Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         \$ 169,257           Basic earnings per common share			34 744		33 548		33 233		103 539		97 442	
Professional services         2,117         2,562         2,438         6,375         6,788           Computer software expense         3,648         3,316         3,243         10,372         10,141           Marketing and promotion         1,628         1,321         1,488         4,664         4,584           Amortization of intangible assets         1,567         1,719         1,846         5,006         5,842           (Recapture of) provision for unfunded loan commitments         (900)         400         -         -         -         -         -         6,013           Other         6,636         5,634         5,000         17,415         14,409           Total noninterest expense         55,058         54,017         53,027         163,956         162,136           Earnings before income taxes         80,622         77,674         89,901         240,845         235,406           Income taxes         22,735         21,904         25,262         67,918         66,149           Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         \$ 169,257           Basic earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20	· · · · · · · · · · · · · · · · · · ·								,			
Computer software expense       3,648       3,316       3,243       10,372       10,141         Marketing and promotion       1,628       1,321       1,488       4,664       4,584         Amortization of intangible assets       1,567       1,719       1,846       5,006       5,842         (Recapture of) provision for unfunded loan commitments       (900)       400       -       -       -       -       6,013         Other       6,636       5,634       5,000       17,415       14,409         Total noninterest expense       55,058       54,017       53,027       163,956       162,136         Earnings before income taxes       80,622       77,674       89,901       240,845       235,406         Income taxes       22,735       21,904       25,262       67,918       66,149         Net earnings       \$ 57,887       \$ 55,770       \$ 64,639       \$ 172,927       \$ 169,257         Basic earnings per common share       \$ 0.42       \$ 0.40       \$ 0.46       \$ 1.24       \$ 1.20         Diluted earnings per common share       \$ 0.42       \$ 0.40       \$ 0.46       \$ 1.24       \$ 1.20												
Marketing and promotion       1,628       1,321       1,488       4,664       4,584         Amortization of intangible assets       1,567       1,719       1,846       5,006       5,842         (Recapture of) provision for unfunded loan commitments       (900)       400       -       -       -         Acquisition related expenses       -       -       -       -       -       6,013         Other       6,636       5,634       5,000       17,415       14,409         Total noninterest expense       55,058       54,017       53,027       163,956       162,136         Earnings before income taxes       80,622       77,674       89,901       240,845       235,406         Income taxes       22,735       21,904       25,262       67,918       66,149         Net earnings       \$ 57,887       \$ 55,770       \$ 64,639       \$ 172,927       \$ 169,257         Basic earnings per common share       \$ 0.42       \$ 0.40       \$ 0.46       \$ 1.24       \$ 1.20         Diluted earnings per common share       \$ 0.42       \$ 0.40       \$ 0.46       \$ 1.24       \$ 1.20			,				,		,			
Amortization of intangible assets (Recapture of) provision for unfunded loan commitments (900) 400												
(Recapture of) provision for unfunded loan commitments       (900)       400       -							,		,		5,842	
Acquisition related expenses         -         -         -         -         6,013           Other         6,636         5,634         5,000         17,415         14,409           Total noninterest expense         55,058         54,017         53,027         163,956         162,136           Earnings before income taxes         80,622         77,674         89,901         240,845         235,406           Income taxes         22,735         21,904         25,262         67,918         66,149           Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         169,257           Basic earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20           Diluted earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20			(900)		400		-		_		-	
Total noninterest expense         55,058         54,017         53,027         163,956         162,136           Earnings before income taxes         80,622         77,674         89,901         240,845         235,406           Income taxes         22,735         21,904         25,262         67,918         66,149           Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         \$ 169,257           Basic earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20           Diluted earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20			-		-		-		-		6,013	
Earnings before income taxes 80,622 77,674 89,901 240,845 235,406 Income taxes 22,735 21,904 25,262 67,918 66,149 Net earnings per common share \$ 0.42 \$ 0.40 \$ 0.46 \$ 1.24 \$ 1.20 Diluted earnings per common share \$ 0.42 \$ 0.40 \$ 0.46 \$ 1.24 \$ 1.20	Other		6,636		5,634		5,000		17,415		14,409	
Earnings before income taxes         80,622         77,674         89,901         240,845         235,406           Income taxes         22,735         21,904         25,262         67,918         66,149           Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         \$ 169,257           Basic earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20           Diluted earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20	Total noninterest expense		55,058		54,017		53,027		163,956		162,136	
Income taxes         22,735         21,904         25,262         67,918         66,149           Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         \$ 169,257           Basic earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20           Diluted earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20	•		80.622					_				
Net earnings         \$ 57,887         \$ 55,770         \$ 64,639         \$ 172,927         \$ 169,257           Basic earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20           Diluted earnings per common share         \$ 0.42         \$ 0.40         \$ 0.46         \$ 1.24         \$ 1.20	Income taxes						,				,	
Diluted earnings per common share \$ 0.42 \$ 0.40 \$ 0.46 \$ 1.24 \$ 1.20		\$		\$		\$		\$		\$	169,257	
Diluted earnings per common share \$ 0.42 \$ 0.40 \$ 0.46 \$ 1.24 \$ 1.20	Basic earnings per common share	\$	0.42	\$	0.40	\$	0.46	\$	1.24	\$	1.20	
	·									_		
						_				_	0.57	

#### CVB FINANCIAL CORP. AND SUBSIDIARIES **SELECTED FINANCIAL HIGHLIGHTS** (Unaudited)

(Dollars in thousands, except per share amounts)

		т	hree	Months Ende	ed			Nine Mon	nths Ended			
	Sep	otember 30, 2023		June 30, 2023		otember 30, 2022	Se	ptember 30, 2023		otember 30, 2022		
Interest income - tax equivalent (TE) Interest expense	\$	156,771 32,856	\$	149,785 29,704	\$	135,639 1,850	\$	449,888 79,618	\$	373,763 4,432		
Net interest income - (TE)	\$	123,915	\$	120,081	\$	133,789	\$	370,270	\$	369,331		
Return on average assets, annualized		1.40%		1.36%		1.52%		1.41%		1.32%		
Return on average equity, annualized		11.33%		11.03%		12.72%		11.50%		10.69%		
Efficiency ratio [1]		39.99%		40.86%		36.59%		40.11%		39.97%		
Noninterest expense to average assets, annualized		1.33%		1.32%		1.25%		1.34%		1.27%		
Yield on average loans		5.07%		5.01%		4.56%		4.99%		4.38%		
Yield on average loans  Yield on average earning assets (TE)		4.18%		4.01%		3.51%		4.04%		3.21%		
Cost of deposits		0.52%		0.35%		0.05%		0.35%		0.04%		
Cost of deposits and customer repurchase agreements		0.51%		0.35%		0.05%		0.34%		0.04%		
Cost of funds		0.92%		0.83%		0.05%		0.75%		0.04%		
Net interest margin (TE)		3.31%		3.22%		3.46%		3.32%		3.17%		
[1] Noninterest expense divided by net interest income before pro	ovision		s plus		me.	J.+070		0.0270		0.177		
Tangible Common Equity Ratio (TCE) [2]												
CVB Financial Corp. Consolidated		7.73%		7.75%		7.00%						
Citizens Business Bank		7.63%		7.67%		6.72%						
[2] (Capital - [GW+Intangibles])/(Total Assets - [GW+Intangibles])		7.0070		7.0770		0.1270						
Weighted average shares outstanding												
Basic	13	88,345,000	13	38,330,131	13	38,887,911	13	38,360,531	13	89,923,280		
Diluted		88,480,633		38,383,239		39,346,975		38,481,462		10,223,286		
Dividends declared	\$	27,901	\$	27,787	\$	27,965	\$	83,695	\$	80,151		
	Ф	48.20%	Ф	49.82%	Φ	43.26%	Φ	48.40%	Φ	47.35%		
Dividend payout ratio [3] [3] Dividends declared on common stock divided by net earnings.		46.20%		49.02%		43.20%		40.40%		47.33%		
[5] Dividends declared on common stock divided by her earnings.	•											
Number of shares outstanding - (end of period)	13	9,337,699	13	39,343,284	13	39,805,445						
Book value per share	\$	14.00	\$	14.36	\$	13.44						
Tangible book value per share	\$	8.39	\$	8.74	\$	7.79						
	Sep	otember 30, 2023	De	cember 31, 2022	Sep	otember 30, 2022						
Nonperforming assets:												
Nonaccrual loans	\$	9,963	\$	4,930	\$	10,117						
Total nonperforming assets	\$	9,963	\$	4,930	\$	10,117						
Modified loans/performing troubled debt restructured loans (TDR) [4]	\$	7,304	\$	7,817	\$	5,828						
					Ψ	3,020						
[4] Effective January 1, 2023, performing and nonperforming Ti borrowers experiencing financial difficulty.	DRS al	e reliected as L	.Uaii iv	iouilications to								
Percentage of nonperforming assets to total loans		0.4401		0.0507		0.4007						
outstanding and OREO		0.11%		0.05%		0.12%						
Percentage of nonperforming assets to total assets		0.06%		0.03%		0.06%						
Allowance for credit losses to nonperforming assets		893.26%		1726.51%		816.46%						
		Т	hree	Months Ende	ed			Nine Mon	ths E	nded		
	Sep	otember 30, 2023		June 30, 2023	Sep	otember 30, 2022	Se	ptember 30, 2023	Sep	otember 30, 2022		
Allowance for credit losses:		2023		2023		2022		2023		2022		
Beginning balance	\$	86,967	\$	86,540	\$	80,222	\$	85,117	\$	65,019		
Suncrest FV PCD loans	Ψ	00,307	Ψ	00,540	Ψ	-	Ψ	05,117	Ψ	8,605		
Total charge-offs		(26)		(88)		(46)		(224)		(70)		
Total recoveries on loans previously charged-off		(26) 54		15		425		102		947		
, , ,												
Net recoveries (charge-offs)		28		(73)		379		(122)		877		
Provision for (recapture of) credit losses		2,000	_	500 86 967		2,000	_	4,000		8,100		
Allowance for credit losses at end of period	\$	88 aas	\$	86 Q67	Φ.	82 601	2	XX 005	æ	82 601		

0.000%

88,995

\$

86,967

-0.001%

Allowance for credit losses at end of period

Net recoveries (charge-offs) to average loans

0.004%

82,601

-0.001%

88,995

0.010%

82,601

# CVB FINANCIAL CORP. AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited) (Dollars in millions)

### Allowance for Credit Losses by Loan Type

	:	Septembe	er 30, 2023		Decembe	r 31, 2022		Septembe	er 30, 2022
	For	owance Credit Osses	Allowance as a % of Total Loans by Respective Loan Type	Fo	owance r Credit osses	Allowance as a % of Total Loans by Respective Loan Type	F	lowance or Credit Losses	Allowance as a % of Total Loans by Respective Loan Type
Commercial real estate	\$	70.9	1.04%	\$	64.8	0.94%	\$	64.9	0.97%
Construction		1.0	1.59%		1.7	1.93%		1.7	2.25%
SBA		3.0	1.08%		2.8	0.97%		2.8	0.95%
Commercial and industrial		9.3	0.99%		10.2	1.08%		7.1	0.75%
Dairy & livestock and agribusiness		3.6	1.01%		4.4	1.01%		5.0	1.55%
Municipal lease finance									
receivables		0.3	0.33%		0.3	0.36%		0.2	0.31%
SFR mortgage		0.5	0.20%		0.4	0.14%		0.4	0.12%
Consumer and other loans		0.4	0.82%		0.5	0.69%		0.5	0.60%
Total	\$	89.0	1.00%	\$	85.1	0.94%	\$	82.6	0.94%

#### CVB FINANCIAL CORP. AND SUBSIDIARIES **SELECTED FINANCIAL HIGHLIGHTS** (Unaudited)

(Dollars in thousands, except per share amounts)

### **Quarterly Common Stock Price**

Cash dividends declared per common share

Cash dividends declared

2					20	22		2021			
Quarter End		High		Low	High		Low		High		Low
March 31,	\$	25.98	\$	16.34	\$ 24.37	\$	21.36	\$	25.00	\$	19.15
June 30,	\$	16.89	\$	10.66	\$ 25.59	\$	22.37	\$	22.98	\$	20.50
September 30,	\$	19.66	\$	12.89	\$ 28.14	\$	22.63	\$	20.86	\$	18.72
December 31,	\$	-	\$	-	\$ 29.25	\$	25.26	\$	21.85	\$	19.00
Quarterly Consolidated Statements	of Ea	rnings									
				Q3 2023	Q2 2023		Q1 2023		Q4 2022		Q3 2022
Interest income											
Loans and leases, including fees			\$	113,190	\$ 110,990	\$	108,394	\$	106,884	\$	100,077
Investment securities and other				43,037	38,249		34,392		35,234		35,111
Total interest income				156,227	149,239		142,786		142,118		135,188
Interest expense											
Deposits				16,517	10,765		5,365		2,774		1,728
Other borrowings				16,339	18,939		11,693		1,949		122
Total interest expense				32,856	29,704		17,058		4,723		1,850
Net interest income before provision	for c	redit									
losses				123,371	119,535		125,728		137,395		133,338
Provision for credit losses				2,000	500		1,500		2,500		2,000
Net interest income after provision for	or cre	dit									
losses				121,371	119,035		124,228		134,895		131,338
Noninterest income				14,309	12,656		13,202		12,465		11,590
Noninterest expense				55,058	54,017		54,881		54,419		53,027
Earnings before income taxes				80,622	77,674		82,549		92,941		89,901
Income taxes				22,735	21,904		23,279		26,773		25,262
Net earnings			\$	57,887	\$ 55,770	\$	59,270	\$	66,168	\$	64,639
Effective tax rate				28.20%	28.20%		28.20%		28.81%		28.10%
Basic earnings per common share			\$	0.42	\$ 0.40	\$	0.42	\$	0.47	\$	0.46
Diluted earnings per common share			\$	0.42	\$ 0.40	\$	0.42	\$	0.47	\$	0.46

\$

\$

0.20

27,787

0.20

27,901

\$

\$

\$

0.20

28,007

\$

\$

0.20

27,995

\$

0.20

27,965

# CVB FINANCIAL CORP. AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited)

(Dollars in thousands)

### **Loan Portfolio by Type**

	· · · ·					
	September 30, 2023	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	
Commercial real estate	\$ 6,843,059	\$ 6,904,095	\$ 6,950,302	\$ 6,884,948	\$ 6,685,245	
Construction	63,022	68,836	83,992	88,271	76,495	
SBA	283,124	278,904	283,464	290,908	296,664	
SBA - PPP	3,233	5,017	5,824	9,087	17,348	
Commercial and industrial	938,064	956,242	898,167	948,683	952,231	
Dairy & livestock and agribusiness	351,463	298,247	307,820	433,564	323,105	
Municipal lease finance receivables	75,621	77,867	79,552	81,126	76,656	
SFR mortgage	268,171	263,201	262,324	266,024	263,646	
Consumer and other loans	51,875	54,988	71,044	76,781	82,746	
Gross loans, at amortized cost	8,877,632	8,907,397	8,942,489	9,079,392	8,774,136	
Allowance for credit losses	(88,995)	(86,967)	(86,540)	(85,117)	(82,601)	
Net loans	\$ 8,788,637	\$ 8,820,430	\$ 8,855,949	\$ 8,994,275	\$ 8,691,535	

# **Deposit Composition by Type and Customer Repurchase Agreements**

	September 30, 2023	. , , , , , , , , , , , , , , , , , , ,		December 31, 2022	September 30, 2022
Noninterest-bearing	\$ 7,586,649	\$ 7,878,810	\$ 7,844,329	\$ 8,164,364	\$ 8,764,556
Investment checking	560,223	574,817	668,947	723,870	751,618
Savings and money market	3,906,187	3,627,858	3,474,651	3,653,385	3,991,531
Time deposits	305,727	316,036	283,943	294,626	364,694
Total deposits	12,358,786	12,397,521	12,271,870	12,836,245	13,872,399
Customer repurchase agreements	269,552	452,373	490,235	565,431	467,844
Total deposits and customer repurchase agreements	\$ 12,628,338	\$ 12,849,894	\$ 12,762,105	\$13,401,676	\$ 14,340,243

# CVB FINANCIAL CORP. AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited)

(Dollars in thousands)

### **Nonperforming Assets and Delinquency Trends**

	Sept	tember 30, 2023	•	June 30, 2023	March 31, 2023		December 31, 2022		,	
Nonperforming loans:										
Commercial real estate	\$	3,655	\$	3,159	\$	2,634	\$	2,657	\$	6,705
Construction		-		-		-		-		-
SBA		1,050		629		702		443		1,065
SBA - PPP		-		-		-		-		-
Commercial and industrial		4,672		2,039		2,049		1,320		1,308
Dairy & livestock and agribusiness		243		273		406		477		1,007
SFR mortgage		339		354		384		-		-
Consumer and other loans		4		-		-		33		32
Total	\$	9,963 [1]	\$	6,454	\$	6,175	\$	4,930	\$	10,117
% of Total loans		0.11%		0.07%		0.07%		0.05%		0.12%
Past due 30-89 days (accruing):										
Commercial real estate	\$	136	\$	532	\$	425	\$	_	\$	_
Construction	-	-	•	-	•	-	•	_	•	-
SBA		-		-		575		556		_
Commercial and industrial		-		-		-		-		-
Dairy & livestock and agribusiness		-		555		183		-		-
SFR mortgage		-		-		-		388		-
Consumer and other loans		-		-		-		175		-
Total	\$	136	\$	1,087	\$	1,183	\$	1,119	\$	
% of Total loans		0.00%		0.01%		0.01%		0.01%		0.00%
OREO:										
Commercial real estate	\$	_	\$	_	\$	_	\$	_	\$	_
SBA	Ψ	_	Ψ	_	Ψ	_	Ψ	_	Ψ	_
SFR mortgage		-		-		-		-		-
Total	\$	-	\$	-	\$	-	\$	-	\$	_
Total nonperforming, past due, and OREO	\$	10,099	\$	7,541	\$	7,358	\$	6,049	\$	10,117
% of Total loans		0.11%		0.08%		0.08%		0.07%		0.12%

<sup>[1]</sup> Includes \$2.6 million of nonaccrual loans past due 30-89 days.

# CVB FINANCIAL CORP. AND SUBSIDIARIES SELECTED FINANCIAL HIGHLIGHTS (Unaudited)

# **Regulatory Capital Ratios**

		CVB Financial Corp. Consolidated						
Capital Ratios	Minimum Required Plus Capital Conservation Buffer	September 30, 2023	December 31, 2022	September 30, 2022				
Tier 1 leverage capital ratio	4.0%	10.0%	9.5%	9.1%				
Common equity Tier 1 capital ratio	7.0%	14.4%	13.6%	13.5%				
Tier 1 risk-based capital ratio	8.5%	14.4%	13.6%	13.5%				
Total risk-based capital ratio	10.5%	15.3%	14.4%	14.3%				
Tangible common equity ratio		7.7%	7.4%	7.0%				

#### **Tangible Book Value Reconciliations (Non-GAAP)**

The tangible book value per share is a Non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of tangible book value to the Company stockholders' equity computed in accordance with GAAP, as well as a calculation of tangible book value per share as of September 30, 2023, December 31, 2022 and September 30, 2022.

	September 30, 2023		De	ecember 31, 2022	Se	ptember 30, 2022	
		(Dollars in tho	usan	ds, except per si	hare amounts)		
Stockholders' equity	\$	1,951,401	\$	1,948,517	\$	1,878,886	
Less: Goodwill		(765,822)		(765,822)		(765,822)	
Less: Intangible assets		(16,736)		(21,742)		(23,466)	
Tangible book value	\$	1,168,843	\$	1,160,953	\$	1,089,598	
Common shares issued and outstanding		139,337,699		139,818,703		139,805,445	
Tangible book value per share	\$	8.39	\$	8.30	\$	7.79	

# Return on Average Tangible Common Equity Reconciliations (Non-GAAP)

The return on average tangible common equity is a non-GAAP disclosure. The Company uses certain non-GAAP financial measures to provide supplemental information regarding the Company's performance. The following is a reconciliation of net income, adjusted for tax-effected amortization of intangibles, to net income computed in accordance with GAAP; a reconciliation of average tangible common equity to the Company's average stockholders' equity computed in accordance with GAAP; as well as a calculation of return on average tangible common equity.

	Three Months Ended							Nine Months Ended			
	September 30, 2023			June 30, Sept		September 30, 2022	September 30, 2023		Se	ptember 30, 2022	
					(Do	ollars in thousands)					
Net Income	\$	57,887	\$	55,770		\$ 64,639	\$	172,927	\$	169,257	
Add: Amortization of intangible assets		1,567		1,719		1,846		5,006		5,842	
Less: Tax effect of amortization of intangible assets [1]		(463)		(508)		(546)		(1,480)		(1,727)	
Tangible net income	\$	58,991	\$	56,981	_	\$ 65,939	\$	176,453	\$	173,372	
Average stockholders' equity	\$	2,027,030	\$	2,027,708		\$ 2,016,198	\$ 2,	011,172	\$	2,116,164	
Less: Average goodwill		(765,822)		(765,822)		(765,822)	(	765,822)		(763,578)	
Less: Average intangible assets		(17,526)		(19,298)		(24,396)		(19,256)		(26,308)	
Average tangible common equity	\$	1,243,682	\$	1,242,588	_	\$ 1,225,980	\$ 1,	226,094	\$	1,326,278	
Return on average equity, annualized		11.33%		11.03%	ó	12.72%		11.50%		10.69%	
Return on average tangible common equity, annualized		18.82%		18.39%	, ò	21.34%		19.24%		17.48%	

<sup>[1]</sup> Tax effected at respective statutory rates.